



PRESS-RELEASE

12 MARCH 2020

AUTOMOBILE MARKET OF RUSSIA IN FEBRUARY AND JANUARY-FEBRUARY 2020

In February 2020, sales of new MOTOR VEHICLES in Russia, based on registration data, grew by 10.9% year-on-year to 122 982 vehicles. In the first two months of 2020 the total sales were 240 972 vehicles*, up 11.0% year-on-year, of which:

- Passenger cars – 108 055 units in February 2020, up 12.7% YOY; 210 977 units in January-February 2020, up 11.8% YOY.
- Light commercial vehicles including light trucks (N1 category, without pickups) and minibuses (M2 category) – 7 073 units in February 2020, down 5.2% YOY; 14 154 units in January-February 2020, up 0.5% YOY.
- Pickups – 1 101 units in February 2020, up 6.7% YOY; 2 141 units in January-February 2020, up 7.2% YOY.
- Trucks (except N1 category) including special-purpose vehicles – 5 513 units in February 2020, down 0.7% YOY; 11 370 units in January-February 2020, up 7.2% YOY.
- Buses (except M2 category) – 1 240 units in February 2020, up 26.4% YOY; 2 330 units in January-February 2020, up 36.3% YOY.

*without sales to military, law enforcement and diplomatic agencies in RF

COMMENT:

Alexander Kovrigin, Deputy Managing Director of ASM Holding, commented:

Sales of new cars grew 12.7% in February 2020. However, it does not mean that such trend will be steadily followed; spasmodic development of the market growth rate through the year is quite possible. We still keep valid our previous forecast for 2020: up 5% to 7%, presuming that the growth of exchange rates of US dollar and euro, as well as an impact of outer factors such as Coronavirus and the currency crisis which drove to an unstable global situation will not be too long.

Sales of light commercial vehicles in February fell by 5.2%, the total of January and February sales being up 0.5%. Sales of pickup trucks grew 6.7% in February and 7.2% in the first two months.

The truck market in February declined by 0.7%, while showing a 7.2% growth in the first two months. We foresee the annual growth of truck sales by 5% to 10%.

The bus market will also see development in an upward trend. This is because Moscow, St.Petersburg and other cities with over one million population will continue their move to a more modern bus fleet. In February 2020, the growth of bus sales reached 26.4% year-on-year and 36.3% year-to-date.

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Developed by specialists of
AVTOSTAT-INFO



PASSENGER CARS

Sales of new passenger cars in Russia in February and 2 months 2020 by brand

Brand	February 2020	February 2019	2 months 2020	2 months 2019	Change February 2020 vs 2019, %	Change 2 months 2020 vs 2019, %
LADA	22 190	20 144	44 643	42 449	10,2	5,2
KIA	14 854	12 875	29 236	23 995	15,4	21,8
HYUNDAI	11 878	10 645	23 136	20 234	11,6	14,3
RENAULT	9 057	8 604	18 519	16 886	5,3	9,7
TOYOTA	7 207	5 910	14 018	11 846	21,9	18,3
VOLKSWAGEN	7 621	6 103	13 436	11 342	24,9	18,5
SKODA	5 833	4 450	10 944	8 882	31,1	23,2
NISSAN	5 812	4 756	10 667	9 482	22,2	12,5
BMW	3 159	2 600	5 808	4 769	21,5	21,8
MERCEDES	2 566	2 475	4 947	4 384	3,7	12,8
MITSUBISHI	2 419	2 610	4 883	5 227	-7,3	-6,6
MAZDA	2 179	1 907	4 280	3 854	14,3	11,1
DATSUN	1 503	1 390	2 994	2 706	8,1	10,6
LEXUS	1 324	1 012	2 680	2 321	30,8	15,5
CHEVROLET	1 270	1 679	2 660	3 501	-24,4	-24
AUDI	1 405	844	2 617	1 707	66,5	53,3
HAVAL	1 213	451	2 583	779	169	231,6
GEELY	764	492	1 637	842	55,3	94,4
UAZ	789	861	1 594	1 742	-8,4	-8,5
SUZUKI	574	213	1 291	451	169,5	186,3
LAND ROVER	626	689	1 119	1 155	-9,1	-3,1
VOLVO	527	456	1 031	929	15,6	11
SUBARU	516	558	940	1 004	-7,5	-6,4
CHERY	413	263	895	496	57	80,4
PORSCHE	432	210	697	414	105,7	68,4
CHANGAN	310	49	611	65	532,7	840
INFINITI	181	293	352	537	-38,2	-34,5
MINI	171	128	312	229	33,6	36,2
HONDA	109	188	229	394	-42	-41,9
JEEP	116	165	226	286	-29,7	-21
CITROEN	120	97	211	149	23,7	41,6
PEUGEOT	109	125	201	236	-12,8	-14,8
RAVON	94	3	188	10	3033,3	1780
CADILLAC	110	61	180	134	80,3	34,3
FORD	64	1 620	179	3 223	-96	-94,4
FAW	89	54	168	114	64,8	47,4
GENESIS	80	90	164	174	-11,1	-5,7
JAGUAR	81	133	157	273	-39,1	-42,5
LIFAN	64	267	129	595	-76	-78,3
JAC	38	19	81	43	100	88,4
DONGFENG	34	79	54	147	-57	-63,3



PASSENGER CARS

BENTLEY	23	17	42	37	35,3	13,5
FIAT	30	25	41	53	20	-22,6
SMART	9	142	31	187	-93,7	-83,4
ZOTYE	13	102	25	238	-87,3	-89,5
BRILLIANCE	12	16	24	27	-25	-11,1
DFSK	11	0	24	0		
ROLLS ROYCE	15	3	23	10	400	130
GAC	9	0	19	0		
LAMBORGHINI	8	6	13	11	33,3	18,2
MASERATI	6	3	11	13	100	-15,4
TESLA	6	3	10	6	100	66,7
CHRYSLER	3	6	4	6	-50	-33,3
DODGE	3	1	4	1	200	300
FOTON	2	4	3	6	-50	-50
GAZ	2	0	3	0		
ALFA ROMEO	0	0	1	0		
ASTON MARTIN	1	1	1	2	0	-50
DAIHATSU	1	0	1	0		
BAW	0	0	0	1		-100
BYD	0	1	0	1	-100	-100
DW HOWER	0	10	0	34	-100	-100
FERRARI	0	1	0	1	-100	-100
HAWTAI	0	3	0	16	-100	-100
SSANGYONG	0	0	0	2		-100
TOTAL	108 055	95 912	210 977	188 658	12,7	11,8
TOTAL Russian brands	22 981	21 005	46 240	44 191	9,4	4,6
TOTAL foreign brands	85 074	74 907	164 737	144 467	13,6	14

Sales of new passenger cars in Russia in February and 2 months 2020 by class

Class	February 2020	February 2019	2 months 2020	2 months 2019	Market share February 2020, %	Market share 2 months 2020, %	Change February 2020 vs 2019, %	Change 2 months 2020 vs 2019, %
A	191	463	367	728	0,18	0,17	-58,75	-49,59
B	20 428	17 025	39 108	33 224	18,91	18,54	19,99	17,71
B+	11 140	9 141	21 984	19 188	10,31	10,42	21,87	14,57
C	12 022	12 145	24 234	24 568	11,13	11,49	-1,01	-1,36
D	2 867	3 263	5 328	5 949	2,65	2,53	-12,14	-10,44
E	3 647	3 543	7 112	6 798	3,38	3,37	2,94	4,62
F+S	554	540	949	978	0,51	0,45	2,59	-2,97
Minivan	2 767	3 024	5 598	5 879	2,56	2,65	-8,50	-4,78
SUV	54 439	46 767	106 296	91 344	50,38	50,38	16,40	16,37
Not identified		1	1	2			-100,0	-50,0
TOTAL	108 055	95 912	210 977	188 658	100,00	100,00	12,66	11,83



PASSENGER CARS

Top 25 model ranking of new passenger car sales in Russia in February and 2 months 2020

Rank	Model	Brand	February 2020	February 2019	2 months 2020	2 months 2019	Change February 2020 vs 2019, %	Change 2 months 2020 vs 2019, %
1	GRANTA	LADA	7 547	6 208	15 109	13 433	21,6	12,5
2	VESTA	LADA	7 160	6 520	15 026	13 918	9,8	8
3	RIO	KIA	6 795	5 266	13 216	10 195	29	29,6
4	CRETA	HYUNDAI	5 520	4 381	10 546	8 299	26	27,1
5	POLO	VOLKSWAGEN	4 354	3 000	7 318	5 844	45,1	25,2
6	SOLARIS	HYUNDAI	3 548	3 478	7 143	6 698	2	6,6
7	RAV4	TOYOTA	3 300	1 763	6 205	3 600	87,2	72,4
8	LARGUS	LADA	2 650	2 910	5 377	5 672	-8,9	-5,2
9	TIGUAN	VOLKSWAGEN	2 640	2 213	4 930	3 852	19,3	28
10	LOGAN	RENAULT	2 370	2 197	4 574	4 206	7,9	8,7
11	QASHQAI	NISSAN	2 817	1 293	4 405	2 786	117,9	58,1
12	SPORTAGE	KIA	2 071	1 837	4 404	3 686	12,7	19,5
13	DUSTER	RENAULT	1 861	2 641	4 216	5 266	-29,5	-19,9
14	CAMRY	TOYOTA	2 099	2 197	4 163	4 192	-4,5	-0,7
15	RAPID	SKODA	2 125	1 860	4 127	3 669	14,2	12,5
16	X-TRAIL	NISSAN	1 838	1 535	3 859	2 878	19,7	34,1
17	SANDERO	RENAULT	1 772	1 740	3 689	3 522	1,8	4,7
18	KODIAQ	SKODA	1 675	1 167	3 237	2 303	43,5	40,6
19	CX-5	MAZDA	1 593	1 350	3 167	2 664	18	18,9
20	OCTAVIA	SKODA	1 646	1 330	3 099	2 699	23,8	14,8
21	KAPTUR	RENAULT	1 575	1 973	3 058	3 792	-20,2	-19,4
22	OUTLANDER	MITSUBISHI	1 477	1 449	3 024	2 703	1,9	11,9
23	2121	LADA 4x4	1 653	1 628	3 015	3 335	1,5	-9,6
24	GRANTA	LADA	7 547	6 208	15 109	13 433	21,6	12,5
25	VESTA	LADA	7 160	6 520	15 026	13 918	9,8	8





PASSENGER CARS

Sales of new electric cars in Russia in February and 2 months 2020 by brand

Brand / electric cars	February 2020	February 2019	2 months 2020	2 months 2019	Change February 2020 vs 2019, %	Change 2 months 2020 vs 2019, %
JAGUAR	5	16	10	25	-68,8	-60
I-PACE	5	16	10	25	-68,8	-60
NISSAN	1	2	2	5	-50	-60
LEAF	1	2	2	5	-50	-60
RENAULT	0	0	0	1		-100
TWIZY	0	0	0	1		-100
TESLA	6	3	10	6	100	66,7
3	3	0	5	0		
S	0	0	1	1		0
X	3	3	4	5	0	-20
TOTAL	12	21	22	37	-42,9	-40,5
TOTAL Russian brands						
TOTAL foreign brands	12	21	22	37	-42,9	-40,5

JAGUAR I-PACE
10 units **-60%**

TESLA 3
5 units **%**

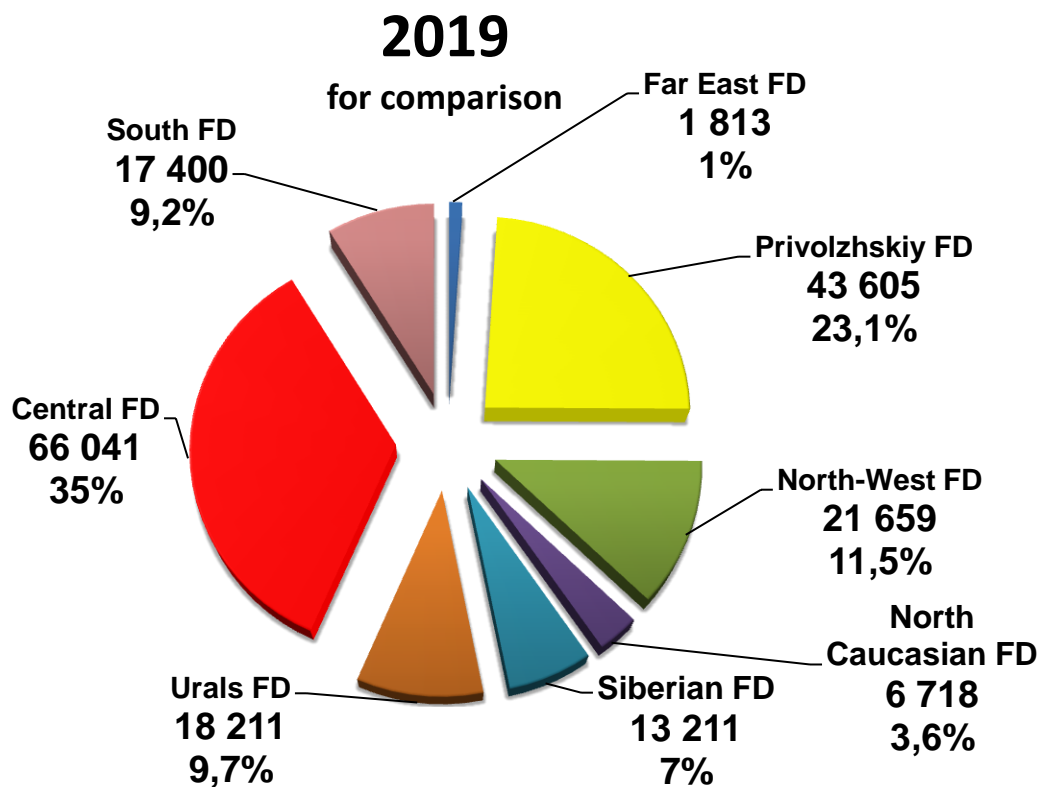
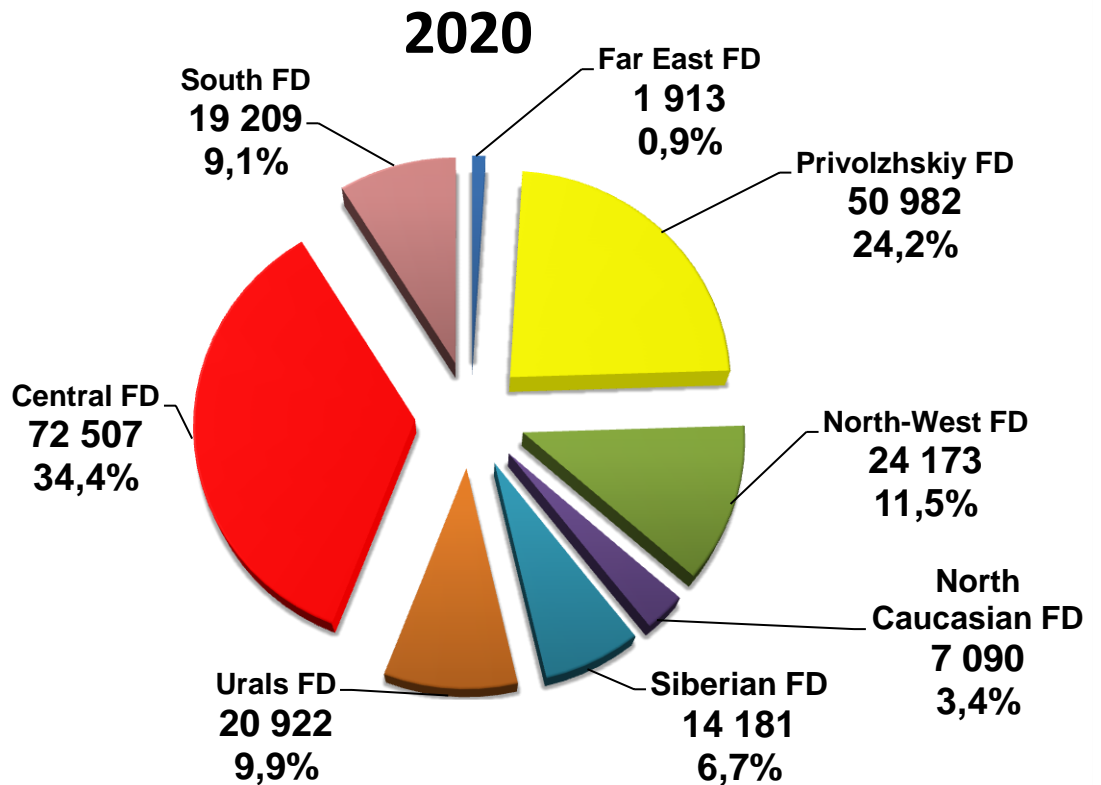
TESLA X
4 units **-20%**





PASSENGER CARS

Structure of new car sales in Russia
in 2 months 2020 by Federal District





LIGHT COMMERCIAL VEHICLES

Sales of new light commercial vehicles in Russia
Including light trucks (N1 category) and minibuses (M2 category)
in February and 2 months 2020 by brand

Brand	February 2020	February 2019	2 months 2020	2 months 2019	Change February 2020 vs 2019, %	Change 2 months 2020 vs 2019, %
GAZ	3 257	3 513	6 860	6 679	-7,3	2,7
UAZ	946	1 285	2 038	2 480	-26,4	-17,8
FORD	705	879	1 451	1 544	-19,8	-6
LADA	625	442	886	768	41,4	15,4
VOLKSWAGEN	386	433	783	833	-10,9	-6
CITROEN	325	115	498	211	182,6	136
MERCEDES	218	284	390	560	-23,2	-30,4
HYUNDAI	178	124	374	225	43,5	66,2
PEUGEOT	164	196	358	348	-16,3	2,9
RENAULT	144	88	281	188	63,6	49,5
FIAT	41	36	87	83	13,9	4,8
IVECO	46	55	81	152	-16,4	-46,7
TOYOTA	18	0	32	2		1500
KIA	11	7	20	10	57,1	100
OPEL	7	0	13	0		
HONDA	1	0	1	0		
YUEJIN	1	0	1	1		0
DAIHATSU	0	1	0	2	-100	-100
DONGFENG	0	1	0	1	-100	-100
MITSUBISHI	0	0	0	1		-100
TAGAZ	0	1	0	2	-100	-100
TOTAL	7 073	7 460	14 154	14 090	-5,2	0,5
TOTAL Russian brands	4 828	5 241	9 784	9 929	-7,9	-1,5
TOTAL foreign brands	2 245	2 219	4 370	4 161	1,2	5



LIGHT COMMERCIAL VEHICLES

Top 25 model ranking of new LCV sales including light trucks (N1 category) and minibuses (M2 category) in Russia, in February and 2 months 2020

Rank	Model	Brand	February 2020	February 2019	2 months 2020	2 months 2019	Change February 2020 vs 2019, %	Change 2 months 2020 vs 2019, %
1	GAZelle NEXT	GAZ	1 771	1 838	3 801	3 538	-3,6	7,4
2	TRANSIT	FORD	687	867	1 414	1 523	-20,8	-7,2
3	3302 GAZelle	GAZ	720	766	1 359	1 251	-6	8,6
4	3909	UAZ	571	591	1 192	1 123	-3,4	6,1
5	LARGUS FURGON	LADA	625	442	886	768	41,4	15,4
6	2752 SOBOL	GAZ	276	280	526	460	-1,4	14,3
7	3221 GAZelle	GAZ	196	291	439	776	-32,6	-43,4
8	CARAVELLE	VOLKSWAGEN	224	149	437	295	50,3	48,1
9	2206	UAZ	185	148	339	283	25	19,8
10	2705 GAZelle	GAZ	118	132	330	294	-10,6	12,2
11	H 1 H 100 STAREX	HYUNDAI	143	103	317	194	38,8	63,4
12	2217 SOBOL	GAZ	98	171	268	295	-42,7	-9,2
13	DOKKER	RENAULT	113	85	223	184	32,9	21,2
14	V-CLASS	MERCEDES	120	98	213	184	22,4	15,8
15	JUMPER	CITROEN	137	64	203	114	114,1	78,1
16	CADDY	VOLKSWAGEN	89	100	196	206	-11	-4,9
17	TRAVELLER	VOLKSWAGEN	108	98	195	167	10,2	16,8
18	3962	UAZ	42	141	164	268	-70,2	-38,8
19	JUMPY	CITROEN	111	0	162	0		
20	3741	UAZ	74	148	149	294	-50	-49,3
21	2310 SOBOL	GAZ	78	35	137	65	122,9	110,8
22	SPRINTER	MERCEDES	76	109	135	262	-30,3	-48,5
23	SPACE TOURER	CITROEN	77	42	132	81	83,3	63
24	BOXER	PEUGEOT	55	45	126	86	22,2	46,5
25	CRAFTER	VOLKSWAGEN	46	47	97	90	-2,1	7,8

FORD TRANSIT

1 414 units **-7,2%**



GAZelle NEXT

3 801 units **7,4%**



3302 GAZelle

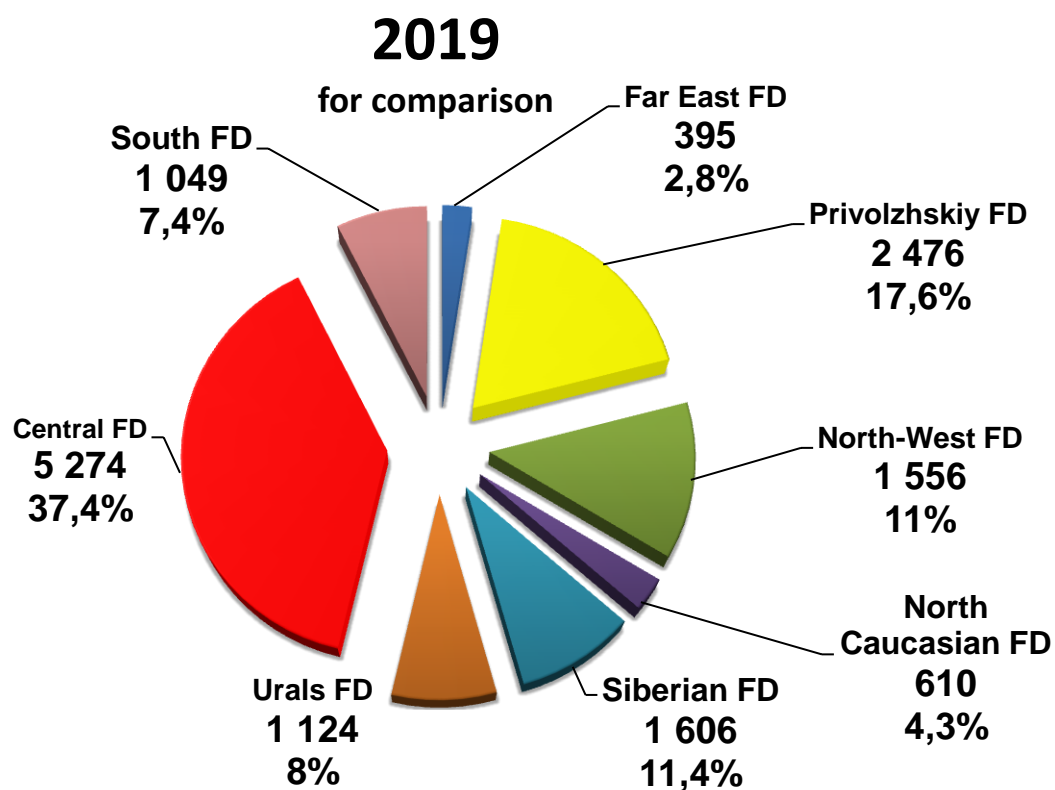
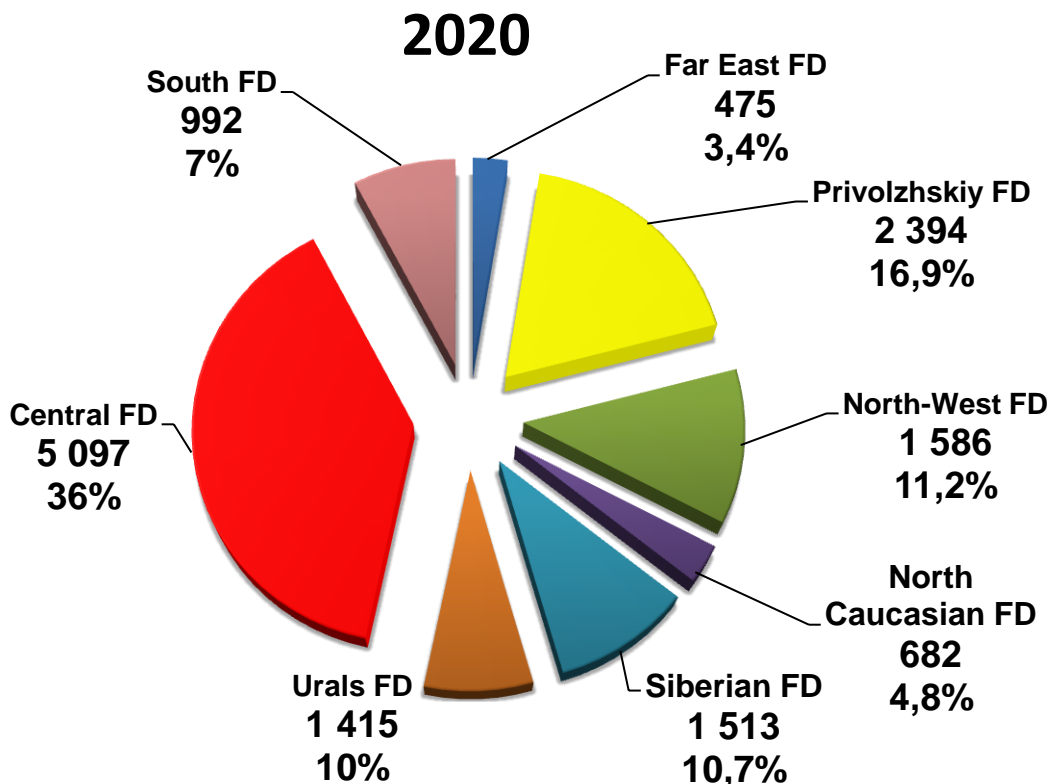
1 359 units **8,6%**





LIGHT COMMERCIAL VEHICLES

Structure of new LCV sales including light trucks (N1 category) and minibuses (M2 category) in Russia in 2 months 2020 by Federal District





PICKUPS

Sales of new pickups in Russia in February and 2 months 2020 by brand

Brand	February 2020	February 2019	2 months 2020	2 months 2019	Change February 2020 vs 2019, %	Change 2 months 2020 vs 2019, %
UAZ	370	480	781	850	-22,9	-8,1
MITSUBISHI	253	157	442	332	61,1	33,1
TOYOTA	191	191	390	375	0	4
LADA	124	112	218	248	10,7	-12,1
VOLKSWAGEN	50	36	100	80	38,9	25
MERCEDES	48	19	91	31	152,6	193,5
ISUZU	21	12	41	26	75	57,7
FIAT	14	12	26	28	16,7	-7,1
DODGE	15	5	22	14	200	57,1
JAC	11	0	19	0		
FORD	1	3	7	3	-66,7	133,3
GONOW	2	3	3	5	-33,3	-40
GMC	1	0	1	0		
FOTON	0	2	0	6	-100	-100
TOTAL	1 101	1 032	2 141	1 998	6,7	7,2
TOTAL Russian brands	494	592	999	1 098	-16,6	-9
TOTAL foreign brands	607	440	1 142	900	38	26,9



PICKUPS

Top 15 model ranking of new pickup sales in Russia in February and 2 months 2020

Rank	Model	Brand	February 2020	February 2019	2 months 2020	2 months 2019	Change February 2020 vs 2019, %	Change 2 months 2020 vs 2019, %
1	2363 PICKUP	UAZ	193	480	604	850	-59,8	-28,9
2	L 200	MITSUBISHI	253	157	442	332	61,1	33,1
3	HILUX	TOYOTA	189	190	387	371	-0,5	4,3
4	2349 WIS	LADA	102	99	181	196	3	-7,7
5	2363 PROFI	UAZ	102	0	102	0		
6	AMAROK	VOLKSWAGEN	50	36	100	80	38,9	25
7	X-CLASS	MERCEDES	48	19	91	31	152,6	193,5
8	2360 PROFI	UAZ	75	0	75	0		
9	D-MAX	ISUZU	21	12	41	26	75	57,7
10	2346 WIS	LADA	21	11	33	41	90,9	-19,5
11	FULLBACK	FIAT	14	12	26	28	16,7	-7,1
12	PICKUP	RAM	15	5	22	14	200	57,1
13	T6	JAC	11	0	19	0		
14	F-SERIES	FORD	1	3	7	3	-66,7	133,3
15	TROY	GONOW	2	3	3	5	-33,3	-40

UAZ 2363 PICKUP
604 units **-28,9%**

MITSUBISHI L200
442 units **33,1%**

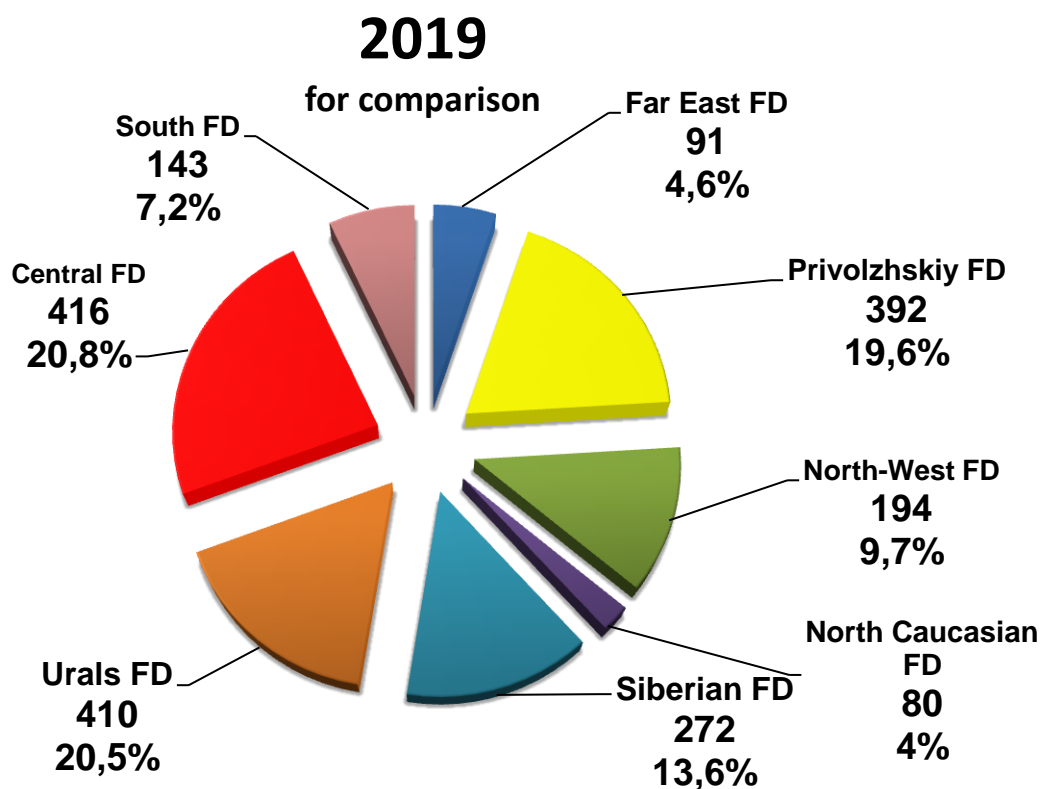
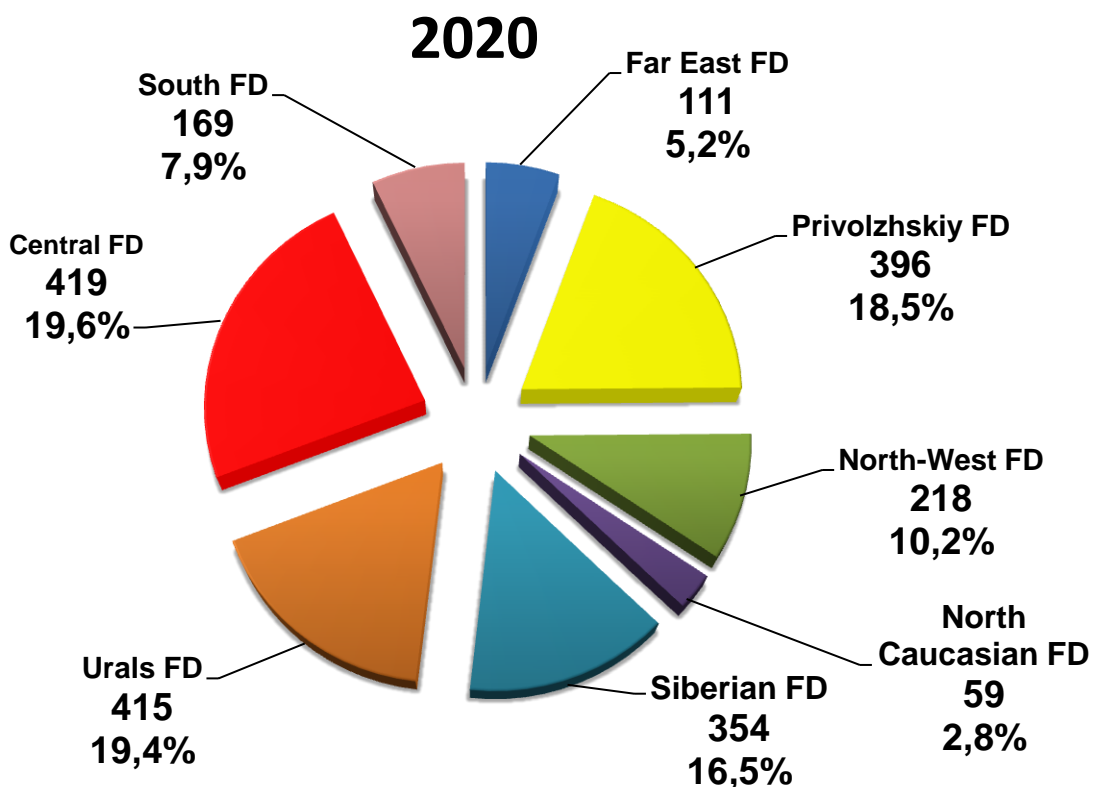
TOYOTA HILUX
387 units **4,3%**





PICKUPS

Structure of sales of new pickups in Russia in 2 months 2020 by Federal District





TRUCKS

Sales of new trucks in Russia in February and 2 months 2020 by brand, inclusive of special-purpose vehicles

Brand	February 2020	February 2019	2 months 2020	2 months 2019	Change February 2020 vs 2019, %	Change 2 months 2020 vs 2019, %
KAMAZ	2 046	2 408	3 959	4 275	-15	-7,4
GAZ	584	634	1 259	1 199	-7,9	5
VOLVO	412	376	860	664	9,6	29,5
MAN	332	258	711	529	28,7	34,4
URAL	335	264	616	466	26,9	32,2
MERCEDES	251	241	614	470	4,1	30,6
SCANIA	226	360	577	829	-37,2	-30,4
ISUZU	304	158	529	366	92,4	44,5
DAF	138	118	343	224	16,9	53,1
MAZ	132	170	332	411	-22,4	-19,2
SHAANXI	147	71	300	146	107	105,5
RENAULT	67	42	194	107	59,5	81,3
HYUNDAI	95	93	150	179	2,2	-16,2
FORD	19	2	121	17	850	611,8
MAZ MAN	56	69	121	156	-18,8	-22,4
HINO	60	71	111	141	-15,5	-21,3
IVECO	48	38	89	69	26,3	29
JAC	49	31	81	63	58,1	28,6
HOWO	36	12	74	26	200	184,6
FUSO	34	38	72	70	-10,5	2,9
FAW	40	27	64	40	48,1	60
IVECO AMT	25	18	53	58	38,9	-8,6
FOTON	23	23	42	42	0	0
XU GONG	19	8	25	12	137,5	108,3
SANY	13	1	23	4	1200	475
DAEWOO	10	5	15	9	100	66,7
NEFAZ	7	4	12	5	75	140
ZOOMLION	1	1	7	1	0	600
LIEBHERR	1	1	4	4	0	0
C C	1	0	3	4		-25
TATRA	1	3	3	7	-66,7	-57,1
ZIL	1	4	3	4	-75	-25
DAYUN	0	1	1	1	-100	0
NISSAN	0	1	1	1	-100	0
TONAR	0	0	1	0		
DONGFENG	0	2	0	2	-100	-100
GROVE	0	0	0	2		-100
TATA	0	0	0	1		-100
TEREX-DEMAG	0	0	0	2		-100
TOTAL	5 513	5 553	11 370	10 606	-0,7	7,2
TOTAL Russian brands	2 973	3 314	5 849	5 949	-10,3%	-1,7%
TOTAL foreign brands	2 540	2 239	5 521	4 657	13,4%	18,6%



TRUCKS

Sales of new trucks in Russia in February and 2 months 2020 by type

Type	February 2020	February 2019	2 months 2020	2 months 2019	Market share February 2020, %	Market share February 2019, %	Market share 2 months 2020, %	Market share 2 months 2019, %
Truck-tractor	1 512	1 970	3 545	3 539	27,4	35,5	31,2	33,4
Dump truck	933	916	1 882	1 931	16,9	16,5	16,6	18,2
Other special equipment	925	769	1 813	1 504	16,8	13,9	16,0	14,2
Drop-side flat bed	413	424	869	852	7,5	7,6	7,6	8,0
Other truck types	696	603	1 368	1 165	12,6	10,9	12,0	11,0
Van	361	318	629	567	6,6	5,7	5,5	5,4
Refrigerator	150	131	280	301	2,7	2,4	2,5	2,8
Autocrane	212	153	358	272	3,9	2,8	3,2	2,6
Tanker	243	193	460	339	4,4	3,5	4,0	3,2
Refueler	38	45	69	62	0,7	0,8	0,6	0,6
Mobile repair shop	27	29	69	70	0,5	0,5	0,6	0,7
Autoloader	2	0	4	0	0,0	0,0	0,0	0,0
Ambulance	1	2	22	2	0,0	0,0	0,2	0,0
Miscellaneous	0	0	2	2	0,0	0,0	0,0	0,0
TOTAL	5 513	5 553	11 370	10 606	100,0	100,0	100,0	100,0



TRUCKS

Top 25 model ranking of new truck sales in Russia in February and 2 months 2020

Rank	Model	Brand	February 2020	February 2019	2 months 2020	2 months 2019	Change February 2020 vs 2019, %	Change 2 months 2020 vs 2019, %
1	43118 6X6	KAMAZ	675	533	1 213	1 061	26,6	14,3
2	GAZON NEXT	GAZ	382	417	845	757	-8,4	11,6
3	65115 6X4	KAMAZ	327	421	692	804	-22,3	-13,9
4	ACTROS	MERCEDES	236	224	591	450	5,4	31,3
5	SERIES FH 4X2	VOLVO	210	249	445	321	-15,7	38,6
6	6520 6X4	KAMAZ	213	318	437	582	-33	-24,9
7	5490 4X2	KAMAZ	208	625	403	800	-66,7	-49,6
8	4320 6X6	URAL	216	131	384	253	64,9	51,8
9	XF 105 FT 4X2	DAF	130	108	301	197	20,4	52,8
10	TGX 18.XXX 4X2	MAN	63	115	231	209	-45,2	10,5
11	43253 4X2	KAMAZ	118	77	224	153	53,2	46,4
12	NPR	ISUZU	138	60	211	138	130	52,9
13	3307	GAZ	96	99	199	214	-3	-7
14	NQR	ISUZU	91	53	185	130	71,7	42,3
15	53605 4X2	KAMAZ	90	70	185	143	28,6	29,4
16	T-SERIES	RENAULT	53	30	175	38	76,7	360,5
17	SX 325 6X4	SHAANXI	82	32	172	84	156,2	104,8
18	4350 4X4 MUSTANG	KAMAZ	65	22	153	34	195,5	350
19	5557 6X6	URAL	79	69	143	122	14,5	17,2
20	3308 SADKO	GAZ	66	57	135	115	15,8	17,4
21	5350 6X6 MUSTANG	KAMAZ	65	56	127	121	16,1	5
22	SERIES G 4X2	SCANIA	41	59	126	193	-30,5	-34,7
23	SERIES FM 6X6	VOLVO	83	31	124	94	167,7	31,9
24	6312 6X4	MAZ-MAN	56	62	121	134	-9,7	-9,7
25	MIGHTY	HYUNDAI	76	75	117	151	1,3	-22,5

KAMAZ 43118 6X6

1 213 units **14,3%**

GAZ GAZON NEXT

845 units **11,6%**

KAMAZ 65115 6X4

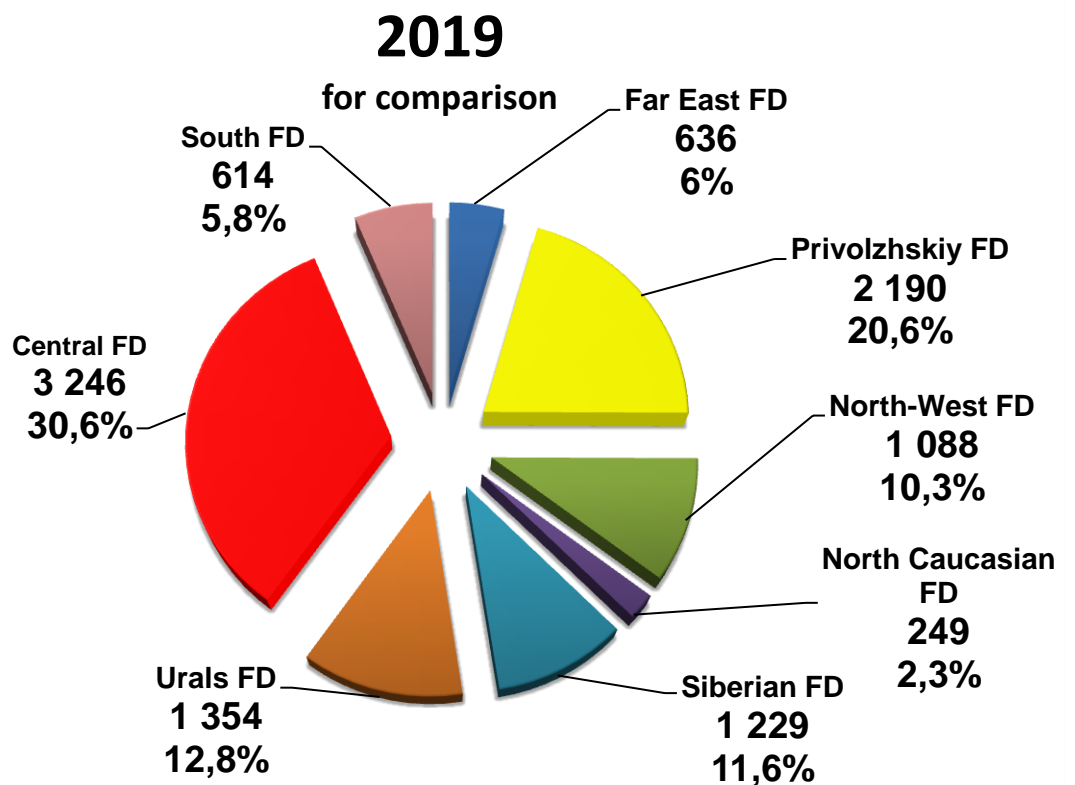
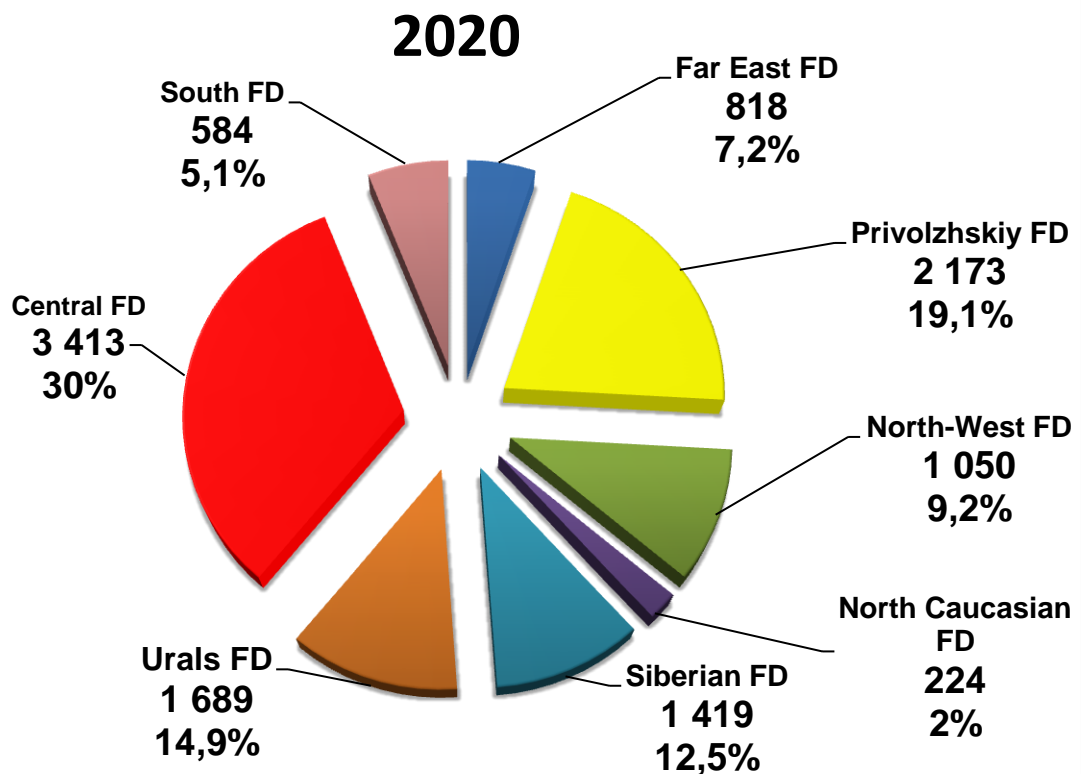
692 units **-13,9%**





TRUCKS

Structure of sales of new truck in Russia in 2 months 2020 by Federal District





BUSES

Sales of new buses in Russia in February and 2 months 2020 by brand

Brand	February 2020	February 2019	2 months 2020	2 months 2019	Change February 2020 vs 2019, %	Change 2 months 2020 vs 2019, %
PAZ	491	638	1 058	1 057	-23	0,1
LIAZ	401	97	615	133	313,4	362,4
NEFAZ	109	85	187	159	28,2	17,6
YUTONG	39	8	65	20	387,5	225
KAVZ	42	16	63	52	162,5	21,2
MAZ	37	34	59	92	8,8	-35,9
GOLDEN DRAGON	10	12	53	16	-16,7	231,2
SIMAZ	24	7	52	19	242,9	173,7
URAL	26	19	49	36	36,8	36,1
VOLZHANIN	24	21	34	59	14,3	-42,4
HIGER	14	6	29	15	133,3	93,3
KING LONG (KLM)	3	2	20	5	50	300
NEMAN	8	8	14	11	0	27,3
ZHONGTONG	2	11	12	13	-81,8	-7,7
LOTOS	0	16	5	17	-100	-70,6
MAN	4	0	5	0		
ANKAI	0	0	3	0		
MERCEDES	3	0	3	0		
SCANIA	2	1	2	2	100	0
IRISBUS	0	0	1	0		
VITOVIT	1	0	1	0		
HUAXIA	0	0	0	2		-100
HYUNDAI	0	0	0	2		-100
TOTAL	1 240	981	2 330	1 710	26,4	36,3
TOTAL Russian brands	1 117	899	2 063	1 532	24,2	34,7
TOTAL foreign brands	123	82	267	178	50,0	50,0



BUSES

Top 25 model ranking of new bus sales in Russia in February and 2 months 2020

Rank	Model	Brand	February 2020	February 2019	2 months 2020	2 months 2019	Change February 2020 vs 2019, %	Change 2 months 2020 vs 2019, %
1	3205	PAZ	250	377	569	605	-33,7	-6
2	5292	LIAZ	187	29	307	55	544,8	458,2
3	4292	LIAZ	182	50	254	50	264	408
4	3204	PAZ	165	110	249	185	50	34,6
5	4234	PAZ	50	114	172	183	-56,1	-6
6	5299, 5297 4X2	NEFAZ, KAMAZ	99	63	163	119	57,1	37
7	3206	PAZ	20	27	53	68	-25,9	-22,1
8	2258	SIMAZ	24	7	52	19	242,9	173,7
9	4238	KAVZ	35	15	51	39	133,3	30,8
10	3255 4320 6X6	URAL	26	19	49	36	36,8	36,1
11	XML	GOLDEN DRAGON	10	10	38	10	0	280
12	6119	YUTONG	25	4	30	16	525	87,5
13	5285 4X2	VOLZHANIN, SCANIA	21	0	23	0		
14	103	MAZ	15	4	21	14	275	50
15	206 - 226	MAZ	12	28	19	74	-57,1	-74,3
16	4208, 4310 6X6	NEFAZ, KAMAZ	8	21	19	34	-61,9	-44,1
17	BUS	YUTONG	4	0	19	0		
18	KLQ-SERIES	HIGER	3	5	18	10	-40	80
19	5293	LIAZ	2	1	17	1	100	1600
20	GRAND CRUISER	GOLDEN DRAGON	0	2	15	6	-100	150
21	3203	PAZ	6	10	15	16	-40	-6,2
22	4202	NEMAN	8	8	14	11	0	27,3
23	5256	LIAZ	11	5	13	6	120	116,7
24	6899	YUTONG	8	4	13	4	100	225
25	5291	LIAZ	7	7	12	15	0	-20

PAZ 3205

569 units **-6%**

LIAZ 5292

307 units **458,2%**



LIAZ 4292

254 units **408%**





BUSES

Structure of new bus sales in Russia in 2 months 2020 by Federal District

