



PRESS-RELEASE

12 OCTOBER 2022

AUTOMOBILE MARKET OF RUSSIA IN SEPTEMBER AND JANUARY-SEPTEMBER 2022 TRUCKS AND BUSES

In September and January-September 2022, sales of new trucks and buses in Russia showed the following results*:

- Trucks (except light trucks, N1 category) including special-purpose vehicles – 7 501 units in September 2022, down 11.5% YOY; 58 570 units in January-September 2022, down 18.5% YOY.
- Buses and coaches (except minibuses, M2 category) – 724 units in September 2022, down 28.0% YOY; 9 375 units in January-September 2022, down 4.3% YOY.

* without sales to military, law enforcement and diplomatic agencies in RF

COMMENT:

Alexander Kovrigin, Deputy Managing Director of ASM Holding, commented:

Sales of trucks on the Russian market decreased by 11.5% in September 2022, while decline in January-September 2022 was down 18.5%. We forecast a decline of the truck market in the current year by not more than 25% YOY.

We have also noted decline of bus sales in September 2022, when the sales fell by 28%, while the result of the first nine months of the year showed bus sales decline by 4.3%. By our assessment, the annual result of bus sales in 2022 will be a decrease by 10% at the most, as this market is less exposed to challenges caused by shortage of foreign components.

These annual forecasts are achievable provided that the Government of Russia implements proposals submitted by ASM Holding and other companies aimed to stabilize work of the Russian auto industry in conditions of the unprecedented foreign sanctions.

OUR CONTACTS:

ASM Holding, OAO

21/5, Kuznetsky Most St., 107031, Moscow, Russia

Tel: +7 (495) 625-51-79, +7 (495) 626-04-71

e-mail: inf@asm-holding.ru

Association of Russian Automakers (OAR)

8, Novovladykinsky Proezd, bldg 5, POB 81, 127106, Moscow, Russia

Tel: +7 (495) 739 70 95

e-mail: info_oar@mail.ru



Developed by specialists of

AVTOSTAT-INFO



TRUCKS

Sales of new trucks in Russia in September and 9 months 2022 by brand, inclusive of special-purpose vehicles

Brand	September 2022	September 2021	9 months 2022	9 months 2021	Change September 2022 vs 2021, %	Change 9 months 2022 vs 2021, %
KAMAZ	2 799	2 907	23 296	26 097	-3,7	-10,7
SHAANXI	1 102	318	5 997	1 761	246,5	240,5
GAZ	367	841	4 083	7 598	-56,4	-46,3
URAL	315	406	3 695	3 236	-22,4	14,2
HOWO	401	213	2 522	1 123	88,3	124,6
MAZ	279	326	2 392	3 397	-14,4	-29,6
FAW	650	128	2 244	1 281	407,8	75,2
JAC	245	60	1 647	707	308,3	133,0
VOLVO	78	597	1 494	3 676	-86,9	-59,4
ISUZU	83	347	1 492	2 430	-76,1	-38,6
SCANIA	18	500	1 150	5 647	-96,4	-79,6
HINO	50	166	1 026	1 179	-69,9	-13,0
MERCEDES	29	458	1 009	3 458	-93,7	-70,8
MAN	63	475	834	3 815	-86,7	-78,1
HYUNDAI	52	128	828	933	-59,4	-11,3
SITRAK	462	0	812	0		
MAZ MAN	66	98	691	966	-32,7	-28,5
FUSO	17	73	489	526	-76,7	-7,0
DAF	36	57	416	1 373	-36,8	-69,7
HONGYAN	108	46	406	173	134,8	134,7
DAEWOO	82	18	353	149	355,6	136,9
IVECO	22	82	329	419	-73,2	-21,5
XU GONG	64	26	291	165	146,2	76,4
RENAULT	24	53	247	637	-54,7	-61,2
IVECO AMT	1	49	221	298	-98,0	-25,8
ZOOMLION	61	9	220	77	577,8	185,7
FORD	9	54	181	363	-83,3	-50,1
DAYUN	3	1	44	8	200,0	450,0
SANY	0	11	43	57	-100,0	-24,6
TATRA	0	4	27	24	-100,0	12,5
FOTON	2	1	23	117	100,0	-80,3
LIEBHERR	0	5	13	24	-100,0	-45,8
ZIL	3	4	12	69	-25,0	-82,6
AMUR	1	0	11	2		450,0
DONGFENG	6	0	7	0		
NEFAZ	3	14	6	59	-78,6	-89,8
ASHOK LEYLAND	0	0	5	0		
TEREX-DEMAG	0	0	4	3		33,3
AN VR	0	0	2	0		
C&C	0	0	2	14		-85,7
BURAN	0	0	1	0		



TRUCKS

Brand	September 2022	September 2021	9 months 2022	9 months 2021	Change September 2022 vs 2021, %	Change 9 months 2022 vs 2021, %
GROVE	0	0	1	6		-83,3
KIA	0	0	1	0		
KOLUMAN	0	0	1	1		0,0
MZKT	0	0	1	2		-50,0
TADANO	0	0	1	1		0,0
BAW	0	0	0	1		-100,0
GOUPIL	0	0	0	2		-100,0
KRAZ	0	0	0	2		-100,0
LANDWIND JIANGLING - JMC	0	0	0	4		-100,0
RUSTRAK	0	0	0	3		-100,0
TOTAL	7 501	8 475	58 570	71 883	-11,5	-18,5
TOTAL Russian brands	3 488	4 172	31 103	37 064	-16,4	-16,1
TOTAL foreign brands	4 013	4 303	27 467	34 819	-6,7	-21,1

Sales of new trucks in Russia in September and 9 months months 2022 by type

Type	September 2022	September 2021	9 months 2022	9 months 2021	Market share September 2022, %	Market share September 2021, %	Market share 9 months 2022, %	Market share 9 months 2021, %
Other special equipment	3 644	3 265	28 324	27 354	48,6	38,5	48,4	38,1
Truck-tractor	970	1 810	7 917	16 835	12,9	21,4	13,5	23,4
Dump truck	1 433	1 028	9 770	8 547	19,1	12,1	16,7	11,9
Other truck types	521	1 017	3 795	7 838	7,0	12,0	6,5	10,9
Drop-side flat bed	401	585	3 643	5 176	5,4	6,9	6,2	7,2
Van	139	277	1 499	2 449	1,9	3,3	2,6	3,4
Refrigerator	99	215	1 381	1 345	1,3	2,5	2,4	1,9
Autocrane	184	128	1 080	1 026	2,5	1,5	1,8	1,4
Tanker	86	106	771	860	1,2	1,3	1,3	1,2
Refueler	14	16	151	175	0,2	0,2	0,3	0,2
Mobile repair shop	10	21	135	169	0,1	0,3	0,2	0,2
Autoloader	0	1	6	9	0,0	0,0	0,0	0,0
Miscellaneous	0	6	98	100	0,0	0,1	0,2	0,1
TOTAL	7 501	8 475	58 570	71 883	100,0	100,0	100,0	100,0



TRUCKS

Top 25 model ranking of new truck sales in Russia in September and 9 months 2022

Rank	Model	Brand	September 2022	September 2021	9 months 2022	9 months 2021	Change September 2022 vs 2021, %	Change 9 months 2022 vs 2021, %
1	43118 6X6	KAMAZ	830	615	6 205	5 951	35,0	4,3
2	65115 6X4	KAMAZ	723	586	5 613	5 217	23,4	7,6
3	5490 4X2	KAMAZ	224	703	3 217	5 752	-68,1	-44,1
4	GAZON NEXT	GAZ	292	673	3 145	6 084	-56,6	-48,3
5	SX 331 8X4	SHAANXI	441	205	3 083	866	115,1	256,0
6	6520 6X4	KAMAZ	398	405	2 756	3 266	-1,7	-15,6
7	4320 6X6	URAL	211	219	2 137	1 776	-3,7	20,3
8	SX 325 6X4	SHAANXI	392	113	2 130	883	246,9	141,2
9	J6 6X4	FAW	636	94	1 681	346	576,6	385,8
10	5557 6X6	URAL	66	126	900	821	-47,6	9,6
11	ACTROS	MERCEDES	21	402	816	2 994	-94,8	-72,7
12	6501 6X4	MAZ	90	98	803	1 134	-8,2	-29,2
13	MIGHTY	HYUNDAI	41	123	786	849	-66,7	-7,4
14	SERIES FH 4X2	VOLVO	31	368	735	2 128	-91,6	-65,5
15	SX 425 6X4	SHAANXI	248	0	710	11		6 354,5
16	53605 4X2	KAMAZ	100	71	696	601	40,8	15,8
17	43253 4X2	KAMAZ	30	69	667	842	-56,5	-20,8
18	6312 6X4	MAZ-MAN	66	90	666	910	-26,7	-26,8
19	4308 4X2	KAMAZ	124	25	608	547	396,0	11,2
20	N350 6X4	JAC	77	0	602	0		
21	HFC-SERIE	JAC	131	45	578	457	191,1	26,5
22	ZZ 3327	HOWO	35	73	559	352	-52,1	58,8
23	ZZ 3407	HOWO	54	53	540	400	1,9	35,0
24	300-SERIES	HINO	26	92	504	556	-71,7	-9,4
25	NQR	ISUZU	15	103	491	700	-85,4	-29,9

9 months 2022

KAMAZ 43118 6X6

6 205 units **4,3%**

KAMAZ 65115 6X4

5 613 units **7,6%**

KAMAZ 5490 4X2

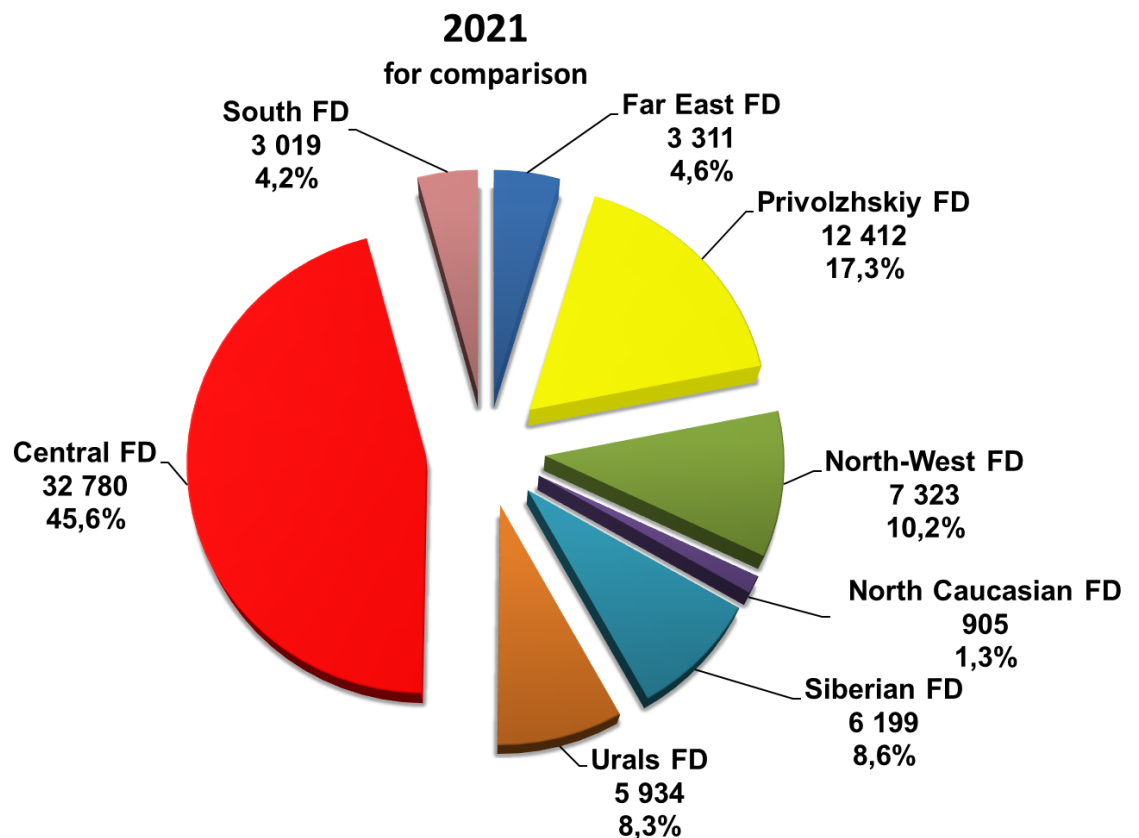
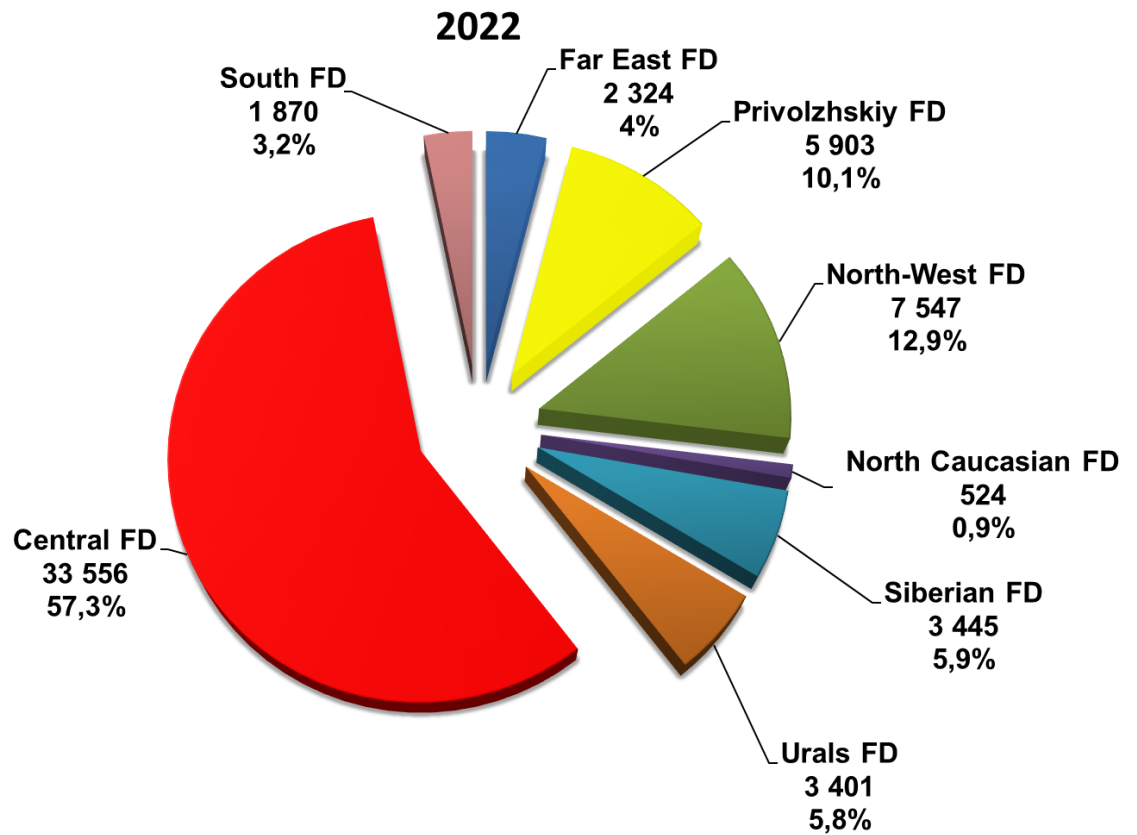
3 217 units **-44,1%**





TRUCKS

Structure of sales of new truck in Russia in 9 months 2022 by Federal District





BUSES

Sales of new buses in Russia in September and 9 months 2022 by brand

Brand	September 2022	September 2021	9 months 2022	9 months 2021	Change September 2022 vs 2021, %	Change 9 months 2022 vs 2021, %
PAZ	222	563	3 681	4 739	-60,6	-22,3
NEFAZ	154	176	1 163	1 924	-12,5	-39,6
MAZ	2	6	939	354	-66,7	165,3
LIAZ	34	119	830	1 390	-71,4	-40,3
VOLZHANIN	87	26	765	176	234,6	334,7
YUTONG	100	17	486	183	488,2	165,6
URAL	40	36	455	330	11,1	37,9
KAVZ	11	21	334	142	-47,6	135,2
HIGER	11	4	181	110	175,0	64,5
LOTOS	0	0	143	32		346,9
SIMAZ	0	4	135	47	-100,0	187,2
KAMAZ	0	0	78	105		-25,7
KING LONG (KLM)	25	0	78	23		239,1
ZHONGTONG	27	5	61	29	440,0	110,3
MAN	4	4	15	16	0,0	-6,2
JAC	6	0	11	0		
NEMAN	0	20	4	100	-100,0	-96,0
SCANIA	1	2	4	10	-50,0	-60,0
HYUNDAI	0	2	3	6	-100,0	-50,0
ANKAI	0	0	2	10		-80,0
FOTON	0	0	2	0		
IRISBUS	0	0	2	58		-96,6
SETRA	0	0	2	0		
TOYOTA	0	0	1	0		
GOLDEN DRAGON	0	0	0	1		-100,0
MERCEDES	0	1	0	6	-100,0	-100,0
NEOPLAN	0	0	0	1		-100,0
TOTAL	724	1 006	9 375	9 792	-28,0	-4,3
TOTAL Russian brands	537	924	7 250	8 743	-41,9	-17,1
TOTAL foreign brands	187	82	2 125	1 049	128,0	102,6



BUSES

Top 25 model ranking of new bus sales in September and 9 months 2022

Rank	Model	Brand	September 2022	September 2021	9 months 2022	9 months 2021	Change September 2022 vs 2021, %	Change 9 months 2022 vs 2021, %
1	3205	PAZ	74	261	1 762	2 393	-71,6	-26,4
2	5299, 5297 4X2	NEFAZ, KAMAZ	149	170	1 106	1 444	-12,4	-23,4
3	3204	PAZ	98	3	832	688	3 166,7	20,9
4	4234	PAZ	47	103	658	898	-54,4	-26,7
5	5292	LIAZ	28	91	461	763	-69,2	-39,6
6	5270	VOLZHANIN	20	0	459	0		
7	3255 4320 6X6	URAL	40	36	455	330	11,1	37,9
8	203	MAZ	0	1	435	33	-100,0	1 218,2
9	206 - 226	MAZ	0	3	435	172	-100,0	152,9
10	VECTOR NEXT	PAZ	0	191	369	700	-100,0	-47,3
11	6129	YUTONG	52	0	299	0		
12	VOLGABUS 4298	VOLZHANIN	56	0	251	2		12 450,0
13	4238	KAVZ	11	8	187	75	37,5	149,3
14	6213	LIAZ	0	18	178	440	-100,0	-59,5
15	4292	LIAZ	0	6	147	67	-100,0	119,4
16	2258	SIMAZ	0	4	135	47	-100,0	187,2
17	105	LOTOS	0	0	132	28		371,4
18	6899	YUTONG	27	7	100	36	285,7	177,8
19	KLQ-SERIES	HIGER	0	0	86	22		290,9
20	6282	KAMAZ	0	0	78	105		-25,7
21	4270	KAVZ	0	0	74	15		393,3
22	4235	KAVZ	0	13	73	52	-100,0	40,4
23	103	MAZ	0	2	63	125	-100,0	-49,6
24	LCK-SERIES	ZHONGTONG	26	5	60	22	420,0	172,7
25	XMQ 6129	KING LONG (KLM)	18	0	57	9		533,3

9 months 2022

NEFAZ, KAMAZ
5299, 5297 4X2
1 106 units **-23,4%**



PAZ 3205
1 762 units **-26,4%**



PAZ 3204
832 units **20,9%**





BUSES

Structure of new bus sales in Russia in 9 months 2022 by Federal District

