



PRESS-RELEASE

14 MAY 2020

AUTOMOBILE MARKET OF RUSSIA IN APRIL AND JANUARY-APRIL 2020

In April 2020, sales of new MOTOR VEHICLES in Russia, based on registration data, fell by 61.8% year-on-year to 64 286 vehicles. In the first four months of 2020 the total sales were 479 074 vehicles*, down 9.7% year-on-year, of which:

- Passenger cars – 53 283 units in April 2020, down 64.4% YOY; 422 239 units in January-April 2020, down 9.6% YOY.
- Light commercial vehicles including light trucks (N1 category, without pickups) and minibuses (M2 category) – 5 154 units in April 2020, down 42.6% YOY; 27 496 units in January-April 2020, down 11.8% YOY.
- Pickups – 738 units in April 2020, down 41.1% YOY; 4 115 units in January-April 2020, down 3.3% YOY.
- Trucks (except N1 category) including special-purpose vehicles – 4 599 units in April 2020, down 32.9% YOY; 21 264 units in January-April 2020, down 11.4% YOY.
- Buses (except M2 category) – 512 units in April 2020, down 64.4% YOY; 3 960 units in January-March 2020, down 3.3% YOY.

*without sales to military, law enforcement and diplomatic agencies in RF

COMMENT:

Alexander Kovrigin, Deputy Managing Director of ASM Holding, commented:

Sales of new cars fell 64.4% in April and 9.6% in the first four months of 2020. The LCV market also declined by 42.6% last month and by 11.8% year-to-date. The pickup sales decreased by 41.1% in April and by 3.3% in four months.

Such poor market performance was due to closure of manufacturing sites and dealerships all over the country. We forecast continuing decline of the automobile market in May with a similar level of sales. In June, a return to the last year's sales numbers can be expected.

The truck market declined in April and in the first four months of the year by 32.9% and 11.4% respectively. Truck sales were affected by the same factors as those stipulating development of the car market. The figures could also be influenced by truck sales to military and law enforcement structures which are not reported in official sales statistics. The bus market showed a fall of sales by 64.4% in April and 3.3% in January-April.

For the full year 2020, we foresee a 10%-12% decline of the car market, a 7%-8% decline of the LCV market, and a 10% decline of each truck and bus markets. However, such results are feasible in case of competent work of the Government, OEMs and dealers with implementation of the support measures for which the automotive industry is eligible. It is worth of being noted that the prices of motor vehicles in Russia in the current situation should be kept minimal, next to the cost prices, then it will help to reduce losses of the automotive industry.

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PASSENGER CARS

Sales of new passenger cars in Russia in April and 4 months 2020 by brand

Brand	April 2020	April 2019	4 months 2020	4 months 2019	Change April 2020 vs 2019, %	Change 4 months 2020 vs 2019, %
LADA	12 649	35 879	88 691	107 988	-64,7	-17,9
KIA	6 598	19 622	59 278	60 979	-66,4	-2,8
HYUNDAI	5 295	15 981	46 280	50 016	-66,9	-7,5
RENAULT	4 866	13 150	36 304	41 731	-63	-13
TOYOTA	3 658	8 586	28 805	27 986	-57,4	2,9
VOLKSWAGEN	3 252	9 461	27 998	28 924	-65,6	-3,2
SKODA	2 868	7 873	22 890	23 303	-63,6	-1,8
NISSAN	1 949	5 830	19 944	20 892	-66,6	-4,5
BMW	1 574	3 514	11 617	11 652	-55,2	-0,3
MERCEDES	1 068	3 177	10 097	10 763	-66,4	-6,2
MITSUBISHI	1 258	3 777	9 939	12 441	-66,7	-20,1
MAZDA	1 204	2 454	8 842	8 640	-50,9	2,3
LEXUS	869	2 073	5 354	5 654	-58,1	-5,3
DATSUN	509	2 131	5 225	6 713	-76,1	-22,2
CHEVROLET	838	2 246	5 196	7 904	-62,7	-34,3
AUDI	684	1 267	5 131	4 222	-46	21,5
HAVAL	572	527	4 631	1 857	8,5	149,4
UAZ	604	1 229	3 211	3 969	-50,9	-19,1
GEELY	393	734	3 104	2 173	-46,5	42,8
LAND ROVER	369	810	2 429	2 656	-54,4	-8,5
SUZUKI	305	568	2 363	1 538	-46,3	53,6
VOLVO	228	679	2 087	2 245	-66,4	-7
SUBARU	208	617	1 966	2 135	-66,3	-7,9
CHERY	292	417	1 903	1 168	-30	62,9
PORSCHE	258	540	1 592	1 438	-52,2	10,7
CHANGAN	128	60	1 119	172	113,3	550,6
INFINITI	124	406	793	1 264	-69,5	-37,3
MINI	82	202	668	609	-59,4	9,7
HONDA	59	213	500	804	-72,3	-37,8
JEEP	59	195	477	657	-69,7	-27,4
JAGUAR	54	175	385	636	-69,1	-39,5
CADILLAC	47	95	374	296	-50,5	26,4
CITROEN	33	143	369	399	-76,9	-7,5
PEUGEOT	33	126	365	508	-73,8	-28,1
RAVON	33	6	364	19	450	1815,8
FAW	53	81	350	256	-34,6	36,7
GENESIS	23	118	301	388	-80,5	-22,4
FORD	16	4 046	270	9 427	-99,6	-97,1
LIFAN	39	276	235	1 126	-85,9	-79,1
JAC	19	37	132	109	-48,6	21,1
DONGFENG	12	115	112	363	-89,6	-69,1
BENTLEY	26	50	90	109	-48	-17,4
FIAT	11	23	73	91	-52,2	-19,8
ROLLS ROYCE	12	20	50	42	-40	19



PASSENGER CARS

ZOTYE	6	108	47	417	-94,4	-88,7
DFSK	6	0	43	0		
BRILLIANCE	4	13	39	53	-69,2	-26,4
LAMBORGHINI	8	19	38	46	-57,9	-17,4
SMART	0	89	35	302	-100	-88,4
GAC	3	0	32	0		
MASERATI	3	18	24	47	-83,3	-48,9
TESLA	5	6	19	14	-16,7	35,7
FOTON	4	3	12	18	33,3	-33,3
CHRYSLER	2	5	11	17	-60	-35,3
DODGE	1	2	9	7	-50	28,6
FERRARI	5	5	9	8	0	12,5
DAIHATSU	2	1	4	1	100	300
GAZ	0	0	4	0		
ASTON MARTIN	1	4	3	6	-75	-50
LINCOLN	0	0	3	1		200
ALFA ROMEO	0	0	1	0		
AURUS	1	0	1	0		
BAJAJ	1	0	1	0		
ACURA	0	1	0	1	-100	-100
BAW	0	0	0	1		-100
BYD	0	0	0	1		-100
DAEWOO	0	1	0	1	-100	-100
DW HOWER	0	9	0	49	-100	-100
HAWTAI	0	1	0	23	-100	-100
MCLAREN	0	2	0	4	-100	-100
OPEL	0	1	0	1	-100	-100
SMA	0	1	0	1	-100	-100
SSANGYONG	0	0	0	3		-100
TOTAL	53 283	149 818	422 239	467 284	-64,4	-9,6
TOTAL Russian brands	13 253	37 108	91 906	111 957	-64,3	-17,9
TOTAL foreign brands	40 030	112 710	330 333	355 327	-64,5	-7

Sales of new passenger cars in Russia in April and 4 months 2020 by class

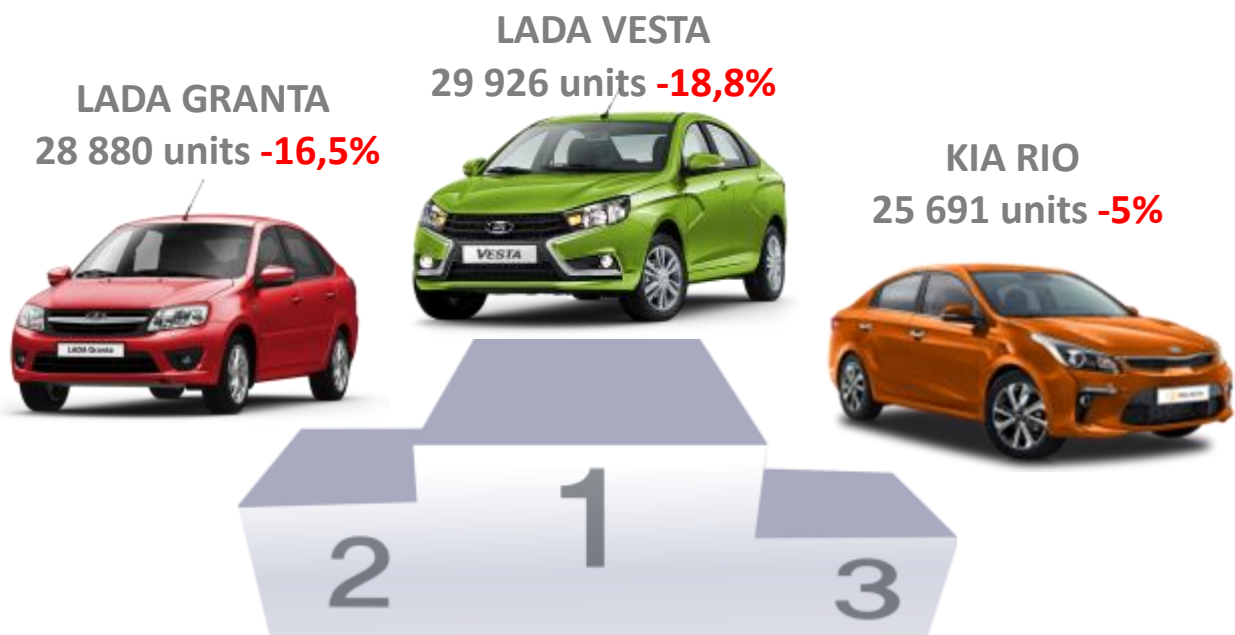
Class	April 2020	April 2019	4 months 2020	4 months 2019	Market share April 2020, %	Market share 4 months 2020,%	Change April 2020 vs 2019, %	Change 4 months 2020 vs 2019, %
A	98	524	700	1 660	0,2	0,2	-81,3	-57,8
B	8 062	29 246	75 238	86 956	15,1	17,8	-72,4	-13,5
B+	5 662	17 439	42 357	49 534	10,6	10,0	-67,5	-14,5
C	6 106	20 732	48 058	63 269	11,5	11,4	-70,6	-24,0
D	1 424	4 781	11 254	15 212	2,7	2,7	-70,2	-26,0
E	1 572	5 218	13 615	16 740	3,0	3,2	-69,9	-18,7
F+S	269	944	2004	2778	0,5	0,47	-71,5	-27,86
Minivan	1 647	4 605	11 144	14 302	3,1	2,6	-64,2	-22,1
SUV	28 443	66 328	217 868	216 828	53,4	51,6	-57,1	0,5
Not identified		1	1	4			-100	-75
TOTAL	53 283	149 818	422 239	467 284	100,0	100,0	-64,4	-9,6



PASSENGER CARS

Top 25 model ranking of new passenger car sales in Russia in April and 4 months 2020

Rank	Model	Brand	April 2020	April 2019	4 months 2020	4 months 2019	Change April 2020 vs 2019, %	Change 4 months 2020 vs 2019, %
1	VESTA	LADA	4 155	11 877	29 926	36 851	-65	-18,8
2	GRANTA	LADA	3 755	12 329	28 880	34 574	-69,5	-16,5
3	RIO	KIA	2 821	8 868	25 691	27 036	-68,2	-5
4	CRETA	HYUNDAI	2 470	6 506	21 107	20 347	-62	3,7
5	POLO	VOLKSWAGEN	1 524	5 291	14 637	15 150	-71,2	-3,4
6	SOLARIS	HYUNDAI	1 416	5 561	13 441	17 107	-74,5	-21,4
7	RAV4	TOYOTA	1 125	2 299	12 521	8 328	-51,1	50,3
8	LARGUS	LADA	1 574	4 436	10 673	13 791	-64,5	-22,6
9	TIGUAN	VOLKSWAGEN	1 309	2 983	10 639	9 853	-56,1	8
10	DUSTER	RENAULT	1 397	3 710	8 604	12 255	-62,3	-29,8
11	LOGAN	RENAULT	1 127	3 470	8 509	10 712	-67,5	-20,6
12	QASHQAI	NISSAN	762	1 944	8 364	6 555	-60,8	27,6
13	SPORTAGE	KIA	935	2 593	8 228	8 463	-63,9	-2,8
14	CAMRY	TOYOTA	939	2 967	7 927	9 902	-68,4	-19,9
15	SANDERO	RENAULT	947	3 432	7 613	9 551	-72,4	-20,3
16	RAPID	SKODA	688	3 458	7 317	9 912	-80,1	-26,2
17	X-TRAIL	NISSAN	670	1 843	7 056	6 508	-63,6	8,4
18	CX-5	MAZDA	902	1 623	6 594	5 808	-44,4	13,5
19	KODIAQ	SKODA	729	2 086	6 406	6 236	-65,1	2,7
20	2121	LADA 4x4	1 192	2 390	6 379	7 936	-50,1	-19,6
21	OCTAVIA	SKODA	736	2 224	6 363	6 727	-66,9	-5,4
22	XRAY	LADA	889	2 519	6 165	8 287	-64,7	-25,6
23	OUTLANDER	MITSUBISHI	724	2 011	6 113	6 609	-64	-7,5
24	KAPTUR	RENAULT	765	2 495	6 088	9 042	-69,3	-32,7
25	TUCSON	HYUNDAI	581	2 038	5 505	6 707	-71,5	-17,9





PASSENGER CARS

Sales of new electric cars in Russia in April and 4 months 2020 by brand

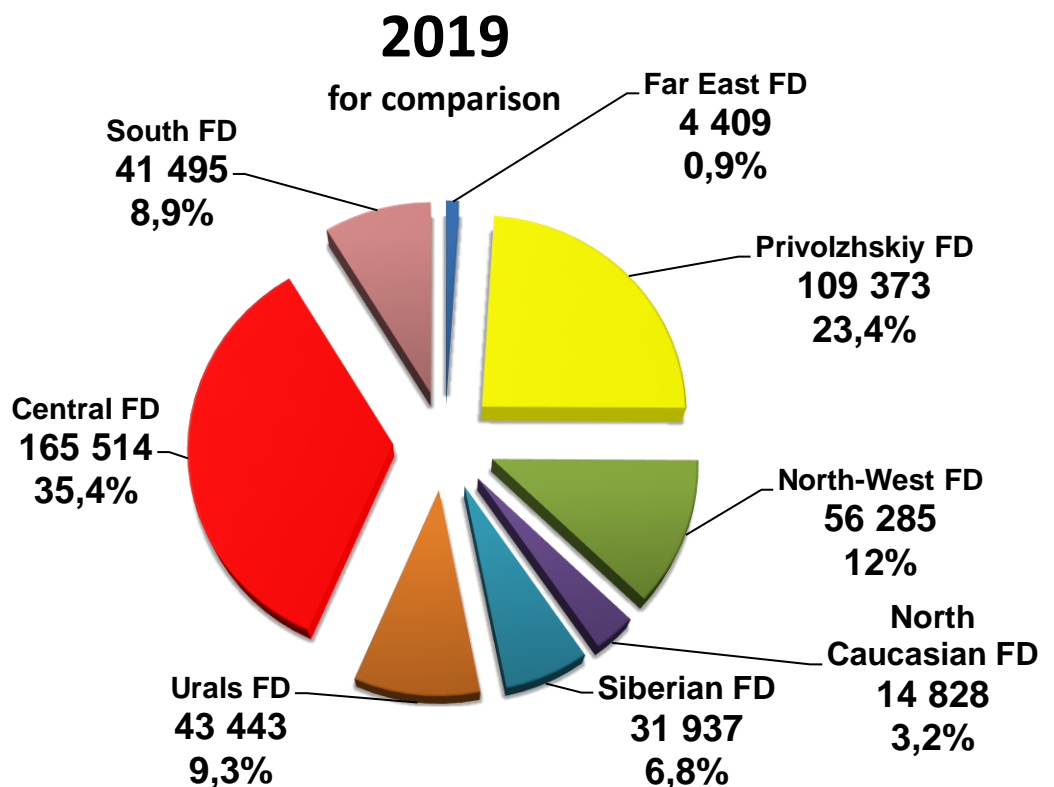
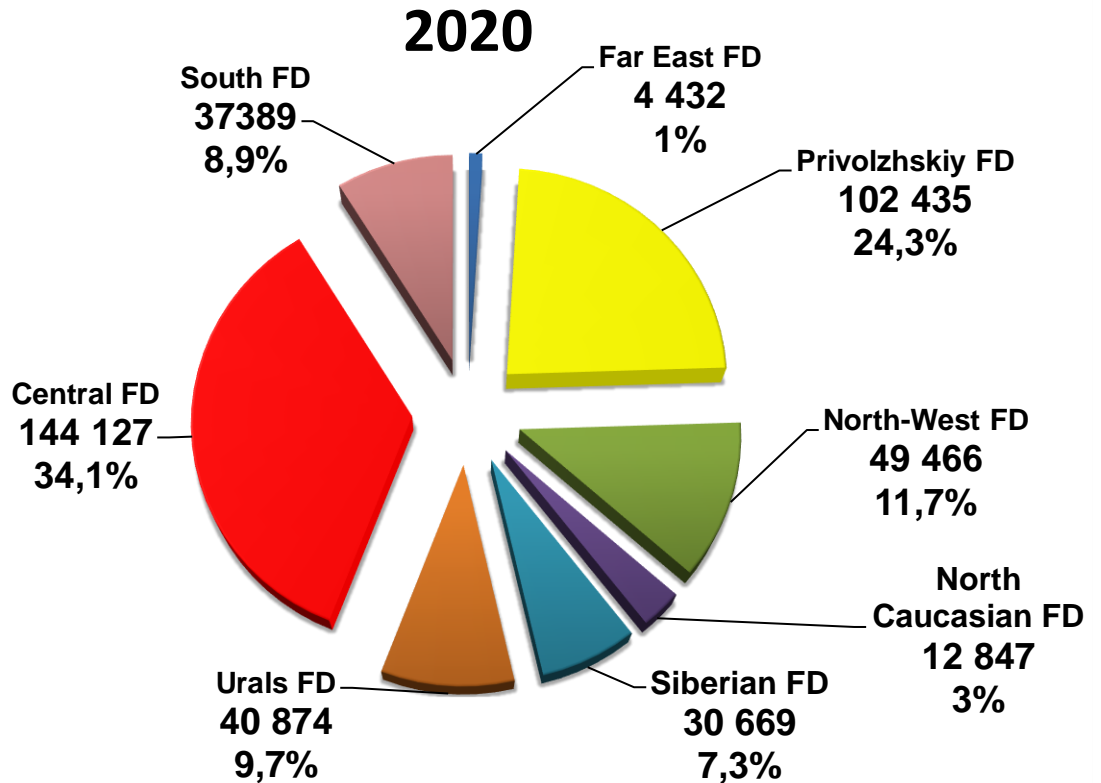
Brand / electric cars	April 2020	April 2019	4 months 2020	4 months 2019	Change April 2020 vs 2019, %	Change 4 months 2020 vs 2019, %
BMW	0	0	1	0		
I3	0	0	1	0		
JAGUAR	2	11	20	48	-81,8	-58,3
I-PACE	2	11	20	48	-81,8	-58,3
NISSAN	3	2	6	9	50	-33,3
LEAF	3	2	6	9	50	-33,3
PORSCHE	0	0	1	0		
TAYCAN	0	0	1	0		
RENAULT	0	2	2	3	-100	-33,3
TWIZY	0	2	2	3	-100	-33,3
TESLA	5	6	19	14	-16,7	35,7
3	4	0	11	0		
S	0	2	1	4	-100	-75
X	1	4	7	10	-75	-30
TOTAL	10	21	49	74	-52,4	-33,8
TOTAL Russian brands						
TOTAL foreign brands	10	21	49	74	-52,4	-33,8





PASSENGER CARS

Structure of new car sales in Russia
in 4 months 2020 by Federal District





LIGHT COMMERCIAL VEHICLES

Sales of new light commercial vehicles in Russia
Including light trucks (N1 category) and minibuses (M2 category)
in April and 4 months 2020 by brand

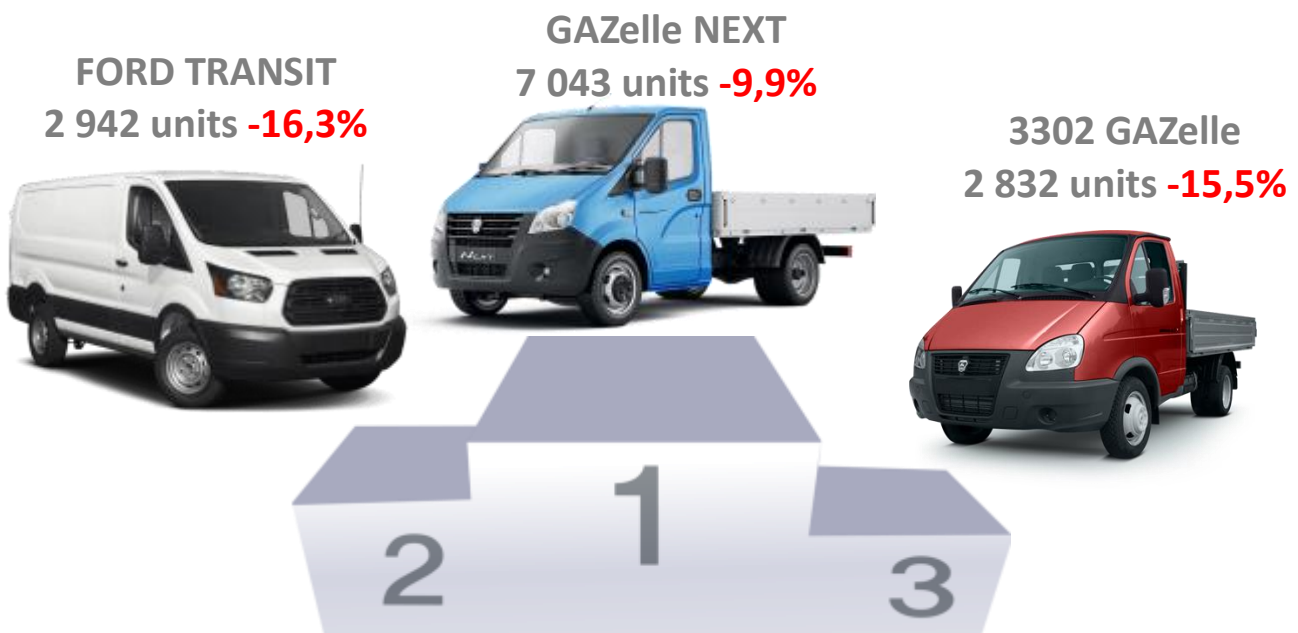
Brand	April 2020	April 2019	4 months 2020	4 months 2019	Change April 2020 vs 2019, %	Change 4 months 2020 vs 2019, %
GAZ	2 526	4 306	12 937	14 783	-41,3	-12,5
UAZ	774	1 311	3 671	5 013	-41	-26,8
FORD	626	1 005	3 005	3 570	-37,7	-15,8
LADA	357	439	1 999	1 639	-18,7	22
VOLKSWAGEN	248	635	1 670	1 991	-60,9	-16,1
CITROEN	173	167	980	547	3,6	79,2
MERCEDES	152	334	907	1 237	-54,5	-26,7
HYUNDAI	83	180	723	518	-53,9	39,6
PEUGEOT	105	289	708	859	-63,7	-17,6
RENAULT	33	191	436	535	-82,7	-18,5
FIAT	38	52	188	181	-26,9	3,9
IVECO	20	59	133	267	-66,1	-50,2
TOYOTA	7	3	67	5	133,3	1240
KIA	3	8	35	26	-62,5	34,6
OPEL	5	0	30	0		
DAIHATSU	2	2	2	4	0	-50
MINI	2	3	2	4	-33,3	-50
HONDA	0	0	1	1		0
NISSAN	0	0	1	2		-50
YUEJIN	0	0	1	1		0
BAW	0	0	0	1		-100
DONGFENG	0	0	0	2		-100
SUZUKI	0	0	0	1		-100
TAGAZ	0	0	0	2		-100
TOTAL	5 154	8 984	27 496	31 189	-42,6	-11,8
TOTAL Russian brands	3 657	6 056	18 607	21 437	-39,6	-13,2
TOTAL foreign brands	1 497	2 928	8 889	9 752	-48,9	-8,8



LIGHT COMMERCIAL VEHICLES

Top 25 model ranking of new LCV sales including light trucks (N1 category) and minibuses (M2 category) in Russia, in April and 4 months 2020

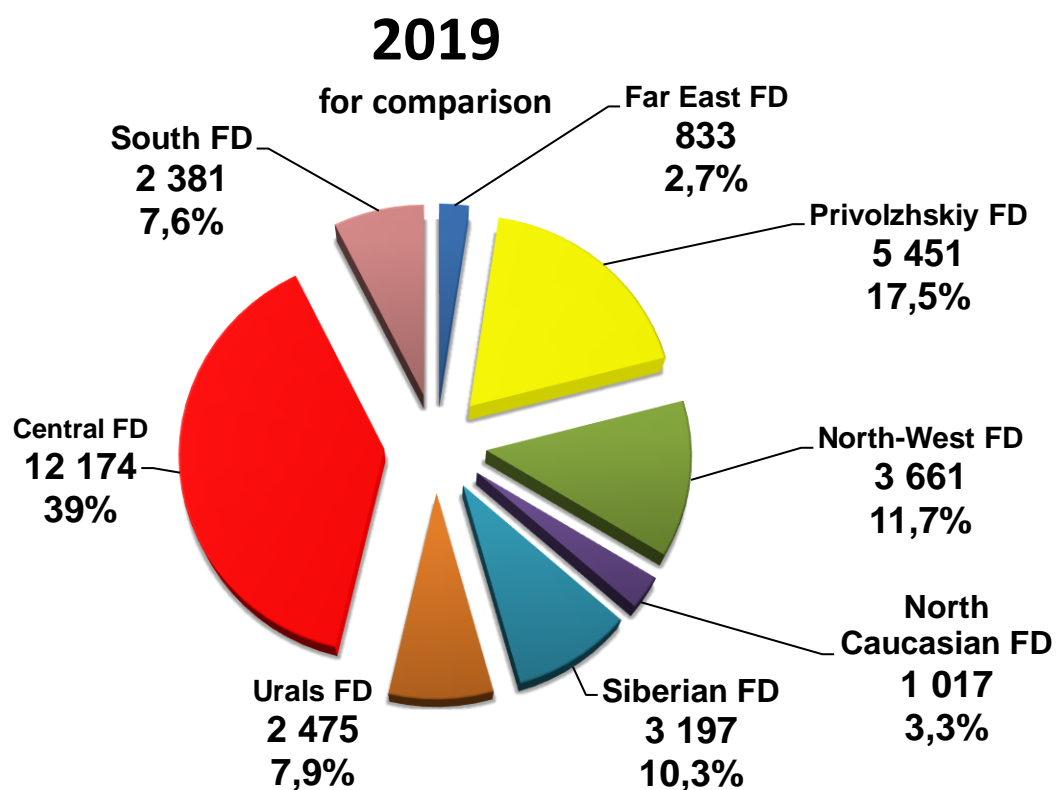
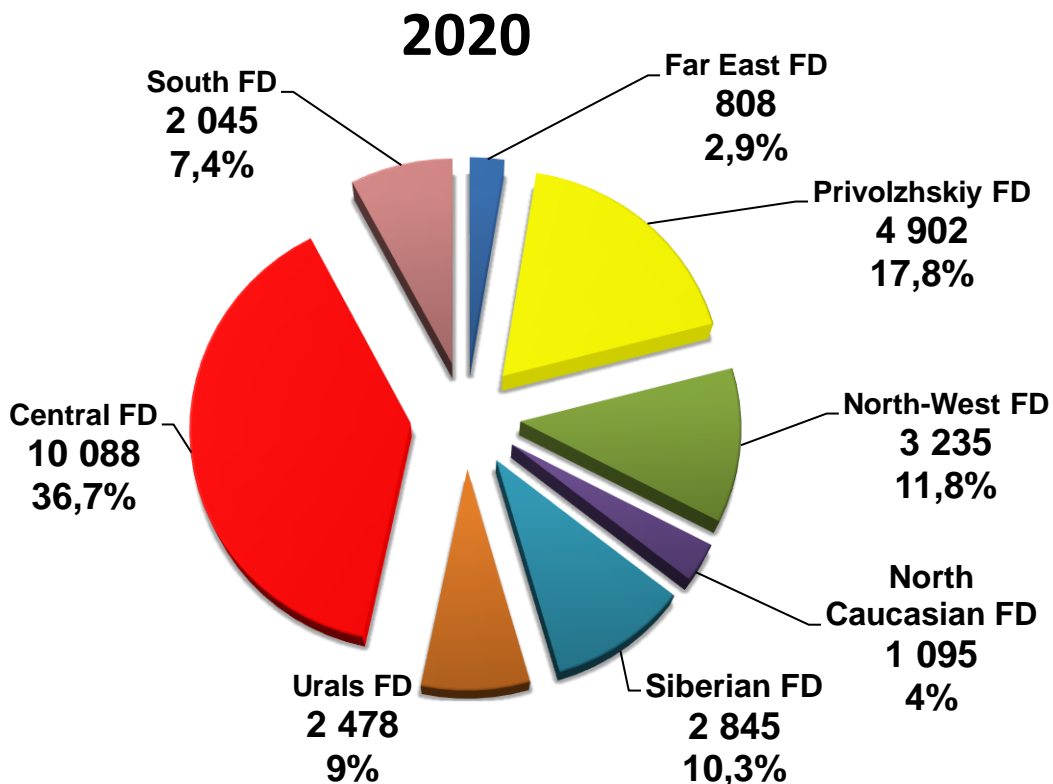
Rank	Model	Brand	April 2020	April 2019	4 months 2020	4 months 2019	Change April 2020 vs 2019, %	Change 4 months 2020 vs 2019, %
1	GAZelle NEXT	GAZ	1 274	2 248	7 043	7 813	-43,3	-9,9
2	TRANSIT	FORD	621	992	2 942	3 517	-37,4	-16,3
3	3302 GAZelle	GAZ	637	1 105	2 832	3 350	-42,4	-15,5
4	3909	UAZ	435	562	2 120	2 230	-22,6	-4,9
5	LARGUS FURGON	LADA	357	439	1 999	1 639	-18,7	22
6	2752 SOBOL	GAZ	213	328	1 027	1 056	-35,1	-2,7
7	CARAVELLE	VOLKSWAGEN	146	229	982	720	-36,2	36,4
8	3221 GAZelle	GAZ	175	313	796	1 314	-44,1	-39,4
9	2206	UAZ	163	209	669	692	-22	-3,3
10	H 1 H 100 STAREX	HYUNDAI	62	142	597	429	-56,3	39,2
11	2705 GAZelle	GAZ	115	115	551	507	0	8,7
12	V-CLASS	MERCEDES	38	167	495	503	-77,2	-1,6
13	JUMPER	CITROEN	101	94	449	302	7,4	48,7
14	2217 SOBOL	GAZ	48	127	408	531	-62,2	-23,2
15	CADDY	VOLKSWAGEN	69	127	399	455	-45,7	-12,3
16	TRAVELLER	VOLKSWAGEN	62	134	392	403	-53,7	-2,7
17	DOKKER	RENAULT	27	164	343	484	-83,5	-29,1
18	3741	UAZ	94	161	338	604	-41,6	-44
19	SPRINTER	MERCEDES	101	107	325	480	-5,6	-32,3
20	2310 SOBOL	GAZ	64	70	280	212	-8,6	32,1
21	JUMPY	CITROEN	46	0	279	0		
22	SPACE TOURER	CITROEN	25	60	249	207	-58,3	20,3
23	BOXER	PEUGEOT	22	84	208	231	-73,8	-10
24	3303	UAZ	60	81	208	261	-25,9	-20,3
25	3962	UAZ	12	50	202	382	-76	-47,1





LIGHT COMMERCIAL VEHICLES

Structure of new LCV sales including light trucks (N1 category) and minibuses (M2 category) in Russia in 4 months 2020 by Federal District





PICKUPS

Sales of new pickups in Russia in April and 4 months 2020 by brand

Brand	April 2020	April 2019	4 months 2020	4 months 2019	Change April 2020 vs 2019, %	Change 4 months 2020 vs 2019, %
UAZ	265	502	1 469	1 720	-47,2	-14,6
TOYOTA	175	258	802	861	-32,2	-6,9
MITSUBISHI	113	127	800	613	-11	30,5
LADA	98	160	444	536	-38,8	-17,2
VOLKSWAGEN	25	59	209	191	-57,6	9,4
MERCEDES	16	54	165	105	-70,4	57,1
ISUZU	27	33	93	77	-18,2	20,8
FIAT	3	27	40	76	-88,9	-47,4
DODGE	7	17	38	40	-58,8	-5
JAC	7	0	37	0		
FORD	1	11	13	18	-90,9	-27,8
GONOW	0	3	3	10	-100	-70
GMC	0	0	1	0		
SUBARU	1	0	1	0		
FOTON	0	3	0	10	-100	-100
TOTAL	738	1 254	4 115	4 257	-41,1	-3,3
TOTAL Russian brands	363	662	1 913	2 256	-45,2	-15,2
TOTAL foreign brands	375	592	2 202	2 001	-36,7	10



PICKUPS

Top 15 model ranking of new pickup sales in Russia in April and 4 months 2020

Rank	Model	Brand	April 2020	April 2019	4 months 2020	4 months 2019	Change April 2020 vs 2019, %	Change 4 months 2020 vs 2019, %
1	2363 PICKUP	UAZ	150	502	941	1 720	-70,1	-45,3
2	L 200	MITSUBISHI	113	127	800	613	-11	30,5
3	HILUX	TOYOTA	174	250	790	845	-30,4	-6,5
4	2349 WIS	LADA	87	129	376	442	-32,6	-14,9
5	2363 PROFI	UAZ	0	0	282	0		
6	AMAROK	VOLKSWAGEN	25	59	209	191	-57,6	9,4
7	X-CLASS	MERCEDES	16	54	165	105	-70,4	57,1
8	2360 PROFI	UAZ	0	0	131	0		
9	PROFI	UAZ	115	0	115	0		
10	D-MAX	ISUZU	27	33	93	77	-18,2	20,8
11	2346 WIS	LADA	11	26	52	77	-57,7	-32,5
12	FULLBACK	FIAT	3	27	40	76	-88,9	-47,4
13	PICKUP	RAM	7	17	38	40	-58,8	-5
14	T6	JAC	7	0	37	0		
15	F-SERIES	FORD	1	11	13	18	-90,9	-27,8

UAZ 2363 PICKUP

941 units **-45,3%**

MITSUBISHI L200

800 units **30,5%**

TOYOTA HILUX

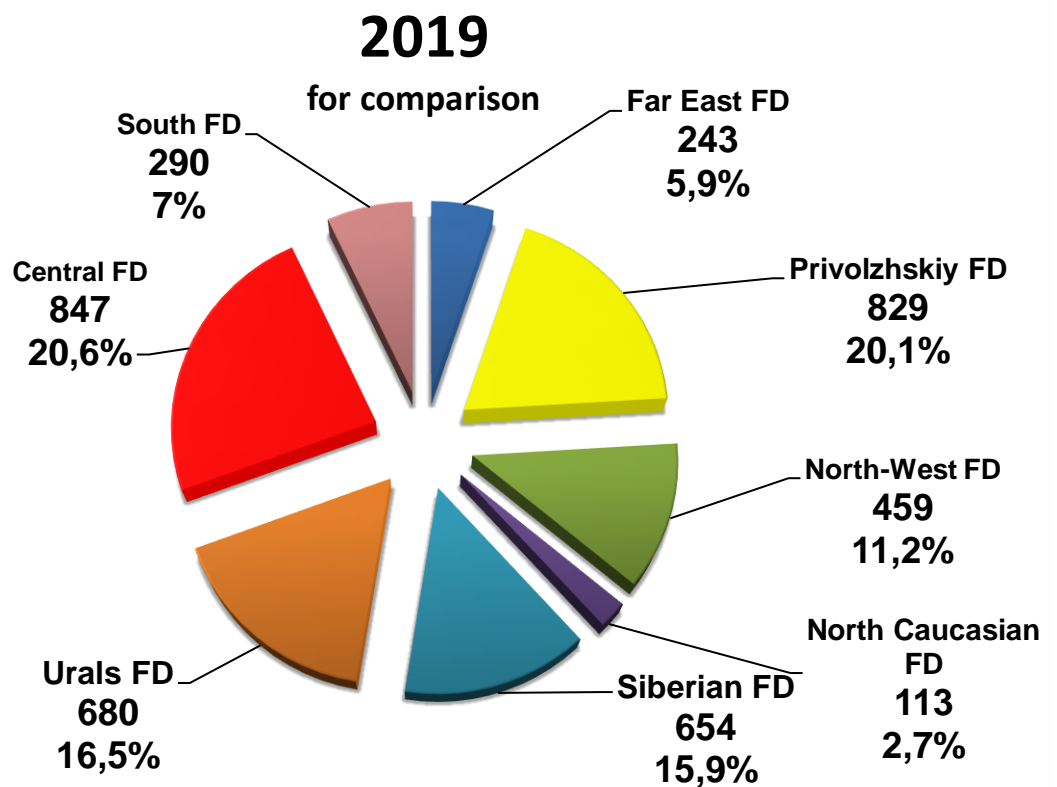
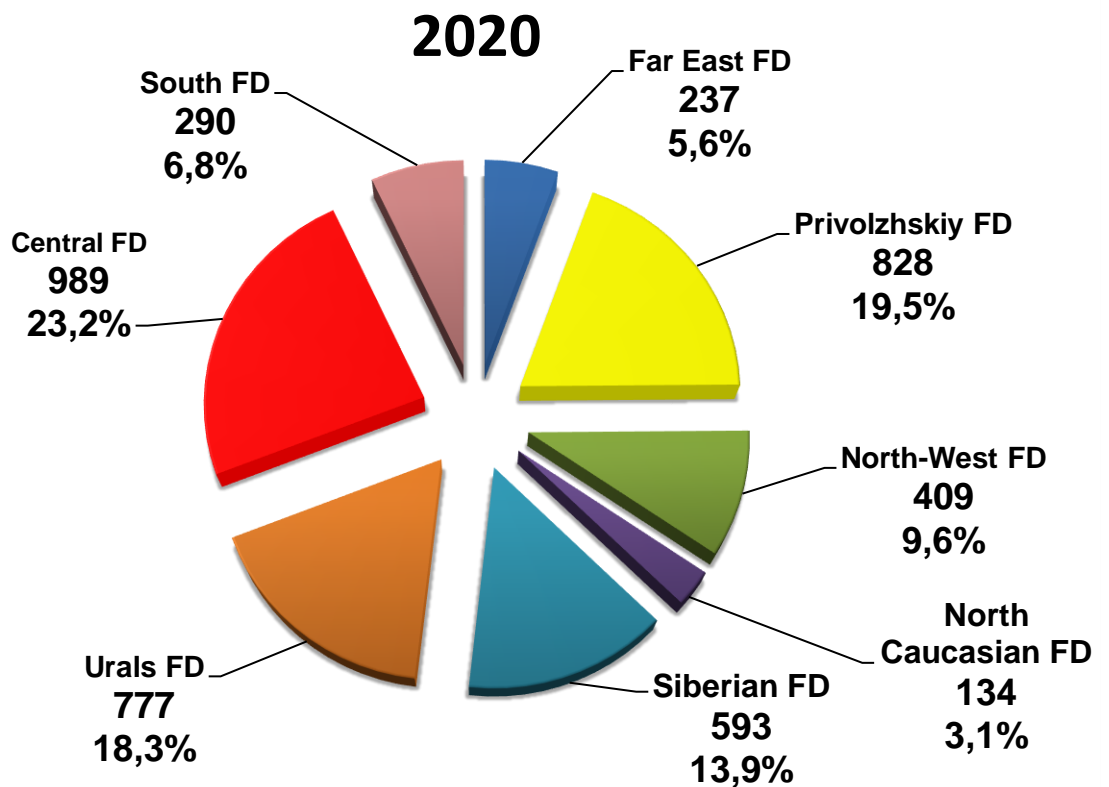
790 units **-6,5%**





PICKUPS

Structure of sales of new pickups in Russia in 4 months 2020 by Federal District





TRUCKS

Sales of new trucks in Russia in April and 4 months 2020 by brand, inclusive of special-purpose vehicles

Brand	April 2020	April 2019	4 months 2020	4 months 2019	Change April 2020 vs 2019, %	Change 4 months 2020 vs 2019, %
KAMAZ	1 860	2 547	7 701	9 330	-27	-17,5
GAZ	580	808	2 467	2 848	-28,2	-13,4
VOLVO	244	466	1 474	1 686	-47,6	-12,6
SCANIA	310	454	1 206	1 667	-31,7	-27,7
MAN	174	362	1 159	1 246	-51,9	-7
URAL	249	228	1 152	906	9,2	27,2
MERCEDES	163	380	1 023	1 158	-57,1	-11,7
ISUZU	213	282	963	913	-24,5	5,5
MAZ	193	264	744	893	-26,9	-16,7
DAF	48	196	559	614	-75,5	-9
SHAANXI	71	121	472	327	-41,3	44,3
HYUNDAI	108	187	357	487	-42,2	-26,7
HINO	81	137	271	357	-40,9	-24,1
RENAULT	13	57	256	261	-77,2	-1,9
MAZ MAN	29	67	193	280	-56,7	-31,1
FAW	55	25	177	108	120	63,9
JAC	35	45	164	133	-22,2	23,3
IVECO	24	81	156	174	-70,4	-10,3
FUSO	36	42	149	167	-14,3	-10,8
FORD	9	3	142	23	200	517,4
HOWO	20	21	131	91	-4,8	44
IVECO AMT	39	19	107	97	105,3	10,3
FOTON	19	17	78	75	11,8	4
XU GONG	11	9	46	23	22,2	100
SANY	3	1	31	7	200	342,9
DAEWOO	7	2	28	19	250	47,4
NEFAZ	2	10	22	20	-80	10
ZOOMLION	0	5	8	7	-100	14,3
LIEBHERR	1	2	6	6	-50	0
TATRA	0	1	5	8	-100	-37,5
ZIL	1	10	4	22	-90	-81,8
C C	0	0	3	4		-25
DAYUN	0	2	2	3	-100	-33,3
GROVE	0	0	2	2		0
LIAZ	0	0	2	0		
NISSAN	0	0	1	1		0
TEREX-DEMAG	1	1	1	3	0	-66,7
TONAR	0	0	1	19		-94,7
YUEJIN	0	0	1	0		
DONGFENG	0	1	0	10	-100	-100
TATA	0	0	0	1		-100
TOTAL	4 599	6 853	21 264	23 996	-32,9	-11,4
TOTAL Russian brands	2 692	3 603	11 348	13 126	-25,3	-13,5
TOTAL foreign brands	1 907	3 250	9 916	10 870	-41,3	-8,8



TRUCKS

Sales of new trucks in Russia in April and 4 months 2020 by type

Type	April 2020	April 2019	4 months 2020	4 months 2019	Market share April 2020, %	Market share April 2019, %	Market share 4 months 2020, %	Market share 4 months 2019, %
Truck-tractor	1 128	2 399	6 189	8 316	24,5	35,0	29,1	34,7
Dump truck	867	1 315	3 664	4 443	18,9	19,2	17,2	18,5
Other special equipment	1 007	724	3 771	2 969	21,9	10,6	17,7	12,4
Drop-side flat bed	408	573	1 669	1 977	8,9	8,4	7,9	8,2
Other truck types	464	677	2 423	2 432	10,1	9,9	11,4	10,1
Van	265	404	1 159	1 357	5,8	5,9	5,5	5,7
Refrigerator	140	227	578	710	3,0	3,3	2,7	3,0
Autocrane	151	160	719	620	3,3	2,3	3,4	2,6
Tanker	115	266	769	787	2,5	3,9	3,6	3,3
Refueler	27	78	139	200	0,6	1,1	0,7	0,8
Mobile repair shop	20	28	147	171	0,4	0,4	0,7	0,7
Autoloader	5	1	10	5	0,1	0,0	0,1	0,0
Ambulance	0	0	22	4	0,0	0,0	0,1	0,0
Miscellaneous	2	1	5	5	0	0	0	0
TOTAL	4 599	6 853	21 264	23 996	100,0	100,0	100,0	100,0



TRUCKS

Top 25 model ranking of new truck sales in Russia in April and 4 months 2020

Rank	Model	Brand	April 2020	April 2019	4 months 2020	4 months 2019	Change April 2020 vs 2019, %	Change 4 months 2020 vs 2019, %
1	43118 6X6	KAMAZ	412	558	2 274	2 264	-26,2	0,4
2	GAZON NEXT	GAZ	420	590	1 662	1 934	-28,8	-14,1
3	65115 6X4	KAMAZ	483	609	1 502	1 870	-20,7	-19,7
4	ACTROS	MERCEDES	148	377	977	1 134	-60,7	-13,8
5	5490 4X2	KAMAZ	252	534	937	1 856	-52,8	-49,5
6	6520 6X4	KAMAZ	204	192	801	1 106	6,2	-27,6
7	SERIES FH 4X2	VOLVO	129	287	768	835	-55,1	-8
8	4320 6X6	URAL	140	140	685	522	0	31,2
9	XF 105 FT 4X2	DAF	40	173	491	543	-76,9	-9,6
10	3307	GAZ	87	114	409	472	-23,7	-13,3
11	TGX 18.XXX 4X2	MAN	48	161	384	585	-70,2	-34,4
12	NQR	ISUZU	83	113	353	347	-26,5	1,7
13	43253 4X2	KAMAZ	59	151	344	398	-60,9	-13,6
14	NPR	ISUZU	56	71	335	295	-21,1	13,6
15	53605 4X2	KAMAZ	77	100	331	313	-23	5,8
16	5350 6X6 MUSTANG	KAMAZ	99	36	296	225	175	31,6
17	5557 6X6	URAL	74	53	287	217	39,6	32,3
18	SERIES R 4X2	SCANIA	107	149	264	384	-28,2	-31,2
19	MIGHTY	HYUNDAI	76	159	262	411	-52,2	-36,3
20	SX 325 6X4	SHAANXI	41	76	262	206	-46,1	27,2
21	SERIES G 4X2	SCANIA	56	114	231	379	-50,9	-39,1
22	3308 SADKO	GAZ	34	31	216	197	9,7	9,6
23	T-SERIES	RENAULT	5	49	212	143	-89,8	48,3
24	4350 4X4 MUSTANG	KAMAZ	17	25	202	81	-32	149,4
25	6312 6X4	MAZ-MAN	29	66	193	253	-56,1	-23,7

KAMAZ 43118 6X6

2 274 units **0,4%**

GAZ GAZON NEXT

1 662 units **-14,1%**



KAMAZ 65115 6X4

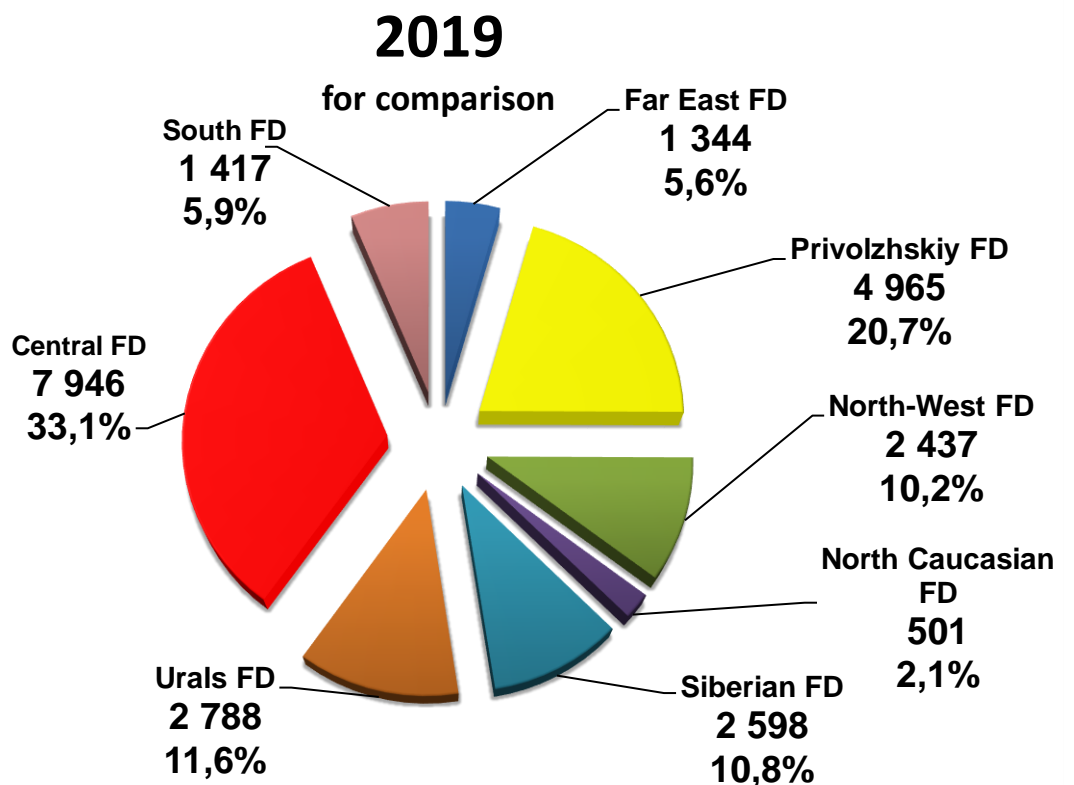
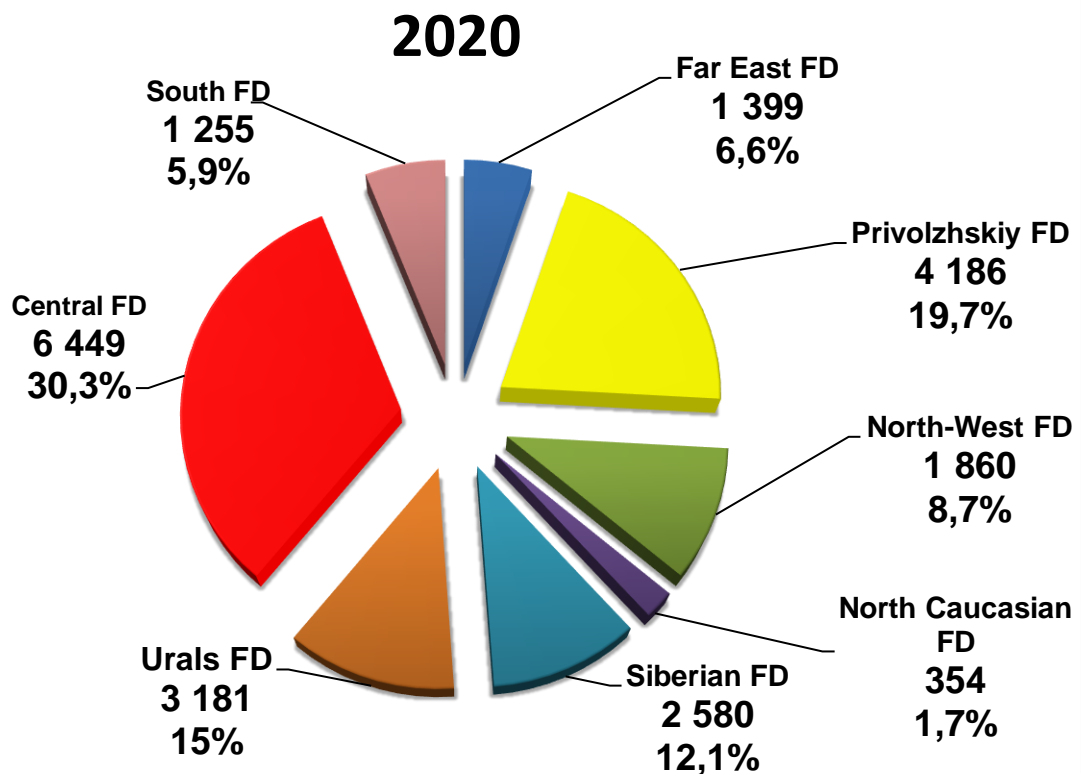
1 502 units **-19,7%**





TRUCKS

Structure of sales of new truck in Russia in 4 months 2020 by Federal District





BUSES

Sales of new buses in Russia in April and 4 months 2020 by brand

Brand	April 2020	April 2019	4 months 2020	4 months 2019	Change April 2020 vs 2019, %	Change 4 months 2020 vs 2019, %
PAZ	297	685	1 967	2 411	-56,6	-18,4
LIAZ	0	317	752	489	-100	53,8
NEFAZ	82	155	453	388	-47,1	16,8
MAZ	47	19	133	143	147,4	-7
YUTONG	11	78	117	124	-85,9	-5,6
KAVZ	29	18	111	94	61,1	18,1
URAL	21	19	86	65	10,5	32,3
SIMAZ	0	22	62	55	-100	12,7
GOLDEN DRAGON	0	6	53	29	-100	82,8
HIGER	7	23	51	46	-69,6	10,9
VOLZHANIN	0	31	50	106	-100	-52,8
NEMAN	6	5	32	19	20	68,4
IRISBUS	3	0	25	0		
KING LONG (KLM)	0	25	22	37	-100	-40,5
ZHONGTONG	2	25	15	52	-92	-71,2
MAN	3	2	12	2	50	500
LOTOS	0	0	5	17		-70,6
SCANIA	1	3	4	7	-66,7	-42,9
ANKAI	0	0	3	0		
HYUNDAI	3	3	3	5	0	-40
MERCEDES	0	2	3	2	-100	50
VITOVIT	0	0	1	0		
ASIA	0	1	0	1	-100	-100
HUAXIA	0	0	0	2		-100
TOTAL	512	1 439	3 960	4 094	-64,4	-3,3
TOTAL Russian brands	429	1 247	3 486	3 625	-65,6	-3,8
TOTAL foreign brands	83	192	474	469	-56,8	1,1



BUSES

Top 25 model ranking of new bus sales in Russia in April and 4 months 2020

Rank	Model	Brand	April 2020	April 2019	4 months 2020	4 months 2019	Change April 2020 vs 2019, %	Change 4 months 2020 vs 2019, %
1	3205	PAZ	153	332	1 057	1 280	-53,9	-17,4
2	3204	PAZ	74	224	498	562	-67	-11,4
3	5299, 5297 4X2	NEFAZ, KAMAZ	79	143	421	322	-44,8	30,7
4	4292	LIAZ	0	25	344	75	-100	358,7
5	5292	LIAZ	0	136	335	226	-100	48,2
6	4234	PAZ	57	71	297	350	-19,7	-15,1
7	4238	KAVZ	28	11	96	67	154,5	43,3
8	3206	PAZ	7	38	87	141	-81,6	-38,3
9	3255 4320 6X6	URAL	21	19	86	65	10,5	32,3
10	6119	YUTONG	10	64	77	94	-84,4	-18,1
11	2258	SIMAZ	0	22	62	55	-100	12,7
12	103	MAZ	5	9	39	52	-44,4	-25
13	XML	GOLDEN DRAGON	0	6	38	17	-100	123,5
14	KLQ-SERIES	HIGER	7	13	37	30	-46,2	23,3
15	206 - 226	MAZ	13	9	33	86	44,4	-61,6
16	4202	NEMAN	6	5	32	19	20	68,4
17	21512169	MAZ	28	0	28	0		
18	3203	PAZ	6	20	28	78	-70	-64,1
19	4208, 4310 6X6	NEFAZ, KAMAZ	2	7	26	51	-71,4	-49
20	5285 4X2	VOLZHANIN, SCANIA	0	1	26	1	-100	2500
21	CROSSWAY	IRISBUS	3	0	25	0		
22	6213	LIAZ	0	156	21	165	-100	-87,3
23	52701	VOLZHANIN	0	30	21	105	-100	-80
24	5256	LIAZ	0	0	20	6		233,3
25	BUS	YUTONG	0	3	19	3	-100	533,3

PAZ 3205

1 057 units **-17,4%**

PAZ 3204

498 units **-11,4%**



NEFAZ 5299, KAMAZ 5297 4X2

421 units **30,7%**





BUSES

Structure of new bus sales in Russia in 4 months 2020 by Federal District

