



PRESS-RELEASE

14 AUGUST 2020

AUTOMOBILE MARKET OF RUSSIA IN JULY AND JANUARY-JULY 2020

In July 2020, sales of new MOTOR VEHICLES in Russia, based on registration data, grew by 6.9% year-on-year to 169 192 vehicles. In the first seven months of 2020 the total sales were 841 176 vehicles*, down 12.7% year-on-year, of which:

- Passenger cars – 151 681 units in July 2020, up 8.1% YOY; 740 829 units in January-July 2020, down 13.0% YOY.
- Light commercial vehicles including light trucks (N1 category, without pickups) and minibuses (M2 category) – 9 272 units in July 2020, up 0.1% YOY; 49 354 units in January-July 2020, down 10.6% YOY.
- Pickups – 1 100 units in July 2020, down 5.7% YOY; 6 954 units in January-July 2020, down 4.5% YOY.
- Trucks (except N1 category) including special-purpose vehicles – 6 273 units in July 2020, down 1.8% YOY; 36 908 units in January-July 2020, down 10.5% YOY.
- Buses (except M2 category) – 866 units in July 2020, down 28.1% YOY; 7 131 units in January-July 2020, down 3.5% YOY.

*without sales to military, law enforcement and diplomatic agencies in RF

COMMENT:

Alexander Kovrigin, Deputy Managing Director of ASM Holding, commented:

Sales of new cars, as we expected this, grew 8.1% in July, while the results of the first seven months showed a decrease slowing down in comparison with the result of the half-year, coming to only 13%. The LCV market also switched for growth in July and added some 0.1%, while the decline of sales in January-July shrunk to 10.6%. These performances are in line with our foregoing forecasts.

The pickup sales decreased by 5.7% in July and by 4.5% in seven months. We forecast that the situation in this segment of the Russian auto market should improve in near months.

The truck market showed in July a slightly negative performance (down 1.8%), and the year-to-date decline was only 10.5%. We expect that improvement of the situation on the truck market will go on.

The bus market fell 28.1% in July and declined by 3.5% in seven months. Such dynamics were determined by a lack of regional purchases of buses last July.

Our general conclusion is that further situation on the market should improve. For the full year 2020, we keep valid our previous forecasts we published on the Russian automobile market.

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Developed by specialists of

AVTOSTAT-INFO



PASSENGER CARS

Sales of new passenger cars in Russia in July and 7 months 2020 by brand

Brand	July 2020	July 2019	7 months 2020	7 months 2019	Change July 2020 vs 2019, %	Change 7 months 2020 vs 2019, %
LADA	31 975	31 291	157 658	194 002	2,2	-18,7
KIA	21 852	20 565	103 967	114 942	6,3	-9,5
HYUNDAI	17 222	15 546	83 406	92 754	10,8	-10,1
RENAULT	12 764	12 910	63 900	75 574	-1,1	-15,4
VOLKSWAGEN	10 980	8 781	49 167	54 353	25	-9,5
TOYOTA	8 429	9 400	46 743	52 971	-10,3	-11,8
SKODA	11 767	6 827	44 683	42 681	72,4	4,7
NISSAN	5 279	4 819	30 963	35 421	9,5	-12,6
BMW	4 143	3 420	20 967	21 137	21,1	-0,8
MERCEDES	3 794	3 038	18 163	19 041	24,9	-4,6
MITSUBISHI	3 021	3 747	16 311	21 905	-19,4	-25,5
MAZDA	2 886	2 854	14 930	15 998	1,1	-6,7
LEXUS	2 212	1 874	10 519	10 785	18	-2,5
CHEVROLET	1 428	1 748	9 033	12 899	-18,3	-30
DATSUN	1 619	1 990	8 733	12 372	-18,6	-29,4
HAVAL	1 744	939	8 224	4 155	85,7	97,9
AUDI	1 177	1 221	7 964	7 860	-3,6	1,3
UAZ	1 333	942	6 338	6 667	41,5	-4,9
GEELY	1 252	832	5 654	4 509	50,5	25,4
SUZUKI	830	643	4 155	3 121	29,1	33,1
VOLVO	838	734	3 678	4 255	14,2	-13,6
CHERY	841	385	3 533	2 348	118,4	50,5
LANDROVER	370	653	3 499	4 636	-43,3	-24,5
PORSCHE	718	498	2 996	2 953	44,2	1,5
SUBARU	501	547	2 922	3 734	-8,4	-21,7
CHANGAN	456	80	1 971	392	470	402,8
INFINITI	217	294	1 247	2 097	-26,2	-40,5
MINI	240	273	1 186	1 228	-12,1	-3,4
HONDA	240	194	986	1 324	23,7	-25,5
JEEP	190	139	830	1 106	36,7	-25
FAW	263	85	824	464	209,4	77,6
CADILLAC	156	89	652	532	75,3	22,6
JAGUAR	108	157	624	1 074	-31,2	-41,9
RAVON	112	1	562	26	11100	2061,5
CITROEN	105	125	548	687	-16	-20,2
PEUGEOT	87	126	542	881	-31	-38,5
GENESIS	106	97	512	780	9,3	-34,4
LIFAN	71	210	387	1 768	-66,2	-78,1
FORD	33	1 797	358	15 400	-98,2	-97,7
FIAT	55	26	215	170	111,5	26,5
JAC	38	73	212	282	-47,9	-24,8
DONGFENG	35	92	175	627	-62	-72,1
BENTLEY	26	25	159	202	4	-21,3
ROLLS ROYCE	28	17	104	90	64,7	15,6



PASSENGER CARS

LAMBORGHINI	12	19	82	86	-36,8	-4,7
ZOTYE	14	32	77	540	-56,2	-85,7
DFSK	12	0	71	0		
BRILLIANCE	15	21	70	106	-28,6	-34
GAC	24	0	70	0		
TESLA	18	9	52	37	100	40,5
MASERATI	6	8	40	75	-25	-46,7
SMART	0	41	36	646	-100	-94,4
FOTON	3	6	21	36	-50	-41,7
OPEL	21	0	21	2		950
FERRARI	3	6	20	19	-50	5,3
DODGE	2	1	19	11	100	72,7
CHRYSLER	2	4	15	30	-50	-50
DAIHATSU	3	2	8	5	50	60
LINCOLN	1	3	6	5	-66,7	20
ASTON MARTIN	0	1	5	8	-100	-37,5
GAZ	0	0	5	0		
ALFAROMEO	1	0	3	1		200
AURUS	0	0	3	0		
ACURA	2	0	2	1		100
BAJAJ	0	0	1	0		
DW HOWER	0	1	1	53	-100	-98,1
MCLAREN	1	0	1	6		-83,3
BAW	0	0	0	1		-100
BYD	0	0	0	1		-100
DAEWOO	0	1	0	3	-100	-100
HAWTAI	0	3	0	32	-100	-100
SMA	0	0	0	2		-100
SSANGYONG	0	0	0	3		-100
ZAZ	0	0	0	1		-100
TOTAL	151 681	140 262	740 829	851 913	8,1	-13
TOTAL Russian brands	33 308	32 233	164 004	200 670	3,3	-18,3
TOTAL foreign brands	118 373	108 029	576 825	651 243	9,6	-11,4

Sales of new passenger cars in Russia in July and 7 months 2020 by class

Class	July 2020	July 2019	7 months 2020	7 months 2019	Market share July 2020, %	Market share 7 months 2020,%	Change July 2020 vs 2019, %	Change 7 months 2020 vs 2019, %
A	234	424	1 050	2 682	0,22	0,18	-44,81	-60,85
B	20 544	25 088	106 547	134 807	19,30	18,08	-18,11	-20,96
B+	10 914	13 823	60 562	76 104	10,26	10,28	-21,04	-20,42
C	11 812	15 492	66 911	93 285	11,10	11,36	-23,75	-28,27
D	2 895	4 379	15 633	23 744	2,72	2,65	-33,89	-34,16
E	2 992	4 967	18 206	25 646	2,81	3,09	-39,76	-29,01
F+S	582	866	2 917	4 442	0,55	0,50	-32,79	-34,33
Minivan	2 802	4 129	16 101	22 086	2,63	2,73	-32,14	-27,10
SUV	53 646	59 474	301 218	328 848	50,41	51,13	-9,80	-8,40
Not identified	1	2	3	7			-50,0	-57,1
TOTAL	106 422	128 644	589 148	711 651	100,0	100,0	-17,3	-17,2



PASSENGER CARS

Top 25 model ranking of new passenger car sales in Russia in July and 7 months 2020

Rank	Model	Brand	July 2020	July 2019	7 months 2020	7 months 2019	Change July 2020 vs 2019, %	Change 7 months 2020 vs 2019, %
1	GRANTA*	LADA	12 839	11 794	61 243	71 995	8,9%	-14,9%
2	VESTA	LADA	10 516	9 498	52 173	63 107	10,7	-17,3
3	RIO	KIA	9 700	7 922	46 252	48 582	22,4	-4,8
4	CRETA	HYUNDAI	8 125	6 088	38 922	37 526	33,5	3,7
5	POLO	VOLKSWAGEN	7 271	4 824	27 815	29 928	50,7	-7,1
6	SOLARIS	HYUNDAI	5 205	5 682	24 345	32 007	-8,4	-23,9
7	LARGUS	LADA	3 983	4 465	19 330	25 719	-10,8	-24,8
8	RAV4	TOYOTA	3 285	3 256	18 895	16 469	0,9	14,7
9	TIGUAN	VOLKSWAGEN	3 137	3 021	17 283	17 970	3,8	-3,8
10	LOGAN	RENAULT	3 719	3 285	15 877	19 187	13,2	-17,3
11	RAPID	SKODA	5 206	2 963	15 617	18 249	75,7	-14,4
12	DUSTER	RENAULT	3 167	3 192	15 275	21 465	-0,8	-28,8
13	SPORTAGE	KIA	4 007	4 415	15 042	17 546	-9,2	-14,3
14	SANDERO	RENAULT	2 943	2 404	13 884	16 960	22,4	-18,1
15	CAMRY	TOYOTA	2 411	3 093	12 742	18 351	-22	-30,6
16	QASHQAI	NISSAN	2 232	1 883	12 718	12 144	18,5	4,7
17	OCTAVIA	SKODA	2 419	1 807	11 340	11 917	33,9	-4,8
18	CX-5	MAZDA	2 285	2 226	11 282	11 201	2,7	0,7
19	2121	LADA 4x4	1 981	2 052	11 190	13 424	-3,5	-16,6
20	X-TRAIL	NISSAN	1 690	1 409	10 785	10 648	19,9	1,3
21	XRAY	LADA	2 074	2 904	10 771	15 888	-28,6	-32,2
22	KODIAQ	SKODA	1 724	1 978	10 154	11 808	-12,8	-14
23	OUTLANDER	MITSUBISHI	1 751	2 901	9 677	13 115	-39,6	-26,2
24	KAPTUR	RENAULT	1 152	2 736	9 396	16 321	-57,9	-42,4
25	ARKANA	RENAULT	1 737	1 210	9 169	1 259	43,6	628,3

* GRANTA 2190+2191+2192+2194

LADA GRANTA*
61 243 units **-14,9%**

LADA VESTA
52 173 units **-17,3%**

KIA RIO
46 252 units **-4,8%**





PASSENGER CARS

Sales of new electric cars in Russia in July and 7 months 2020 by brand

Brand / electric cars	July 2020	July 2019	7 months 2020	7 months 2019	Change July 2020 vs 2019, %	Change 7 months 2020 vs 2019, %
BMW	6	1	8	3	500	166,7
I3	6	1	8	3	500	166,7
JAGUAR	10	16	38	88	-37,5	-56,8
I-PACE	10	16	38	88	-37,5	-56,8
NISSAN	3	2	13	15	50	-13,3
LEAF	3	2	13	15	50	-13,3
PEUGEOT	0	0	3	0		
ION	0	0	3	0		
PORSCHE	2	0	5	0		
TAYCAN	2	0	5	0		
RENAULT	0	0	2	4		-50
TWIZY	0	0	2	4		-50
TESLA	18	9	52	37	100	40,5
3	6	1	22	3	500	633,3
S	4	1	6	10	300	-40
X	8	7	24	24	14,3	0
TOTAL	39	28	121	147	39,3	-17,7
TOTAL Russian brands						
TOTAL foreign brands	39	28	121	147	39,3	-17,7

TESLA X
24 units **0%**



JAGUAR I-PACE
38 units **-56,8%**



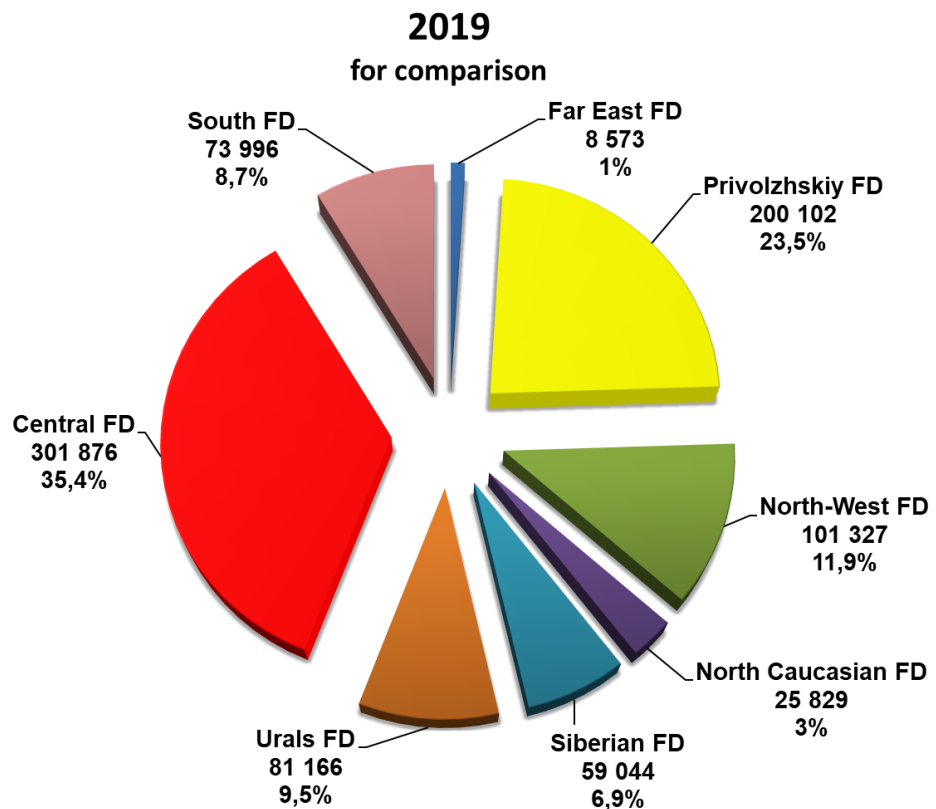
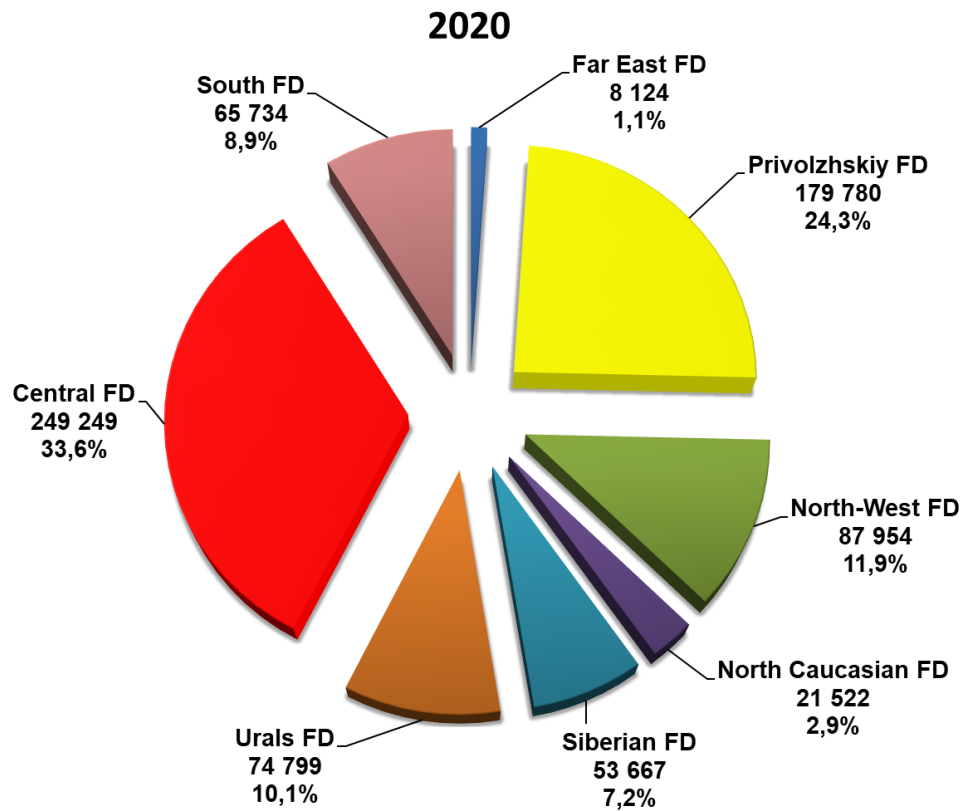
TESLA 3
22 units **633,3%**





PASSENGER CARS

Structure of new car sales in Russia in 7 months 2020 by Federal District





LIGHT COMMERCIAL VEHICLES

Sales of new light commercial vehicles in Russia
Including light trucks (N1 category) and minibuses (M2 category)
in July and 7 months 2020 by brand

Brand	July 2020	July 2019	7 months 2020	7 months 2019	Change July 2020 vs 2019, %	Change 7 months 2020 vs 2019, %
GAZ	4 199	4 290	22 985	26 221	-2,1	-12,3
FORD	1 339	1 144	6 316	6 251	17	1
UAZ	951	1 316	6 137	8 523	-27,7	-28
LADA	1 117	495	4 330	2 893	125,7	49,7
VOLKSWAGEN	407	620	2 627	3 525	-34,4	-25,5
CITROEN	278	205	1 576	1 070	35,6	47,3
MERCEDES	248	212	1 492	1 933	17	-22,8
PEUGEOT	338	303	1 364	1 637	11,6	-16,7
HYUNDAI	163	247	1 086	1 102	-34	-1,5
RENAULT	31	272	515	1 168	-88,6	-55,9
FIAT	85	76	367	368	11,8	-0,3
IVECO	46	64	254	443	-28,1	-42,7
TOYOTA	34	2	144	11	1600	1209,1
OPEL	26	1	78	1	2500	7700
KIA	6	9	66	48	-33,3	37,5
MITSUBISHI	1	1	5	7	0	-28,6
NISSAN	2	0	5	2		150
DAIHATSU	1	1	4	7	0	-42,9
HONDA	0	0	1	1		0
SUZUKI	0	0	1	3		-66,7
YUEJIN	0	0	1	2		-50
BAW	0	0	0	1		-100
DONGFENG	0	0	0	2		-100
GMC	0	1	0	1	-100	-100
JAC	0	3	0	4	-100	-100
MAZDA	0	1	0	1	-100	-100
TAGAZ	0	0	0	2		-100
TOTAL	9 272	9 263	49 354	55 227	0,1	-10,6
TOTAL Russian brands	6 267	6 101	33 452	37 639	2,7	-11,1
TOTAL foreign brands	3 005	3 162	15 902	17 588	-5	-9,6



LIGHT COMMERCIAL VEHICLES

Top 25 model ranking of new LCV sales including light trucks (N1 category) and minibuses (M2 category) in Russia, in July and 7 months 2020

Rank	Model	Brand	July 2020	July 2019	7 months 2020	7 months 2019	Change July 2020 vs 2019, %	Change 7 months 2020 vs 2019, %
1	GAZelle NEXT	GAZ	2 501	2 339	12 574	14 140	6,9	-11,1
2	TRANSIT	FORD	1 333	1 129	6 239	6 160	18,1	1,3
3	3302 GAZelle	GAZ	916	1 089	5 288	6 189	-15,9	-14,6
4	LARGUS FURGON	LADA	1 117	495	4 330	2 893	125,7	49,7
5	3909	UAZ	582	725	3 618	4 134	-19,7	-12,5
6	2752 SOBOL	GAZ	340	235	1 771	1 801	44,7	-1,7
7	CARAVELLE	VOLKSWAGEN	72	224	1 260	1 328	-67,9	-5,1
8	3221 GAZelle	GAZ	116	299	1 181	2 040	-61,2	-42,1
9	2206	UAZ	124	182	1 038	1 194	-31,9	-13,1
10	2705 GAZelle	GAZ	117	170	959	870	-31,2	10,2
11	H 1 H 100 STAREX	HYUNDAI	119	202	864	885	-41,1	-2,4
12	V-CLASS	MERCEDES	120	102	760	794	17,6	-4,3
13	TRAVELLER	VOLKSWAGEN	183	107	746	766	71	-2,6
14	CADDY	VOLKSWAGEN	153	101	695	746	51,5	-6,8
15	2217 SOBOL	GAZ	94	98	629	801	-4,1	-21,5
16	3741	UAZ	113	148	625	985	-23,6	-36,5
17	JUMPER	CITROEN	75	136	621	566	-44,9	9,7
18	2310 SOBOL	GAZ	115	60	583	380	91,7	53,4
19	SPRINTER	MERCEDES	100	75	579	773	33,3	-25,1
20	JUMPY	CITROEN	115	0	518	0		
21	SPACE TOURER	CITROEN	88	65	434	435	35,4	-0,2
22	DOKKER	RENAULT	7	241	382	1 025	-97,1	-62,7
23	DUCATO	FIAT	84	76	366	368	10,5	-0,5
24	BOXER	PEUGEOT	76	76	365	450	0	-18,9
25	3303	UAZ	62	57	363	430	8,8	-15,6

FORD TRANSIT

6 239 units **1,3%**



GAZelle NEXT

12 574 units **-11,1%**



3302 GAZelle

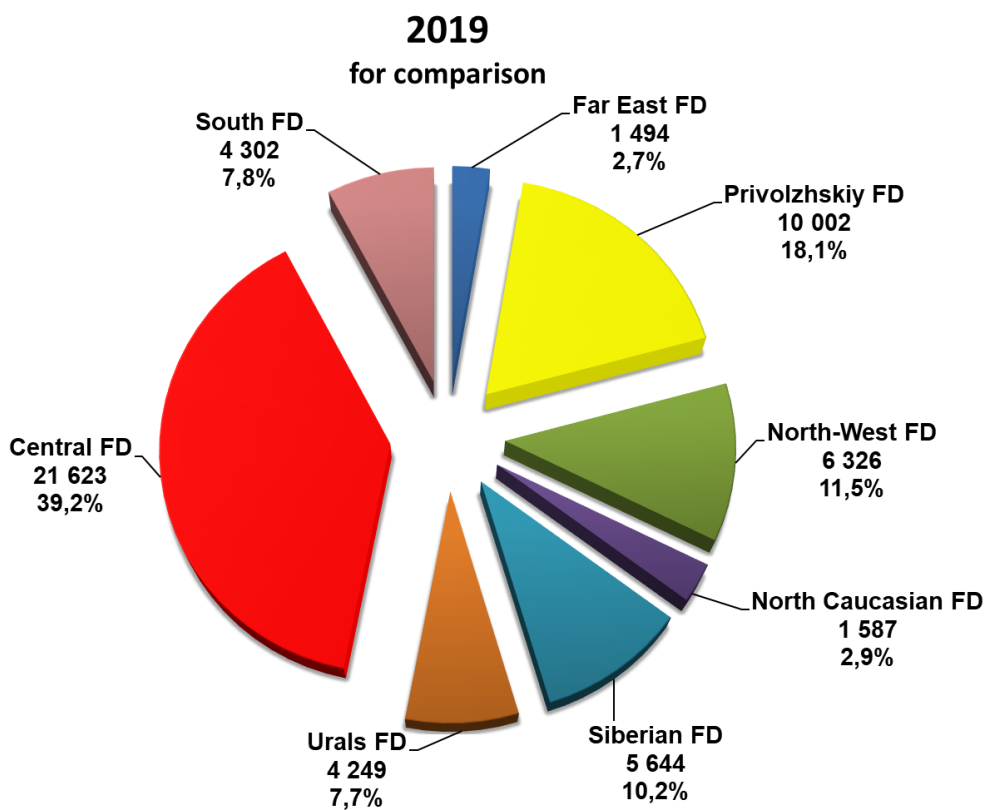
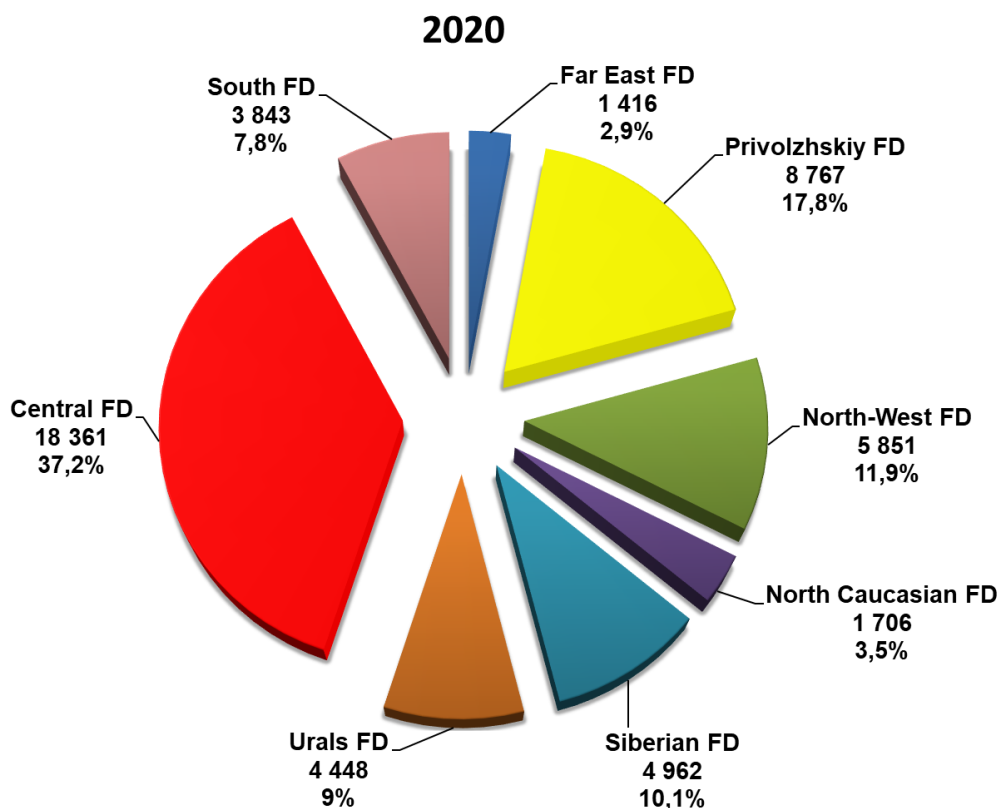
5 288 units **-14,6%**





LIGHT COMMERCIAL VEHICLES

Structure of new LCV sales including light trucks (N1 category) and minibuses (M2 category) in Russia in 7 months 2020 by Federal District





PICKUPS

Sales of new pickups in Russia in July and 7 months 2020 by brand

Brand	July 2020	July 2019	7 months 2020	7 months 2019	Change July 2020 vs 2019, %	Change 7 months 2020 vs 2019, %
UAZ	488	446	2 646	2 858	9,4	-7,4
MITSUBISHI	170	157	1 241	1 026	8,3	21
TOYOTA	82	225	1 200	1 536	-63,6	-21,9
LADA	145	202	805	956	-28,2	-15,8
VOLKSWAGEN	102	64	396	348	59,4	13,8
MERCEDES	15	23	210	171	-34,8	22,8
ISUZU	52	27	206	143	92,6	44,1
RAM	14	8	80	71	75	12,7
JAC	12	0	66	0		
FIAT	10	9	54	112	11,1	-51,8
FORD	10	3	42	33	233,3	27,3
GONOW	0	2	4	16	-100	-75
GMC	0	0	2	0		
CHEVROLET	0	0	1	0		
SUBARU	0	0	1	0		
FOTON	0	0	0	12		-100
TOTAL	1 100	1 166	6 954	7 282	-5,7	-4,5
TOTAL Russian brands	633	648	3 451	3 814	-2,3	-9,5
TOTAL foreign brands	467	518	3 503	3 468	-9,8	1



PICKUPS

Top 15 model ranking of new pickup sales in Russia in July and 7 months 2020

Rank	Model	Brand	July 2020	July 2019	7 months 2020	7 months 2019	Change July 2020 vs 2019, %	Change 7 months 2020 vs 2019, %
1	2363 PICKUP	UAZ	268	446	1 550	2 858	-39,9	-45,8
2	L 200	MITSUBISHI	170	157	1 241	1 026	8,3	21
3	HILUX	TOYOTA	74	221	1 168	1 510	-66,5	-22,6
4	2349 WIS	LADA	141	168	729	768	-16,1	-5,1
5	PROFI	UAZ	220	0	683	0		
6	AMAROK	VOLKSWAGEN	102	64	396	348	59,4	13,8
7	2363 PROFI	UAZ	0	0	282	0		
8	X-CLASS	MERCEDES	15	23	210	171	-34,8	22,8
9	D-MAX	ISUZU	52	27	206	143	92,6	44,1
10	2360 PROFI	UAZ	0	0	131	0		
11	PICKUP	RAM	14	8	80	71	75	12,7
12	T6	JAC	12	0	66	0		
13	2346 WIS	LADA	4	32	60	168	-87,5	-64,3
14	FULLBACK	FIAT	10	9	54	112	11,1	-51,8
15	F-SERIES	FORD	10	3	42	33	233,3	27,3

UAZ 2363 PICKUP

1 550 units **-45,8%**

MITSUBISHI L200

1 241 units **21%**



TOYOTA HILUX

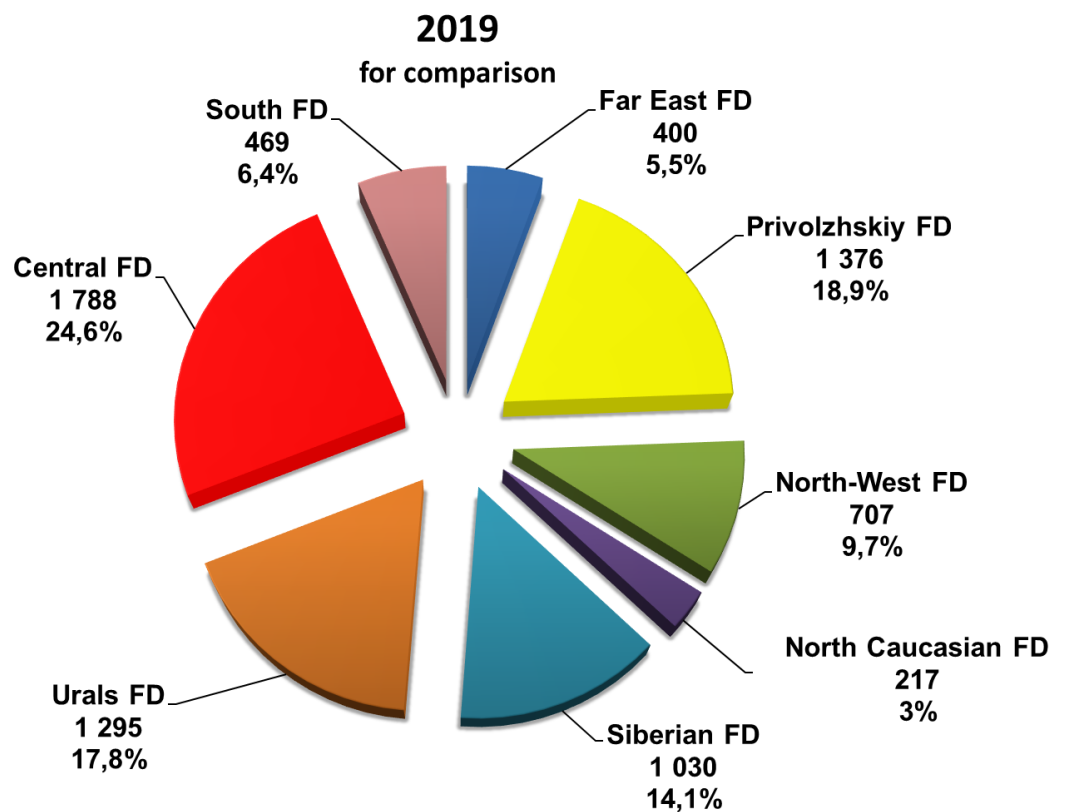
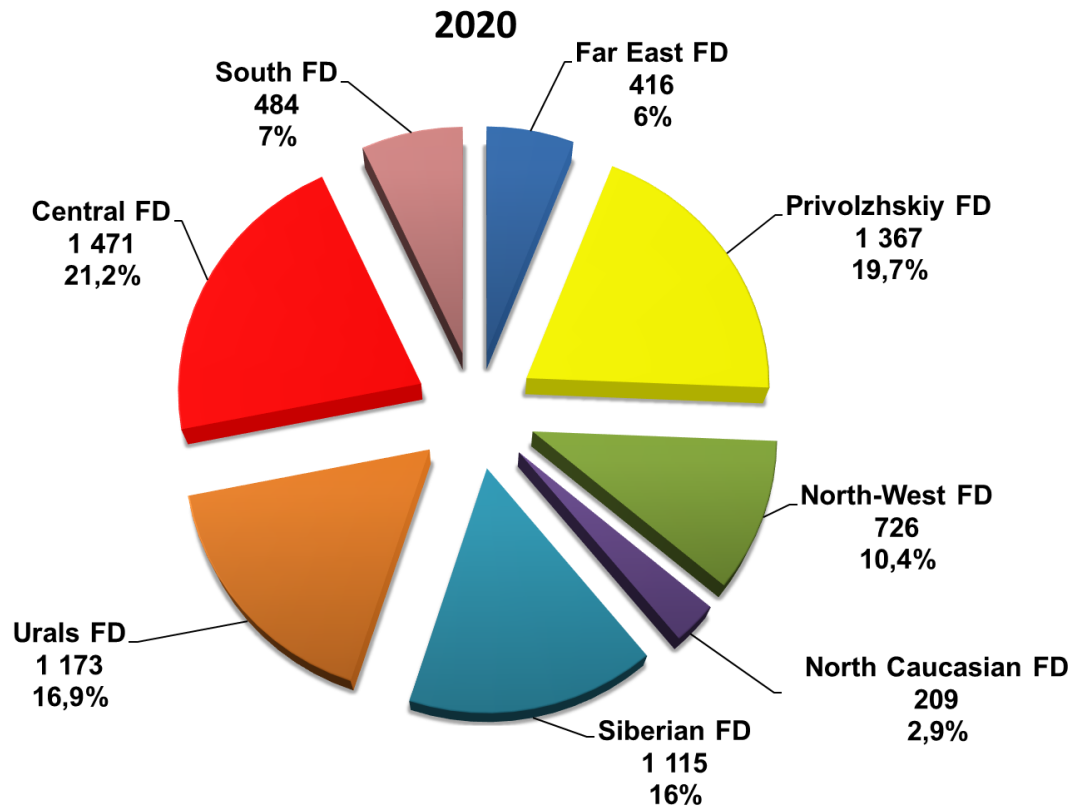
1 168 units **-22,6%**





PICKUPS

Structure of sales of new pickups in Russia in 7 months 2020 by Federal District





TRUCKS

Sales of new trucks in Russia in July and 7 months 2020 by brand, inclusive of special-purpose vehicles

Brand	July 2020	July 2019	7 months 2020	7 months 2019	Change July 2020 vs 2019, %	Change 7 months 2020 vs 2019, %
KAMAZ	2 615	2 224	14 484	15 132	17,6	-4,3
GAZ	769	848	4 441	5 000	-9,3	-11,2
VOLVO	241	471	2 226	3 162	-48,8	-29,6
SCANIA	382	395	1 998	2 703	-3,3	-26,1
URAL	238	197	1 784	1 406	20,8	26,9
MAN	307	412	1 745	2 244	-25,5	-22,2
MERCEDES	248	323	1 677	2 005	-23,2	-16,4
ISUZU	219	202	1 664	1 625	8,4	2,4
MAZ	233	253	1 296	1 593	-7,9	-18,6
DAF	195	228	907	1 217	-14,5	-25,5
SHAANXI	120	128	729	591	-6,2	23,4
HYUNDAI	164	122	693	839	34,4	-17,4
HINO	72	85	494	641	-15,3	-22,9
MAZ MAN	98	63	394	509	55,6	-22,6
RENAULT	76	91	381	472	-16,5	-19,3
FAW	55	60	347	206	-8,3	68,4
JAC	47	56	276	271	-16,1	1,8
FUSO	39	45	241	334	-13,3	-27,8
IVECO	21	56	222	467	-62,5	-52,5
HOWO	35	34	189	195	2,9	-3,1
FORD	9	4	173	73	125	137
IVECO AMT	26	22	163	131	18,2	24,4
FOTON	12	26	118	148	-53,8	-20,3
XU GONG	10	8	73	48	25	52,1
SANY	10	5	42	15	100	180
NEFAZ	4	12	40	47	-66,7	-14,9
DAEWOO	4	6	39	33	-33,3	18,2
TATRA	13	1	21	10	1200	110
ZOOMLION	2	5	19	14	-60	35,7
LIEBHERR	3	1	9	8	200	12,5
ZIL	4	4	8	38	0	-78,9
C C	0	0	3	8		-62,5
TEREX-DEMAG	1	0	3	3		0
DAYUN	0	0	2	4		-50
GROVE	0	0	2	3		-33,3
YUEJIN	1	0	2	0		
NISSAN	0	1	1	3	-100	-66,7
TADANO	0	0	1	1		0
TONAR	0	0	1	19		-94,7
DONGFENG	0	2	0	13	-100	-100
MZKT	0	0	0	2		-100
TATA	0	1	0	2	-100	-100
TOTAL	6 273	6 391	36 908	41 235	-1,8	-10,5
TOTAL Russian brands	3 630	3 285	20 757	21 623	10,5	-4,0
TOTAL foreign brands	2 643	3 106	16 151	19 612	-14,9	-17,6



TRUCKS

Sales of new trucks in Russia in July and 7 months 2020 by type

Type	July 2020	July 2019	7 months 2020	7 months 2019	Market share July 2020, %	Market share July 2019, %	Market share 7 months 2020, %	Market share 7 months 2019, %
Truck-tractor	1 623	2 246	10 063	14 347	25,9	35,1	27,3	34,8
Dump truck	1 132	1 127	6 663	7 541	18,1	17,6	18,1	18,3
Other special equipment	1 945	684	8 197	4 788	31,0	10,7	22,2	11,6
Drop-side flat bed	470	632	2 889	3 519	7,5	9,9	7,8	8,5
Other truck types	428	586	3 524	3 957	6,8	9,2	9,6	9,6
Van	298	416	1 926	2 628	4,8	6,5	5,2	6,4
Refrigerator	122	187	1 032	1 329	1,9	2,9	2,8	3,2
Autocrane	119	182	1 096	1 078	1,9	2,9	3,0	2,6
Tanker	103	261	1 106	1 434	1,6	4,1	3,0	3,5
Refueler	14	38	177	333	0,2	0,6	0,5	0,8
Mobile repair shop	17	27	189	250	0,3	0,4	0,5	0,6
Autoloader	0	4	12	17	0,0	0,1	0,0	0,0
Ambulance	1	1	23	9	0,0	0,0	0,1	0,0
Miscellaneous	1	0	11	5	0,0	0,0	0,0	0,0
TOTAL	6 273	6 391	36 908	41 235	100,0	100,0	100,0	100,0



TRUCKS

Top 25 model ranking of new truck sales in Russia in July and 7 months 2020

Rank	Model	Brand	July 2020	July 2019	7 months 2020	7 months 2019	Change July 2020 vs 2019, %	Change 7 months 2020 vs 2019, %
1	43118 6X6	KAMAZ	482	535	3 644	3 564	-9,9	2,2
2	GAZON NEXT	GAZ	635	586	3 251	3 387	8,4	-4
3	65115 6X4	KAMAZ	644	484	2 948	3 299	33,1	-10,6
4	5490 4X2	KAMAZ	491	408	2 248	2 941	20,3	-23,6
5	6520 6X4	KAMAZ	353	201	1 895	1 683	75,6	12,6
6	ACTROS	MERCEDES	230	306	1 579	1 956	-24,8	-19,3
7	SERIES FH 4X2	VOLVO	105	310	1 143	1 711	-66,1	-33,2
8	4320 6X6	URAL	115	122	1 053	827	-5,7	27,3
9	XF 105 FT 4X2	DAF	188	192	802	1 072	-2,1	-25,2
10	43253 4X2	KAMAZ	133	105	639	685	26,7	-6,7
11	NQR	ISUZU	89	79	626	607	12,7	3,1
12	TGX 18.XXX 4X2	MAN	107	199	577	1 097	-46,2	-47,4
13	NPR	ISUZU	54	56	550	527	-3,6	4,4
14	53605 4X2	KAMAZ	67	81	511	517	-17,3	-1,2
15	3307	GAZ	43	109	501	783	-60,6	-36
16	MIGHTY	HYUNDAI	113	82	492	665	37,8	-26
17	SERIES R 4X2	SCANIA	119	96	478	634	24	-24,6
18	5557 6X6	URAL	69	49	444	351	40,8	26,5
19	3308 SADKO	GAZ	70	78	440	358	-10,3	22,9
20	SX 325 6X4	SHAANXI	67	74	404	348	-9,5	16,1
21	5350 6X6 MUSTANG	KAMAZ	54	38	396	311	42,1	27,3
22	6312 6X4	MAZ-MAN	89	63	385	467	41,3	-17,6
23	SERIES G 4X2	SCANIA	46	87	335	629	-47,1	-46,7
24	T- SERIES	RENAULT	52	67	298	310	-22,4	-3,9
25	SX 331 8X4	SHAANXI	47	51	297	228	-7,8	30,3

KAMAZ 43118 6X6

3 644 units 2,2%

GAZ GAZON NEXT

3 251 units -4%

KAMAZ 65115 6X4

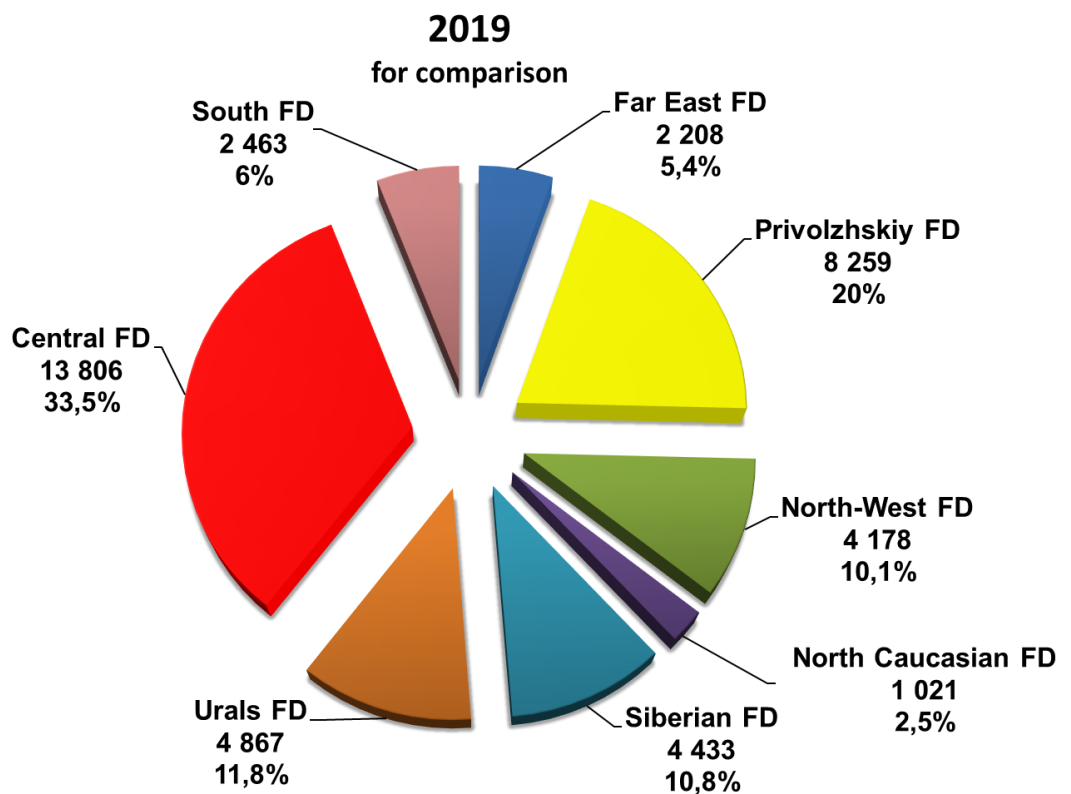
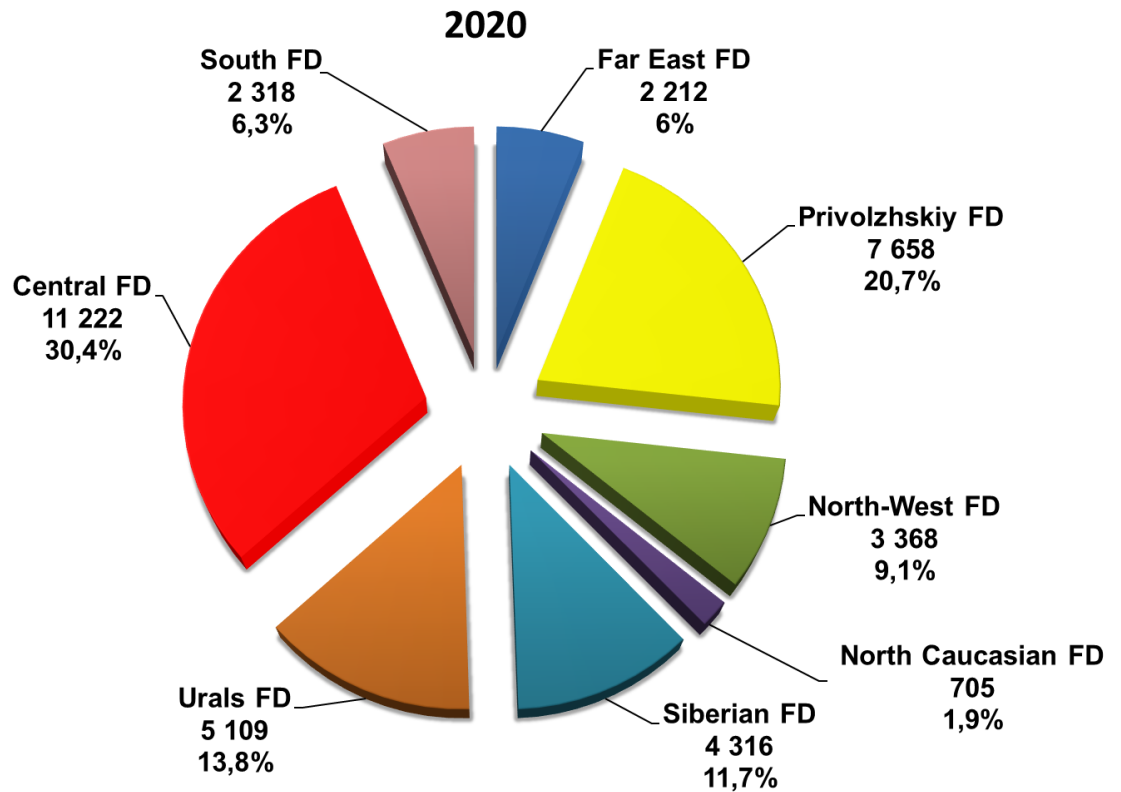
2 948 units -10,6%





TRUCKS

Structure of sales of new truck in Russia in 7 months 2020 by Federal District





BUSES

Sales of new buses in Russia in July and 7 months 2020 by brand

Brand	July 2020	July 2019	7 months 2020	7 months 2019	Change July 2020 vs 2019, %	Change 7 months 2020 vs 2019, %
PAZ	463	726	3 243	4 293	-36,2	-24,5
LIAZ	59	103	1 549	780	-42,7	98,6
NEFAZ	156	105	843	747	48,6	12,9
MAZ	41	17	402	184	141,2	118,5
URAL	46	25	191	126	84	51,6
KAVZ	28	34	175	187	-17,6	-6,4
YUTONG	13	75	164	304	-82,7	-46,1
MAN	12	1	119	12	1100	891,7
SIMAZ	21	2	83	89	950	-6,7
VOLZHANIN	8	33	70	228	-75,8	-69,3
GOLDEN DRAGON	0	3	53	37	-100	43,2
HIGER	0	34	51	113	-100	-54,9
NEMAN	3	6	44	37	-50	18,9
LOTOS	0	0	41	29		41,4
ZHONGTONG	10	20	31	99	-50	-68,7
IRISBUS	0	0	25	20		25
KING LONG (KLM)	2	16	25	79	-87,5	-68,4
ANKAI	1	0	6	0		
MERCEDES	1	1	6	4	0	50
SCANIA	0	0	4	10		-60
HYUNDAI	0	4	3	11	-100	-72,7
DAEWOO	1	0	1	0		
TOYOTA	1	0	1	0		
VITOVIT	0	0	1	0		
ASIA	0	0	0	1		-100
HUAXIA	0	0	0	2		-100
TOTAL	866	1 205	7 131	7 392	-28,1	-3,5
TOTAL Russian brands	781	1 028	6 195	6 479	-24,0	-4,4
TOTAL foreign brands	85	177	936	913	-52,0	2,5



BUSES

Top 25 model ranking of new bus sales in Russia in July and 7 months 2020

Rank	Model	Brand	July 2020	July 2019	7 months 2020	7 months 2019	Change July 2020 vs 2019, %	Change 7 months 2020 vs 2019, %
1	3205	PAZ	252	349	1 730	2 122	-27,8	-18,5
2	5292	LIAZ	43	66	1 107	381	-34,8	190,6
3	3204	PAZ	129	201	871	1 200	-35,8	-27,4
4	5299, 5297 4X2	NEFAZ, KAMAZ	143	87	787	643	64,4	22,4
5	4234	PAZ	63	130	486	632	-51,5	-23,1
6	4292	LIAZ	3	5	347	82	-40	323,2
7	3255 4320 6X6	URAL	46	25	191	126	84	51,6
8	4238	KAVZ	23	18	153	137	27,8	11,7
9	203	MAZ	3	1	135	4	200	3275
10	3206	PAZ	4	28	107	220	-85,7	-51,4
11	LIONS COACH	MAN	1	1	106	12	0	783,3
12	206 - 226	MAZ	13	2	104	92	550	13
13	6119	YUTONG	2	51	99	234	-96,1	-57,7
14	2258	SIMAZ	21	2	83	89	950	-6,7
15	21512169	MAZ	13	0	77	0		
16	103	MAZ	11	12	69	81	-8,3	-14,8
17	3203	PAZ	15	17	49	118	-11,8	-58,5
18	4208, 4310 6X6	NEFAZ, KAMAZ	12	11	45	72	9,1	-37,5
19	4202	NEMAN	3	6	44	37	-50	18,9
20	105	LOTOS	0	0	41	1		4000
21	XML	GOLDEN DRAGON	0	3	38	23	-100	65,2
22	KLQ-SERIES	HIGER	0	22	37	73	-100	-49,3
23	5285 4X2	VOLZHANIN, SCANIA	8	6	34	7	33,3	385,7
24	52701	VOLZHANIN	0	27	33	221	-100	-85,1
25	6213	LIAZ	6	20	32	273	-70	-88,3

PAZ 3205

1 730 units **-18,5%**

LIAZ 5292

1 107 units **190,6%**



PAZ 3204

871 units **-27,4%**





BUSES

Structure of new bus sales in Russia in 7 months 2020 by Federal District

