



PRESS-RELEASE

11 OCTOBER 2019

AUTOMOBILE MARKET OF RUSSIA IN SEPTEMBER AND JANUARY-SEPTEMBER 2019

In September 2019, sales of new MOTOR VEHICLES in Russia, based on registration data, fell by 10.6% year-on-year to 138 593 vehicles. In the first nine months of 2019 the total sales were 1 258 502 vehicles, down 2.5% year-on-year, of which:

- Passenger cars – 122 065 units in September 2019, down 11.6% YOY; 1 112 535 units in January-September 2019, down 2.3% YOY.
- Light commercial vehicles including light trucks (N1 category, without pickups) and minibuses (M2 category) – 8 143 units in September 2019, down 3.3% YOY; 72 224 units in January-September 2019, down 4.7% YOY.
- Pickups – 1 094 units in September 2019, down 6.7% YOY; 9 552 units in January-September 2019, down 6.0% YOY.
- Trucks (except N1 category), inclusive of special-purpose vehicles, – 5 945 units in September 2019, down 5.9% YOY; 53 722 units in January-September 2019, down 4.1% YOY.
- Buses (except M2 category) – 1 346 units in September 2019, up 36.1% YOY; 10 469 units in January-September 2019, up 6.8% YOY.

COMMENT:

Alexander Kovrigin, Deputy Managing Director of ASM Holding, commented:

Passenger car sales continued to decline in September 2019, and by the year end the drop of annual sales can reach 4%.

A similar situation will be noted in sales of light commercial vehicles and pickups. A fall of their annual sales in 2019 is expected to be up to 7%.

Annual truck sales in 2019 may decline by 6% at most.

Thanks to subsidies the regions received from the federal budget, the annual sales of buses will grow about 8%.

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Developed by specialists of
AVTOSTAT-INFO



PASSENGER CARS

Sales of new passenger cars in Russia in September and 9 months 2019 by brand

Brand	September 2019	September 2018	9 months 2019	9 months 2018	Change September 2019 vs 2018, %	Change 9 months 2019 vs 2018, %
LADA	25 585	27 686	248 507	239 975	-7,6	3,6
KIA	17 882	20 156	153 171	159 597	-11,3	-4
HYUNDAI	13 875	15 799	122 337	125 983	-12,2	-2,9
RENAULT	10 569	10 511	98 551	94 224	0,6	4,6
VOLKSWAGEN	8 596	8 809	71 466	70 988	-2,4	0,7
TOYOTA	7 594	9 764	69 512	71 197	-22,2	-2,4
SKODA	6 075	7 245	55 372	51 555	-16,1	7,4
NISSAN	5 108	6 601	46 305	54 668	-22,6	-15,3
BMW	2 991	3 310	27 782	24 857	-9,6	11,8
MITSUBISHI	2 515	3 255	27 760	25 716	-22,7	7,9
MERCEDES	3 390	2 909	25 931	24 890	16,5	4,2
MAZDA	2 471	2 684	21 607	22 053	-7,9	-2
FORD	799	2 948	17 673	28 186	-72,9	-37,3
CHEVROLET	1 748	2 169	16 266	20 803	-19,4	-21,8
DATSUN	1 568	2 142	15 750	17 745	-26,8	-11,2
LEXUS	1 958	2 047	14 945	17 047	-4,3	-12,3
AUDI	1 215	1 199	10 370	10 861	1,3	-4,5
UAZ	823	1 118	8 510	10 264	-26,4	-17,1
HAVAL	972	205	6 289	1 677	374,1	275
LAND ROVER	639	815	6 046	6 305	-21,6	-4,1
GEELY	731	323	6 008	1 846	126,3	225,5
VOLVO	643	677	5 699	5 203	-5	9,5
SUBARU	629	737	5 056	5 529	-14,7	-8,6
SUZUKI	771	566	4 591	4 193	36,2	9,5
PORSCHE	481	533	3 900	3 666	-9,8	6,4
CHERY	494	374	3 244	3 260	32,1	-0,5
INFINITI	226	394	2 575	3 320	-42,6	-22,4
LIFAN	119	880	2 058	9 511	-86,5	-78,4
MINI	215	202	1 699	1 751	6,4	-3
HONDA	147	432	1 649	3 510	-66	-53
JAGUAR	134	221	1 384	1 799	-39,4	-23,1
JEEP	120	193	1 350	1 106	-37,8	22,1
GENESIS	189	0	1 299	0		
PEUGEOT	123	142	1 149	1 936	-13,4	-40,7
CITROEN	71	98	856	1 208	-27,6	-29,1
DONGFENG	44	57	739	471	-22,8	56,9
SMART	48	32	738	386	50	91,2
CADILLAC	76	101	693	842	-24,8	-17,7
CHANGAN	114	184	656	1 237	-38	-47
FAW	75	81	644	729	-7,4	-11,7
ZOTYE	27	238	596	1 622	-88,7	-63,3
JAC	59	14	418	46	321,4	808,7
FIAT	29	22	279	106	31,8	163,2
BENTLEY	19	24	240	181	-20,8	32,6



PASSENGER CARS

BRILLIANCE	26	4	151	10	550	1410
ROLLS ROYCE	7	7	118	60	0	96,7
LAMBORGHINI	3	7	105	42	-57,1	150
MASERATI	23	19	105	176	21,1	-40,3
DW HOWER	0	106	55	1 353	-100	-95,9
FOTON	5	8	47	189	-37,5	-75,1
HAWTAI	5	8	47	48	-37,5	-2,1
TESLA	5	3	47	39	66,7	20,5
RAVON	11	8	38	4 482	37,5	-99,2
CHRYSLER	0	8	36	51	-100	-29,4
FERRARI	3	2	25	24	50	4,2
DFSK	13	0	21	0		
DODGE	3	0	17	12		41,7
ASTON MARTIN	1	1	9	13	0	-30,8
GAZ	1	3	8	6	-66,7	33,3
DAIHATSU	1	0	7	2		250
MCLAREN	0	0	6	0		
LINCOLN	0	0	5	5		0
SSANGYONG	1	5	4	103	-80	-96,1
DAEWOO	0	3	3	510	-100	-99,4
ACURA	0	0	2	0		
OPEL	0	0	2	1		100
SMA	0	0	2	0		
ALFA ROMEO	0	0	1	2		-50
BAW	0	0	1	0		
BYD	0	0	1	0		
TAGAZ	0	0	1	1		0
ZAZ	0	0	1	0		
DERWAYS	0	0	0	2		-100
TOTAL	122 065	138 089	1 112 535	1 139 180	-11,6	-2,3
TOTAL Russian brands	26 409	28 807	257 027	250 246	-8,3	2,7
TOTAL foreign brands	95 656	109 282	855 508	888 934	-12,5	-3,8

Sales of new passenger cars in Russia in September and 9 months 2019 by class

Class	September 2019	September 2018	9 months 2019	9 months 2018	Market share September 2019, %	Market share 9 months 2019,%	Change September 2019 vs 2018, %	Change 9 months 2019 vs 2018, %
A	298	473	3 705	4 971	0,2	0,3	-37,0	-25,5
B	25 246	27 953	221 308	237 739	20,7	19,9	-9,7	-6,9
B+	10 959	10 047	105 570	87 705	9,0	9,5	9,1	20,4
C	13 452	18 124	138 897	157 848	11,0	12,5	-25,8	-12,0
D	4 483	5 308	38 139	35 881	3,7	3,4	-15,5	6,3
E	4 445	4 694	40 068	38 684	3,6	3,6	-5,3	3,6
F+S	693	683	6 656	6 477	0,6	0,6	1,5	2,8
Minivan	3 728	3 929	34 603	34 550	3,1	3,1	-5,1	0,2
SUV	58 761	66 878	523 581	535 319	48,1	47,1	-12,1	-2,2
Not identified			8	6				33,3
TOTAL	122 065	138 089	1 112	1 139	100,0	100,0	-11,6	-2,3



PASSENGER CARS

Top 25 model ranking of new passenger car sales in Russia in September and 9 months 2019

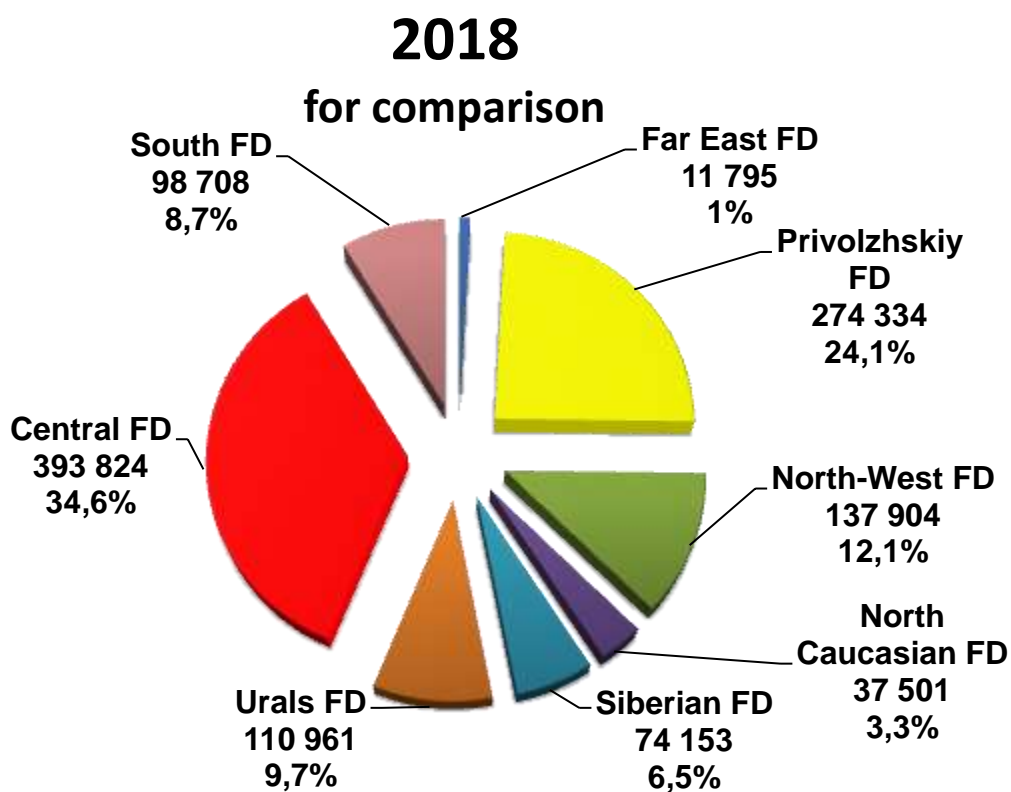
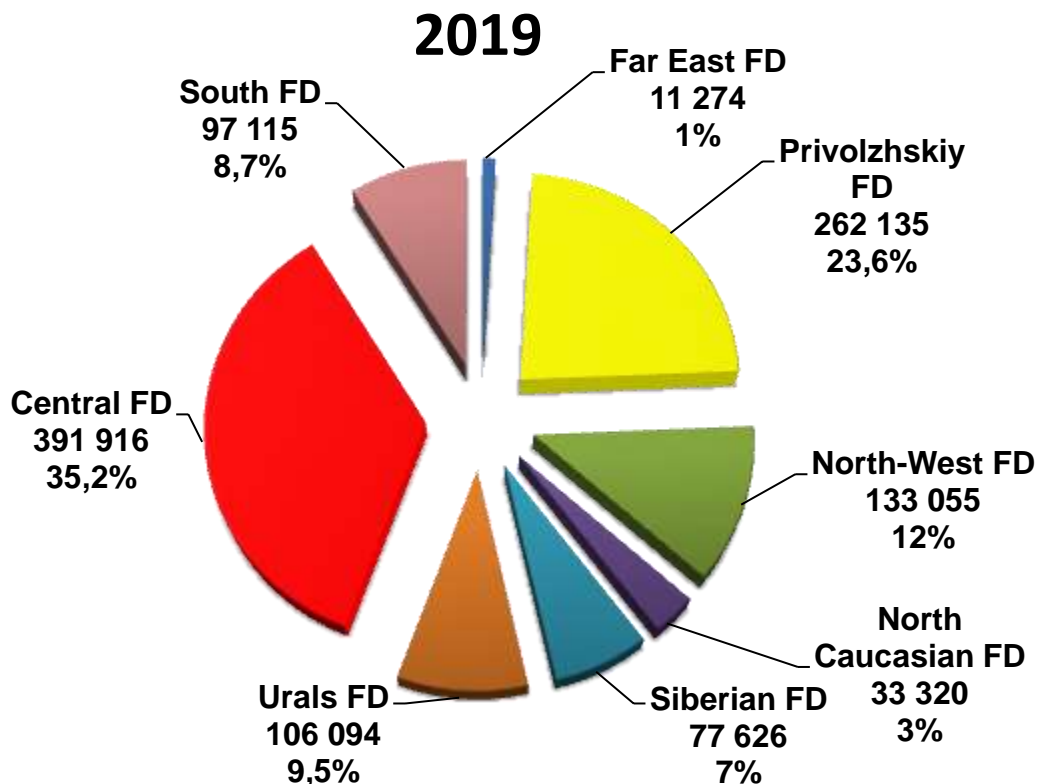
Rank	Model	Brand	September 2019	September 2018	9 months 2019	9 months 2018	Change September 2019 vs 2018, %	Change 9 months 2019 vs 2018, %
1	GRANTA	LADA	8 401	8 080	81 020	66 143	4,0	22,5
2	VESTA	LADA	7 564	8 601	79 401	71 486	-12,1	11,1
3	RIO	KIA	7 920	7 875	64 284	69 493	0,6	-7,5
4	CRETA	HYUNDAI	5 812	5 800	49 648	47 597	0,2	4,3
5	SOLARIS	HYUNDAI	4 665	5 544	42 126	45 983	-15,9	-8,4
6	POLO	VOLKSWAGEN	4 834	4 974	39 171	40 689	-2,8	-3,7
7	LARGUS	LADA	3 546	3 823	33 283	33 453	-7,2	-0,5
8	DUSTER	RENAULT	2 730	3 494	27 299	28 933	-21,9	-5,6
9	LOGAN	RENAULT	2 557	1 967	24 548	21 126	30	16,2
10	TIGUAN	VOLKSWAGEN	2 970	2 654	24 169	21 789	11,9	10,9
11	SPORTAGE	KIA	1 898	2 669	23 734	23 909	-28,9	-0,7
12	CAMRY	TOYOTA	2 416	2 476	23 591	20 854	-2,4	13,1
13	RAPID	SKODA	2 241	3 077	22 923	22 793	-27,2	0,6
14	SANDERO	RENAULT	2 154	2 628	21 363	22 355	-18	-4,4
15	RAV4	TOYOTA	1 748	3 761	21 345	22 592	-53,5	-5,5
16	XRAY	LADA	2 218	2 795	20 816	25 379	-20,6	-18
17	KAPTUR	RENAULT	1 660	2 356	20 381	21 016	-29,5	-3
18	MAGENTIS OPTIMA	KIA	2 593	2 557	17 781	14 483	1,4	22,8
19	2121 NIVA	LADA 4x4	1 905	2 247	17 374	17 310	-15,2	0,4
20	OUTLANDER	MITSUBISHI	1 625	1 846	17 176	15 584	-12	10,2
21	QASHQAI	NISSAN	1 905	2 057	16 356	15 065	-7,4	8,6
22	KODIAQ	SKODA	2 048	2 250	16 147	7 992	-9	102
23	CX-5	MAZDA	1 970	1 872	15 796	15 388	5,2	2,7
24	NIVA	CHEVROLET	1 650	2 070	15 545	19 777	-20,3	-21,4
25	OCTAVIA	SKODA	1 719	1 728	15 440	15 466	-0,5	-0,2





PASSENGER CARS

Structure of new car sales in Russia in 9 months 2019 by Federal District





LIGHT COMMERCIAL VEHICLES

Sales of new light commercial vehicles in Russia
Including light trucks (N1 category) and minibuses (M2 category)
in September and 9 months 2019 by brand

Brand	September 2019	September 2018	9 months 2019	9 months 2018	Change September 2019 vs 2018, %	Change 9 months 2019 vs 2018, %
GAZ	3 883	3 693	34 006	34 618	5,1	-1,8
UAZ	1 085	1 168	10 876	11 244	-7,1	-3,3
FORD	1 004	1 034	8 610	7 555	-2,9	14
VOLKSWAGEN	526	628	4 590	4 597	-16,2	-0,2
LADA	365	421	3 647	3 657	-13,3	-0,3
MERCEDES	217	549	2 400	5 921	-60,5	-59,5
PEUGEOT	282	286	2 231	2 177	-1,4	2,5
RENAULT	251	223	1 671	1 756	12,6	-4,8
HYUNDAI	150	143	1 504	1 312	4,9	14,6
CITROEN	182	176	1 412	1 618	3,4	-12,7
IVECO	72	66	601	468	9,1	28,4
FIAT	113	19	561	695	494,7	-19,3
KIA	7	5	59	96	40	-38,5
TOYOTA	2	2	15	14	0	7,1
DAIHATSU	1	0	9	2		350
MITSUBISHI	0	2	7	7	-100	0
JAC	1	0	6	0		
SUZUKI	1	0	4	4		0
NISSAN	1	2	3	6	-50	-50
TAGAZ	0	0	3	1		200
DONGFENG	0	0	2	5		-60
YUEJIN	0	2	2	8	-100	-75
BAW	0	0	1	4		-75
GMC	0	0	1	1		0
HONDA	0	0	1	0		
MAZDA	0	0	1	1		0
OPEL	0	0	1	0		
FREIGHTLINER	0	0	0	1		-100
GONOW	0	3	0	13	-100	-100
GOUPIL	0	0	0	4		-100
TOTAL	8 143	8 422	72 224	75 785	-3,3	-4,7
TOTAL Russian brands	5 333	5 282	48 532	49 520	1	-2
TOTAL foreign brands	2 810	3 140	23 692	26 265	-10,5	-9,8



LIGHT COMMERCIAL VEHICLES

Top 25 model ranking of new LCV sales including light trucks (N1 category) and minibuses (M2 category) in Russia, in September and 9 months 2019

Rank	Model	Brand	September 2019	September 2018	9 months 2019	9 months 2018	Change September 2019 vs 2018, %	Change 9 months 2019 vs 2018, %
1	GAZelle NEXT	GAZ	2 378	2 037	18 596	19 062	16,7	-2,4
2	TRANSIT	FORD	995	992	8 489	7 321	0,3	16
3	3302 GAZelle	GAZ	878	947	8 075	8 291	-7,3	-2,6
4	3909	UAZ	573	273	5 333	2 565	109,9	107,9
5	LARGUS FURGON	LADA	365	421	3 647	3 657	-13,3	-0,3
6	3221 GAZelle	GAZ	176	144	2 439	1 871	22,2	30,4
7	2752 SOBOL	GAZ	219	254	2 285	2 280	-13,8	0,2
8	CARAVELLE	VOLKSWAGEN	182	220	1 744	1 920	-17,3	-9,2
9	2206	UAZ	166	208	1 516	1 419	-20,2	6,8
10	DOKKER	RENAULT	204	222	1 434	1 638	-8,1	-12,5
11	PROFI	UAZ	114	147	1 321	1 418	-22,4	-6,8
12	3741	UAZ	108	419	1 229	4 414	-74,2	-72,2
13	H 1 H 100 STAREX	HYUNDAI	122	105	1 194	1 008	16,2	18,5
14	2705 GAZelle	GAZ	104	157	1 124	1 515	-33,8	-25,8
15	V-CLASS	MERCEDES	126	66	1 034	1 284	90,9	-19,5
16	TRAVELLER	PEUGEOT	135	112	1 030	610	20,5	68,9
17	2217 SOBOL	GAZ	80	90	992	1 138	-11,1	-12,8
18	CADDY	VOLKSWAGEN	111	192	963	1 004	-42,2	-4,1
19	SPRINTER	MERCEDES	59	437	904	4 069	-86,5	-77,8
20	JUMPER	CITROEN	109	82	760	810	32,9	-6,2
21	MULTIVAN	VOLKSWAGEN	82	136	729	724	-39,7	0,7
22	TRANSPORTER	VOLKSWAGEN	98	65	702	575	50,8	22,1
23	3962	UAZ	45	31	658	605	45,2	8,8
24	BOXER	PEUGEOT	92	87	629	771	5,7	-18,4
25	DAILY	IVECO	72	66	586	468	9,1	25,2

GAZelle NEXT

18 596 units **-2,4%**

FORD TRANSIT

8 489 units **16%**

3302 GAZelle

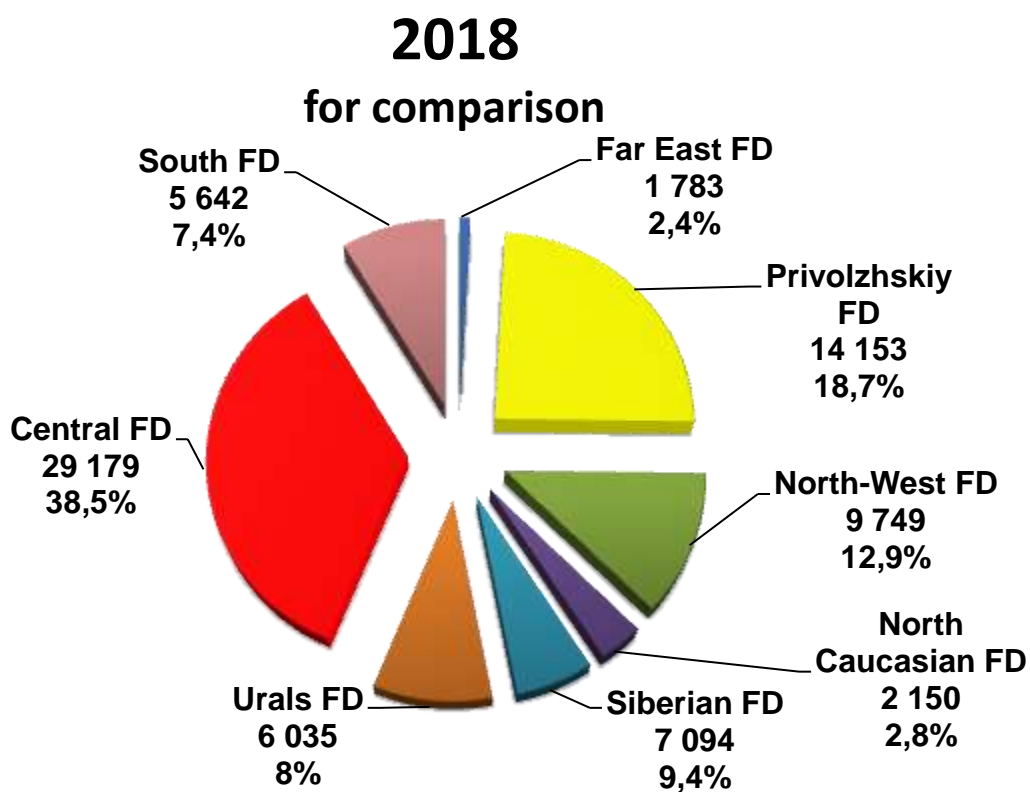
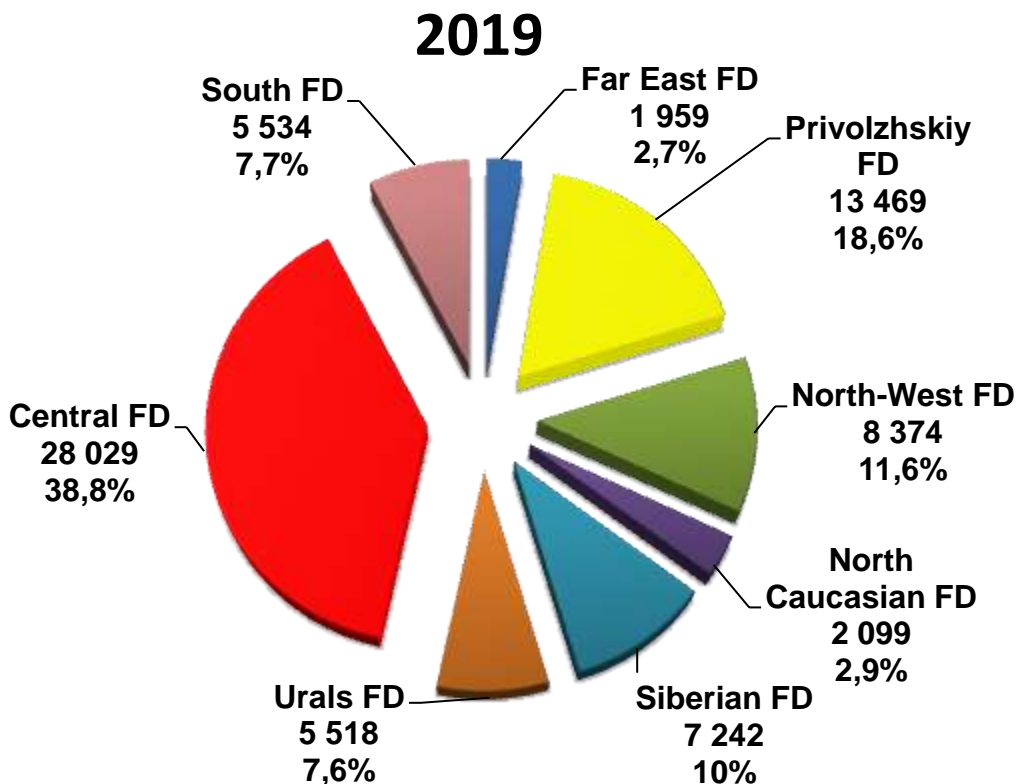
8 075 units **-2,6%**





LIGHT COMMERCIAL VEHICLES

Structure of new LCV sales including light trucks (N1 category) and minibuses (M2 category) in Russia in 9 months 2019 by Federal District





PICKUPS

Sales of new pickups in Russia in September and 9 months 2019 by brand

Brand	September 2019	September 2018	9 months 2019	9 months 2018	Change September 2019 vs 2018, %	Change 9 months 2019 vs 2018, %
UAZ	410	392	3 695	3 692	4,6	0,1
TOYOTA	244	271	2 092	1 993	-10	5
LADA	182	149	1 309	1 352	22,1	-3,2
MITSUBISHI	130	237	1 291	2 087	-45,1	-38,1
VOLKSWAGEN	52	51	454	486	2	-6,6
MERCEDES	22	24	211	173	-8,3	22
ISUZU	16	15	183	81	6,7	125,9
FIAT	16	14	139	162	14,3	-14,2
DODGE	11	7	100	49	57,1	104,1
FORD	7	5	44	41	40	7,3
GONOW	2	1	20	15	100	33,3
FOTON	1	5	13	24	-80	-45,8
SUBARU	1	0	1	1		0
CHEVROLET	0	1	0	1	-100	-100
GMC	0	0	0	1		-100
NISSAN	0	1	0	3	-100	-100
TOTAL	1 094	1 173	9 552	10 161	-6,7	-6
TOTAL Russian brands	592	541	5 004	5 044	9,4	-0,8
TOTAL foreign brands	502	632	4 548	5 117	-20,6	-11,1



PICKUPS

Top 15 model ranking of new pickup sales in Russia in September and 9 months 2019

Rank	Model	Brand	September 2019	September 2018	9 months 2019	9 months 2018	Change September 2019 vs 2018, %	Change 9 months 2019 vs 2018, %
1	2363 PICKUP	UAZ	410	392	3 695	3 692	4,6	0,1
2	HILUX	TOYOTA	238	268	2 054	1 953	-11,2	5,2
3	L 200	MITSUBISHI	130	237	1 291	2 087	-45,1	-38,1
4	2349 WIS	LADA	143	132	1 042	1 182	8,3	-11,8
5	AMAROK	VOLKSWAGEN	52	51	454	486	2	-6,6
6	2346 WIS	LADA	39	12	246	149	225	65,1
7	X-CLASS	MERCEDES	22	24	211	173	-8,3	22
8	D-MAX	ISUZU	16	15	183	81	6,7	125,9
9	FULLBACK	FIAT	16	14	139	162	14,3	-14,2
10	PICKUP	RAM	11	7	100	49	57,1	104,1
11	F-SERIES	FORD	7	4	44	40	75	10
12	TUNDRA	TOYOTA	6	3	34	34	100	0
13	TROY	GONOW	2	1	20	15	100	33,3
14	2347 WIS	LADA	0	4	18	13	-100	38,5
15	TUNLAND	FOTON	1	5	13	24	-80	-45,8

UAZ 2363 PICKUP

3 695 units **0,1%**

TOYOTA HILUX

2 054 units **5,2%**

MITSUBISHI L200

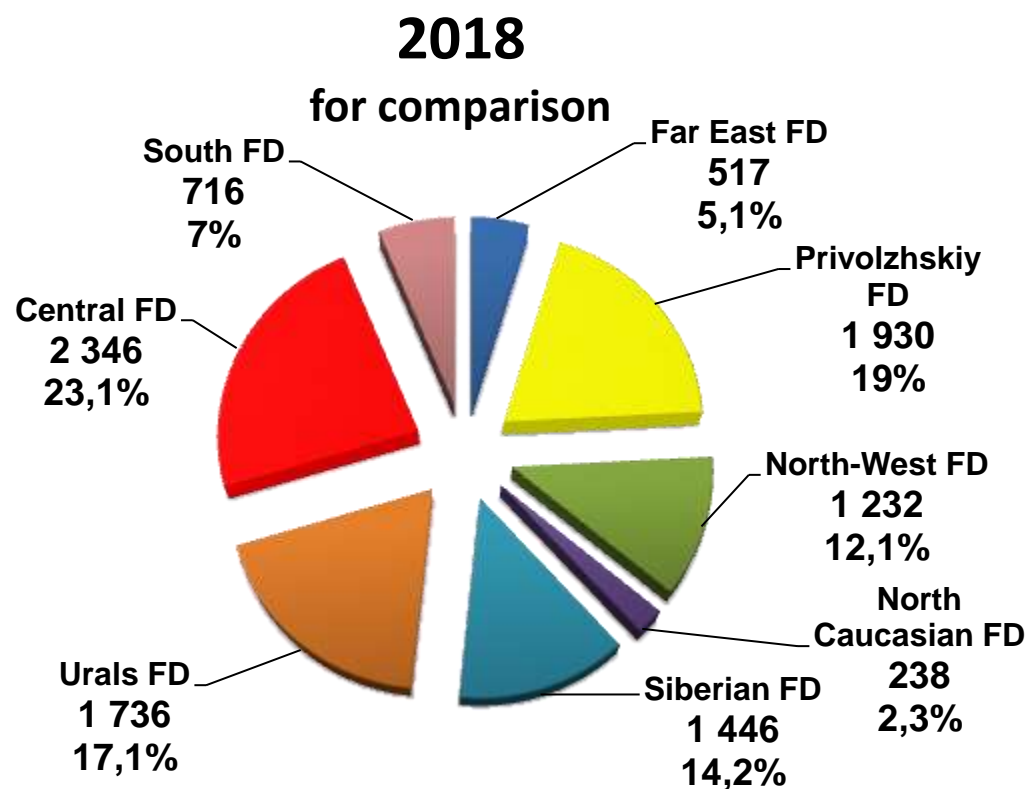
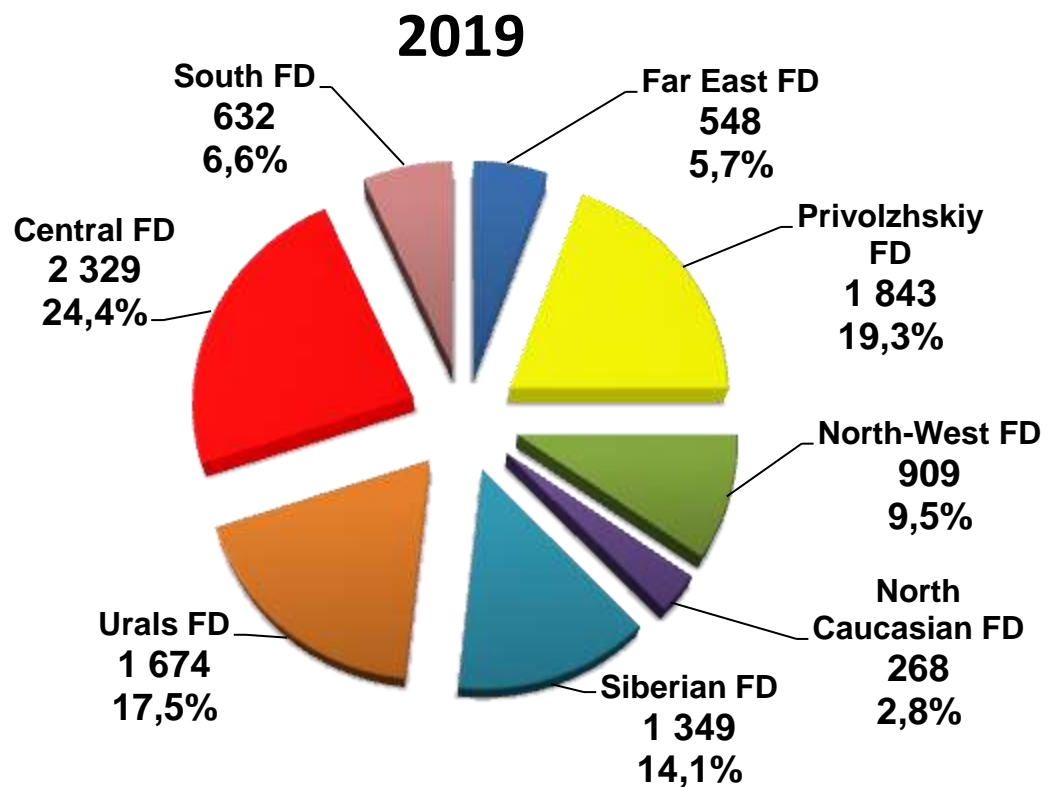
1 291 units **-38,1%**





PICKUPS

Structure of sales of new pickups in Russia in 9 months 2019 by Federal District





TRUCKS

Sales of new trucks in Russia in September and 9 months 2019 by brand, inclusive of special-purpose vehicles

Brand	September 2019	September 2018	9 months 2019	9 months 2018	Change September 2019 vs 2018, %	Change 9 months 2019 vs 2018, %
KAMAZ	1 909	1 995	19 396	18 123	-4,3	7
GAZ	853	642	6 783	6 442	32,9	5,3
VOLVO	374	364	3 939	4 464	2,7	-11,8
SCANIA	288	570	3 316	4 179	-49,5	-20,7
MAN	408	528	3 066	3 469	-22,7	-11,6
MERCEDES	349	422	2 622	3 212	-17,3	-18,4
ISUZU	259	333	2 141	2 595	-22,2	-17,5
MAZ	224	299	2 067	2 087	-25,1	-1
URAL	184	203	1 781	1 825	-9,4	-2,4
DAF	190	154	1 597	2 040	23,4	-21,7
HYUNDAI	117	169	1 077	1 357	-30,8	-20,6
SHAANXI	134	57	839	516	135,1	62,6
HINO	102	133	827	1 359	-23,3	-39,1
RENAULT	138	69	733	706	100	3,8
IVECO	71	31	668	604	129	10,6
MAZ MAN	56	93	647	719	-39,8	-10
FUSO	39	91	442	753	-57,1	-41,3
JAC	38	21	358	163	81	119,6
HOWO	81	26	329	217	211,5	51,6
FAW	24	26	250	352	-7,7	-29
IVECO AMT	32	18	183	235	77,8	-22,1
FOTON	16	14	173	124	14,3	39,5
FORD	28	17	122	50	64,7	144
NEFAZ	7	7	68	111	0	-38,7
XU GONG	5	13	67	41	-61,5	63,4
ZIL	6	4	51	11	50	363,6
DAEWOO	1	4	41	34	-75	20,6
TATRA	1	1	22	49	0	-55,1
ZOOMLION	2	0	20	1		1900
TONAR	0	0	19	4		375
SANY	3	1	18	14	200	28,6
LIEBHERR	3	5	15	14	-40	7,1
DONGFENG	0	1	14	87	-100	-83,9
C C	0	0	8	9		-11,1
DAYUN	1	0	5	1		400
GROVE	1	1	4	6	0	-33,3
NISSAN	0	0	3	0		
TADANO	0	0	3	0		
TEREX-DEMAG	0	0	3	1		200
MZKT	0	0	2	9		-77,8



TRUCKS

TATA	0	0	2	4		-50
AMUR	1	1	1	2	0	-50
BAW	0	0	0	1		-100
KRAZ	0	3	0	19	-100	-100
TOTAL	5 945	6 316	53 722	56 009	-5,9	-4,1
TOTAL Russian brands	2 960	2 852	28 080	26 514	3,8	5,9
TOTAL foreign brands	2 985	3 464	25 642	29 495	-13,8	-13,1

Sales of new trucks in Russia in September and 9 months 2019 by type

Type	September 2019	September 2018	9 months 2019	9 months 2018	Market share September 2019, %	Market share September 2018, %	Market share 9 months 2019, %	Market share 9 months 2018, %
Truck-tractor	2 031	2 548	18 491	21 430	34,2	40,3	34,4	38,3
Dump truck	1 154	930	9 985	9 044	19,4	14,7	18,6	16,2
Other special equipment	658	664	6 061	5 775	11,1	10,5	11,3	10,3
Drop-side flat bed	536	461	4 651	4 733	9,0	7,3	8,7	8,5
Other truck types	492	539	5 079	4 176	8,3	8,5	9,5	7,5
Van	422	426	3 548	4 214	7,1	6,7	6,6	7,5
Refrigerator	197	357	1 825	2 797	3,3	5,7	3,4	5,0
Autocrane	118	136	1 358	1 273	2,0	2,2	2,5	2,3
Tanker	247	198	1 928	1 817	4,2	3,1	3,6	3,3
Refueler	41	33	417	406	0,7	0,5	0,8	0,7
Mobile repair shop	44	23	337	312	0,7	0,4	0,6	0,6
Autoloader	4	0	24	9	0,1	0,0	0,0	0,0
Ambulance	0	1	12	8	0,0	0,0	0,0	0,0
Miscellaneous	1	0	6	15	0,0	0,0	0,0	0,0
TOTAL	5 945	6 316	53 722	56 009	100,0	100,0	100,0	100,0



TRUCKS

Top 25 model ranking of new truck sales in Russia in September and 9 months 2019

Rank	Model	Brand	September 2019	September 2018	9 months 2019	9 months 2018	Change September 2019 vs 2018, %	Change 9 months 2019 vs 2018, %
1	GAZON NEXT	GAZ	587	437	4 635	4 387	34,3	5,7
2	43118 6X6	KAMAZ	485	425	4 564	4 555	14,1	0,2
3	65115 6X4	KAMAZ	406	440	4 226	3 997	-7,7	5,7
4	5490 4X2	KAMAZ	411	392	3 828	3 298	4,8	16,1
5	ACTROS	MERCEDES	339	388	2 538	2 914	-12,6	-12,9
6	6520 6X4	KAMAZ	177	250	2 131	2 315	-29,2	-7,9
7	SERIES FH 4X2	VOLVO	218	263	2 122	2 805	-17,1	-24,3
8	TGX 18.XXX 4X2	MAN	174	294	1 506	1 626	-40,8	-7,4
9	XF 105 FT 4X2	DAF	175	147	1 423	1 891	19	-24,7
10	3307	GAZ	121	92	1 084	591	31,5	83,4
11	4320 6X6	URAL	93	136	1 026	1 003	-31,6	2,3
12	43253 4X2	KAMAZ	107	70	904	613	52,9	47,5
13	MIGHTY	HYUNDAI	83	140	823	1 160	-40,7	-29,1
14	NQR	ISUZU	79	78	789	804	1,3	-1,9
15	SERIES R 4X2	SCANIA	99	269	782	1 522	-63,2	-48,6
16	SERIES G 4X2	SCANIA	55	195	744	1 059	-71,8	-29,7
17	NPR	ISUZU	63	113	661	1 088	-44,2	-39,2
18	53605 4X2	KAMAZ	66	44	649	399	50	62,7
19	6312 6X4	MAZ-MAN	56	93	604	710	-39,8	-14,9
20	STRALIS	IVECO	46	16	507	434	187,5	16,8
21	T-SERIES	RENAULT	101	67	495	584	50,7	-15,2
22	3308 SADKO	GAZ	96	47	494	750	104,3	-34,1
23	SX 325 6X4	SHAANXI	81	31	493	367	161,3	34,3
24	5557 6X6	URAL	47	47	444	576	0	-22,9
25	CANTER	FUSO	39	91	442	753	-57,1	-41,3

GAZ GAZON NEXT

4 635 units **5,7%**

KAMAZ 43118 6X6

4 564 units **0,2%**

KAMAZ 65115 6X4

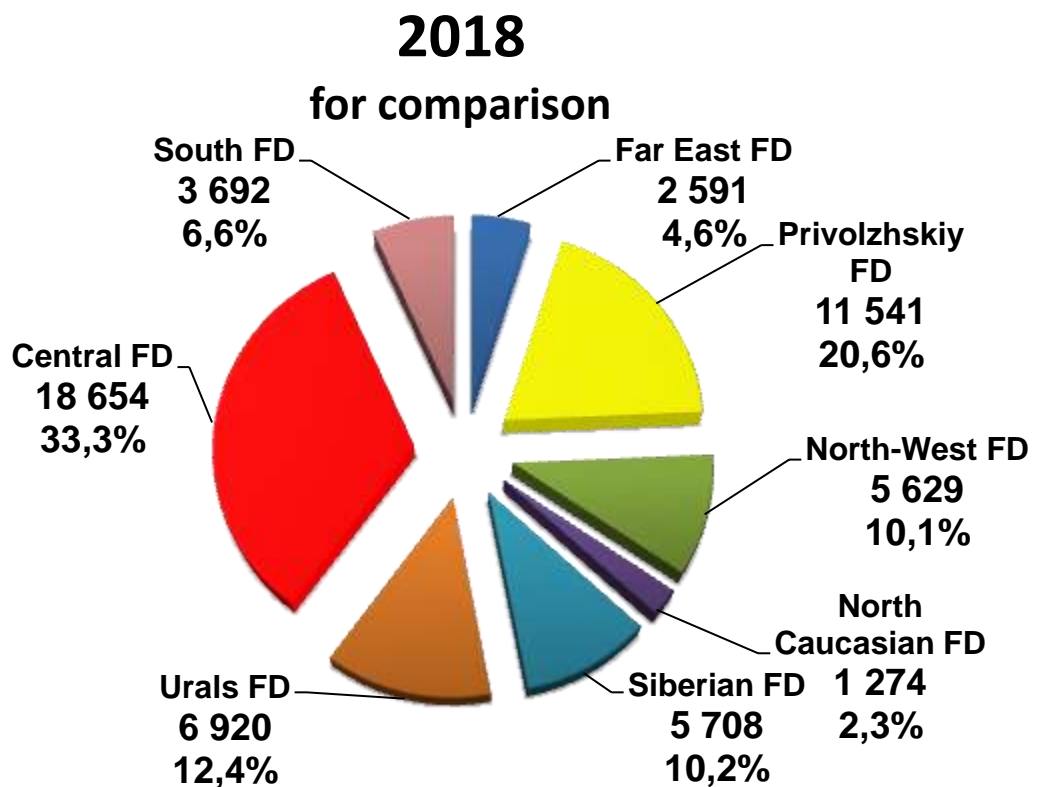
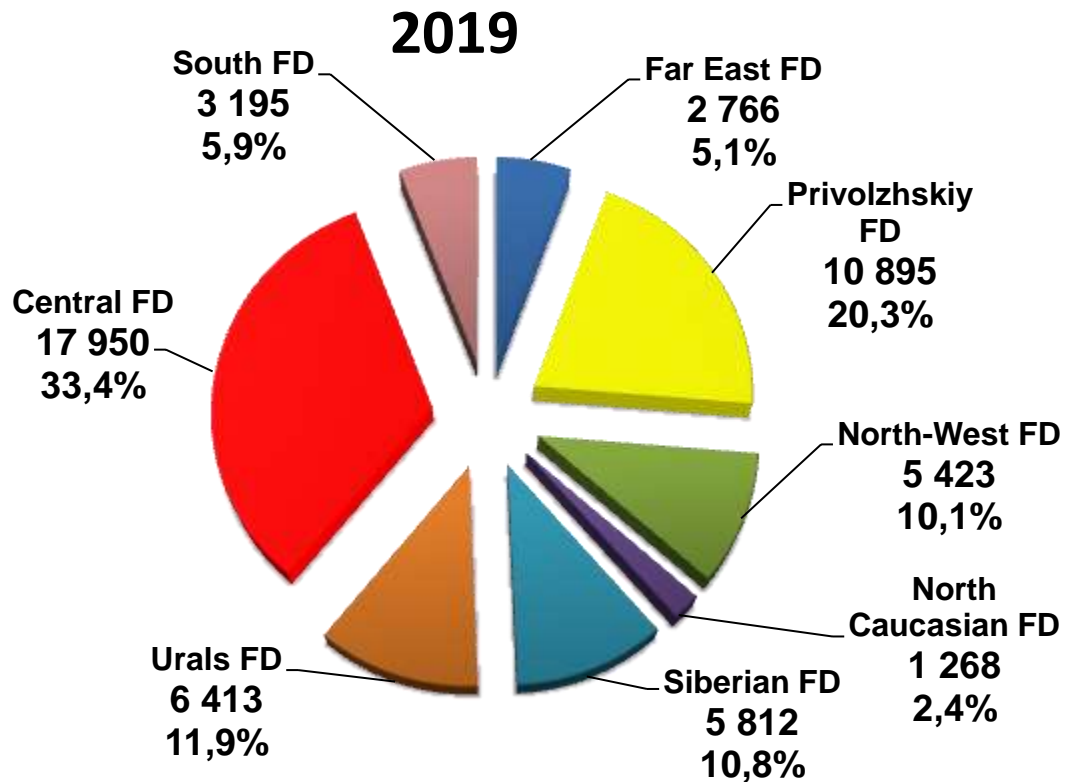
4 226 units **5,7%**





TRUCKS

Structure of sales of new truck in Russia in 9 months 2019 by Federal District





BUSES

Sales of new buses in Russia in September and 9 months 2019 by brand

Brand	September 2019	September 2018	9 months 2019	9 months 2018	Change September 2019 vs 2018, %	Change 9 months 2019 vs 2018, %
PAZ	693	697	5 690	4 968	-0,6	14,5
LIAZ	204	69	1 094	1 233	195,7	-11,3
NEFAZ	117	59	990	691	98,3	43,3
GAZ	109	17	626	693	541,2	-9,7
YUTONG	41	14	402	413	192,9	-2,7
VOLZHANIN	38	6	316	412	533,3	-23,3
KAVZ	59	22	279	222	168,2	25,7
MAZ	5	40	203	436	-87,5	-53,4
URAL	21	27	164	233	-22,2	-29,6
HIGER	16	23	162	147	-30,4	10,2
SIMAZ	21	2	122	6	950	1933,3
ZHONGTONG	2	0	112	86		30,2
KING LONG (KLM)	9	1	111	83	800	33,7
NEMAN	4	3	48	13	33,3	269,2
GOLDEN DRAGON	2	0	47	92		-48,9
LOTOS	0	0	29	0		
IRISBUS	0	0	20	9		122,2
SCANIA	3	1	17	16	200	6,2
MAN	1	5	15	18	-80	-16,7
HYUNDAI	1	3	14	18	-66,7	-22,2
MERCEDES	0	0	5	12		-58,3
HUAXIA	0	0	2	0		
ASIA	0	0	1	0		
DAEWOO	0	0	0	2		-100
NEOPLAN	0	0	0	3		-100
SAZ	0	0	0	1		-100
TOTAL	1 346	989	10 469	9 807	36,1	6,8
TOTAL Russian brands	1 262	899	9 310	8 458	40,4	10,1
TOTAL foreign brands	84	90	1 159	1 349	-6,7	-14,1



BUSES

Top 25 model ranking of new bus sales in Russia in September and 9 months 2019

Rank	Model	Brand	September 2019	September 2018	9 months 2019	9 months 2018	Change September 2019 vs 2018, %	Change 9 months 2019 vs 2018, %
1	3205	PAZ	263	312	2 620	2 568	-15,7	2
2	3204	PAZ	281	278	1 824	1 538	1,1	18,6
3	5299, 5297 4X2	NEFAZ, KAMAZ	110	49	875	527	124,5	66
4	4234	PAZ	106	83	836	594	27,7	40,7
5	GAZelle NEXT D	GAZ	109	17	626	693	541,2	-9,7
6	5292	LIAZ	100	49	537	387	104,1	38,8
7	6213	LIAZ	95	5	375	227	1800	65,2
8	6119	YUTONG	28	11	299	344	154,5	-13,1
9	52701	VOLZHANIN	20	5	287	349	300	-17,8
10	3206	PAZ	14	13	244	60	7,7	306,7
11	4238	KAVZ	29	11	191	174	163,6	9,8
12	3203	PAZ	29	11	165	192	163,6	-14,1
13	3255 4320 6X6	URAL	21	27	164	233	-22,2	-29,6
14	2258	SIMAZ	21	2	122	6	950	1933,3
15	LCK-SERIES	ZHONGTONG	2	0	112	86		30,2
16	KLQ-SERIES	HIGER	11	7	106	54	57,1	96,3
17	4292	LIAZ	0	7	106	123	-100	-13,8
18	206 - 226	MAZ	0	32	98	159	-100	-38,4
19	103	MAZ	2	3	87	47	-33,3	85,1
20	4208, 4310 6X6	NEFAZ, KAMAZ	5	6	81	106	-16,7	-23,6
21	XMQ 6129	KING LONG (KLM)	5	1	71	55	400	29,1
22	6899	YUTONG	5	2	61	45	150	35,6
23	4239	KAVZ	24	0	51	15		240
24	4202	NEMAN	4	3	48	13	33,3	269,2
25	KLQ 6129	HIGER	3	16	47	85	-81,2	-44,7

PAZ 3205

2 620 units **2%**

PAZ 3204

1 824 units **18,6%**



NEFAZ 5299 (KAMAZ 5297)

875 units **66%**





BUSES

Structure of new bus sales in Russia in 9 months 2019 by Federal District

