



## PRESS-RELEASE

12 AUGUST 2022

### AUTOMOBILE MARKET OF RUSSIA IN JULY AND JANUARY-JULY 2022 TRUCKS AND BUSES

In July and January-July 2022, sales of new trucks and buses in Russia showed the following results\*:

- Trucks (except light trucks, N1 category) including special-purpose vehicles – 6 639 units in July 2022, down 31.9% YOY; 44 353 units in January-July 2022, down 19.3% YOY.
- Buses and coaches (except minibuses, M2 category) – 1 007 units in July 2022, down 20.3% YOY; 7 655 units in January-July 2022, down 1.1% YOY.

\* without sales to military, law enforcement and diplomatic agencies in RF

#### COMMENT:

Alexander Kovrigin, Deputy Managing Director of ASM Holding, commented:

Sales of trucks on the Russian market decreased by 31.9% in July 2022, while decline in January-July 2022 was down 19.3%. We forecast a decline of the truck market in the current year by not more than 30% YOY.

We have also noted decline of bus sales in July 2022, when the sales fell by 20.3%, while the result of the first seven months of the year showed bus sales decline by 1.1%. By our assessment, the annual result of bus sales in 2022 will be a decrease by 15% at the most, as this market is less exposed to challenges caused by shortage of foreign components.

These annual forecasts are achievable provided that the Government of Russia implements proposals submitted by ASM Holding and other companies aimed to stabilize work of the Russian auto industry in conditions of the unprecedented foreign sanctions.

#### OUR CONTACTS:

##### ASM Holding, OAO

21/5, Kuznetsky Most St., 107031, Moscow, Russia

Tel: +7 (495) 625-51-79, +7 (495) 626-04-71

e-mail: [inf@asm-holding.ru](mailto:inf@asm-holding.ru)

##### Association of Russian Automakers (OAR)

8, Novovladykinsky Proezd, bldg 5, POB 81, 127106, Moscow, Russia

Tel: +7 (495) 739 70 95

e-mail: [info\\_oar@mail.ru](mailto:info_oar@mail.ru)



Developed by specialists of

AVTOSTAT-INFO



# TRUCKS

## Sales of new trucks in Russia in July and 7 months 2022 by brand, inclusive of special-purpose vehicles

Brand	July 2022	July 2021	7 months 2022	7 months 2021	Change July 2022 vs 2021, %	Change 7 months 2022 vs 2021, %
KAMAZ	2 523	3 479	17 805	20 125	-27,5	-11,5
SHAANXI	1 031	271	3 805	1 141	280,4	233,5
GAZ	330	970	3 407	5 977	-66,0	-43,0
URAL	282	388	3 077	2 477	-27,3	24,2
MAZ	252	457	1 822	2 667	-44,9	-31,7
HOWO	541	204	1 747	698	165,2	150,3
VOLVO	31	541	1 352	2 793	-94,3	-51,6
ISUZU	105	408	1 280	1 670	-74,3	-23,4
JAC	274	30	1 168	590	813,3	98,0
FAW	456	239	1 120	940	90,8	19,1
SCANIA	22	855	1 114	4 702	-97,4	-76,3
MERCEDES	27	529	966	2 560	-94,9	-62,3
HINO	86	151	924	857	-43,0	7,8
HYUNDAI	60	113	730	735	-46,9	-0,7
MAN	60	391	721	2 783	-84,7	-74,1
MAZ MAN	71	115	555	757	-38,3	-26,7
FUSO	63	71	459	387	-11,3	18,6
DAF	18	118	360	1 103	-84,7	-67,4
IVECO	17	34	292	274	-50,0	6,6
IVECO AMT	3	26	219	227	-88,5	-3,5
RENAULT	1	81	218	549	-98,8	-60,3
HONGYAN	92	103	215	109	-10,7	97,2
XU GONG	49	30	189	120	63,3	57,5
DAEWOO	33	25	175	108	32,0	62,0
FORD	2	61	170	275	-96,7	-38,2
SITRAK	129	0	163	0		
ZOONLION	57	11	126	60	418,2	110,0
SANY	1	6	43	38	-83,3	13,2
DAYUN	11	1	38	6	1 000,0	533,3
TATRA	2	1	27	10	100,0	170,0
FOTON	3	15	20	107	-80,0	-81,3
LIEBHERR	1	1	13	16	0,0	-18,8
ZIL	0	1	9	63	-100,0	-85,7
AMUR	0	0	5	2		150,0
ASHOK LEYLAND	0	0	5	0		
TEREX-DEMAG	0	0	4	3		33,3
AN VR	2	0	2	0		
C&C	2	8	2	8	-75,0	-75,0
BURAN	1	0	1	0		



# TRUCKS

Brand	July 2022	July 2021	7 months 2022	7 months 2021	Change July 2022 vs 2021, %	Change 7 months 2022 vs 2021, %
GROVE	0	0	1	5		-80,0
KIA	1	0	1	0		
KOLUMAN	0	1	1	1	-100,0	0,0
MZKT	0	0	1	2		-50,0
TADANO	0	1	1	1	-100,0	0,0
BAW	0	0	0	1		-100,0
GOUPIL	0	0	0	2		-100,0
KRAZ	0	0	0	2		-100,0
LANDWIND JIANGLING - JMC	0	0	0	4		-100,0
NEFAZ	0	11	0	35	-100,0	-100,0
RUSTRAK	0	1	0	3	-100,0	-100,0
<b>TOTAL</b>	<b>6 639</b>	<b>9 748</b>	<b>44 353</b>	<b>54 993</b>	<b>-31,9</b>	<b>-19,3</b>
<b>TOTAL Russian brands</b>	<b>3 135</b>	<b>4 850</b>	<b>24 303</b>	<b>28 682</b>	<b>-35,4</b>	<b>-15,3</b>
<b>TOTAL foreign brands</b>	<b>3 504</b>	<b>4 898</b>	<b>20 050</b>	<b>26 311</b>	<b>-28,5</b>	<b>-23,8</b>

## Sales of new trucks in Russia in July and 7 months 2022 by type

Type	March 2022	July 2021	7 months 2022	7 months 2021	Market share July2022, %	Market share July2021, %	Market share 7 months 2022, %	Market share 7 monthss 2021, %
Other special equipment	3 266	3 605	21 233	20 890	49,2	37,0	47,9	38,0
Truck-tractor	561	2 237	6 300	13 169	8,5	23,0	14,2	24,0
Dump truck	1 688	1 152	6 902	6 389	25,4	11,8	15,6	11,6
Other truck types	313	1 283	2 946	5 941	4,7	13,2	6,6	10,8
Drop-side flat bed	363	638	2 876	3 999	5,5	6,5	6,5	7,3
Van	125	264	1 228	1 892	1,9	2,7	2,8	3,4
Refrigerator	91	230	1 129	874	1,4	2,4	2,6	1,6
Autocrane	119	109	769	780	1,8	1,1	1,7	1,4
Tanker	99	133	623	664	1,5	1,4	1,4	1,2
Refueler	10	35	123	148	0,2	0,4	0,3	0,3
Mobile repair shop	3	15	120	145	0,1	0,2	0,3	0,3
Autoloader	0	4	6	8	0,0	0,0	0,0	0,0
Miscellaneous	1	43	98	94	0,0	0,4	0,2	0,2
<b>TOTAL</b>	<b>6 639</b>	<b>9 748</b>	<b>44 353</b>	<b>54 993</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>



# TRUCKS

## Top 25 model ranking of new truck sales in Russia in July and 7 months 2022

Rank	Model	Brand	March 2022	July 2021	7 months 2022	7 months 2021	Change July 2022 vs 2021, %	Change 7 months 2022 vs 2021, %
1	43118 6X6	KAMAZ	615	648	4 638	4 769	-5,1	-2,7
2	65115 6X4	KAMAZ	838	737	4 092	3 979	13,7	2,8
3	5490 4X2	KAMAZ	264	965	2 769	4 308	-72,6	-35,7
4	GAZON NEXT	GAZ	250	828	2 631	4 763	-69,8	-44,8
5	SX 331 8X4	SHAANXI	576	138	2 192	496	317,4	341,9
6	6520 6X4	KAMAZ	279	455	1 980	2 451	-38,7	-19,2
7	4320 6X6	URAL	173	200	1 733	1 376	-13,5	25,9
8	SX 325 6X4	SHAANXI	321	133	1 288	633	141,4	103,5
9	ACTROS	MERCEDES	18	497	783	2 212	-96,4	-64,6
10	5557 6X6	URAL	63	110	766	598	-42,7	28,1
11	MIGHTY	HYUNDAI	57	111	703	657	-48,6	7,0
12	SERIES FH 4X2	VOLVO	20	303	679	1 632	-93,4	-58,4
13	6501 6X4	MAZ	84	183	598	892	-54,1	-33,0
14	J6 6X4	FAW	0	109	587	168	-100,0	249,4
15	43253 4X2	KAMAZ	55	98	580	701	-43,9	-17,3
16	53605 4X2	KAMAZ	74	86	536	449	-14,0	19,4
17	6312 6X4	MAZ-MAN	66	115	530	709	-42,6	-25,2
18	ZZ 3327	HOWO	152	24	470	216	533,3	117,6
19	300-SERIES	HINO	40	74	462	386	-45,9	19,7
20	CANTER	FUSO	63	71	458	387	-11,3	18,3
21	NQR	ISUZU	11	88	451	509	-87,5	-11,4
22	N350 6X4	JAC	137	0	445	0		
23	J6	FAW	429	0	429	16		2 581,2
24	65117 6X4	KAMAZ	34	73	393	402	-53,4	-2,2
25	4308 4X2	KAMAZ	55	73	383	446	-24,7	-14,1

### 7 months 2022

#### KAMAZ 43118 6X6

4 638 units **-2,7%**

#### KAMAZ 65115 6X4

4 092 units **2,8%**

#### KAMAZ 5490 4X2

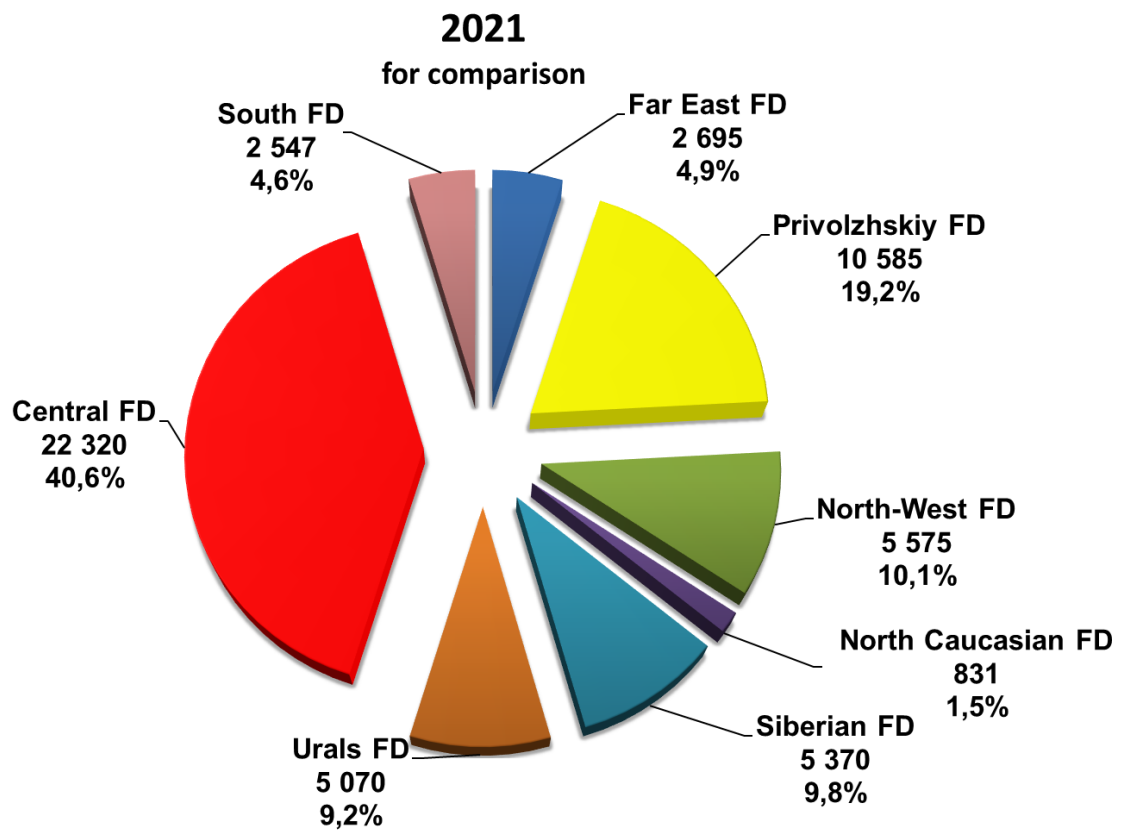
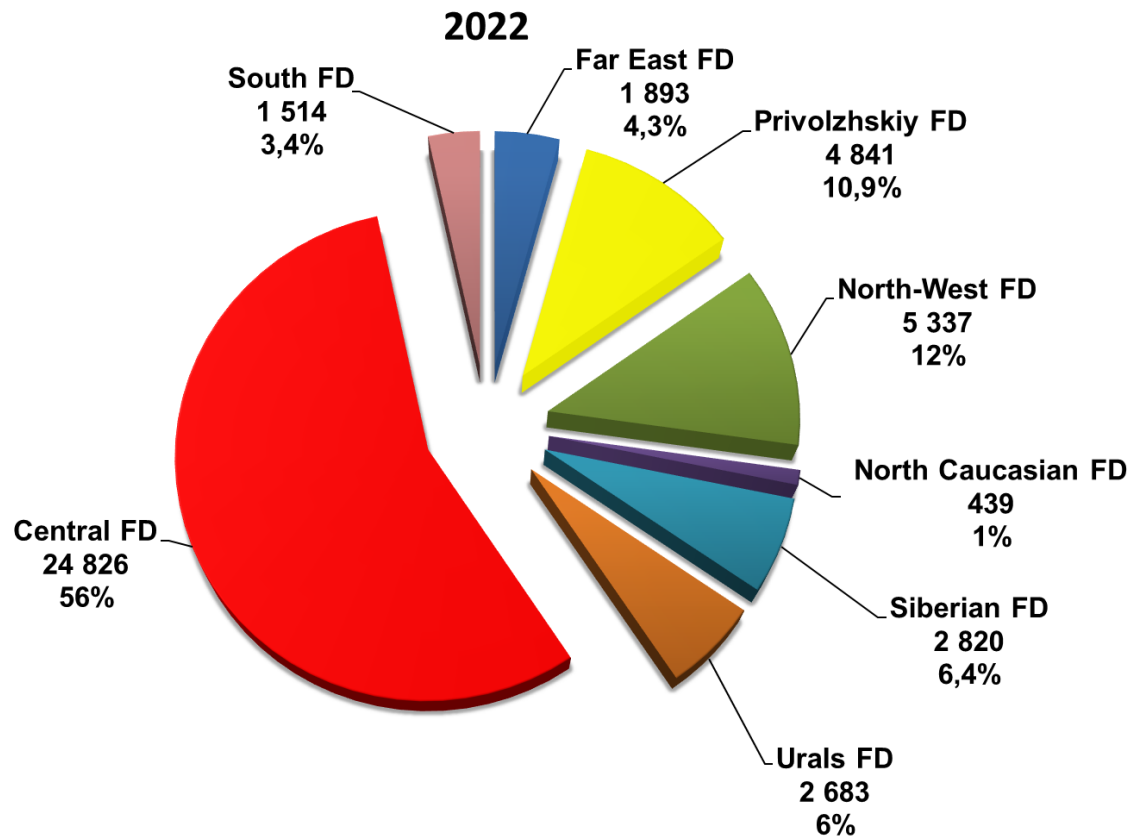
2 769 units **-35,7%**





# TRUCKS

## Structure of sales of new truck in Russia in 7 months 2022 by Federal District





# BUSES

## Sales of new buses in Russia in July and 7 months 2022 by brand

Brand	July 2022	July 2021	7 months 2022	7 months 2021	Change July 2022 vs 2021, %	Change 7 months 2022 vs 2021, %
PAZ	311	545	3 201	3 728	-42,9	-14,1
MAZ	203	19	921	287	968,4	220,9
NEFAZ	51	316	803	1 572	-83,9	-48,9
LIAZ	61	175	619	1 127	-65,1	-45,1
VOLZHANIN	88	0	518	100		418,0
URAL	86	59	370	226	45,8	63,7
YUTONG	81	27	310	149	200,0	108,1
KAVZ	44	28	304	99	57,1	207,1
HIGER	30	34	162	92	-11,8	76,1
LOTOS	15	20	143	32	-25,0	346,9
SIMAZ	13	12	119	40	8,3	197,5
KAMAZ	0	0	78	88		-11,4
KING LONG (KLM)	9	6	42	19	50,0	121,1
ZHONGTONG	8	2	33	23	300,0	43,5
MAN	1	1	11	11	0,0	0,0
JAC	4	0	4	0		
HYUNDAI	0	0	3	4		-25,0
NEMAN	0	18	3	66	-100,0	-95,5
SCANIA	1	1	3	7	0,0	-57,1
FOTON	0	0	2	0		
IRISBUS	0	0	2	58		-96,6
SETRA	0	0	2	0		
ANKAI	1	1	1	10	0,0	-90,0
TOYOTA	0	0	1	0		
GOLDEN DRAGON	0	0	0	1		-100,0
MERCEDES	0	0	0	5		-100,0
<b>TOTAL</b>	<b>1 007</b>	<b>1 264</b>	<b>7 655</b>	<b>7 744</b>	<b>-20,3</b>	<b>-1,1</b>
<b>TOTAL Russian brands</b>	<b>844</b>	<b>1 142</b>	<b>6 814</b>	<b>7 227</b>	<b>-44,5</b>	<b>-15,4</b>
<b>TOTAL foreign brands</b>	<b>163</b>	<b>122</b>	<b>841</b>	<b>517</b>	<b>33,6</b>	<b>62,7</b>



# BUSES

## Top 25 model ranking of new bus sales in July and 7 months 2022

Rank	Model	Brand	March 2022	July 2021	7 months 2022	7 months 2021	Change July 2022 vs 2021, %	Change 7 months 2022 vs 2021, %
1	3205	PAZ	96	261	1 589	1 904	-63,2	-16,5
2	5299, 5297 4X2	NEFAZ, KAMAZ	36	280	760	1 143	-87,1	-33,5
3	3204	PAZ	149	14	617	678	964,3	-9,0
4	4234	PAZ	32	97	570	717	-67,0	-20,5
5	203	MAZ	105	2	432	25	5 150,0	1 628,0
6	206 - 226	MAZ	98	1	423	146	9 700,0	189,7
7	3255 4320 6X6	URAL	86	59	370	226	45,8	63,7
8	VECTOR NEXT	PAZ	0	166	369	381	-100,0	-3,1
9	5292	LIAZ	40	147	366	566	-72,8	-35,3
10	5270	VOLZHANIN	0	0	364	0		
11	6129	YUTONG	40	0	191	0		
12	6213	LIAZ	0	1	178	393	-100,0	-54,7
13	4238	KAVZ	34	11	167	60	209,1	178,3
14	105	LOTOS	15	20	132	28	-25,0	371,4
15	2258	SIMAZ	13	12	119	40	8,3	197,5
16	VOLGABUS 4298	VOLZHANIN	78	0	110	2		5 400,0
17	KLQ-SERIES	HIGER	1	3	78	22	-66,7	254,5
18	6282	KAMAZ	0	0	78	88		-11,4
19	4235	KAVZ	6	14	72	35	-57,1	105,7
20	4270	KAVZ	4	3	65	4	33,3	1 525,0
21	103	MAZ	0	13	63	93	-100,0	-32,3
22	6899	YUTONG	10	6	55	26	66,7	111,5
23	3206	PAZ	34	0	45	6		650,0
24	52701	VOLZHANIN	10	0	44	71		-38,0
25	4292	LIAZ	19	19	37	59	0,0	-37,3

### 7 months 2022

NEFAZ, KAMAZ  
5299, 5297 4X2  
760 units **-33,5%**

PAZ 3205  
1 589 units **-16,5%**

PAZ 3204  
617 units **-9%**





# BUSES

## Structure of new bus sales in Russia in 7 months 2022 by Federal District

