



PRESS-RELEASE

15 FEBRUARY 2022

AUTOMOBILE MARKET OF RUSSIA IN JANUARY 2022 TRUCKS AND BUSES

In January 2022, sales of new trucks and buses in Russia showed the following results*:

- Trucks (except light trucks, N1 category) including special-purpose vehicles – 6 294 units in January 2022, up 28.7% YOY.
- Buses and coaches (except minibuses, M2 category) – 1 062 units in January 2022, up 11.2% YOY.

* without sales to military, law enforcement and diplomatic agencies in RF

COMMENT:

Alexander Kovrigin, Deputy Managing Director of ASM Holding, commented:

Sales of medium-duty and heavy-duty trucks on the Russian market grew by 28.7% in January 2022. We expect that the annual result of 2022 for this segment will be growth of sales by 5 to 7%.

In January, we noted an 11.2% growth of bus sales. By our forecast, the 2022 annual sales of buses in Russia should end on the level of 2021 or perhaps slightly lower.

OUR CONTACTS:

ASM Holding, OAO

21/5, Kuznetsky Most St., 107031, Moscow, Russia

Tel: +7 (495) 625-51-79, +7 (495) 626-04-71

e-mail: inf@asm-holding.ru

Association of Russian Automakers (OAR)

8, Novovladykinsky Proezd, bldg 5, POB 81, 127106, Moscow, Russia

Tel: +7 (495) 739 70 95

e-mail: info_oar@mail.ru



Developed by specialists of
AVTOSTAT-INFO



TRUCKS

Sales of new trucks in Russia in January and 1 month 2022 by brand, inclusive of special-purpose vehicles

Brand	January 2022	January 2021	1 month 2022	1 month 2021	Change January 2022 vs 2021, %	Change 1 month 2022 vs 2021, %
KAMAZ	2 411	1 930	2 411	1 930	24,9	24,9
GAZ	648	520	648	520	24,6	24,6
URAL	461	294	461	294	56,8	56,8
VOLVO	440	349	440	349	26,1	26,1
SCANIA	322	263	322	263	22,4	22,4
MERCEDES	216	165	216	165	30,9	30,9
ISUZU	207	123	207	123	68,3	68,3
SHAANXI	192	121	192	121	58,7	58,7
MAZ	189	227	189	227	-16,7	-16,7
HOWO	132	23	132	23	473,9	473,9
JAC	119	69	119	69	72,5	72,5
RENAULT	114	48	114	48	137,5	137,5
HINO	112	65	112	65	72,3	72,3
HYUNDAI	94	62	94	62	51,6	51,6
MAN	90	192	90	192	-53,1	-53,1
DAF	86	106	86	106	-18,9	-18,9
FORD	76	26	76	26	192,3	192,3
FAW	70	68	70	68	2,9	2,9
IVECO AMT	70	25	70	25	180,0	180,0
MAZ MAN	58	75	58	75	-22,7	-22,7
FUSO	51	40	51	40	27,5	27,5
IVECO	49	48	49	48	2,1	2,1
DAEWOO	26	5	26	5	420,0	420,0
HONGYAN	19	0	19	0		
XU GONG	17	12	17	12	41,7	41,7
SANY	7	5	7	5	40,0	40,0
FOTON	5	12	5	12	-58,3	-58,3
TATRA	5	0	5	0		
ZOOMLION	5	2	5	2	150,0	150,0
LIEBHERR	1	4	1	4	-75,0	-75,0
TEREX-DEMAG	1	0	1	0		
ZIL	1	5	1	5	-80,0	-80,0
DAYUN	0	1	0	1	-100,0	-100,0
GOUPIL	0	1	0	1	-100,0	-100,0
GROVE	0	2	0	2	-100,0	-100,0
NEFAZ	0	3	0	3	-100,0	-100,0
TOTAL	6 294	4 891	6 294	4 891	28,7	28,7
TOTAL Russian brands	3 521	2 752	3 521	2 752	27,9	27,9
TOTAL foreign brands	2 773	2 139	2 773	2 139	29,6	29,6



TRUCKS

Sales of new trucks in Russia in January and 1 month 2022 by type

Type	January 2022	January 2021	1 month 2022	1 month 2021	Market share January 2022, %	Market share January 2021, %	Market share 1 month 2022, %	Market share 1 months 2021, %
Other special equipment	2 749	2 195	2 749	2 195	43,7	44,9	43,7	44,9
Truck-tractor	1 223	904	1 223	904	19,4	18,5	19,4	18,5
Dump truck	658	543	658	543	10,5	11,1	10,5	11,1
Other truck types	577	453	577	453	9,2	9,3	9,2	9,3
Drop-side flat bed	528	407	528	407	8,4	8,3	8,4	8,3
Van	207	140	207	140	3,3	2,9	3,3	2,9
Refrigerator	123	62	123	62	2,0	1,3	2,0	1,3
Autocrane	93	81	93	81	1,5	1,7	1,5	1,7
Tanker	70	70	70	70	1,1	1,4	1,1	1,4
Refueler	18	9	18	9	0,3	0,2	0,3	0,2
Mobile repair shop	26	25	26	25	0,4	0,5	0,4	0,5
Autoloader	0	1	0	1	0,0	0,0	0,0	0,0
Ambulance	0	0	0	25	0	0	0	0
Miscellaneous	22	1	22	1	0,4	0,1	0,4	0,1
TOTAL	6 294	4 891	6 294	4 891	100,0	100,0	100,0	100,0



TRUCKS

Top 25 model ranking of new truck sales in Russia in January and 1 month 2022

Rank	Model	Brand	January 2022	January 2021	1 month 2022	1 month 2021	Change January 2022 vs 2021, %	Change 1 month 2022 vs 2021, %
1	43118 6X6	KAMAZ	639	610	639	610	4,8	4,8
2	GAZON NEXT	GAZ	521	419	521	419	24,3	24,3
3	5490 4X2	KAMAZ	447	226	447	226	97,8	97,8
4	65115 6X4	KAMAZ	337	364	337	364	-7,4	-7,4
5	6520 6X4	KAMAZ	320	187	320	187	71,1	71,1
6	4320 6X6	URAL	262	167	262	167	56,9	56,9
7	SERIES FH 4X2	VOLVO	208	134	208	134	55,2	55,2
8	ACTROS	MERCEDES	183	137	183	137	33,6	33,6
9	5557 6X6	URAL	125	95	125	95	31,6	31,6
10	SX 331 8X4	SHAANXI	123	30	123	30	310,0	310,0
11	T-SERIES	RENAULT	103	38	103	38	171,1	171,1
12	MIGHTY	HYUNDAI	93	53	93	53	75,5	75,5
13	NQR	ISUZU	93	52	93	52	78,8	78,8
14	43253 4X2	KAMAZ	91	67	91	67	35,8	35,8
15	6580 6X4	KAMAZ	87	57	87	57	52,6	52,6
16	SERIES R 4X2	SCANIA	85	48	85	48	77,1	77,1
17	S-SERIES	SCANIA	83	12	83	12	591,7	591,7
18	53605 4X2	KAMAZ	75	28	75	28	167,9	167,9
19	F-MAX	FORD	72	20	72	20	260,0	260,0
20	J6 6X4	FAW	70	0	70	0		
21	65117 6X4	KAMAZ	70	41	70	41	70,7	70,7
22	ZZ 3407	HOWO	66	9	66	9	633,3	633,3
23	SX 325 6X4	SHAANXI	65	86	65	86	-24,4	-24,4
24	SERIES FH 6X4	VOLVO	61	13	61	13	369,2	369,2
25	SERIES FM 6X6	VOLVO	58	62	58	62	-6,5	-6,5

KAMAZ 43118 6X6

639 units **4,8%**

GAZ GAZON NEXT

521 units **24,3%**



KAMAZ 5490 4X2

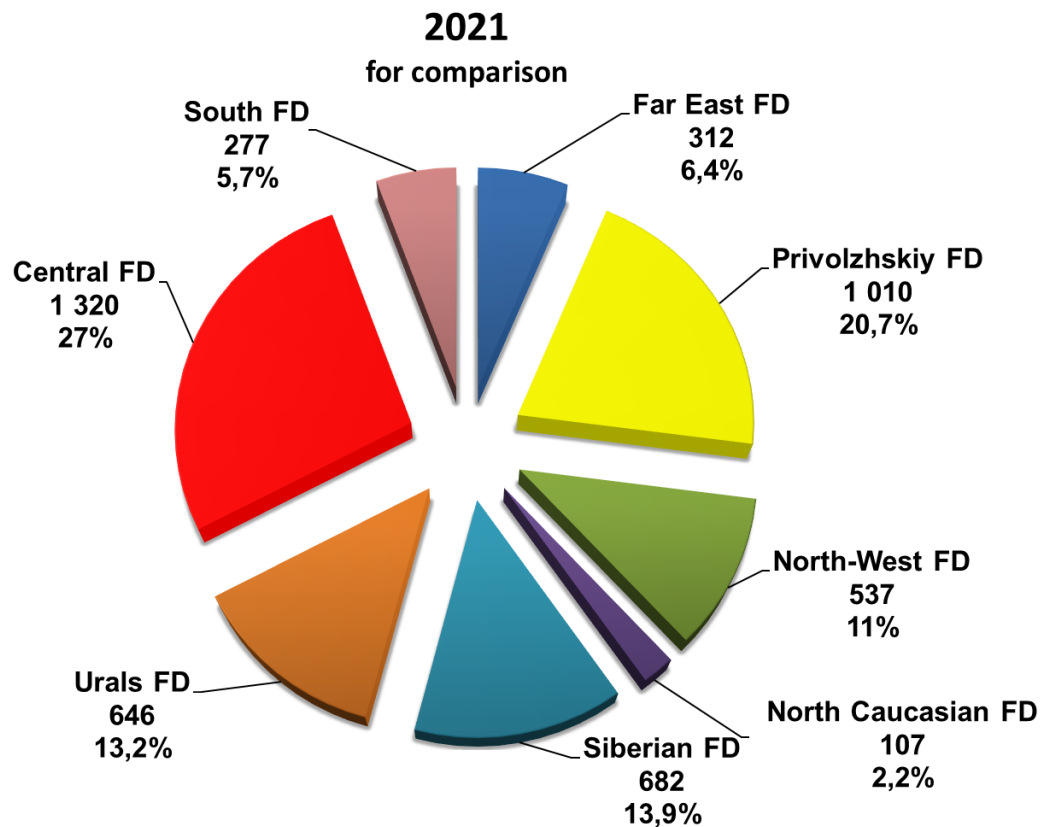
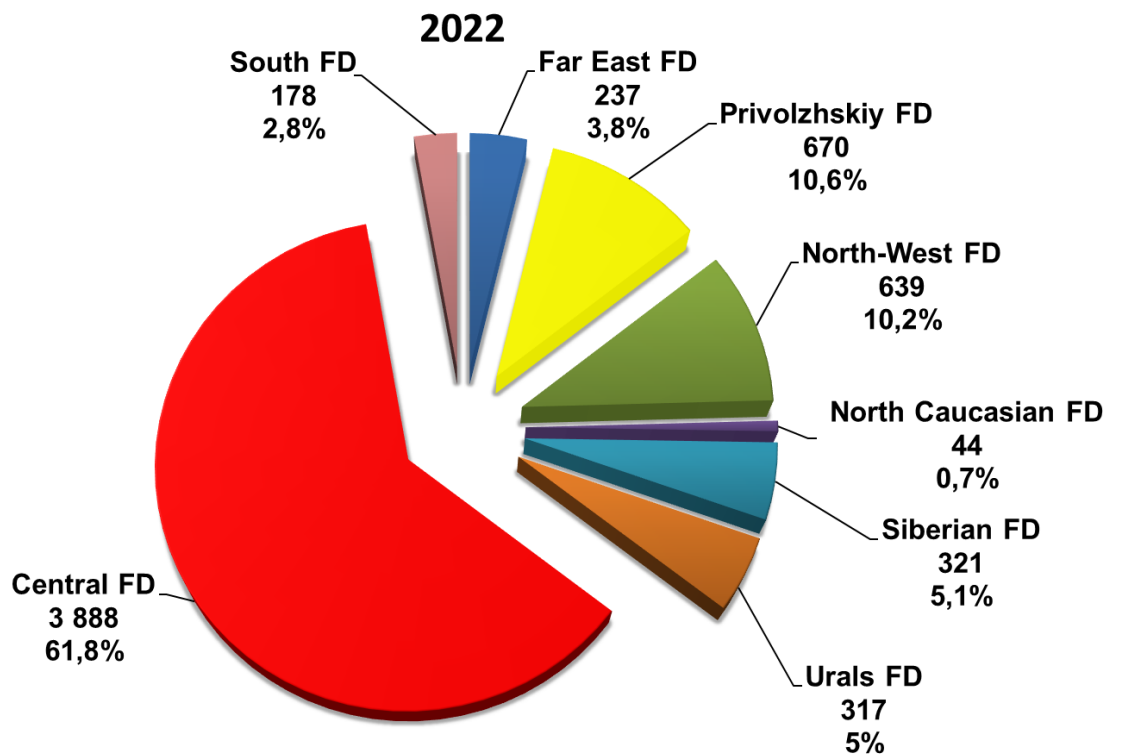
447 units **97,8%**





TRUCKS

Structure of sales of new truck in Russia in January 2022 by Federal District





BUSES

Sales of new buses in Russia in January and 1 month 2022 by brand

Brand	January 2022	January 2021	1 month 2022	1 month 2021	Change January 2022 vs 2021, %	Change 1 month 2022 vs 2021, %
PAZ	545	582	545	582	-6,4	-6,4
NEFAZ	137	102	137	102	34,3	34,3
URAL	76	16	76	16	375,0	375,0
LIAZ	64	129	64	129	-50,4	-50,4
VOLZHANIN	51	6	51	6	750,0	750,0
MAZ	49	50	49	50	-2,0	-2,0
KAMAZ	36	0	36	0		
KAVZ	31	2	31	2	1 450,0	1 450,0
HIGER	22	0	22	0		
YUTONG	21	11	21	11	90,9	90,9
LOTOS	10	2	10	2	400,0	400,0
SIMAZ	6	16	6	16	-62,5	-62,5
KING LONG (KLM)	4	7	4	7	-42,9	-42,9
FOTON	2	0	2	0		
MAN	2	0	2	0		
NEMAN	2	5	2	5	-60,0	-60,0
ZHONGTONG	2	2	2	2	0,0	0,0
SCANIA	1	2	1	2	-50,0	-50,0
TOYOTA	1	0	1	0		
GOLDEN DRAGON	0	1	0	1	-100,0	-100,0
IRISBUS	0	17	0	17	-100,0	-100,0
MERCEDES	0	5	0	5	-100,0	-100,0
TOTAL	1 062	955	1 062	955	11,2	11,2
TOTAL Russian brands	956	855	956	855	11,8	11,8
TOTAL foreign brands	106	100	106	100	6,0	6,0



BUSES

Top 25 model ranking of new bus sales in January and 1 month 2022

Rank	Model	Brand	January 2022	January 2021	1 month 2022	1 month 2021	Change January 2022 vs 2021, %	Change 1 month 2022 vs 2021, %
1	3205	PAZ	305	302	305	302	1,0	1,0
2	VECTOR NEXT	PAZ	146	0	146	0		
3	5299, 5297 4X2	NEFAZ, KAMAZ	132	95	132	95	38,9	38,9
4	4234	PAZ	83	165	83	165	-49,7	-49,7
5	3255 4320 6X6	URAL	76	16	76	16	375,0	375,0
6	5270	VOLZHANIN	50	0	50	0		
7	6282	KAMAZ	36	0	36	0		
8	5292	LIAZ	30	49	30	49	-38,8	-38,8
9	206 - 226	MAZ	28	0	28	0		
10	6213	LIAZ	27	29	27	29	-6,9	-6,9
11	4238	KAVZ	18	2	18	2	800,0	800,0
12	KLQ 6119	HIGER	12	0	12	0		
13	4235	KAVZ	12	0	12	0		
14	203	MAZ	12	6	12	6	100,0	100,0
15	6129	YUTONG	11	0	11	0		
16	105	LOTOS	10	0	10	0		
17	103	MAZ	9	29	9	29	-69,0	-69,0
18	KLQ 6128	HIGER	7	0	7	0		
19	3204	PAZ	6	102	6	102	-94,1	-94,1
20	2258	SIMAZ	6	16	6	16	-62,5	-62,5
21	6899	YUTONG	6	4	6	4	50,0	50,0
22	3203	PAZ	5	12	5	12	-58,3	-58,3
23	4292	LIAZ	3	0	3	0		
24	4208, 4310 6X6	NEFAZ, KAMAZ	3	6	3	6	-50,0	-50,0
25	6122	YUTONG	3	0	3	0		

PAZ 3205

305 units **1%**

PAZ VECTOR NEXT

146 units **NEW**



NEFAZ, KAMAZ

5299, 5297 4X2

132 units **38,9%**





BUSES

Structure of new bus sales in Russia in January 2022 by Federal District

