



PRESS-RELEASE

14 JUNE 2022

AUTOMOBILE MARKET OF RUSSIA IN MAY AND JANUARY-MAY 2022 TRUCKS AND BUSES

In May and January-May 2022, sales of new trucks and buses in Russia showed the following results*:

- Trucks (except light trucks, N1 category) including special-purpose vehicles – 4 324 units in May 2022, down 40.8% YOY; 31 950 units in January-May 2022, down 9.7% YOY.
- Buses and coaches (except minibuses, M2 category) – 853 units in May 2022, down 11.4% YOY; 5 660 units in January-May 2022, up 15.3% YOY.

* without sales to military, law enforcement and diplomatic agencies in RF

COMMENT:

Alexander Kovrigin, Deputy Managing Director of ASM Holding, commented:

Sales of trucks on the Russian market decreased by 40.8% in May 2022, while decline in January-May 2022 was down 9.7%. We forecast a decline of the truck market in the current year by not more than 30% YOY.

We have also noted decline of bus sales in May 2022, when the sales fell by 11.4%. However, the result of the first five months of the year showed bus sales growth by 15.3%. By our assessment, the annual result of bus sales in 2022 will be a decrease by 15% at the most, as this market is less exposed to challenges caused by shortage of foreign components.

These annual forecasts are achievable provided that the Government of Russia implements suggestions submitted by ASM Holding and other companies aimed to stabilize work of the Russian auto industry in conditions of the unprecedented foreign sanctions.

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Developed by specialists of

AVTOSTAT-INFO



TRUCKS

Sales of new trucks in Russia in May and 5 months 2022 by brand, inclusive of special-purpose vehicles

Brand	May 2022	May 2021	5 months 2022	5 months 2021	Change May 2022 vs 2021, %	Change 5 months 2022 vs 2021, %
KAMAZ	1 622	2 543	12 941	13 171	-36,2	-1,7
GAZ	322	873	2 727	4 111	-63,1	-33,7
URAL	346	257	2 472	1 674	34,6	47,7
SHAANXI	563	291	1 801	600	93,5	200,2
MAZ	215	333	1 335	1 777	-35,4	-24,9
VOLVO	35	247	1 298	1 664	-85,8	-22,0
SCANIA	26	788	1 058	2 844	-96,7	-62,8
ISUZU	159	223	993	863	-28,7	15,1
MERCEDES	36	406	898	1 544	-91,1	-41,8
HOWO	170	58	887	331	193,1	168,0
HINO	115	133	735	545	-13,5	34,9
JAC	109	64	682	472	70,3	44,5
MAN	70	382	625	1 866	-81,7	-66,5
HYUNDAI	75	72	590	497	4,2	18,7
FAW	141	118	474	558	19,5	-15,1
MAZ MAN	65	74	410	511	-12,2	-19,8
FUSO	76	54	337	263	40,7	28,1
DAF	11	139	329	876	-92,1	-62,4
IVECO	28	32	246	181	-12,5	35,9
RENAULT	0	59	215	366	-100,0	-41,3
IVECO AMT	20	29	203	139	-31,0	46,0
FORD	2	42	167	158	-95,2	5,7
XU GONG	36	13	119	71	176,9	67,6
DAEWOO	14	14	113	69	0,0	63,8
HONGYAN	35	4	88	4	775,0	2 100,0
ZOONLION	24	11	42	37	118,2	13,5
SANY	2	4	41	22	-50,0	86,4
SITRAK	0	0	34	0		
TATRA	3	6	23	9	-50,0	155,6
DAYUN	4	0	21	4		425,0
FOTON	0	13	15	69	-100,0	-78,3
LIEBHERR	0	2	9	12	-100,0	-25,0
ZIL	0	11	9	58	-100,0	-84,5
ASHOK LEYLAND	0	0	5	0		
TEREX-DEMAG	0	1	4	1	-100,0	300,0
AMUR	0	0	2	0		
GROVE	0	1	1	5	-100,0	-80,0



TRUCKS

Brand	May 2022	May 2021	5 months 2022	5 months 2021	Change May 2022 vs 2021, %	Change 5 months 2022 vs 2021, %
MZKT	0	0	1	2		-50,0
GOUPIL	0	0	0	2		-100,0
KRAZ	0	0	0	2		-100,0
LANDWIND JIANGLING - JMC	0	4	0	4	-100,0	-100,0
NEFAZ	0	3	0	19	-100,0	-100,0
TOTAL	4 324	7 304	31 950	35 401	-40,8	-9,7
TOTAL Russian brands	2 290	3 687	18 151	19 033	-37,9	-4,6
TOTAL foreign brands	2 034	3 617	13 799	16 368	-43,8	-15,7

Sales of new trucks in Russia in May and 5 months 2022 by type

Type	March 2022	May 2021	5 months 2022	5 months 2021	Market share May2022, %	Market share May2021, %	Market share 5 months 2022, %	Market share 5 monthss 2021, %
Other special equipment	2 273	2 713	15 055	13 734	52,6	37,1	47,1	38,8
Truck-tractor	369	1 943	5 266	8 463	8,5	26,6	16,5	23,9
Dump truck	740	857	3 888	4 075	17,1	11,7	12,2	11,5
Other truck types	225	654	2 388	3 568	5,2	9,0	7,5	10,1
Drop-side flat bed	228	483	2 200	2 645	5,3	6,6	6,9	7,5
Van	98	322	938	1 279	2,3	4,4	2,9	3,6
Refrigerator	219	155	885	467	5,1	2,1	2,8	1,3
Autocrane	98	91	549	534	2,3	1,3	1,7	1,5
Tanker	45	58	467	435	1,1	0,8	1,5	1,2
Refueler	19	18	107	82	0,4	0,3	0,3	0,2
Mobile repair shop	9	9	104	113	0,2	0,1	0,3	0,3
Autoloader	1	1	6	4	0,0	0,0	0,0	0,0
Miscellaneous	0	0	97	2	0,0	0,0	0,3	0,0
TOTAL	4 324	7 304	31 950	35 401	100,0	100,0	100,0	100,0



TRUCKS

Top 25 model ranking of new truck sales in Russia in May and 5 months 2022

Rank	Model	Brand	March 2022	May 2021	5 months 2022	5 months 2021	Change May 2022 vs 2021, %	Change 5 months 2022 vs 2021, %
1	43118 6X6	KAMAZ	413	523	3 502	3 322	-21,0	5,4
2	65115 6X4	KAMAZ	450	545	2 459	2 597	-17,4	-5,3
3	5490 4X2	KAMAZ	192	632	2 262	2 552	-69,6	-11,4
4	GAZON NEXT	GAZ	237	766	2 139	3 179	-69,1	-32,7
5	6520 6X4	KAMAZ	130	317	1 422	1 507	-59,0	-5,6
6	4320 6X6	URAL	217	140	1 386	971	55,0	42,7
7	SX 331 8X4	SHAANXI	302	133	1 081	243	127,1	344,9
8	ACTROS	MERCEDES	22	357	743	1 320	-93,8	-43,7
9	SERIES FH 4X2	VOLVO	14	161	650	967	-91,3	-32,8
10	SX 325 6X4	SHAANXI	206	158	630	348	30,4	81,0
11	5557 6X6	URAL	54	63	610	392	-14,3	55,6
12	MIGHTY	HYUNDAI	65	71	569	424	-8,5	34,2
13	43253 4X2	KAMAZ	55	89	446	491	-38,2	-9,2
14	6501 6X4	MAZ	68	132	446	548	-48,5	-18,6
15	J6 6X4	FAW	93	0	403	8		4 937,5
16	NQR	ISUZU	59	71	397	300	-16,9	32,3
17	6312 6X4	MAZ-MAN	65	74	391	463	-12,2	-15,6
18	53605 4X2	KAMAZ	49	61	375	282	-19,7	33,0
19	300-SERIES	HINO	65	47	362	253	38,3	43,1
20	CANTER	FUSO	76	54	337	263	40,7	28,1
21	65117 6X4	KAMAZ	34	38	325	261	-10,5	24,5
22	5350 6X6 MUSTANG	KAMAZ	47	25	301	192	88,0	56,8
23	TGX 18.XXX 4X2	MAN	12	132	295	811	-90,9	-63,6
24	ZZ 3327	HOWO	42	28	294	125	50,0	135,2
25	4308 4X2	KAMAZ	26	52	283	306	-50,0	-7,5

5 months 2022

KAMAZ 43118 6X6

3 502 units **5,4%**

KAMAZ 65115 6X4

2 459 units **-5,3%**

KAMAZ 5490 4X2

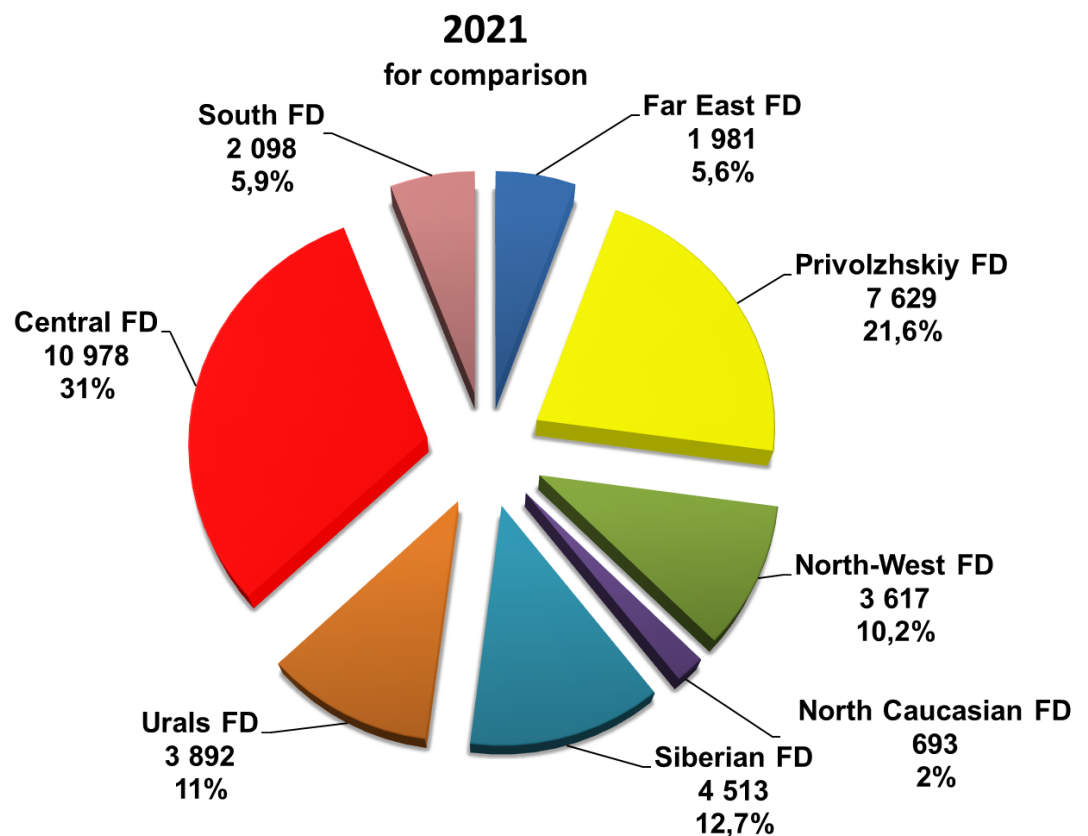
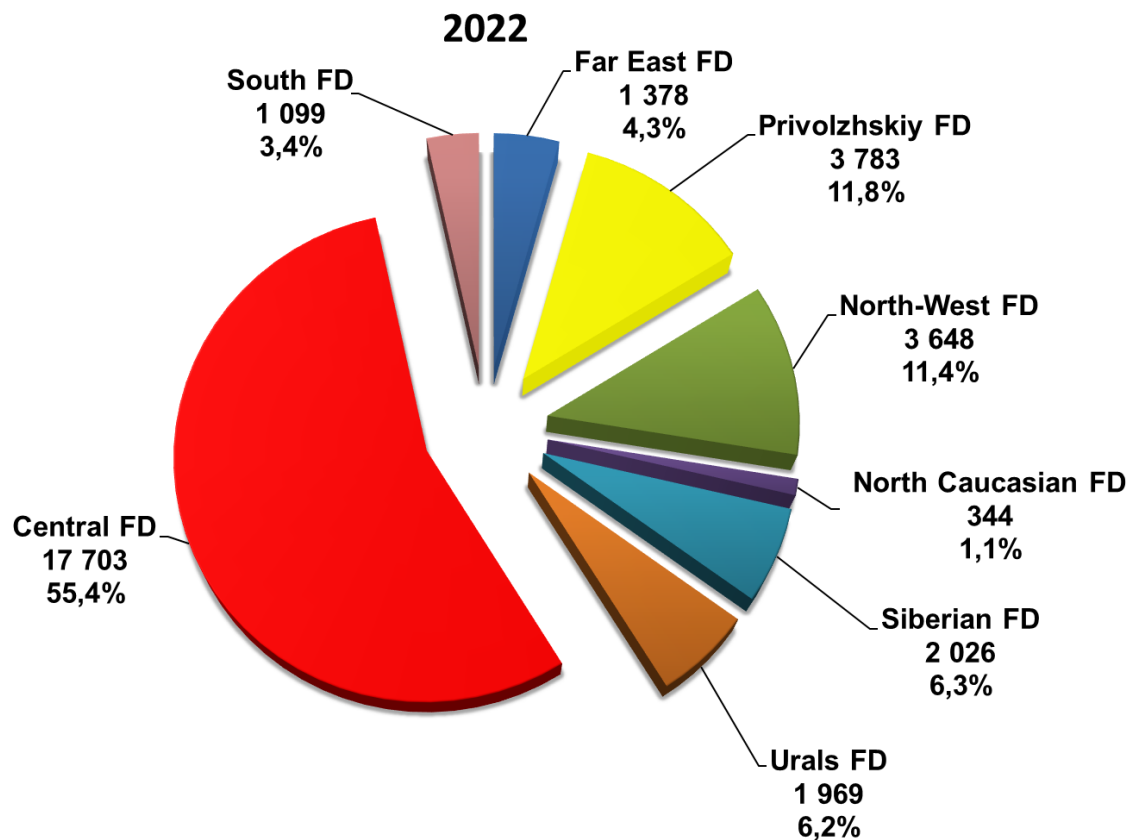
2 262 units **-11,4%**





TRUCKS

Structure of sales of new truck in Russia in 5 months 2022 by Federal District





BUSES

Sales of new buses in Russia in May and 5 months 2022 by brand

Brand	May 2022	May 2021	5 months 2022	5 months 2021	Change May 2022 vs 2021, %	Change 5 months 2022 vs 2021, %
PAZ	350	323	2 532	2 565	8,4	-1,3
NEFAZ	154	216	718	855	-28,7	-16,0
MAZ	126	122	530	226	3,3	134,5
LIAZ	22	227	472	697	-90,3	-32,3
VOLZHANIN	65	0	351	54		550,0
URAL	20	13	229	146	53,8	56,8
KAVZ	46	9	219	40	411,1	447,5
YUTONG	30	18	161	95	66,7	69,5
LOTOS	12	0	118	10		1 080,0
HIGER	12	8	100	48	50,0	108,3
SIMAZ	7	1	94	26	600,0	261,5
KAMAZ	0	0	78	0		
KING LONG (KLM)	9	0	24	10		140,0
ZHONGTONG	0	2	13	14	-100,0	-7,1
MAN	0	3	6	6	-100,0	0,0
HYUNDAI	0	0	3	4		-25,0
NEMAN	0	6	3	34	-100,0	-91,2
FOTON	0	0	2	0		
IRISBUS	0	15	2	58	-100,0	-96,6
SCANIA	0	0	2	6		-66,7
SETRA	0	0	2	0		
TOYOTA	0	0	1	0		
ANKAI	0	0	0	8		-100,0
GOLDEN DRAGON	0	0	0	1		-100,0
MERCEDES	0	0	0	5		-100,0
TOTAL	853	963	5 660	4 908	-11,4	15,3
TOTAL Russian brands	676	789	4 811	4 393	-14,3	9,5
TOTAL foreign brands	177	174	849	515	1,7	64,9



BUSES

Top 25 model ranking of new bus sales in May and 5 months 2022

Rank	Model	Brand	March 2022	May 2021	5 months 2022	5 months 2021	Change May 2022 vs 2021, %	Change 5 months 2022 vs 2021, %
1	3205	PAZ	226	167	1 355	1 373	35,3	-1,3
2	5299, 5297 4X2	NEFAZ, KAMAZ	152	144	700	516	5,6	35,7
3	4234	PAZ	43	61	476	513	-29,5	-7,2
4	VECTOR NEXT	PAZ	0	0	369	0		
5	3204	PAZ	79	92	322	645	-14,1	-50,1
6	5270	VOLZHANIN	55	0	307	0		
7	203	MAZ	72	2	256	22	3 500,0	1 063,6
8	5292	LIAZ	21	57	240	263	-63,2	-8,7
9	3255 4320 6X6	URAL	20	13	229	146	53,8	56,8
10	206 - 226	MAZ	36	115	212	117	-68,7	81,2
11	6213	LIAZ	0	168	178	306	-100,0	-41,8
12	6129	YUTONG	21	0	111	0		
13	4238	KAVZ	15	9	109	27	66,7	303,7
14	105	LOTOS	12	0	107	6		1 683,3
15	2258	SIMAZ	7	1	94	26	600,0	261,5
16	6282	KAMAZ	0	0	78	0		
17	4270	KAVZ	18	0	60	1		5 900,0
18	103	MAZ	17	2	59	67	750,0	-11,9
19	4235	KAVZ	13	0	50	12		316,7
20	KLQ-SERIES	HIGER	12	0	45	19		136,8
21	52701	VOLZHANIN	0	0	34	27		25,9
22	6899	YUTONG	5	2	27	14	150,0	92,9
23	KLQ 6129	HIGER	0	0	23	12		91,7
24	6274	LIAZ	0	0	21	11		90,9
25	4292	LIAZ	0	0	18	30		-40,0

5 months 2022

NEFAZ, KAMAZ
5299, 5297 4X2
700 units **35,7%**

PAZ 3205
1 355 units **-1,3%**

PAZ 4234
476 units **-7,2%**





BUSES

Structure of new bus sales in Russia in 5 months 2022 by Federal District

