



PRESS-RELEASE

12 FEBRUARY 2020

AUTOMOBILE MARKET OF RUSSIA IN JANUARY 2020

In January 2020, sales of new MOTOR VEHICLES in Russia, based on registration data, grew by 11.2% year-on-year to 117 990 vehicles*, of which:

- Passenger cars – 102 992 units in January 2020, up 11.0% YOY.
- Light commercial vehicles including light trucks (N1 category, without pickups) and minibuses (M2 category) – 7 081 units in January 2020, up 6.8% YOY.
- Pickups – 1 040 units in January 2020, up 7.7% YOY.
- Trucks (except N1 category) including special-purpose vehicles – 5 857 units in January 2020, up 16.0% YOY.
- Buses (except M2 category) – 1 090 units in January 2020, up 49.5% YOY.

*without sales to military, law enforcement and diplomatic agencies in RF

COMMENT:

Alexander Kovrigin, Deputy Managing Director of ASM Holding, commented:

Sales of new cars grew 11% in January 2020. However, it does not mean that such dynamics will be steadily followed; spasmodic development of the market growth rate through the year is quite possible. For the time being, we keep valid our previous forecast for 2020: up 5% to 7%.

Sales of light commercial vehicles during the first month of 2020 grew by 6.8%, while sales of pickup trucks at the same time increased by 7.7%.

The truck market in January 2020 added 15.9%, and we foresee the annual growth of truck sales by 5% to 10%. Such dynamics will be stipulated by development of new construction objects in Russia and implementation of national projects planned for 2020.

The bus market will also see development in an upward trend. This is because Moscow, St. Petersburg and other cities with over one million population will continue their move to a more modern bus fleet. In January 2020, the growth of bus sales reached 49.5%.

OUR CONTACTS:

ASM Holding, OAO

21/5, Kuznetsky Most St., 107996, Moscow, Russia

Tel: +7 (495) 625-51-79, +7 (495) 626-04-71

e-mail: inf@asm-holding.ru

Association of Russian Automakers (OAR)

23, Avtozavodskaya St., bldg. 15, office 701, 115280, Moscow, Russia

Tel: +7 (495) 620 45 79

e-mail: info_oar@mail.ru



Developed by specialists of
AVTOSTAT-INFO



PASSENGER CARS

Sales of new passenger cars in Russia in January 2020 by brand

Brand	January 2020	January 2019	1 month 2020	1 month 2019	Change January 2020 vs 2019, %	Change 1 month 2020 vs 2019, %
LADA	22 453	22 305	22 453	22 305	0,7	0,7
KIA	14 382	11 120	14 382	11 120	29,3	29,3
HYUNDAI	11 258	9 589	11 258	9 589	17,4	17,4
RENAULT	9 462	8 282	9 462	8 282	14,2	14,2
TOYOTA	6 811	5 936	6 811	5 936	14,7	14,7
VOLKSWAGEN	5 815	5 239	5 815	5 239	11	11
SKODA	5 111	4 432	5 111	4 432	15,3	15,3
NISSAN	4 855	4 726	4 855	4 726	2,7	2,7
BMW	2 649	2 169	2 649	2 169	22,1	22,1
MITSUBISHI	2 464	2 617	2 464	2 617	-5,8	-5,8
MERCEDES	2 381	1 909	2 381	1 909	24,7	24,7
MAZDA	2 101	1 947	2 101	1 947	7,9	7,9
DATSUN	1 491	1 316	1 491	1 316	13,3	13,3
CHEVROLET	1 390	1 822	1 390	1 822	-23,7	-23,7
HAVAL	1 370	328	1 370	328	317,7	317,7
LEXUS	1 356	1 309	1 356	1 309	3,6	3,6
AUDI	1 212	863	1 212	863	40,4	40,4
GEELY	873	350	873	350	149,4	149,4
UAZ	805	881	805	881	-8,6	-8,6
SUZUKI	717	238	717	238	201,3	201,3
VOLVO	504	473	504	473	6,6	6,6
LAND ROVER	493	466	493	466	5,8	5,8
CHERY	482	233	482	233	106,9	106,9
SUBARU	424	446	424	446	-4,9	-4,9
CHANGAN	301	16	301	16	1781,2	1781,2
PORSCHE	265	204	265	204	29,9	29,9
INFINITI	171	244	171	244	-29,9	-29,9
MINI	141	101	141	101	39,6	39,6
HONDA	120	206	120	206	-41,7	-41,7
FORD	115	1 603	115	1 603	-92,8	-92,8
JEEP	110	121	110	121	-9,1	-9,1
RAVON	94	7	94	7	1242,9	1242,9
PEUGEOT	92	111	92	111	-17,1	-17,1
CITROEN	91	52	91	52	75	75
GENESIS	84	84	84	84	0	0
FAW	79	60	79	60	31,7	31,7
JAGUAR	76	140	76	140	-45,7	-45,7
CADILLAC	70	73	70	73	-4,1	-4,1
LIFAN	65	328	65	328	-80,2	-80,2
JAC	43	24	43	24	79,2	79,2
SMART	22	45	22	45	-51,1	-51,1



PASSENGER CARS

DONGFENG	20	68	20	68	-70,6	-70,6
BENTLEY	19	20	19	20	-5	-5
DFSK	13	0	13	0		
BRILLIANCE	12	11	12	11	9,1	9,1
ZOTYE	12	136	12	136	-91,2	-91,2
FIAT	11	28	11	28	-60,7	-60,7
GAC	10	0	10	0		
ROLLS ROYCE	8	7	8	7	14,3	14,3
LAMBORGHINI	5	5	5	5	0	0
MASERATI	5	10	5	10	-50	-50
TESLA	4	3	4	3	33,3	33,3
ALFA ROMEO	1	0	1	0		
CHRYSLER	1	0	1	0		
DODGE	1	0	1	0		
FOTON	1	2	1	2	-50	-50
GAZ	1	0	1	0		
ASTON MARTIN	0	1	0	1	-100	-100
BAW	0	1	0	1	-100	-100
DW HOWER	0	24	0	24	-100	-100
HAWTAI	0	13	0	13	-100	-100
SSANGYONG	0	2	0	2	-100	-100
TOTAL	102 922	92 746	102 922	92 746	11	11
TOTAL Russian brands	23 259	23 186	23 259	23 186	0,3	0,3
TOTAL foreign brands	79 663	69 560	79 663	69 560	14,5	14,5

Sales of new passenger cars in Russia in January 2020 by class

Class	January 2020	January 2019	1 month 2020	1 month 2019	Market share January 2020, %	Market share 1 month 2019, %	Change January 2020 vs 2019, %	Change 1 month 2020 vs 2019, %
A	176	265	176	265	0,2	0,2	-33,6	-33,6
B	18 680	16 199	18 680	16 199	18,2	18,2	15,3	15,3
B+	10 844	10 047	10 844	10 047	10,5	10,5	7,9	7,9
C	12 212	12 423	12 212	12 423	11,9	11,9	-1,7	-1,7
D	2 461	2 686	2 461	2 686	2,4	2,4	-8,4	-8,4
E	3 465	3 255	3 465	3 255	3,4	3,4	6,5	6,5
F+S	395	438	395	438	0,4	0,4	-9,8	-9,8
Minivan	2 831	2 855	2 831	2 855	2,8	2,8	-0,8	-0,8
SUV	51 857	44 577	51 857	44 577	50,4	50,4	16,3	16,3
Not identified	1	1	1	1				
TOTAL	102 922	92 746	102 922	92 746	100,0	100,0	11,0	11,0



PASSENGER CARS

Top 25 model ranking of new passenger car sales in Russia in January 2020

Rank	Model	Brand	January 2020	January 2019	1 month 2020	1 month 2019	Change January 2020 vs 2019, %	Change 1 month 2020 vs 2019, %
1	VESTA	LADA	7 866	7 398	7 866	7 398	6,3	6,3
2	GRANTA	LADA	7 562	7 225	7 562	7 225	4,7%	4,7%
3	RIO	KIA	6 421	4 929	6 421	4 929	30,3	30,3
4	CRETA	HYUNDAI	5 026	3 918	5 026	3 918	28,3	28,3
5	SOLARIS	HYUNDAI	3 595	3 220	3 595	3 220	11,6	11,6
6	POLO	VOLKSWAGEN	2 964	2 844	2 964	2 844	4,2	4,2
7	RAV4	TOYOTA	2 905	1 837	2 905	1 837	58,1	58,1
8	LARGUS	LADA	2 727	2 762	2 727	2 762	-1,3	-1,3
9	DUSTER	RENAULT	2 355	2 625	2 355	2 625	-10,3	-10,3
10	SPORTAGE	KIA	2 333	1 849	2 333	1 849	26,2	26,2
11	TIGUAN	VOLKSWAGEN	2 290	1 639	2 290	1 639	39,7	39,7
12	LOGAN	RENAULT	2 204	2 009	2 204	2 009	9,7	9,7
13	CAMRY	TOYOTA	2 064	1 995	2 064	1 995	3,5	3,5
14	X-TRAIL	NISSAN	2 021	1 343	2 021	1 343	50,5	50,5
15	RAPID	SKODA	2 002	1 809	2 002	1 809	10,7	10,7
16	SANDERO	RENAULT	1 917	1 782	1 917	1 782	7,6	7,6
17	QASHQAI	NISSAN	1 588	1 493	1 588	1 493	6,4	6,4
18	CX-5	MAZDA	1 574	1 314	1 574	1 314	19,8	19,8
19	KODIAQ	SKODA	1 562	1 136	1 562	1 136	37,5	37,5
20	OUTLANDER	MITSUBISHI	1 547	1 254	1 547	1 254	23,4	23,4
21	KAPTUR	RENAULT	1 483	1 819	1 483	1 819	-18,5	-18,5
22	ARKANA	RENAULT	1 470	0	1 470	0		
23	XRAY	LADA	1 456	1 910	1 456	1 910	-23,8	-23,8
24	OCTAVIA	SKODA	1 453	1 369	1 453	1 369	6,1	6,1
25	TUCSON	HYUNDAI	1 392	1 373	1 392	1 373	1,4	1,4

LADA VESTA

7 866 units **6,3%**

LADA GRANTA

7 562 units **4,7%**

KIA RIO

6 421 units **30,3%**





PASSENGER CARS

Sales of new electric cars in Russia in January 2020 by brand

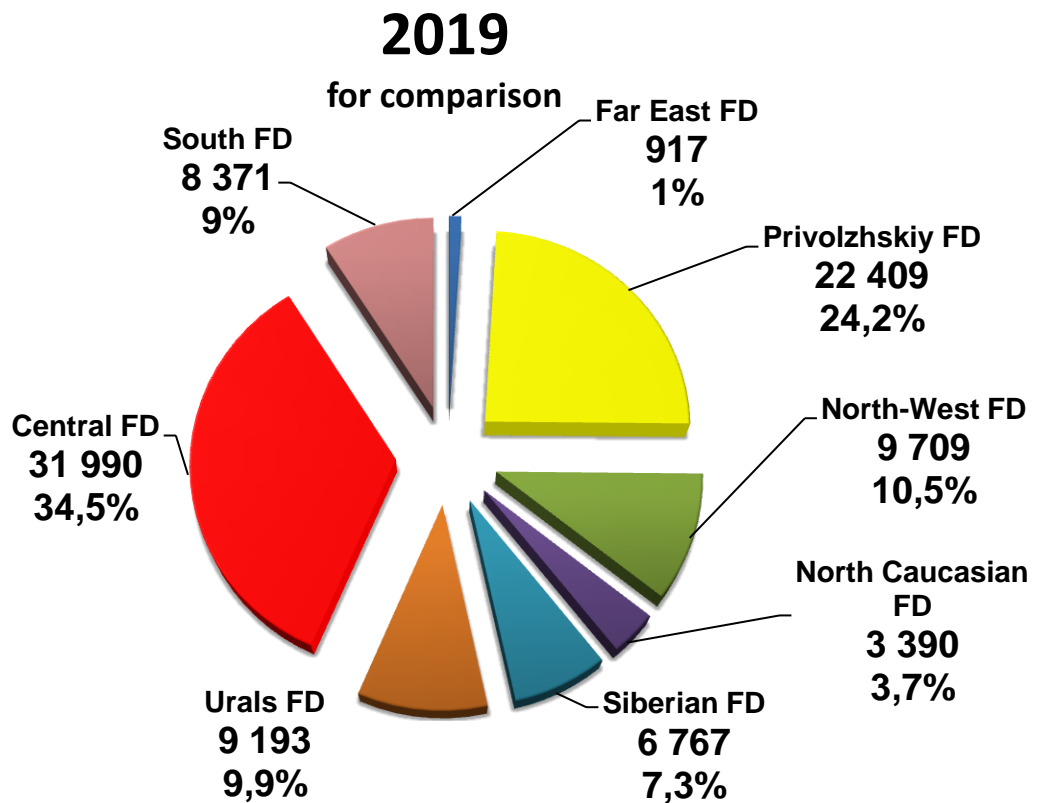
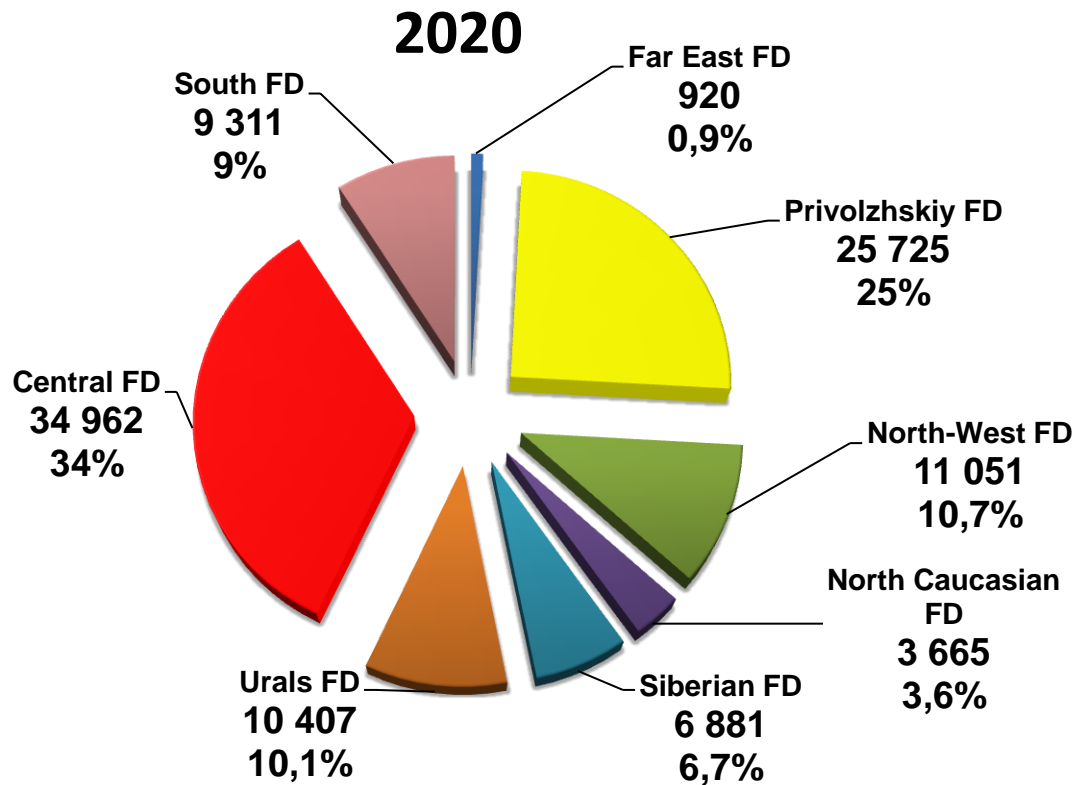
Brand / electric cars	January 2020	January 2019	1 month 2020	1 month 2019	Change January 2020 vs 2019, %	Change 1 month 2020 vs 2019, %
JAGUAR	5	9	5	9	-44,4	-44,4
I-PACE	5	9	5	9	-44,4	-44,4
NISSAN	1	3	1	3	-66,7	-66,7
LEAF	1	3	1	3	-66,7	-66,7
RENAULT	0	1	0	1	-100	-100
TWIZY	0	1	0	1	-100	-100
TESLA	4	3	4	3	33,3	33,3
3	2	0	2	0		
S	1	1	1	1	0	0
X	1	2	1	2	-50	-50
TOTAL	10	16	10	16	-37,5%	-37,5%
TOTAL Russian brands						
TOTAL foreign brands	10	16	10	16	-37,5%	-37,5%





PASSENGER CARS

Structure of new car sales in Russia
in January 2020 by Federal District





LIGHT COMMERCIAL VEHICLES

Sales of new light commercial vehicles in Russia
Including light trucks (N1 category) and minibuses (M2 category)
in January 2020 by brand

Brand	January 2020	January 2019	1 month 2020	1 month 2019	Change January 2020 vs 2019, %	Change 1 month 2020 vs 2019, %
GAZ	3 603	3 166	3 603	3 166	13,8	13,8
UAZ	1 092	1 195	1 092	1 195	-8,6	-8,6
FORD	746	665	746	665	12,2	12,2
VOLKSWAGEN	397	400	397	400	-0,8	-0,8
LADA	261	326	261	326	-19,9	-19,9
HYUNDAI	196	101	196	101	94,1	94,1
PEUGEOT	194	152	194	152	27,6	27,6
CITROEN	173	96	173	96	80,2	80,2
MERCEDES	172	276	172	276	-37,7	-37,7
RENAULT	137	100	137	100	37	37
FIAT	46	47	46	47	-2,1	-2,1
IVECO	35	97	35	97	-63,9	-63,9
TOYOTA	14	2	14	2	600	600
KIA	9	3	9	3	200	200
OPEL	6	0	6	0		
DAIHATSU	0	1	0	1	-100	-100
MITSUBISHI	0	1	0	1	-100	-100
TAGAZ	0	1	0	1	-100	-100
YUEJIN	0	1	0	1	-100	-100
TOTAL	7 081	6 630	7 081	6 630	6,8	6,8
TOTAL Russian brands	4 956	4 688	4 956	4 688	5,7	5,7
TOTAL foreign brands	2 125	1 942	2 125	1 942	9,4	9,4



LIGHT COMMERCIAL VEHICLES

Top 25 model ranking of new LCV sales including light trucks (N1 category) and minibuses (M2 category) in Russia, in January 2020

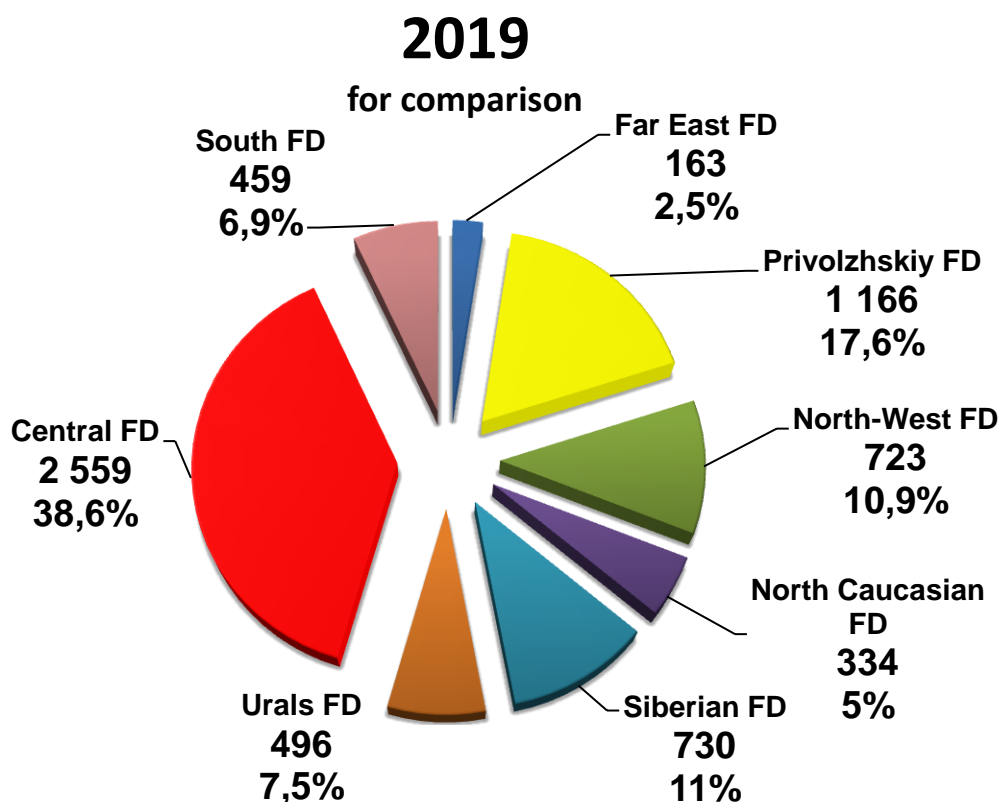
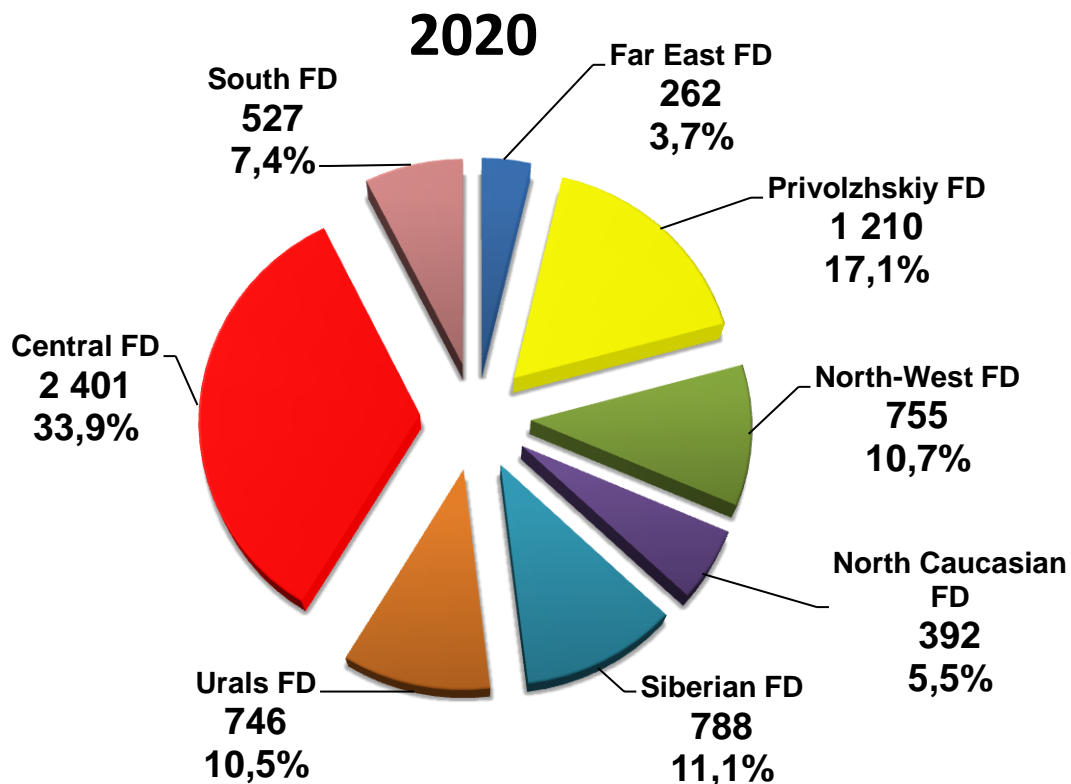
Rank	Model	Brand	January 2020	January 2019	1 month 2020	1 month 2019	Change January 2020 vs 2019, %	Change 1 month 2020 vs 2019, %
1	GAZelle NEXT	GAZ	2 030	1 700	2 030	1 700	19,4	19,4
2	TRANSIT	FORD	727	656	727	656	10,8	10,8
3	3302 GAZelle	GAZ	639	485	639	485	31,8	31,8
4	3909	UAZ	621	532	621	532	16,7	16,7
5	LARGUS FURGON	LADA	261	326	261	326	-19,9	-19,9
6	2752 SOBOL	GAZ	250	180	250	180	38,9	38,9
7	3221 GAZelle	GAZ	243	485	243	485	-49,9	-49,9
8	CARAVELLE	VOLKSWAGEN	213	146	213	146	45,9	45,9
9	2705 GAZelle	GAZ	212	162	212	162	30,9	30,9
10	H 1 H 100 STAREX	HYUNDAI	174	91	174	91	91,2	91,2
11	2217 SOBOL	GAZ	170	124	170	124	37,1	37,1
12	2206	UAZ	154	135	154	135	14,1	14,1
13	3962	UAZ	122	127	122	127	-3,9	-3,9
14	DOKKER	RENAULT	110	99	110	99	11,1	11,1
15	CADDY	VOLKSWAGEN	107	106	107	106	0,9	0,9
16	V- CLASS	MERCEDES	93	86	93	86	8,1	8,1
17	TRAVELLER	VOLKSWAGEN	87	69	87	69	26,1	26,1
18	3741	UAZ	75	146	75	146	-48,6	-48,6
19	BOXER	PEUGEOT	71	41	71	41	73,2	73,2
20	JUMPER	CITROEN	66	50	66	50	32	32
21	PROFI	UAZ	66	182	66	182	-63,7	-63,7
22	2310 SOBOL	GAZ	59	30	59	30	96,7	96,7
23	SPRINTER	MERCEDES	59	153	59	153	-61,4	-61,4
24	SPACE TOURER	CITROEN	55	39	55	39	41	41
25	JUMPY	CITROEN	51	0	51	0		





LIGHT COMMERCIAL VEHICLES

Structure of new LCV sales including light trucks (N1 category) and minibuses (M2 category) in Russia in January 2020 by Federal District





PICKUPS

Sales of new pickups in Russia in January 2020 by brand

Brand	January 2020	January 2019	1 month 2020	1 month 2019	Change January 2020 vs 2019, %	Change 1 month 2020 vs 2019, %
UAZ	411	370	411	370	11,1	11,1
TOYOTA	199	184	199	184	8,2	8,2
MITSUBISHI	189	175	189	175	8	8
LADA	94	136	94	136	-30,9	-30,9
VOLKSWAGEN	50	44	50	44	13,6	13,6
MERCEDES	43	12	43	12	258,3	258,3
ISUZU	20	14	20	14	42,9	42,9
FIAT	12	16	12	16	-25	-25
JAC	8	0	8	0		
RAM	7	9	7	9	-22,2	-22,2
FORD	6	0	6	0		
GONOW	1	2	1	2	-50	-50
FOTON	0	4	0	4	-100	-100
TOTAL	1 040	966	1 040	966	7,7	7,7
TOTAL Russian brands	505	506	505	506	-0,2	-0,2
TOTAL foreign brands	535	460	535	460	16,3	16,3



PICKUPS

Top 15 model ranking of new pickup sales in Russia in January 2020

Rank	Model	Brand	January 2020	January 2019	1 month 2020	1 month 2019	Change January 2020 vs 2019, %	Change 1 month 2020 vs 2019, %
1	2363 PICKUP	UAZ	411	370	411	370	11,1	11,1
2	HILUX	TOYOTA	198	181	198	181	9,4	9,4
3	L 200	MITSUBISHI	189	175	189	175	8	8
4	2349 WIS	LADA	79	97	79	97	-18,6	-18,6
5	AMAROK	VOLKSWAGEN	50	44	50	44	13,6	13,6
6	X-CLASS	MERCEDES	43	12	43	12	258,3	258,3
7	D-MAX	ISUZU	20	14	20	14	42,9	42,9
8	FULLBACK	FIAT	12	16	12	16	-25	-25
9	2346 WIS	LADA	12	30	12	30	-60	-60
10	T6	JAC	8	0	8	0		
11	PICKUP	RAM	7	9	7	9	-22,2	-22,2
12	F-SERIES	FORD	6	0	6	0		
13	2751 WIS	LADA	2	0	2	0		
14	TROY	GONOW	1	2	1	2	-50	-50
15	2347 WIS	LADA	1	9	1	9	-88,9	-88,9

UAZ 2363 PICKUP

411 units **11,1%**

TOYOTA HILUX

198 units **9,4%**

MITSUBISHI L200

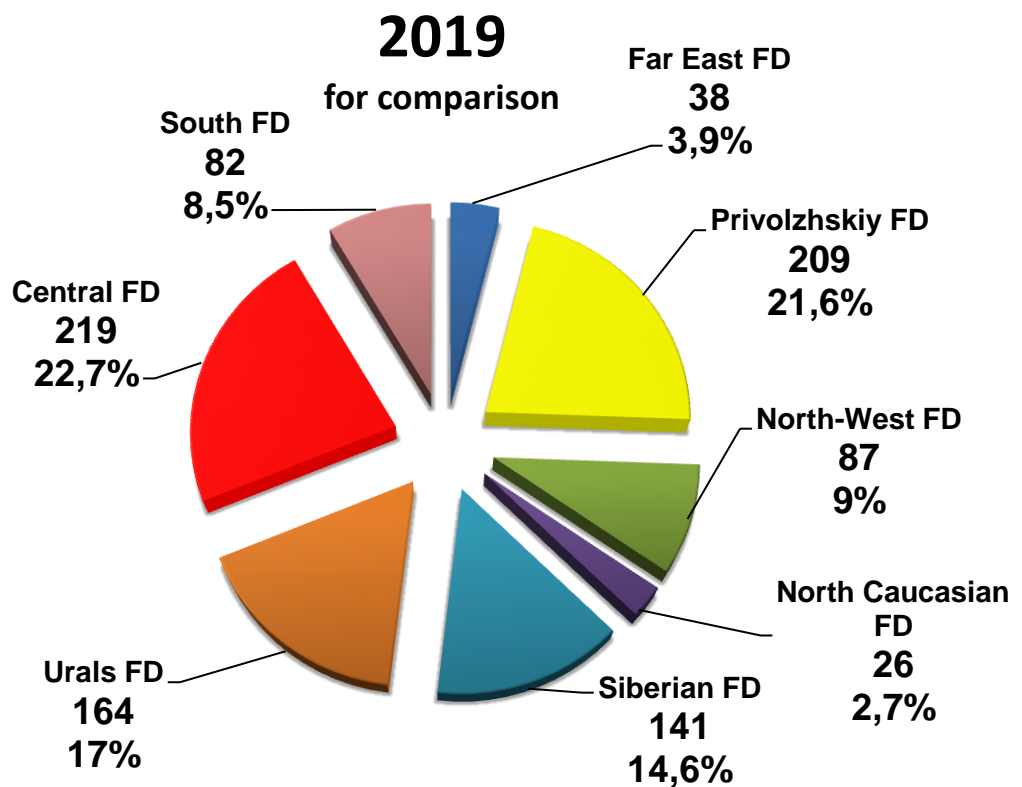
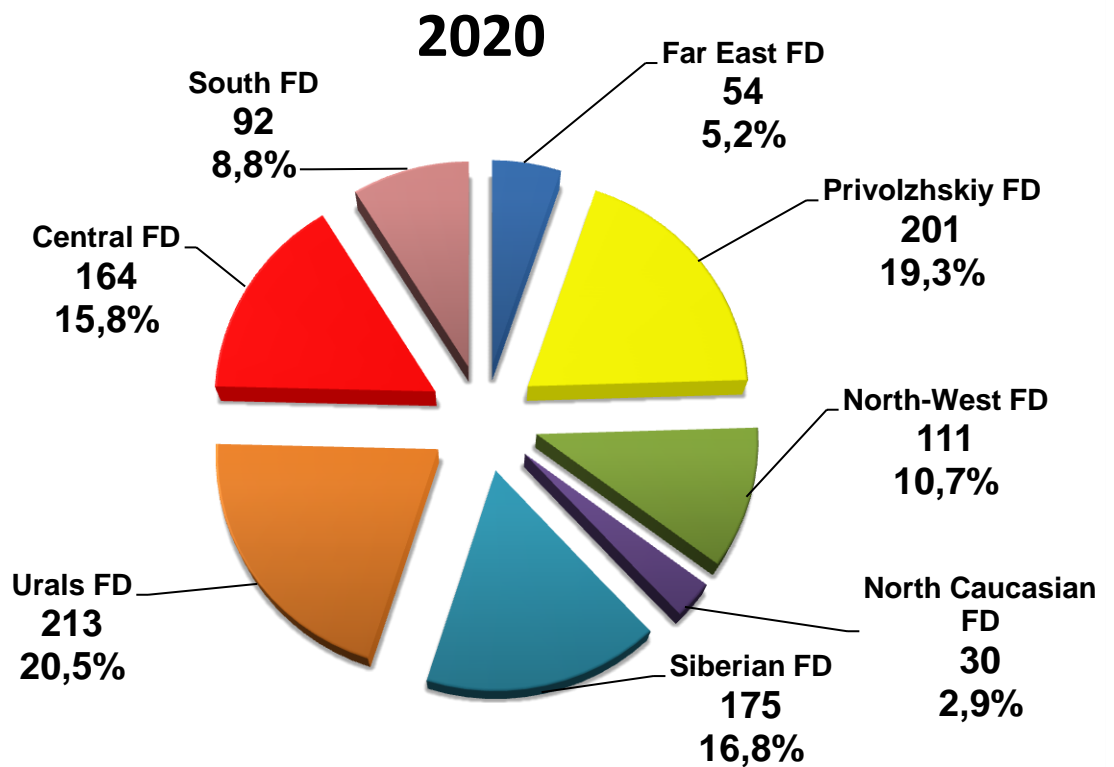
189 units **8%**





PICKUPS

Structure of sales of new pickups in Russia in January 2020 by Federal District





TRUCKS

Sales of new trucks in Russia in January 2020 by brand, inclusive of special-purpose vehicles

Brand	January 2020	January 2019	1 month 2020	1 month 2019	Change January 2020 vs 2019, %	Change 1 month 2020 vs 2019, %
KAMAZ	1 913	1 867	1 913	1 867	2,5	2,5
GAZ	675	565	675	565	19,5	19,5
VOLVO	448	288	448	288	55,6	55,6
MAN	379	271	379	271	39,9	39,9
MERCEDES	363	229	363	229	58,5	58,5
SCANIA	351	469	351	469	-25,2	-25,2
URAL	281	202	281	202	39,1	39,1
ISUZU	225	208	225	208	8,2	8,2
DAF	205	106	205	106	93,4	93,4
MAZ	200	241	200	241	-17	-17
SHAANXI	153	75	153	75	104	104
RENAULT	127	65	127	65	95,4	95,4
FORD	102	15	102	15	580	580
MAZ MAN	65	87	65	87	-25,3	-25,3
HYUNDAI	55	86	55	86	-36	-36
HINO	51	70	51	70	-27,1	-27,1
IVECO	41	31	41	31	32,3	32,3
FUSO	38	32	38	32	18,8	18,8
HOWO	38	14	38	14	171,4	171,4
JAC	32	32	32	32	0	0
IVECO AMT	28	40	28	40	-30	-30
FAW	24	13	24	13	84,6	84,6
FOTON	19	19	19	19	0	0
SANY	10	3	10	3	233,3	233,3
XU GONG	6	4	6	4	50	50
ZOOMLION	6	0	6	0		
DAEWOO	5	4	5	4	25	25
NEFAZ	5	1	5	1	400	400
LIEBHERR	3	3	3	3	0	0
C&C	2	4	2	4	-50	-50
TATRA	2	4	2	4	-50	-50
ZIL	2	0	2	0		
DAYUN	1	0	1	0		
NISSAN	1	0	1	0		
TONAR	1	0	1	0		
GROVE	0	2	0	2	-100	-100
TATA	0	1	0	1	-100	-100
TEREX-DEMAG	0	2	0	2	-100	-100
TOTAL	5 857	5 053	5 857	5 053	15,9	15,9
TOTAL Russian brands	2 876	2 635	2 876	2 635	9,1	9,1
TOTAL foreign brands	2 981	2 418	2 981	2 418	23,3	23,3



TRUCKS

Sales of new trucks in Russia in January 2020 by type

Type	January 2020	January 2019	1 month 2020	1 month 2019	Market share January 2020, %	Market share January 2019, %	Market share 1 month 2020, %	Market share 1 month 2019, %
Truck-tractor	2 033	1 569	2 033	1 569	34,7	31,1	34,7	31,1
Dump truck	949	1 015	949	1 015	16,2	20,1	16,2	20,1
Other special equipment	888	735	888	735	15,2	14,6	15,2	14,6
Drop-side flat bed	456	428	456	428	7,8	8,5	7,8	8,5
Other truck types	672	562	672	562	11,5	11,1	11,5	11,1
Van	268	249	268	249	4,6	4,9	4,6	4,9
Refrigerator	130	170	130	170	2,2	3,4	2,2	3,4
Autocrane	146	119	146	119	2,5	2,4	2,5	2,4
Tanker	217	146	217	146	3,7	2,9	3,7	2,9
Refueler	31	17	31	17	0,5	0,3	0,5	0,3
Mobile repair shop	42	41	42	41	0,7	0,8	0,7	0,8
Autoloader	2	0	2	0	0,0	0,0	0,0	0,0
Ambulance	21	0	21	0	0,4	0,0	0,4	0,0
Miscellaneous	2	2	2	2	0,0	0,0	0,0	0,0
TOTAL	5 857	5 053	5 857	5 053	100,0	100,0	100,0	100,0



TRUCKS

Top 25 model ranking of new truck sales in Russia in January 2020

Rank	Model	Brand	January 2020	January 2019	1 month 2020	1 month 2019	Change January 2020 vs 2019, %	Change 1 month 2020 vs 2019, %
1	43118 6X6	KAMAZ	538	528	538	528	1,9	1,9
2	GAZON NEXT	GAZ	463	340	463	340	36,2	36,2
3	65115 6X4	KAMAZ	365	383	365	383	-4,7	-4,7
4	ACTROS	MERCEDES	355	226	355	226	57,1	57,1
5	SERIES FH 4X2	VOLVO	235	72	235	72	226,4	226,4
6	6520 6X4	KAMAZ	224	264	224	264	-15,2	-15,2
7	5490 4X2	KAMAZ	195	175	195	175	11,4	11,4
8	XF 105 FT 4X2	DAF	171	89	171	89	92,1	92,1
9	TGX 18.XXX 4X2	MAN	168	94	168	94	78,7	78,7
10	4320 6X6	URAL	168	122	168	122	37,7	37,7
11	T-SERIES	RENAULT	122	8	122	8	1425	1425
12	43253 4X2	KAMAZ	106	76	106	76	39,5	39,5
13	3307	GAZ	103	115	103	115	-10,4	-10,4
14	53605 4X2	KAMAZ	95	73	95	73	30,1	30,1
15	NQR	ISUZU	94	77	94	77	22,1	22,1
16	SX 325 6X4	SHAANXI	90	52	90	52	73,1	73,1
17	4350 4X4 MUSTANG	KAMAZ	88	12	88	12	633,3	633,3
18	SERIES G 4X2	SCANIA	85	134	85	134	-36,6	-36,6
19	CARGO	FORD	74	15	74	15	393,3	393,3
20	NPR	ISUZU	73	78	73	78	-6,4	-6,4
21	3308 SADKO	GAZ	69	58	69	58	19	19
22	SERIES P 6X4	SCANIA	68	63	68	63	7,9	7,9
23	6312 6X4	MAZ-MAN	65	72	65	72	-9,7	-9,7
24	5557 6X6	URAL	64	53	64	53	20,8	20,8
25	5350 6X6 MUSTANG	KAMAZ	62	65	62	65	-4,6	-4,6

KAMAZ 43118 6X6

538 units **1,9%**

GAZ GAZON NEXT

463 units **36,2%**

KAMAZ 65115 6X4

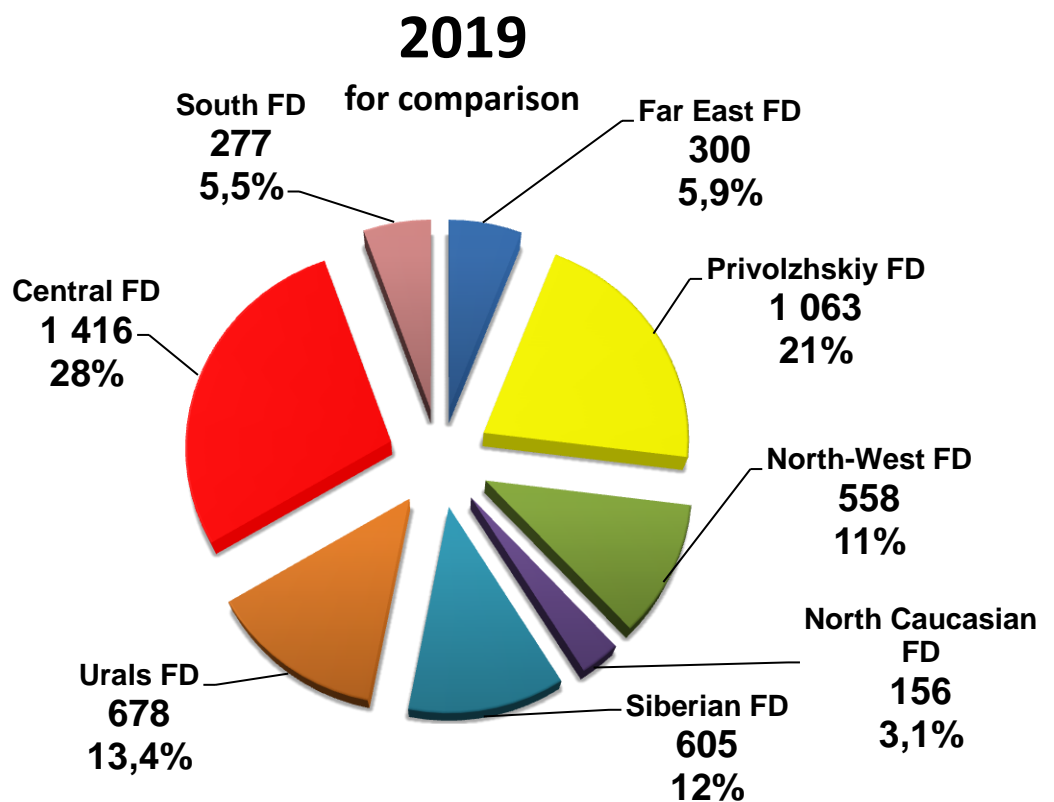
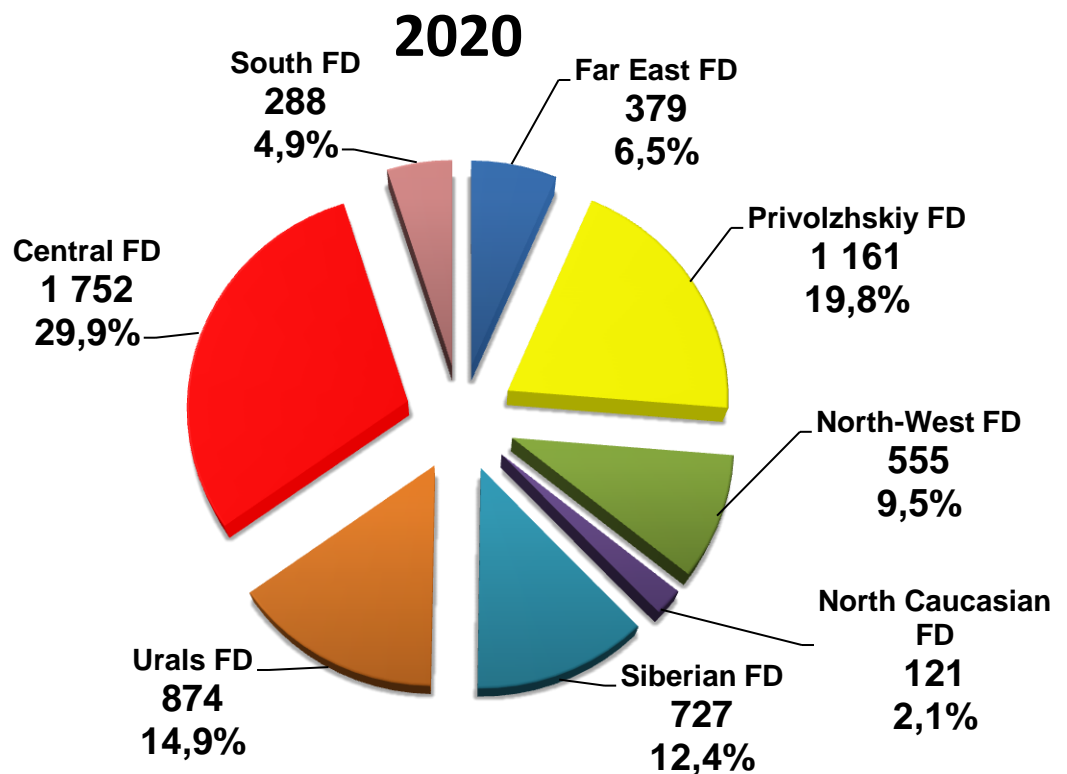
365 units **-4,7%**





TRUCKS

Structure of sales of new truck in Russia in January 2020 by Federal District





BUSES

Sales of new buses in Russia in January 2020 by brand

Brand	January 2020	January 2019	1 month 2020	1 month 2019	Change January 2020 vs 2019, %	Change 1 month 2020 vs 2019, %
PAZ	567	419	567	419	35,3	35,3
LIAZ	214	36	214	36	494,4	494,4
NEFAZ	78	74	78	74	5,4	5,4
GOLDEN DRAGON	43	4	43	4	975	975
SIMAZ	28	12	28	12	133,3	133,3
YUTONG	26	12	26	12	116,7	116,7
URAL	23	17	23	17	35,3	35,3
MAZ	22	58	22	58	-62,1	-62,1
KAVZ	21	36	21	36	-41,7	-41,7
KING LONG (KLM)	17	3	17	3	466,7	466,7
HIGER	15	9	15	9	66,7	66,7
VOLZHANIN	10	38	10	38	-73,7	-73,7
ZHONGTONG	10	2	10	2	400	400
NEMAN	6	3	6	3	100	100
LOTOS	5	1	5	1	400	400
ANKAI	3	0	3	0		
IRISBUS	1	0	1	0		
MAN	1	0	1	0		
HUAXIA	0	2	0	2	-100	-100
HYUNDAI	0	2	0	2	-100	-100
SCANIA	0	1	0	1	-100	-100
TOTAL	1 090	729	1 090	729	49,5	49,5
TOTAL Russian brands	946	633	946	633	49,4	49,4
TOTAL foreign brands	144	96	144	96	50,0	50,0



BUSES

Top 25 model ranking of new bus sales in Russia in January 2020

Rank	Model	Brand	January 2020	January 2019	1 month 2020	1 month 2019	Change January 2020 vs 2019, %	Change 1 month 2020 vs 2019, %
1	3205	PAZ	319	228	319	228	39,9	39,9
2	4234	PAZ	122	69	122	69	76,8	76,8
3	5292	LIAZ	120	26	120	26	361,5	361,5
4	3204	PAZ	84	75	84	75	12	12
5	4292	LIAZ	72	0	72	0		
6	5299, 5297 4X2	NEFAZ, KAMAZ	64	56	64	56	14,3	14,3
7	3206	PAZ	33	41	33	41	-19,5	-19,5
8	XML	GOLDEN DRAGON	28	0	28	0		
9	2258	SIMAZ	28	12	28	12	133,3	133,3
10	3255 4320 6X6	URAL	23	17	23	17	35,3	35,3
11	4238	KAVZ	16	24	16	24	-33,3	-33,3
12	GRAND CRUISER	GOLDEN DRAGON	15	4	15	4	275	275
13	KLQ-SERIES	HIGER	15	5	15	5	200	200
14	5293	LIAZ	15	0	15	0		
15	BUS	YUTONG	15	0	15	0		
16	4208, 4310 6X6	NEFAZ, KAMAZ	11	13	11	13	-15,4	-15,4
17	LCK-SERIES	ZHONGTONG	10	2	10	2	400	400
18	3203	PAZ	9	6	9	6	50	50
19	XMQ 6129	KING LONG (KLM)	8	1	8	1	700	700
20	XMQ 6127	KING LONG (KLM)	7	2	7	2	250	250
21	206 - 226	MAZ	7	46	7	46	-84,8	-84,8
22	103	MAZ	6	10	6	10	-40	-40
23	4202	NEMAN	6	3	6	3	100	100
24	5291	LIAZ	5	8	5	8	-37,5	-37,5
25	105	LOTOS	5	1	5	1	400	400

PAZ 3205

319 units **39,9%**

PAZ 4234

122 units **76,8%**



LIAZ 5292

120 units **361,5%**





BUSES

Structure of new bus sales in Russia in January 2020 by Federal District

