



PRESS-RELEASE

13 SEPTEMBER 2019

AUTOMOBILE MARKET OF RUSSIA IN AUGUST AND JANUARY-AUGUST 2019

In August 2019, sales of new MOTOR VEHICLES in Russia, based on registration data, rose by 1.6% year-on-year to 156 882 vehicles. In the first eight months of 2019 the total sales were 1 119 909 vehicles, down 1.4% year-on-year, of which:

- Passenger cars – 138 579 units in August 2019, up 0.9% YOY; 990 470 units in January-August 2019, down 1.1% YOY.
- Light commercial vehicles including light trucks (N1 category, without pickups) and minibuses (M2 category) – 9 199 units in August 2019, up 6.3% YOY; 64 081 units in January-August 2019, down 4.9% YOY.
- Pickups – 1 176 units in August 2019, down 9.3% YOY; 8 458 units in January-August 2019, down 5.9% YOY.
- Trucks (except N1 category), inclusive of special-purpose vehicles, – 6 542 units in August 2019, up 5.6% YOY; 47 777 units in January-August 2019, down 3.9% YOY.
- Buses (except M2 category) – 1 386 units in August 2019, up 56.3% YOY; 9 123 units in January-August 2019, up 3.5% YOY.

COMMENT:

Alexander Kovrigin, Deputy Managing Director of ASM Holding, commented:

Passenger car sales growth in August 2019 was driven by the same factors as in the last July, particularly large sale of cars produced in 2018 and simultaneous reduction of prices for vehicles of the current year manufacture. For the months to come we do not forecast any significant growth of car sales as the consumer purchasing capacity remains low in the country. In our opinion, a growth of sales can only be expected in 2020, and this will be stipulated by the influence of national projects.

Truck sales grew by 5.6% in August. This is connected with practicing on the truck market of trading schemes similar to those used for selling cars, e.g. sale, leasing, various special programs. It should be however noted that the year-to-date results still lag 3.9% behind August 2018.

The bus market in Russia revealed a huge (more than 50%) growth of sales in August, which is due to the measures of state support. We forecast a further growth of the bus market through October 2019, to be followed by some decline of sales.

OUR CONTACTS:

ASM Holding, OAO

21/5, Kuznetsky Most St., 107996, Moscow, Russia

Tel: +7 (495) 625-51-79, +7 (495) 626-04-71

e-mail: inf@asm-holding.ru

Association of Russian Automakers (OAR)

23, Avtozavodskaya St., bldg 15, office 701, 115280, Moscow, Russia

Tel: +7 (495) 620 45 79

e-mail: info_oar@mail.ru



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PASSENGER CARS

Sales of new passenger cars in Russia in August and 8 months 2019 by brand

Brand	August 2019	August 2018	8 months 2019	8 months 2018	Change August 2019 vs 2018, %	Change 8 months 2019 vs 2018, %
LADA	28 942	28 145	222 922	212 289	2,8	5
KIA	20 347	20 105	135 289	139 441	1,2	-3
HYUNDAI	15 708	15 031	108 462	110 184	4,5	-1,6
RENAULT	12 408	11 204	87 982	83 713	10,7	5,1
VOLKSWAGEN	8 517	8 303	62 870	62 179	2,6	1,1
TOYOTA	8 947	9 033	61 918	61 433	-1	0,8
SKODA	6 616	6 591	49 297	44 310	0,4	11,3
NISSAN	5 776	6 740	41 197	48 067	-14,3	-14,3
MITSUBISHI	3 340	3 278	25 245	22 461	1,9	12,4
BMW	3 654	3 208	24 791	21 547	13,9	15,1
MERCEDES	3 500	3 102	22 541	21 981	12,8	2,5
MAZDA	3 138	2 859	19 136	19 369	9,8	-1,2
FORD	1 474	3 115	16 874	25 238	-52,7	-33,1
CHEVROLET	1 619	2 080	14 518	18 634	-22,2	-22,1
DATSUN	1 810	2 222	14 182	15 603	-18,5	-9,1
LEXUS	2 202	2 136	12 987	15 000	3,1	-13,4
AUDI	1 295	1 315	9 155	9 662	-1,5	-5,2
UAZ	1 020	1 188	7 687	9 146	-14,1	-16
LANDROVER	771	827	5 407	5 490	-6,8	-1,5
HAVAL	1 162	198	5 317	1 472	486,9	261,2
GEELY	768	285	5 277	1 523	169,5	246,5
VOLVO	801	609	5 056	4 526	31,5	11,7
SUBARU	693	693	4 427	4 792	0	-7,6
SUZUKI	699	553	3 820	3 627	26,4	5,3
PORSCHE	466	398	3 419	3 133	17,1	9,1
CHERY	402	376	2 750	2 886	6,9	-4,7
INFINITI	252	331	2 349	2 926	-23,9	-19,7
LIFAN	171	1 058	1 939	8 631	-83,8	-77,5
HONDA	178	459	1 502	3 078	-61,2	-51,2
MINI	256	198	1 484	1 549	29,3	-4,2
JAGUAR	176	259	1 250	1 578	-32	-20,8
JEEP	124	164	1 230	913	-24,4	34,7
GENESIS	330	0	1 110	0		
PEUGEOT	145	183	1 026	1 794	-20,8	-42,8
CITROEN	98	153	785	1 110	-35,9	-29,3
DONGFENG	68	73	695	414	-6,8	67,9
SMART	44	38	690	354	15,8	94,9
CADILLAC	85	72	617	741	18,1	-16,7
FAW	105	99	569	648	6,1	-12,2
ZOTYE	29	242	569	1 384	-88	-58,9
CHANGAN	150	219	542	1 053	-31,5	-48,5
JAC	77	7	359	32	1000	1021,9
FIAT	80	8	250	84	900	197,6
BENTLEY	19	14	221	157	35,7	40,8



PASSENGER CARS

BRILLIANCE	19	0	125	6		1983,3
ROLLS ROYCE	21	5	111	53	320	109,4
LAMBORGHINI	16	14	102	35	14,3	191,4
MASERATI	7	23	82	157	-69,6	-47,8
DW HOWER	2	105	55	1 247	-98,1	-95,6
FOTON	6	25	42	181	-76	-76,8
HAWTAI	10	14	42	40	-28,6	5
TESLA	5	2	42	36	150	16,7
CHRYSLER	6	6	36	43	0	-16,3
RAVON	1	19	27	4 474	-94,7	-99,4
FERRARI	3	3	22	22	0	0
DODGE	3	4	14	12	-25	16,7
ASTON MARTIN	0	1	8	12	-100	-33,3
DFSK	8	0	8	0		
GAZ	7	0	7	3		133,3
DAIHATSU	1	1	6	2	0	200
MCLAREN	0	0	6	0		
LINCOLN	0	2	5	5	-100	0
DAEWOO	0	8	3	507	-100	-99,4
SSANGYONG	0	1	3	98	-100	-96,9
ACURA	1	0	2	0		
OPEL	0	1	2	1	-100	100
SMA	0	0	2	0		
ALFAROMEO	0	0	1	2		-50
BAW	0	0	1	0		
BYD	0	0	1	0		
TAGAZ	1	0	1	1		0
ZAZ	0	0	1	0		
DERWAYS	0	0	0	2		-100
TOTAL	138 579	137 405	990 470	1 001 091	0,9	-1,1
TOTAL Russian brands	29 970	29 333	230 618	221 439	2,2	4,1
TOTAL foreign brands	108 609	108 072	759 852	779 652	0,5	-2,5

Sales of new passenger cars in Russia in August and 8 months 2019 by class

Class	August 2019	August 2018	8 months 2019	8 months 2018	Market share August 2019, %	Market share 8 months 2019, %	Change August 2019 vs 2018, %	Change 8 months 2019 vs 2018, %
A	373	657	3 407	4 498	0,3	0,3	-43,2	-24,3
B	26 057	28 019	196 062	209 786	18,8	19,8	-7,0	-6,5
B+	12 309	10 000	94 611	77 658	8,9	9,6	23,1	21,8
C	15 604	17 720	125 445	139 724	11,3	12,7	-11,9	-10,2
D	5 094	5 707	33 656	30 573	3,7	3,4	-10,7	10,1
E	5 067	4 953	35 623	33 990	3,7	3,6	2,3	4,8
F+S	711	667	5 963	5 794	0,5	0,6	6,6	2,9
Minivan	4 170	4 152	30 875	30 621	3,0	3,1	0,4	0,8
SUV	69 193	65 530	464 820	468 441	49,9	46,9	5,6	-0,8
Not identified	1		8	6				33,3
TOTAL	138 579	137 405	990 470	1 001	100,0	100,0	0,9	-1,1



PASSENGER CARS

Top 25 model ranking of new passenger car sales in Russia in August and 8 months 2019

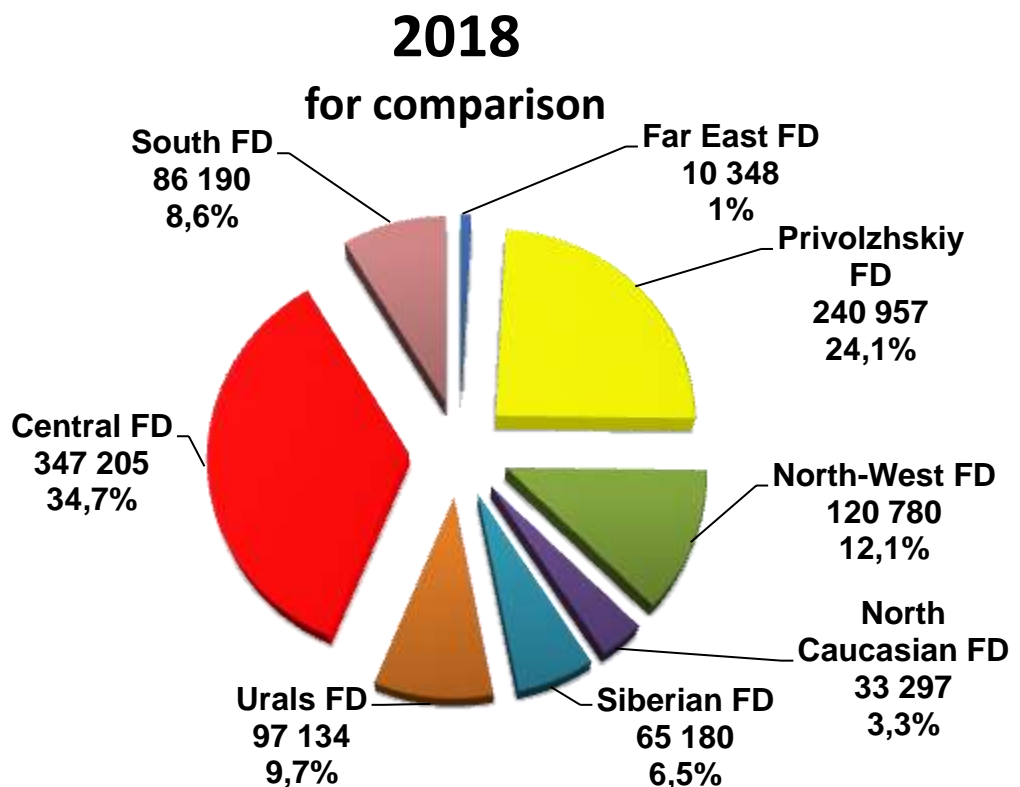
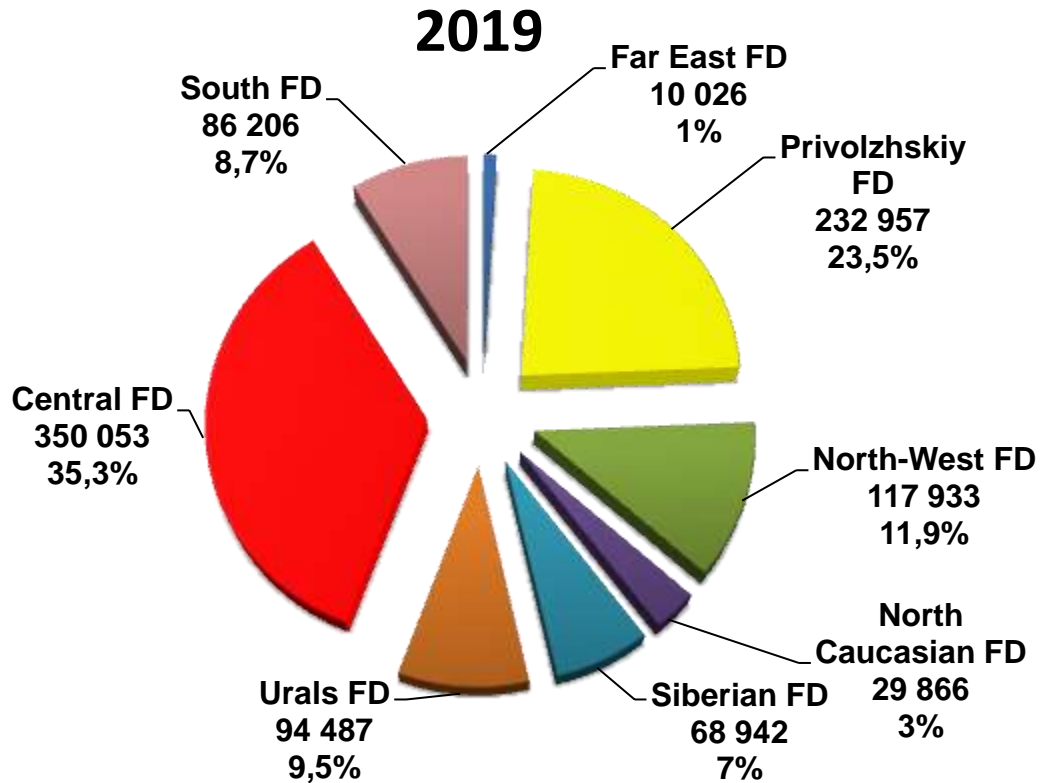
Rank	Model	Brand	August 2019	August 2018	8 months 2019	8 months 2018	Change August 2019 vs 2018, %	Change 8 months 2019 vs 2018, %
1	GRANTA	LADA	9 505	7 637	72 619	58 063	24,5	25,1
2	VESTA	LADA	8 730	7 978	71 837	62 885	9,4	14,2
3	RIO	KIA	7 782	7 142	56 364	61 618	9	-8,5
4	CRETA	HYUNDAI	6 310	4 734	43 836	41 797	33,3	4,9
5	SOLARIS	HYUNDAI	5 454	5 872	37 461	40 439	-7,1	-7,4
6	POLO	VOLKSWAGEN	4 409	4 840	34 337	35 715	-8,9	-3,9
7	LARGUS	LADA	4 018	4 025	29 737	29 630	-0,2	0,4
8	DUSTER	RENAULT	3 104	3 479	24 569	25 439	-10,8	-3,4
9	LOGAN	RENAULT	2 804	2 363	21 991	19 159	18,7	14,8
10	SPORTAGE	KIA	4 290	2 997	21 836	21 240	43,1	2,8
11	TIGUAN	VOLKSWAGEN	3 229	2 353	21 199	19 135	37,2	10,8
12	CAMRY	TOYOTA	2 824	2 358	21 175	18 378	19,8	15,2
13	RAPID	SKODA	2 433	2 866	20 682	19 716	-15,1	4,9
14	RAV4	TOYOTA	3 128	3 044	19 597	18 831	2,8	4,1
15	SANDERO	RENAULT	2 249	2 884	19 209	19 727	-22	-2,6
16	KAPTUR	RENAULT	2 400	2 408	18 721	18 660	-0,3	0,3
17	XRAY	LADA	2 710	3 453	18 598	22 584	-21,5	-17,6
18	OUTLANDER	MITSUBISHI	2 436	1 870	15 551	13 738	30,3	13,2
19	2121 NIVA	LADA 4x4	2 045	2 193	15 469	15 063	-6,7	2,7
20	MAGENTIS OPTIMA	KIA	2 651	2 850	15 188	11 926	-7	27,4
21	QASHQAI	NISSAN	2 307	1 913	14 451	13 008	20,6	11,1
22	KODIAQ	SKODA	2 291	1 738	14 099	5 742	31,8	145,5
23	NIVA	CHEVROLET	1 533	2 013	13 895	17 707	-23,8	-21,5
24	CX-5	MAZDA	2 625	1 902	13 826	13 516	38	2,3
25	OCTAVIA	SKODA	1 804	1 809	13 721	13 738	-0,3	-0,1





PASSENGER CARS

Structure of new car sales in Russia in 8 months 2019 by Federal District





LIGHT COMMERCIAL VEHICLES

Sales of new light commercial vehicles in Russia
Including light trucks (N1 category) and minibuses (M2 category)
in August and 8 months 2019 by brand

Brand	August 2019	August 2018	8 months 2019	8 months 2018	Change August 2019 vs 2018, %	Change 8 months 2019 vs 2018, %
GAZ	4 247	3 984	30 123	30 925	6,6	-2,6
UAZ	1 268	1 257	9 791	10 076	0,9	-2,8
FORD	1 355	937	7 606	6 521	44,6	16,6
VOLKSWAGEN	539	496	4 064	3 969	8,7	2,4
LADA	389	463	3 282	3 236	-16	1,4
MERCEDES	250	487	2 183	5 372	-48,7	-59,4
PEUGEOT	312	287	1 949	1 891	8,7	3,1
RENAULT	252	211	1 420	1 533	19,4	-7,4
HYUNDAI	252	248	1 354	1 169	1,6	15,8
CITROEN	160	173	1 230	1 442	-7,5	-14,7
IVECO	86	59	529	402	45,8	31,6
FIAT	80	31	448	676	158,1	-33,7
KIA	4	6	52	91	-33,3	-42,9
TOYOTA	2	2	13	12	0	8,3
DAIHATSU	1	0	8	2		300
MITSUBISHI	0	1	7	5	-100	40
JAC	1	0	5	0		
SUZUKI	0	1	3	4	-100	-25
TAGAZ	1	0	3	1		200
DONGFENG	0	1	2	5	-100	-60
NISSAN	0	0	2	4		-50
YUEJIN	0	3	2	6	-100	-66,7
BAW	0	2	1	4	-100	-75
GMC	0	0	1	1		0
HONDA	0	0	1	0		
MAZDA	0	1	1	1	-100	0
OPEL	0	0	1	0		
FREIGHTLINER	0	0	0	1		-100
GONOW	0	1	0	10	-100	-100
GOUPIL	0	0	0	4		-100
TOTAL	9 199	8 651	64 081	67 363	6,3	-4,9
TOTAL Russian brands	5 905	5 704	43 199	44 238	3,5	-2,3
TOTAL foreign brands	3 294	2 947	20 882	23 125	11,8	-9,7



LIGHT COMMERCIAL VEHICLES

Top 25 model ranking of new LCV sales including light trucks (N1 category) and minibuses (M2 category) in Russia, in August and 8 months 2019

Rank	Model	Brand	August 2019	August 2018	8 months 2019	8 months 2018	Change August 2019 vs 2018, %	Change 8 months 2019 vs 2018, %
1	GAZelle NEXT	GAZ	2 423	2 013	16 218	17 025	20,4	-4,7
2	TRANSIT	FORD	1 334	907	7 494	6 329	47,1	18,4
3	3302 GAZelle	GAZ	1 008	1 060	7 197	7 344	-4,9	-2
4	3909	UAZ	626	264	4 760	2 292	137,1	107,7
5	LARGUS FURGON	LADA	389	463	3 282	3 236	-16	1,4
6	3221 GAZelle	GAZ	223	286	2 263	1 727	-22	31
7	2752 SOBOL	GAZ	265	224	2 066	2 026	18,3	2
8	CARAVELLE	VOLKSWAGEN	234	179	1 562	1 700	30,7	-8,1
9	2206	UAZ	156	140	1 350	1 211	11,4	11,5
10	DOKKER	RENAULT	205	205	1 230	1 416	0	-13,1
11	PROFI	UAZ	121	175	1 207	1 271	-30,9	-5
12	3741	UAZ	136	522	1 121	3 995	-73,9	-71,9
13	H 1 H 100 STAREX	HYUNDAI	187	192	1 072	903	-2,6	18,7
14	2705 GAZelle	GAZ	150	189	1 020	1 358	-20,6	-24,9
15	2217 SOBOL	GAZ	111	149	912	1 048	-25,5	-13
16	V-CLASS	MERCEDES	114	53	908	1 218	115,1	-25,5
17	TRAVELLER	PEUGEOT	129	126	895	498	2,4	79,7
18	CADDY	VOLKSWAGEN	106	102	852	812	3,9	4,9
19	SPRINTER	MERCEDES	72	396	845	3 632	-81,8	-76,7
20	JUMPER	CITROEN	85	75	651	728	13,3	-10,6
21	MULTIVAN	VOLKSWAGEN	83	90	647	588	-7,8	10
22	3962	UAZ	111	63	613	574	76,2	6,8
23	TRANSPORTER	VOLKSWAGEN	61	88	604	510	-30,7	18,4
24	BOXER	PEUGEOT	87	70	537	684	24,3	-21,5
25	DAILY	IVECO	86	59	514	402	45,8	27,9

GAZelle NEXT

16 218 units **-4,1%**

FORD TRANSIT

7 494 units **18,4%**

3302 GAZelle

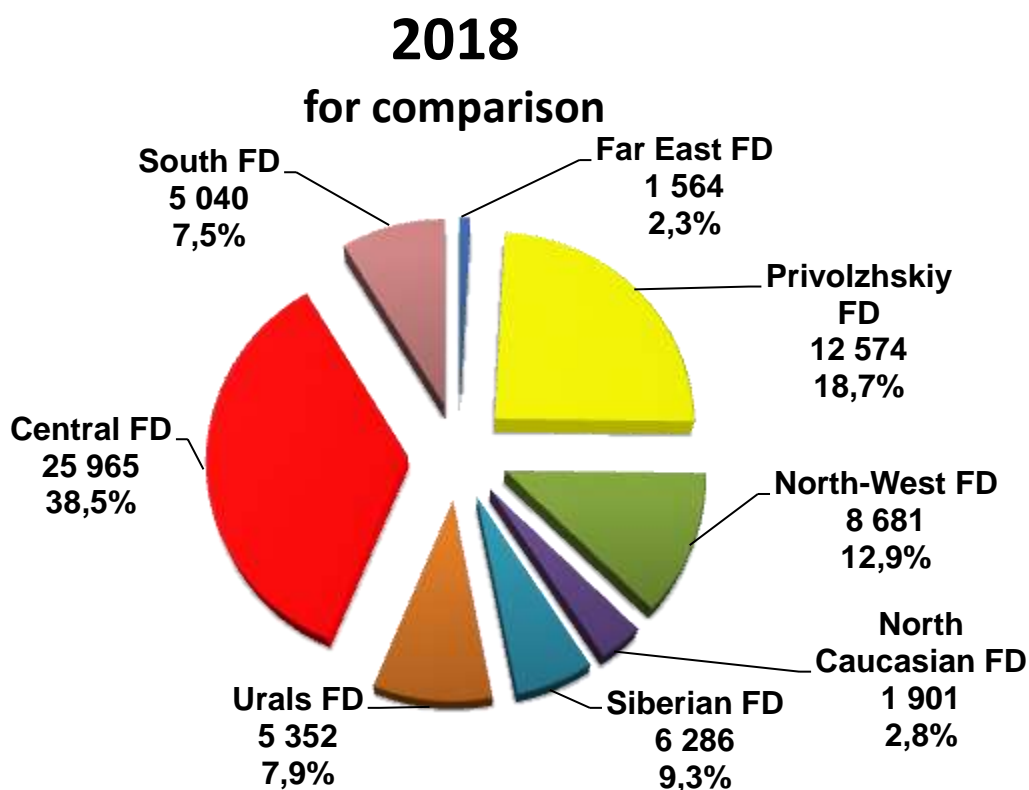
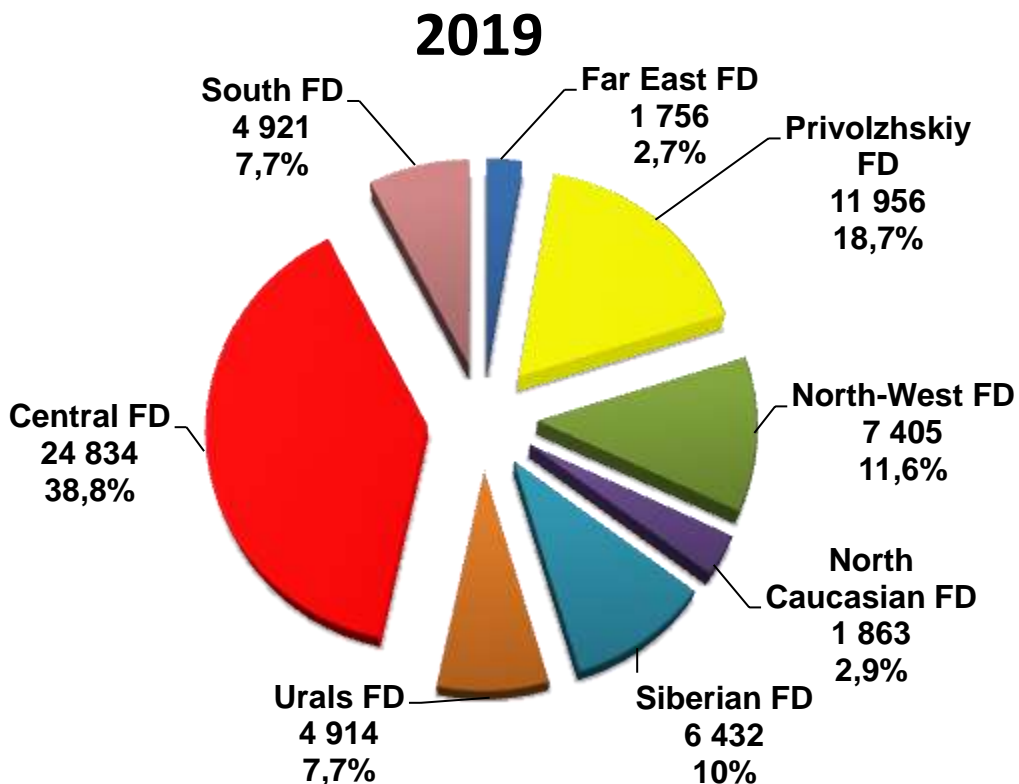
7 197 units **-2%**





LIGHT COMMERCIAL VEHICLES

Structure of new LCV sales including light trucks (N1 category) and minibuses (M2 category) in Russia in 8 months 2019 by Federal District





PICKUPS

Sales of new pickups in Russia in August and 8 months 2019 by brand

Brand	August 2019	August 2018	8 months 2019	8 months 2018	Change August 2019 vs 2018, %	Change 8 months 2019 vs 2018, %
UAZ	427	431	3 285	3 300	-0,9	-0,5
TOYOTA	312	277	1 848	1 722	12,6	7,3
MITSUBISHI	135	260	1 161	1 850	-48,1	-37,2
LADA	171	185	1 127	1 203	-7,6	-6,3
VOLKSWAGEN	54	71	402	435	-23,9	-7,6
MERCEDES	18	25	189	149	-28	26,8
ISUZU	24	10	167	66	140	153
FIAT	11	14	123	148	-21,4	-16,9
DODGE	18	5	89	42	260	111,9
FORD	4	9	37	36	-55,6	2,8
GONOW	2	4	18	14	-50	28,6
FOTON	0	3	12	19	-100	-36,8
GMC	0	1	0	1	-100	-100
NISSAN	0	1	0	2	-100	-100
SUBARU	0	0	0	1		-100
TOTAL	1 176	1 296	8 458	8 988	-9,3	-5,9
TOTAL Russian brands	598	616	4 412	4 503	-2,9	-2
TOTAL foreign brands	578	680	4 046	4 485	-15	-9,8



PICKUPS

Top 15 model ranking of new pickup sales in Russia in August and 8 months 2019

Rank	Model	Brand	August 2019	August 2018	8 months 2019	8 months 2018	Change August 2019 vs 2018, %	Change 8 months 2019 vs 2018, %
1	2363 PICKUP	UAZ	427	431	3 285	3 300	-0,9	-0,5
2	HILUX	TOYOTA	306	274	1 816	1 685	11,7	7,8
3	L 200	MITSUBISHI	135	260	1 161	1 850	-48,1	-37,2
4	2349 WIS	LADA	131	157	899	1 050	-16,6	-14,4
5	AMAROK	VOLKSWAGEN	54	71	402	435	-23,9	-7,6
6	2346 WIS	LADA	39	25	207	137	56	51,1
7	X-CLASS	MERCEDES	18	25	189	149	-28	26,8
8	D-MAX	ISUZU	24	10	167	66	140	153
9	FULLBACK	FIAT	11	14	123	148	-21,4	-16,9
10	PICKUP	RAM	18	5	89	42	260	111,9
11	F-SERIES	FORD	4	9	37	36	-55,6	2,8
12	TUNDRA	TOYOTA	5	3	28	31	66,7	-9,7
13	TROY	GONOW	2	4	18	14	-50	28,6
14	2347 WIS	LADA	0	3	18	9	-100	100
15	TUNLAND	FOTON	0	3	12	19	-100	-36,8

UAZ 2363 PICKUP

3 285 units **-0,5%**

TOYOTA HILUX

1 816 units **7,8%**

MITSUBISHI L200

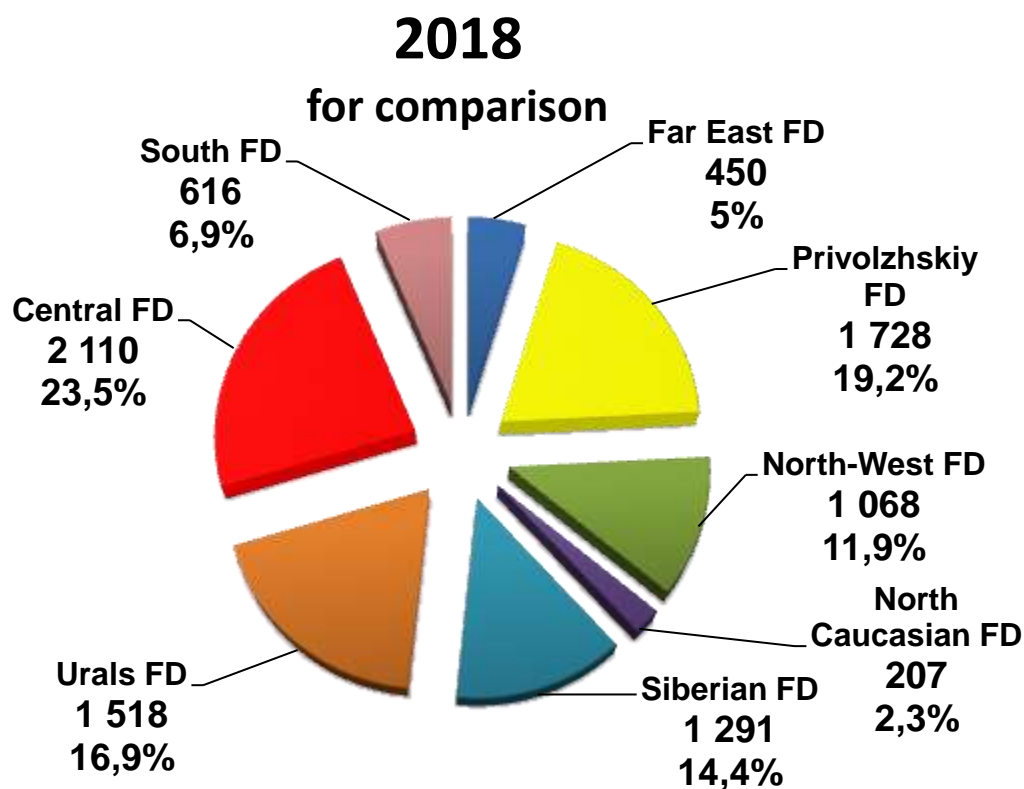
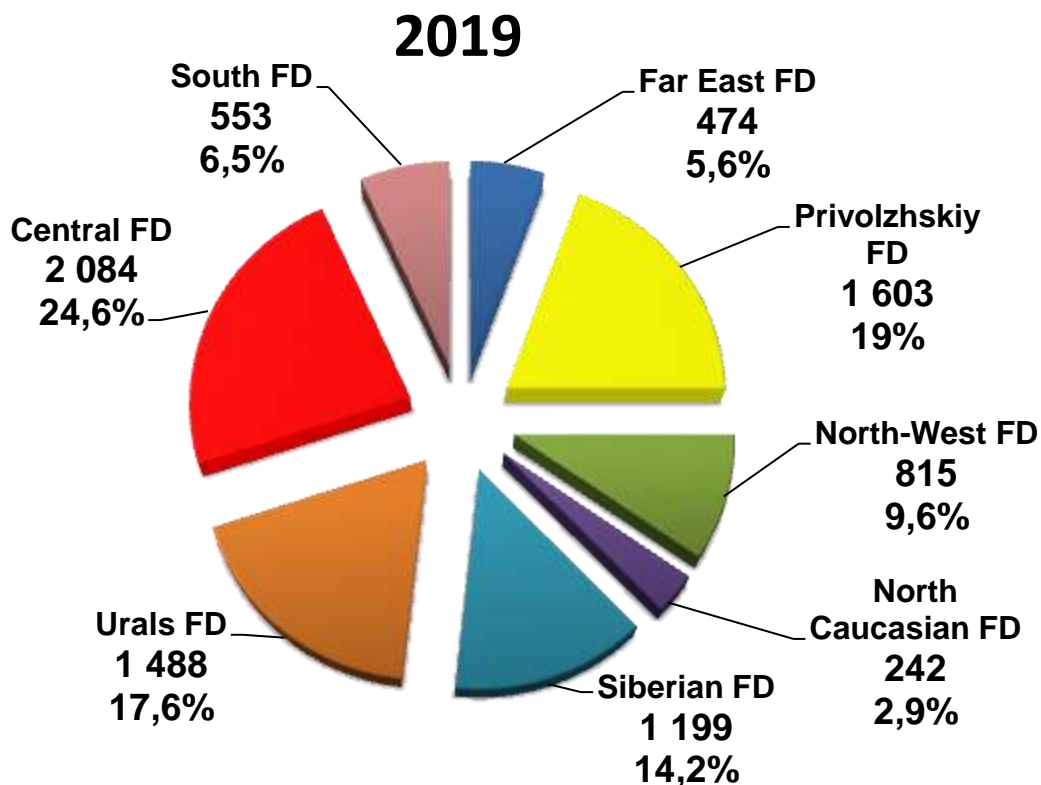
1 161 units **-37,2%**





PICKUPS

Structure of sales of new pickups in Russia in 8 months 2019 by Federal District





TRUCKS

Sales of new trucks in Russia in August and 8 months 2019 by brand, inclusive of special-purpose vehicles

Brand	August 2019	August 2018	8 months 2019	8 months 2018	Change August 2019 vs 2018, %	Change 8 months 2019 vs 2018, %
KAMAZ	2 355	1 873	17 487	16 128	25,7	8,4
GAZ	930	755	5 930	5 800	23,2	2,2
VOLVO	403	351	3 565	4 100	14,8	-13
SCANIA	325	497	3 028	3 609	-34,6	-16,1
MAN	414	361	2 658	2 941	14,7	-9,6
MERCEDES	268	443	2 273	2 790	-39,5	-18,5
ISUZU	257	320	1 882	2 262	-19,7	-16,8
MAZ	250	202	1 843	1 788	23,8	3,1
URAL	191	236	1 597	1 622	-19,1	-1,5
DAF	190	246	1 407	1 886	-22,8	-25,4
HYUNDAI	121	159	960	1 188	-23,9	-19,2
HINO	84	115	725	1 226	-27	-40,9
SHAANXI	114	73	705	459	56,2	53,6
IVECO	130	134	597	573	-3	4,2
RENAULT	123	70	595	637	75,7	-6,6
MAZ MAN	82	90	591	626	-8,9	-5,6
FUSO	69	93	403	662	-25,8	-39,1
JAC	49	20	320	142	145	125,4
HOWO	53	30	248	191	76,7	29,8
FAW	20	25	226	326	-20	-30,7
FOTON	9	16	157	110	-43,8	42,7
IVECO AMT	20	37	151	217	-45,9	-30,4
FORD	21	4	94	33	425	184,8
XU GONG	14	10	62	28	40	121,4
NEFAZ	14	7	61	104	100	-41,3
ZIL	7	3	45	7	133,3	542,9
DAEWOO	7	5	40	30	40	33,3
TATRA	11	12	21	48	-8,3	-56,2
TONAR	0	0	19	4		375
ZOOMLION	4	1	18	1	300	1700
SANY	0	0	15	13		15,4
DONGFENG	1	5	14	86	-80	-83,7
LIEBHERR	4	0	12	9		33,3
C C	0	0	8	9		-11,1
DAYUN	0	1	4	1	-100	300
GROVE	0	1	3	5	-100	-40
NISSAN	0	0	3	0		
TADANO	2	0	3	0		
TEREX-DEMAG	0	0	3	1		200
MZKT	0	0	2	9		-77,8



TRUCKS

TATA	0	0	2	4		-50
AMUR	0	0	0	1		-100
BAW	0	0	0	1		-100
KRAZ	0	0	0	16		-100
TOTAL	6 542	6 195	47 777	49 693	5,6	-3,9
TOTAL Russian brands	3 497	2 874	25 120	23 662	21,7	6,2
TOTAL foreign brands	3 045	3 321	22 657	26 031	-8,3	-13,0

Sales of new trucks in Russia in August and 8 months 2019 by type

Type	August 2019	August 2018	8 months 2019	8 months 2018	Market share August 2019, %	Market share August 2018, %	Market share 8 months 2019, %	Market share 8 months 2018, %
Truck-tractor	2 113	2 255	16 460	18 882	32,3	36,4	34,5	38,0
Dump truck	1 290	997	8 831	8 114	19,7	16,1	18,5	16,3
Other special equipment	615	672	5 403	5 111	9,4	10,9	11,3	10,3
Drop-side flat bed	596	561	4 115	4 272	9,1	9,1	8,6	8,6
Other truck types	630	508	4 587	3 637	9,6	8,2	9,6	7,3
Van	498	374	3 126	3 788	7,6	6,0	6,5	7,6
Refrigerator	299	354	1 628	2 440	4,6	5,7	3,4	4,9
Autocrane	162	183	1 240	1 137	2,5	3,0	2,6	2,3
Tanker	247	196	1 681	1 619	3,8	3,2	3,5	3,3
Refueler	43	40	376	373	0,7	0,7	0,8	0,8
Mobile repair shop	43	42	293	289	0,7	0,7	0,6	0,6
Autoloader	3	4	20	9	0,1	0,1	0,0	0,0
Ambulance	3	7	12	7	0,1	0,1	0,0	0,0
Miscellaneous	0	2	5	15	0,0	0,0	0,0	0,0
TOTAL	6 542	6 195	47 777	49 693	100,0	100,0	100,0	100,0



TRUCKS

Top 25 model ranking of new truck sales in Russia in August and 8 months 2019

Rank	Model	Brand	August 2019	August 2018	8 months 2019	8 months 2018	Change August 2019 vs 2018, %	Change 8 months 2019 vs 2018, %
1	43118 6X6	KAMAZ	515	494	4 079	4 130	4,3	-1,2
2	GAZON NEXT	GAZ	661	518	4 048	3 950	27,6	2,5
3	65115 6X4	KAMAZ	521	473	3 820	3 557	10,1	7,4
4	5490 4X2	KAMAZ	476	228	3 417	2 906	108,8	17,6
5	ACTROS	MERCEDES	243	392	2 199	2 526	-38	-12,9
6	6520 6X4	VOLVO	271	233	1 954	2 065	16,3	-5,4
7	SERIES FH 4X2	VOLVO	193	173	1 904	2 542	11,6	-25,1
8	TGX 18.XXX 4X2	MAN	235	138	1 332	1 332	70,3	0
9	XF 105 FT 4X2	DAF	176	224	1 248	1 744	-21,4	-28,4
10	3307	GAZ	180	101	963	499	78,2	93
11	4320 6X6	URAL	106	147	933	867	-27,9	7,6
12	43253 4X2	KAMAZ	112	72	797	543	55,6	46,8
13	MIGHTY	HYUNDAI	75	129	740	1 020	-41,9	-27,5
14	NQR	ISUZU	103	73	710	726	41,1	-2,2
15	SERIES G 4X2	SCANIA	60	133	689	864	-54,9	-20,3
16	SERIES R 4X2	SCANIA	49	210	683	1 253	-76,7	-45,5
17	NPR	ISUZU	71	137	598	975	-48,2	-38,7
18	53605 4X2	KAMAZ	66	36	583	355	83,3	64,2
19	6312 6X4	MAZ-MAN	81	90	548	617	-10	-11,2
20	STRALIS	IVECO	109	120	461	418	-9,2	10,3
21	SX 325 6X4	SHAANXI	64	45	412	336	42,2	22,6
22	CANTER	FUSO	69	93	403	662	-25,8	-39,1
23	3308 SADKO	GAZ	40	65	398	703	-38,5	-43,4
24	5557 6X6	URAL	46	60	397	529	-23,3	-25
25	T-SERIES	RENAULT	84	46	394	517	82,6	-23,8

KAMAZ 43118 6X6

4 079 units **-1,2%**

GAZ GAZON NEXT

4 048 units **2,5%**

KAMAZ 65115 6X4

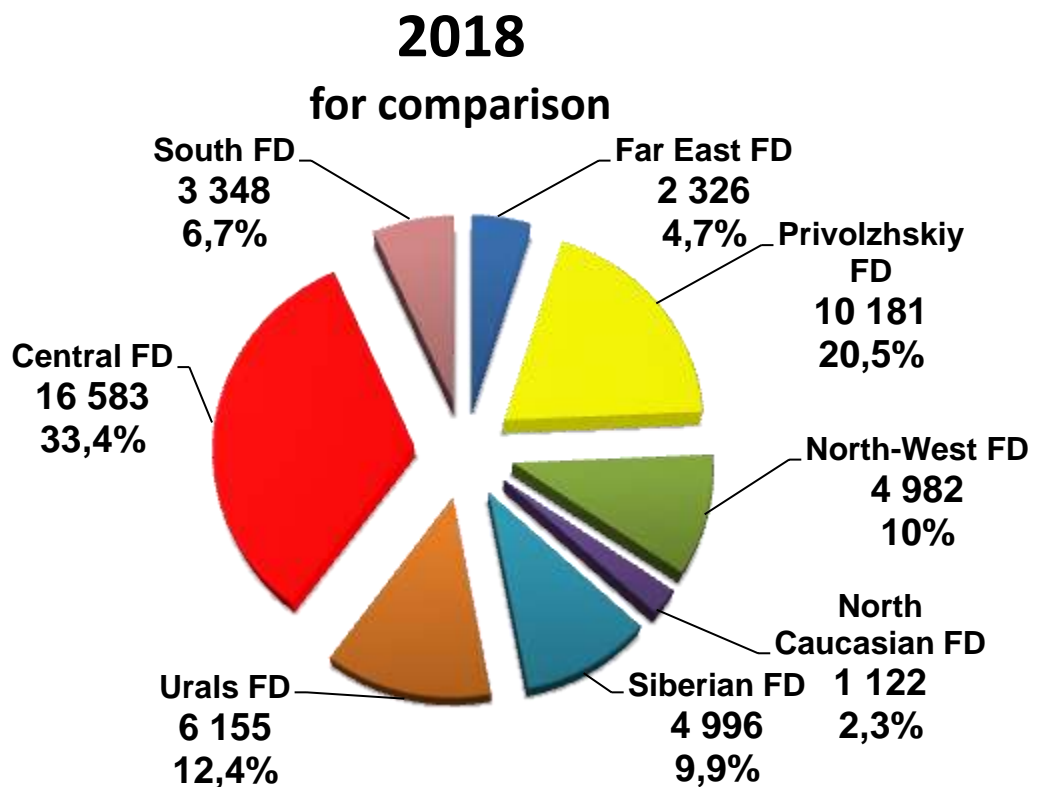
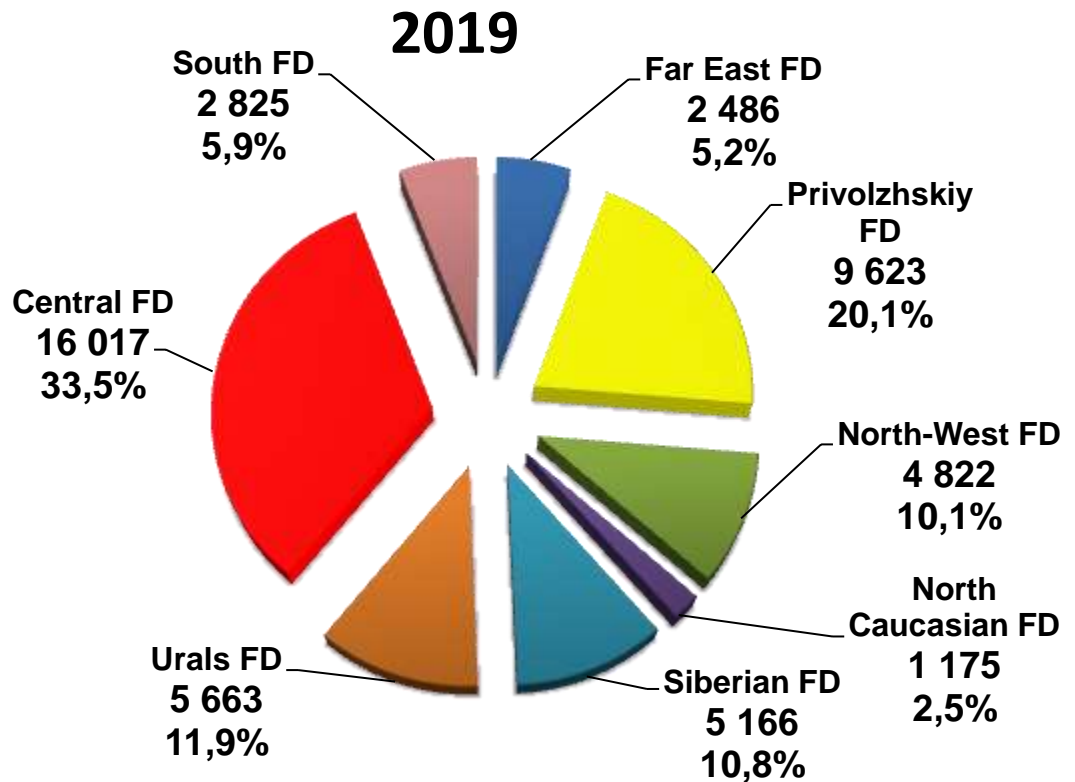
3 820 units **7,4%**





TRUCKS

Structure of sales of new truck in Russia in 8 months 2019 by Federal District





BUSES

Sales of new buses in Russia in August and 8 months 2019 by brand

Brand	August 2019	August 2018	8 months 2019	8 months 2018	Change August 2019 vs 2018, %	Change 8 months 2019 vs 2018, %
PAZ	704	597	4 997	4 271	17,9	17
LIAZ	110	12	890	1 164	816,7	-23,5
NEFAZ	126	50	873	632	152	38,1
GAZ	172	25	517	676	588	-23,5
YUTONG	57	34	361	399	67,6	-9,5
VOLZHANIN	50	50	278	406	0	-31,5
KAVZ	33	29	220	200	13,8	10
MAZ	14	17	198	396	-17,6	-50
HIGER	33	9	146	124	266,7	17,7
URAL	17	30	143	206	-43,3	-30,6
ZHONGTONG	11	20	110	86	-45	27,9
KING LONG (KLM)	23	3	102	82	666,7	24,4
SIMAZ	12	0	101	4		2425
GOLDEN DRAGON	8	3	45	92	166,7	-51,1
NEMAN	7	6	44	10	16,7	340
LOTOS	0	0	29	0		
IRISBUS	0	0	20	9		122,2
MAN	2	1	14	13	100	7,7
SCANIA	4	1	14	15	300	-6,7
HYUNDAI	2	0	13	15		-13,3
MERCEDES	1	0	5	12		-58,3
HUAXIA	0	0	2	0		
ASIA	0	0	1	0		
DAEWOO	0	0	0	2		-100
NEOPLAN	0	0	0	3		-100
SAZ	0	0	0	1		-100
TOTAL	1 386	887	9 123	8 818	56,3	3,5
TOTAL Russian brands	1 224	793	8 048	7 559	54,4	6,5
TOTAL foreign brands	162	94	1 075	1 259	72,3	-14,6



BUSES

Top 25 model ranking of new bus sales in Russia in August and 8 months 2019

Rank	Model	Brand	August 2019	August 2018	8 months 2019	8 months 2018	Change August 2019 vs 2018, %	Change 8 months 2019 vs 2018, %
1	3205	PAZ	235	315	2 357	2 256	-25,4	4,5
2	3204	PAZ	343	179	1 543	1 260	91,6	22,5
3	5299, 5297 4X2	NEFAZ, KAMAZ	122	47	765	478	159,6	60
4	4234	PAZ	98	69	730	511	42	42,9
5	GAZelle NEXT D	GAZ	172	25	517	676	588	-23,5
6	5292	LIAZ	56	0	437	338		29,3
7	6213	LIAZ	7	0	280	222		26,1
8	6119	YUTONG	37	25	271	333	48	-18,6
9	52701	VOLZHANIN	46	48	267	344	-4,2	-22,4
10	3206	PAZ	10	7	230	47	42,9	389,4
11	4238	KAVZ	25	21	162	163	19	-0,6
12	3255 4320 6X6	URAL	17	30	143	206	-43,3	-30,6
13	3203	PAZ	18	22	136	181	-18,2	-24,9
14	LCK-SERIES	ZHONGTONG	11	20	110	86	-45	27,9
15	4292	LIAZ	24	0	106	116		-8,6
16	2258	SIMAZ	12	0	101	4		2425
17	206 - 226	MAZ	6	7	98	127	-14,3	-22,8
18	KLQ-SERIES	HIGER	22	3	95	47	633,3	102,1
19	103	MAZ	4	10	85	44	-60	93,2
20	4208, 4310 6X6	NEFAZ, KAMAZ	4	3	76	100	33,3	-24
21	XMQ 6129	KING LONG (KLM)	11	3	66	54	266,7	22,2
22	6899	YUTONG	14	3	56	43	366,7	30,2
23	KLQ 6129	HIGER	9	5	44	69	80	-36,2
24	4202	NEMAN	7	6	44	10	16,7	340
25	5256	LIAZ	11	3	33	440	266,7	-92,5

PAZ 3205

2 357 units **4,5%**

PAZ 3204

1 543 units **22,5%**



NEFAZ 5299 (KAMAZ 5297)

765 units **60%**





BUSES

Structure of new bus sales in Russia in 8 months 2019 by Federal District

