



PRESS-RELEASE

13 MAY 2022

AUTOMOBILE MARKET OF RUSSIA IN APRIL AND JANUARY-APRIL 2022 TRUCKS AND BUSES

In April and January-April 2022, sales of new trucks and buses in Russia showed the following results*:

- Trucks (except light trucks, N1 category) including special-purpose vehicles – 5 544 units in April 2022, down 41.1% YOY; 27 626 units in January-April 2022, down 1.7% YOY.
- Buses and coaches (except minibuses, M2 category) – 868 units in April 2022, down 34.7% YOY; 4 807 units in January-April 2022, up 21.9% YOY.

* without sales to military, law enforcement and diplomatic agencies in RF

COMMENT:

Alexander Kovrigin, Deputy Managing Director of ASM Holding, commented:

Sales of trucks on the Russian market decreased by 41.1% in April 2022, while decline in January-April 2022 was not significant, down 1.7%. We forecast a decline of the truck market in the current year by not more than 30% YOY.

We have also noted decline of bus sales in April 2022, when the sales fell by 34.7%. However, the growth rate in the first four months of the year was 21.9%. By our assessment, the annual result of bus sales in 2022 will be a decrease by 10% at the most, as this market is less exposed to challenges caused by shortage of foreign components.

These annual forecasts are achievable provided that the Government of Russia implements suggestions submitted by ASM Holding and other companies aimed to stabilize work of the Russian auto industry in conditions of the unprecedented foreign sanctions.

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Developed by specialists of

AVTOSTAT-INFO



TRUCKS

Sales of new trucks in Russia in April and 4 months 2022 by brand, inclusive of special-purpose vehicles

Brand	April 2022	April 2021	4 months 2022	4 months 2021	Change April 2022 vs 2021, %	Change 4 months 2022 vs 2021, %
KAMAZ	2 245	3 377	11 319	10 628	-33,5	6,5
GAZ	411	1 087	2 405	3 238	-62,2	-25,7
URAL	542	381	2 126	1 417	42,3	50,0
VOLVO	19	449	1 263	1 417	-95,8	-10,9
SHAANXI	491	80	1 238	309	513,8	300,6
MAZ	234	503	1 120	1 444	-53,5	-22,4
SCANIA	114	833	1 032	2 056	-86,3	-49,8
MERCEDES	118	442	862	1 138	-73,3	-24,3
ISUZU	209	223	834	640	-6,3	30,3
HOWO	258	91	717	273	183,5	162,6
HINO	163	172	620	412	-5,2	50,5
JAC	113	124	573	408	-8,9	40,4
MAN	90	592	555	1 484	-84,8	-62,6
HYUNDAI	154	107	515	425	43,9	21,2
MAZ MAN	68	130	345	437	-47,7	-21,1
FAW	86	161	333	440	-46,6	-24,3
DAF	24	279	318	737	-91,4	-56,9
FUSO	68	66	261	209	3,0	24,9
IVECO	19	39	218	149	-51,3	46,3
RENAULT	4	80	215	307	-95,0	-30,0
IVECO AMT	24	42	183	110	-42,9	66,4
FORD	12	43	165	116	-72,1	42,2
DAEWOO	16	33	99	55	-51,5	80,0
XU GONG	22	15	83	58	46,7	43,1
HONGYAN	14	0	53	0		
SANY	3	5	39	18	-40,0	116,7
SITRAK	0	0	34	0		
TATRA	5	3	20	3	66,7	566,7
ZOOMLION	4	14	18	26	-71,4	-30,8
DAYUN	7	0	17	4		325,0
FOTON	3	13	15	56	-76,9	-73,2
LIEBHERR	2	2	9	10	0,0	-10,0
ZIL	0	21	9	47	-100,0	-80,9
ASHOK LEYLAND	0	0	5	0		
TEREX-DEMAG	0	0	4	0		
AMUR	0	0	2	0		
GROVE	1	1	1	4	0,0	-75,0
MZKT	1	2	1	2	-50,0	-50,0
GOUPIL	0	1	0	2	-100,0	-100,0
KRAZ	0	1	0	2	-100,0	-100,0
NEFAZ	0	0	0	16		-100,0
TOTAL	5 544	9 412	27 626	28 097	-41,1	-1,7
TOTAL Russian brands	3 198	4 866	15 861	15 346	-34,3	3,4
TOTAL foreign brands	2 346	4 546	11 765	12 751	-48,4	-7,7



TRUCKS

Sales of new trucks in Russia in April and 4 months 2022 by type

Type	March 2022	April 2021	4 months 2022	4 months 2021	Market share April 2022, %	Market share April 2021, %	Market share 4 months 2022, %	Market share 4 months 2021, %
Other special equipment	3 073	3 409	12 782	11 021	55,4	36,2	46,3	39,2
Truck-tractor	491	2 414	4 897	6 520	8,9	25,7	17,7	23,2
Dump truck	818	1 110	3 148	3 218	14,8	11,8	11,4	11,5
Other truck types	243	1 062	2 163	2 914	4,4	11,3	7,8	10,4
Drop-side flat bed	317	697	1 972	2 162	5,7	7,4	7,1	7,7
Van	178	327	840	957	3,2	3,5	3,0	3,4
Refrigerator	160	85	666	312	2,89	0,9	2,41	1,11
Autocrane	100	120	451	443	1,8	1,27	1,63	1,58
Tanker	114	123	422	377	2,1	1,3	1,5	1,3
Refueler	24	28	88	64	0,4	0,3	0,3	0,2
Mobile repair shop	13	36	95	104	0,2	0,4	0,3	0,4
Autoloader	1	1	5	3	0,0	0,0	0,0	0,0
Miscellaneous	12	0	97	2	0,2	0,0	0,4	0,0
TOTAL	5 544	9 412	27 626	28 097	100,0	100,0	100,0	100,0



TRUCKS

Top 25 model ranking of new truck sales in Russia in April and 4 months 2022

Rank	Model	Brand	March 2022	April 2021	4 months 2022	4 months 2021	Change April 2022 vs 2021, %	Change 4 months 2022 vs 2021, %
1	43118 6X6	KAMAZ	748	713	3 089	2 799	4,9	10,4
2	5490 4X2	KAMAZ	215	722	2 070	1 920	-70,2	7,8
3	65115 6X4	KAMAZ	602	744	2 009	2 052	-19,1	-2,1
4	GAZON NEXT	GAZ	339	840	1 902	2 413	-59,6	-21,2
5	6520 6X4	KAMAZ	207	399	1 292	1 190	-48,1	8,6
6	4320 6X6	URAL	246	219	1 169	831	12,3	40,7
7	SX 331 8X4	SHAANXI	314	43	779	110	630,2	608,2
8	ACTROS	MERCEDES	99	368	721	963	-73,1	-25,1
9	SERIES FH 4X2	VOLVO	7	314	636	806	-97,8	-21,1
10	5557 6X6	URAL	147	85	556	329	72,9	69,0
11	MIGHTY	HYUNDAI	148	88	504	353	68,2	42,8
12	SX 325 6X4	SHAANXI	155	37	424	190	318,9	123,2
13	43253 4X2	KAMAZ	84	131	391	402	-35,9	-2,7
14	6501 6X4	MAZ	77	186	378	416	-58,6	-9,1
15	NQR	ISUZU	87	63	338	229	38,1	47,6
16	53605 4X2	KAMAZ	73	74	326	221	-1,4	47,5
17	6312 6X4	MAZ-MAN	67	122	326	389	-45,1	-16,2
18	J6 6X4	FAW	74	8	310	8	825,0	3 775,0
19	300-SERIES	HINO	87	125	297	206	-30,4	44,2
20	65117 6X4	KAMAZ	33	67	291	223	-50,7	30,5
21	TGX 18.XXX 4X2	MAN	47	220	283	679	-78,6	-58,3
22	S-SERIES	SCANIA	18	212	276	324	-91,5	-14,8
23	CANTER	FUSO	68	66	261	209	3,0	24,9
24	4308 4X2	KAMAZ	53	75	257	254	-29,3	1,2
25	5350 6X6 MUSTANG	KAMAZ	30	24	254	167	25,0	52,1

4 months 2022

KAMAZ 43118 6X6

3 089 units **10,4%**

KAMAZ 5490 4X2

2 070 units **7,8%**

KAMAZ 65115 6X4

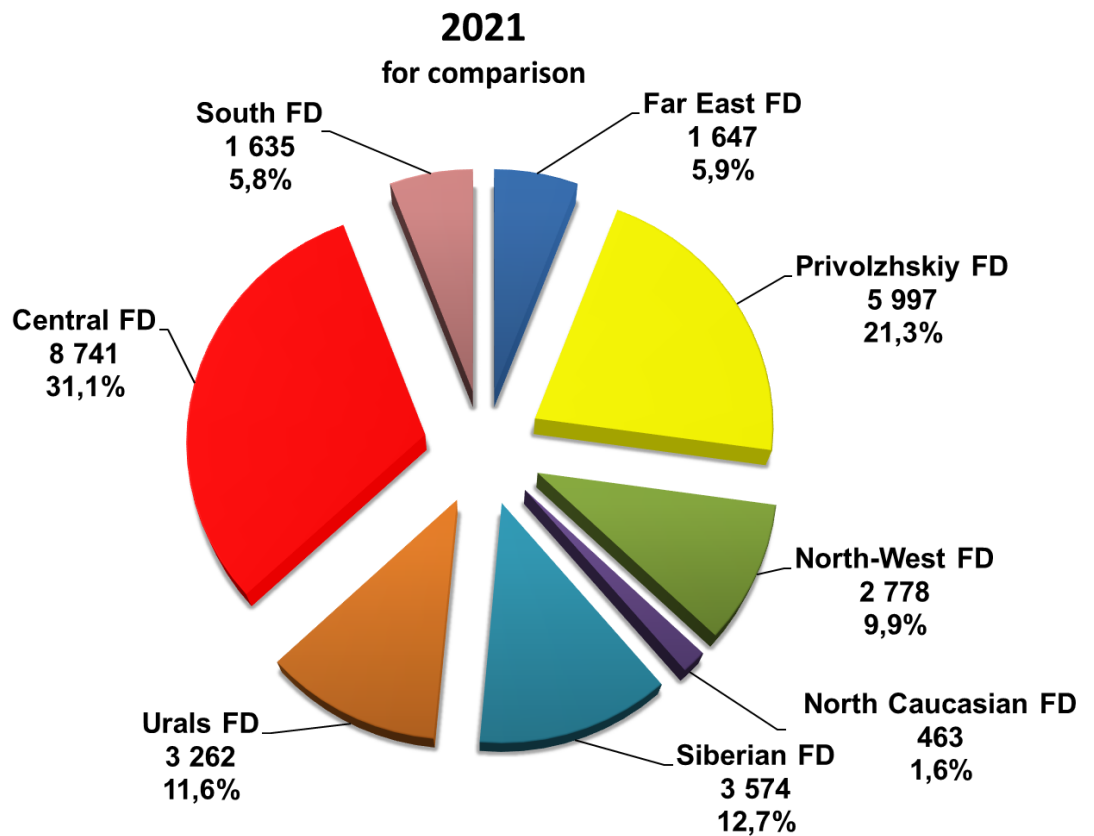
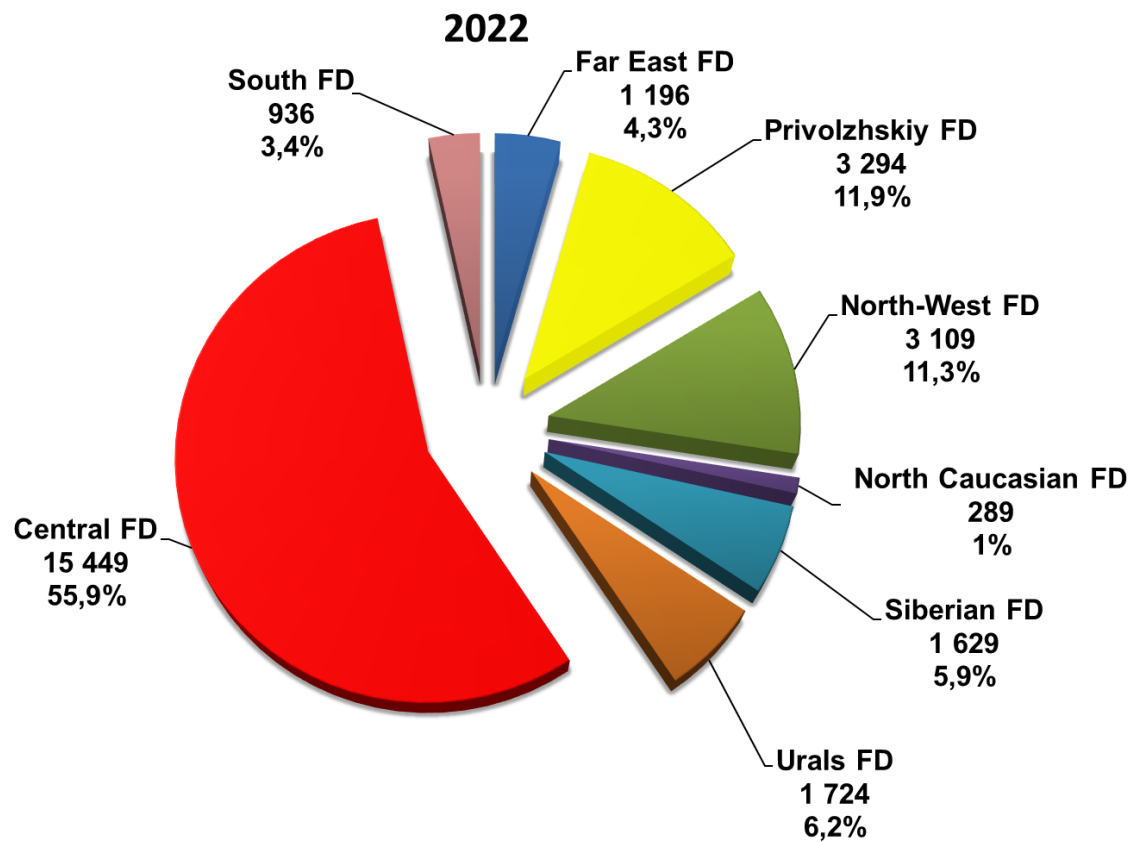
2 009 units **-2,1%**





TRUCKS

Structure of sales of new truck in Russia in 4 months 2022 by Federal District





BUSES

Sales of new buses in Russia in April and 4 months 2022 by brand

Brand	April 2022	April 2021	4 months 2022	4 months 2021	Change April 2022 vs 2021, %	Change 4 months 2022 vs 2021, %
PAZ	370	770	2 182	2 242	-51,9	-2,7
NEFAZ	115	213	564	639	-46,0	-11,7
LIAZ	65	203	450	470	-68,0	-4,3
MAZ	57	25	404	104	128,0	288,5
VOLZHANIN	85	0	286	54		429,6
URAL	28	33	209	133	-15,2	57,1
KAVZ	54	9	173	31	500,0	458,1
YUTONG	40	28	131	77	42,9	70,1
LOTOS	0	0	106	10		960,0
HIGER	36	13	88	40	176,9	120,0
SIMAZ	7	1	87	25	600,0	248,0
KAMAZ	0	0	78	0		
KING LONG (KLM)	3	0	15	10		50,0
ZHONGTONG	5	6	13	12	-16,7	8,3
MAN	1	1	6	3	0,0	100,0
HYUNDAI	0	0	3	4		-25,0
NEMAN	1	5	3	28	-80,0	-89,3
FOTON	0	0	2	0		
IRISBUS	0	19	2	43	-100,0	-95,3
SCANIA	1	3	2	6	-66,7	-66,7
SETRA	0	0	2	0		
TOYOTA	0	0	1	0		
ANKAI	0	0	0	8		-100,0
GOLDEN DRAGON	0	0	0	1		-100,0
MERCEDES	0	0	0	5		-100,0
TOTAL	868	1 329	4 807	3 945	-34,7	21,9
TOTAL Russian brands	724	1 229	4 135	3 604	-41,1	14,7
TOTAL foreign brands	144	100	672	341	44,0	97,1



BUSES

Top 25 model ranking of new bus sales in April and 4 months 2022

Rank	Model	Brand	March 2022	April 2021	4 months 2022	4 months 2021	Change April 2022 vs 2021, %	Change 4 months 2022 vs 2021, %
1	3205	PAZ	162	464	1 129	1 206	-65,1	-6,4
2	5299, 5297 4X2	NEFAZ, KAMAZ	114	56	548	372	103,6	47,3
3	4234	PAZ	91	87	433	452	4,6	-4,2
4	VECTOR NEXT	PAZ	0	0	369	0		
5	5270	VOLZHANIN	85	0	252	0		
6	3204	PAZ	117	207	243	553	-43,5	-56,1
7	5292	LIAZ	23	76	219	206	-69,7	6,3
8	3255 4320 6X6	URAL	28	33	209	133	-15,2	57,1
9	203	MAZ	49	0	184	20		820,0
10	6213	LIAZ	30	93	178	138	-67,7	29,0
11	206-226	MAZ	8	0	176	2		8 700,0
12	105	LOTOS	0	0	95	6		1 483,3
13	4238	KAVZ	9	3	94	18	200,0	422,2
14	6129	YUTONG	25	0	90	0		
15	2258	SIMAZ	7	1	87	25	600,0	248,0
16	6282	KAMAZ	0	0	78	0		
17	4270	KAVZ	40	0	42	1		4 100,0
18	103	MAZ	0	24	42	65	-100,0	-35,4
19	4235	KAVZ	5	6	37	12	-16,7	208,3
20	52701	VOLZHANIN	0	0	34	27		25,9
21	KLQ-SERIES	HIGER	31	0	33	19		73,7
22	KLQ 6129	HIGER	5	4	23	12	25,0	91,7
23	6899	YUTONG	8	4	22	12	100,0	83,3
24	6274	LIAZ	1	0	21	11		90,9
25	4292	LIAZ	6	19	18	30	-68,4	-40,0

4 months 2022

NEFAZ, KAMAZ
5299, 5297 4X2
548 units **47,3%**

PAZ 3205
1 129 units **-6,4%**

PAZ 4234
433 units **-4,2%**





BUSES

Structure of new bus sales in Russia in 4 months 2022 by Federal District

