



PRESS-RELEASE

16 AUGUST 2019

In July 2019 sales of new MOTOR VEHICLES in Russia, based on registration data, rose by 11.4% year-on-year to 158 285 vehicles. In the first seven months of 2019 the total sales were 963 027 vehicles, down 1.9% year-on-year, of which:

- Passenger cars – 140 260 units in July 2019, up 11.9% YOY; 851 891 units in January-July 2019, down 1.4% YOY.
- Light commercial vehicles including light trucks (N1 category, without pickups) and minibuses (M2 category) – 9 220 units in July 2019, up 8.4% YOY; 54 882 units in January-July 2019, down 6.5% YOY.
- Pickups – 1 166 units in July 2019, up 11.9% YOY; 7 282 units in January-July 2019, down 5.3% YOY.
- Trucks (except N1 category), inclusive of special-purpose vehicles, – 6 391 units in July 2019, up 1.7% YOY; 41 235 units in January-July 2019, down 5.2% YOY.
- Buses (except M2 category) – 1 248 units in July 2019, up 46.1% YOY; 7 737 units in January-July 2019, down 2.4% YOY.

COMMENT:

Alexander Kovrigin, Deputy Managing Director of ASM Holding, commented:

A steep rise of the passenger car market in July 2019 was due to large sale of cars produced in 2018 and simultaneous reduction of prices for vehicles of the current year manufacture. The growth of sales was also influenced by registration of the so-called “yellow” vehicles missing in dealer reporting with the AEB Automobile Manufacturers Committee that month. For the months to come we forecast a decrease of car sales as the consumer purchasing capacity remains low in the country. The same reasons explain a growth of LCV and pickup sales. Following our forecasts, a decrease of sales is expected for these vehicle categories as well.

Truck sales grew by 1.7% in July. This is connected with practicing on the truck market of trading schemes similar to those used for selling cars, e.g. sale, leasing, various special programs.

The bus market in Russia revealed a huge (up 46.1%) growth of sales in July. This happened under influence of the tenders carried in the Central, Privolzhsky and Siberian Federal Districts. A further growth may continue should similar purchasing campaigns be also organized in other federal districts.

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PASSENGER CARS

Sales of new passenger cars in Russia in July and 7 months 2019 by brand

Brand	July 2019	July 2018	7 months 2019	7 months 2018	Change July 2019 vs 2018, %	Change 7 months 2019 vs 2018, %
LADA	31 289	26 943	193 980	184 144	16,1	5,3
KIA	20 565	17 101	114 942	119 336	20,3	-3,7
HYUNDAI	15 546	13 887	92 754	95 153	11,9	-2,5
RENAULT	12 910	9 687	75 574	72 509	33,3	4,2
VOLKSWAGEN	8 781	8 339	54 353	53 876	5,3	0,9
TOYOTA	9 400	8 644	52 971	52 400	8,7	1,1
SKODA	6 827	6 343	42 681	37 719	7,6	13,2
NISSAN	4 819	5 487	35 421	41 327	-12,2	-14,3
MITSUBISHI	3 747	2 777	21 905	19 183	34,9	14,2
BMW	3 420	3 182	21 137	18 339	7,5	15,3
MERCEDES	3 038	2 421	19 041	18 879	25,5	0,9
MAZDA	2 854	2 509	15 998	16 510	13,8	-3,1
FORD	1 797	2 927	15 400	22 123	-38,6	-30,4
CHEVROLET	1 748	1 962	12 899	16 554	-10,9	-22,1
DATSUN	1 990	1 960	12 372	13 381	1,5	-7,5
LEXUS	1 874	1 847	10 785	12 864	1,5	-16,2
AUDI	1 221	1 097	7 860	8 347	11,3	-5,8
UAZ	942	958	6 667	7 958	-1,7	-16,2
LAND ROVER	653	640	4 636	4 663	2	-0,6
GEELY	832	218	4 509	1 238	281,7	264,2
VOLVO	734	572	4 255	3 917	28,3	8,6
HAVAL	939	176	4 155	1 274	433,5	226,1
SUBARU	547	496	3 734	4 099	10,3	-8,9
SUZUKI	643	506	3 121	3 074	27,1	1,5
PORSCHE	498	407	2 953	2 735	22,4	8
CHERY	385	416	2 348	2 510	-7,5	-6,5
INFINITI	294	254	2 097	2 595	15,7	-19,2
LIFAN	210	1 420	1 768	7 573	-85,2	-76,7
HONDA	194	415	1 324	2 619	-53,3	-49,4
MINI	273	256	1 228	1 351	6,6	-9,1
JEEP	139	113	1 106	749	23	47,7
JAGUAR	157	179	1 074	1 319	-12,3	-18,6
PEUGEOT	126	210	881	1 611	-40	-45,3
GENESIS	97	0	780	0		
CITROEN	125	115	687	957	8,7	-28,2
SMART	41	47	646	316	-12,8	104,4
DONGFENG	92	58	627	341	58,6	83,9
ZOTYE	32	166	540	1 142	-80,7	-52,7
CADILLAC	89	84	532	669	6	-20,5
FAW	85	100	464	549	-15	-15,5
CHANGAN	80	169	392	834	-52,7	-53
JAC	73	2	282	25	3550	1028
BENTLEY	25	12	202	143	108,3	41,3
FIAT	26	8	170	76	225	123,7



PASSENGER CARS

BRILLIANCE	21	0	106	6		1666,7
ROLLS ROYCE	17	8	90	48	112,5	87,5
LAMBORGHINI	19	3	86	21	533,3	309,5
MASERATI	8	22	75	134	-63,6	-44
GREAT WALL	1	97	53	1 142	-99	-95,4
TESLA	9	9	37	34	0	8,8
FOTON	6	26	36	156	-76,9	-76,9
HAWTAI	3	14	32	26	-78,6	23,1
CHRYSLER	4	3	30	37	33,3	-18,9
RAVON	1	32	26	4 455	-96,9	-99,4
FERRARI	6	3	19	19	100	0
DODGE	1	3	11	8	-66,7	37,5
ASTON MARTIN	1	1	8	11	0	-27,3
MCLAREN	0	0	6	0		
DAIHATSU	2	0	5	1		400
LINCOLN	3	0	5	3		66,7
DAEWOO	1	5	3	499	-80	-99,4
SSANGYONG	0	4	3	97	-100	-96,9
OPEL	0	0	2	0		
SMA	0	0	2	0		
ACURA	0	0	1	0		
ALFA ROMEO	0	0	1	2		-50
BAW	0	0	1	0		
BYD	0	0	1	0		
ZAZ	0	0	1	0		
DERWAYS	0	0	0	2		-100
GAZ	0	0	0	3		-100
TAGAZ	0	0	0	1		-100
TOTAL	140 260	125 340	851 891	863 686	11,9	-1,4
TOTAL Russian brands	32 231	27 901	200 648	192 106	15,5	4,4
TOTAL foreign brands	108 029	97 439	651 243	671 580	10,9	-3

Sales of new passenger cars in Russia in July and 7 months 2019 by class

Class	July 2019	July 2018	7 months 2019	7 months 2018	Market share July 2019, %	Market share 7 months 2019, %	Change July 2019 vs 2018, %	Change 7 months 2019 vs 2018, %
A	352	391	3 034	3 841	0,3	0,4	-10,0	-21,0
B	28 195	26 992	170 005	181 767	20,1	20,0	4,5	-6,5
B+	13 221	9 851	82 302	67 658	9,4	9,7	34,2	21,6
C	16 254	17 414	109 841	122 004	11,6	12,9	-6,7	-10,0
D	4 818	3 738	28 562	24 866	3,4	3,4	28,9	14,9
E	4 910	5 371	30 556	29 037	3,5	3,6	-8,6	5,2
F+S	810	689	5 252	5 127	0,6	0,6	17,6	2,4
Minivan	4 619	3 969	26 705	26 469	3,3	3,1	16,4	0,9
SUV	67081	56925	395627	402911	47,83	46,44	17,84	-1,81
HEOПP.			7	6				16,7
TOTAL	140 260	125 340	851 891	863 686	100,0	100,0	11,9	-1,4



PASSENGER CARS

Top 25 model ranking of new passenger car sales in Russia in July and 7 months 2019

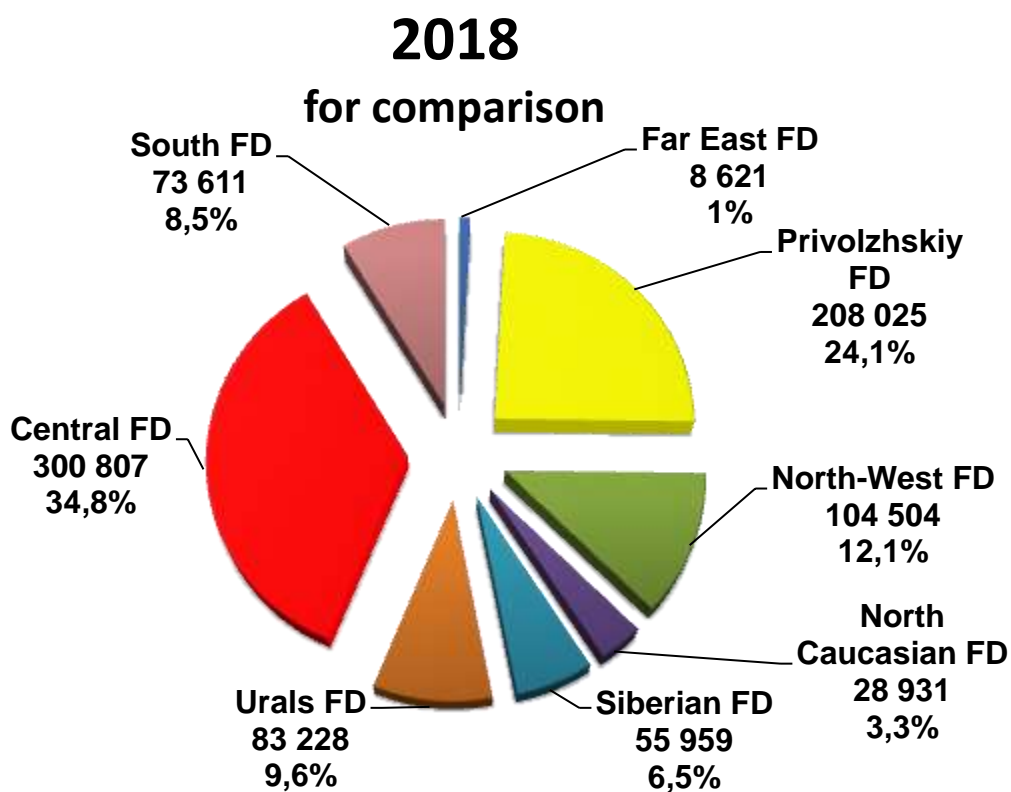
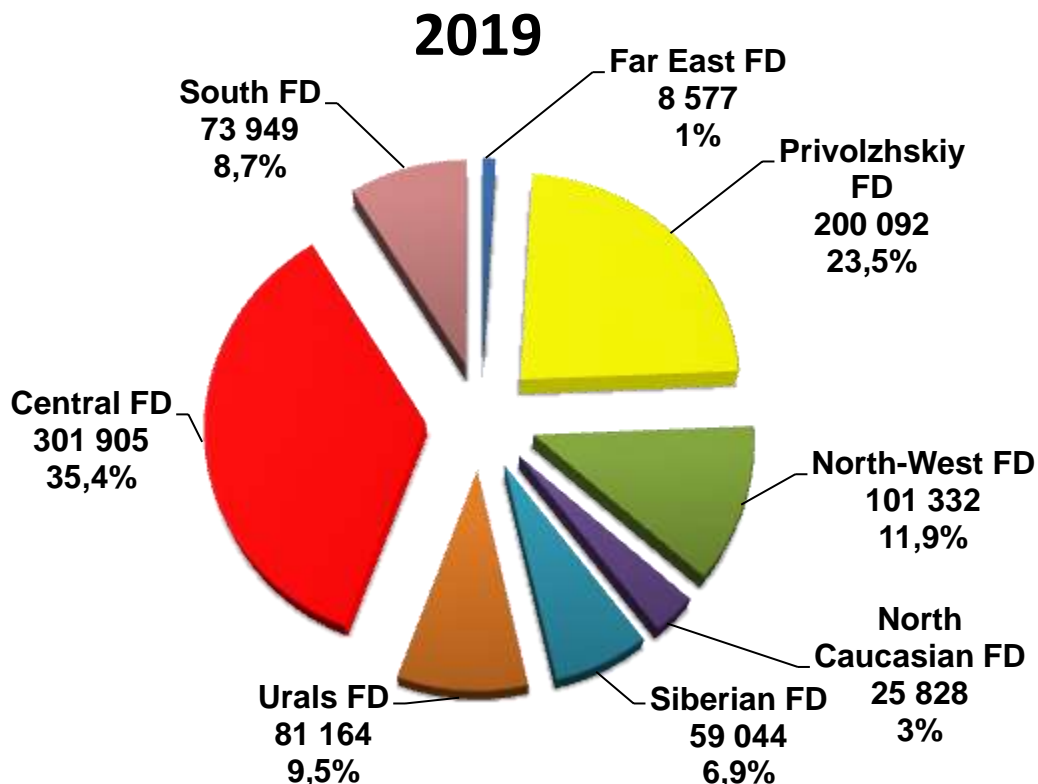
Rank	Model	Brand	July 2019	July 2018	7 months 2019	7 months 2018	Change July 2019 vs 2018, %	Change 7 months 2019 vs 2018, %
1	GRANTA	LADA	9 936	7 555	63 114	50 426	31,5%	25,2%
2	VESTA	LADA	9 498	8 297	63 107	54 907	14,5	14,9
3	RIO	KIA	7 922	7 231	48 582	54 476	9,6	-10,8
4	CRETA	HYUNDAI	6 088	4 889	37 526	37 063	24,5	1,2
5	SOLARIS	HYUNDAI	5 682	5 346	32 007	34 567	6,3	-7,4
6	POLO	VOLKSWAGEN	4 824	5 481	29 928	30 875	-12	-3,1
7	LARGUS	LADA	4 465	3 867	25 719	25 605	15,5	0,4
8	DUSTER	RENAULT	3 192	2 932	21 465	21 960	8,9	-2,3
9	LOGAN	RENAULT	3 285	2 296	19 187	16 796	43,1	14,2
10	CAMRY	TOYOTA	3 093	3 131	18 351	16 020	-1,2	14,6
11	RAPID	SKODA	2 963	2 595	18 249	16 850	14,2	8,3
12	TIGUAN	VOLKSWAGEN	3 021	2 107	17 970	16 782	43,4	7,1
13	SPORTAGE	KIA	4 415	2 644	17 546	18 243	67	-3,8
14	SANDERO	RENAULT	2 404	2 444	16 960	16 843	-1,6	0,7
15	RAV4	TOYOTA	3 256	2 631	16 469	15 787	23,8	4,3
16	KAPTUR	RENAULT	2 736	1 917	16 321	16 252	42,7	0,4
17	XRAY	LADA	2 904	2 862	15 888	19 131	1,5	-17
18	2121 NIVA	LADA 4x4	2 052	1 765	13 424	12 870	16,3	4,3
19	OUTLANDER	MITSUBISHI	2 901	1 608	13 115	11 868	80,4	10,5
20	MAGENTIS OPTIMA	KIA	2 369	1 201	12 537	9 076	97,3	38,1
21	NIVA	CHEVROLET	1 645	1 879	12 362	15 694	-12,5	-21,2
22	QASHQAI	NISSAN	1 883	1 458	12 144	11 095	29,1	9,5
23	OCTAVIA	SKODA	1 807	1 798	11 917	11 929	0,5	-0,1
24	KODIAQ	SKODA	1 978	1 724	11 808	4 004	14,7	194,9
25	TUCSON	HYUNDAI	1 710	1 920	11 640	11 643	-10,9	0





PASSENGER CARS

Structure of new car sales in Russia in 7 months 2019 by Federal District





LIGHT COMMERCIAL VEHICLES

Sales of new light commercial vehicles in Russia
Including light trucks (N1 category) and minibuses (M2 category)
in July and 7 months 2019 by brand

Brand	July 2019	July 2018	7 months 2019	7 months 2018	Change July 2019 vs 2018, %	Change 7 months 2019 vs 2018, %
GAZ	4 247	4 073	25 876	26 941	4,3	-4
UAZ	1 316	1 137	8 523	8 819	15,7	-3,4
FORD	1 144	845	6 251	5 584	35,4	11,9
VOLKSWAGEN	620	466	3 525	3 473	33	1,5
LADA	495	374	2 893	2 773	32,4	4,3
MERCEDES	212	605	1 933	4 885	-65	-60,4
PEUGEOT	303	318	1 637	1 604	-4,7	2,1
RENAULT	272	204	1 168	1 322	33,3	-11,6
HYUNDAI	247	178	1 102	921	38,8	19,7
CITROEN	205	189	1 070	1 269	8,5	-15,7
IVECO	64	65	443	343	-1,5	29,2
FIAT	76	28	368	645	171,4	-42,9
KIA	9	7	48	85	28,6	-43,5
TOYOTA	2	2	11	10	0	10
DAIHATSU	1	1	7	2	0	250
MITSUBISHI	1	0	7	4		75
JAC	3	0	4	0		
SUZUKI	0	1	3	3	-100	0
DONGFENG	0	0	2	4		-50
NISSAN	0	1	2	4	-100	-50
TAGAZ	0	0	2	1		100
YUEJIN	0	1	2	3	-100	-33,3
BAW	0	1	1	2	-100	-50
GMC	1	0	1	1		0
HONDA	0	0	1	0		
MAZDA	1	0	1	0		
OPEL	1	0	1	0		
FREIGHTLINER	0	1	0	1	-100	-100
GONOW	0	3	0	9	-100	-100
GOUPIL	0	4	0	4	-100	-100
TOTAL	9 220	8 504	54 882	58 712	8,4	-6,5
TOTAL Russian brands	6 058	5 584	37 294	38 534	8,5	-3,2
TOTAL foreign brands	3 162	2 920	17 588	20 178	8,3	-12,8



LIGHT COMMERCIAL VEHICLES

Top 25 model ranking of new LCV sales including light trucks (N1 category) and minibuses (M2 category) in Russia, in July and 7 months 2019

Rank	Model	Brand	July 2019	July 2018	7 months 2019	7 months 2018	Change July 2019 vs 2018, %	Change 7 months 2019 vs 2018, %
1	GAZelle NEXT	GAZ	2 296	2 171	13 795	15 012	5,8	-8,1
2	3302 GAZelle	GAZ	1 089	1 037	6 189	6 284	5	-1,5
3	TRANSIT	FORD	1 129	816	6 160	5 422	38,4	13,6
4	3909	UAZ	725	262	4 134	2 028	176,7	103,8
5	LARGUS FURGON	LADA	495	374	2 893	2 773	32,4	4,3
6	3221 GAZelle	GAZ	299	256	2 040	1 441	16,8	41,6
7	2752 SOBOL	GAZ	235	212	1 801	1 802	10,8	-0,1
8	CARAVELLE	VOLKSWAGEN	224	175	1 328	1 521	28	-12,7
9	2206	UAZ	182	144	1 194	1 071	26,4	11,5
10	PROFI	UAZ	111	133	1 086	1 096	-16,5	-0,9
11	DOKKER	RENAULT	241	197	1 025	1 211	22,3	-15,4
12	3741	UAZ	148	450	985	3 473	-67,1	-71,6
13	H 1 H 100 STAREX	HYUNDAI	202	137	885	711	47,4	24,5
14	2705 GAZelle	GAZ	170	185	870	1 169	-8,1	-25,6
15	2217 SOBOL	GAZ	98	145	801	899	-32,4	-10,9
16	V-CLASS	MERCEDES	102	122	794	1 165	-16,4	-31,8
17	SPRINTER	MERCEDES	75	434	773	3 236	-82,7	-76,1
18	TRAVELLER	PEUGEOT	107	132	766	372	-18,9	105,9
19	CADDY	VOLKSWAGEN	101	91	746	710	11	5,1
20	JUMPER	CITROEN	136	66	566	653	106,1	-13,3
21	MULTIVAN	VOLKSWAGEN	97	86	564	498	12,8	13,3
22	TRANSPORTER	VOLKSWAGEN	135	83	543	422	62,7	28,7
23	3962	UAZ	55	70	502	511	-21,4	-1,8
24	BOXER	PEUGEOT	76	87	450	614	-12,6	-26,7
25	SPACE TOURER	CITROEN	65	94	435	323	-30,9	34,7

GAZelle NEXT

13 795 units **-8,1%**

3302 GAZelle

6 189 units **-1,5%**

FORD TRANSIT

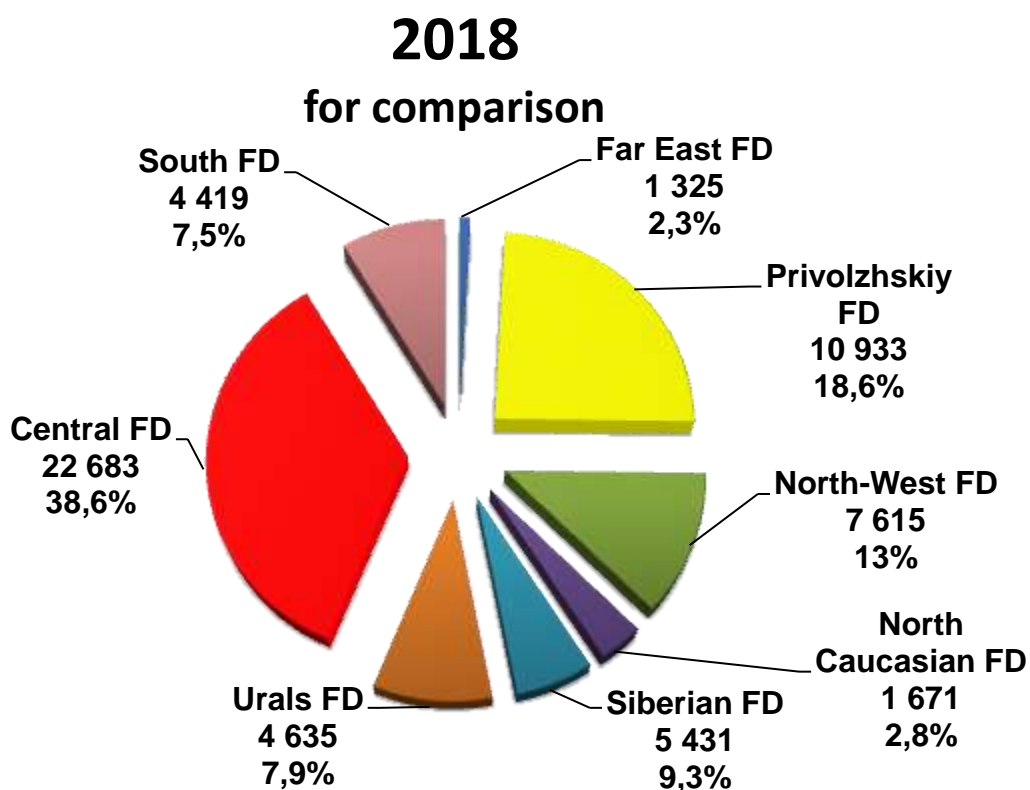
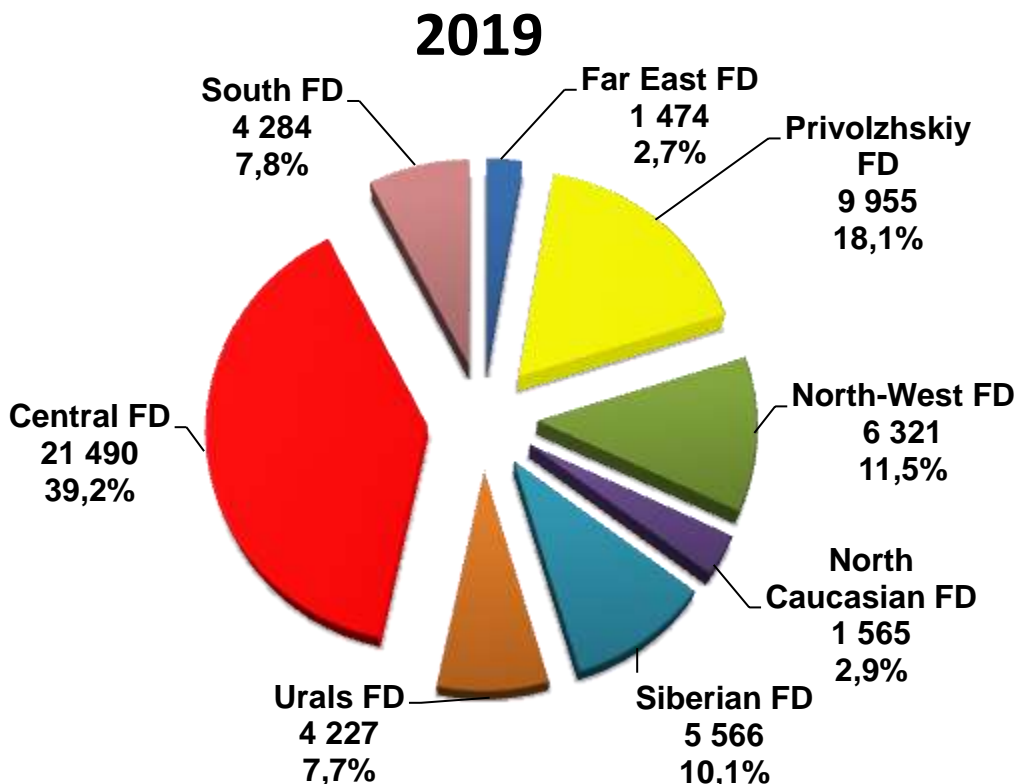
6 160 units **13,6%**





LIGHT COMMERCIAL VEHICLES

Structure of new LCV sales including light trucks (N1 category) and minibuses (M2 category) in Russia in 7 months 2019 by Federal District





PICKUPS

Sales of new pickups in Russia in July and 7 months 2019 by brand

Brand	July 2019	July 2018	7 months 2019	7 months 2018	Change July 2019 vs 2018, %	Change 7 months 2019 vs 2018, %
UAZ	446	380	2 858	2 869	17,4	-0,4
TOYOTA	225	160	1 536	1 445	40,6	6,3
MITSUBISHI	157	182	1 026	1 590	-13,7	-35,5
LADA	202	176	956	1 018	14,8	-6,1
VOLKSWAGEN	64	48	348	364	33,3	-4,4
MERCEDES	23	47	171	124	-51,1	37,9
ISUZU	27	7	143	56	285,7	155,4
FIAT	9	24	112	134	-62,5	-16,4
DODGE	8	2	71	37	300	91,9
FORD	3	5	33	27	-40	22,2
GONOW	2	6	16	10	-66,7	60
FOTON	0	5	12	16	-100	-25
NISSAN	0	0	0	1		-100
SUBARU	0	0	0	1		-100
TOTAL	1 166	1 042	7 282	7 692	11,9	-5,3
TOTAL Russian brands	648	556	3 814	3 887	16,5	-1,9
TOTAL foreign brands	518	486	3 468	3 805	6,6	-8,9



PICKUPS

Top 15 model ranking of new pickup sales in Russia in July and 7 months 2019

Rank	Model	Brand	July 2019	July 2018	7 months 2019	7 months 2018	Change July 2019 vs 2018, %	Change 7 months 2019 vs 2018, %
1	2363 PICKUP	UAZ	446	380	2 858	2 869	17,4	-0,4
2	HILUX	TOYOTA	221	155	1 510	1 411	42,6	7
3	L 200	MITSUBISHI	157	182	1 026	1 590	-13,7	-35,5
4	2349 WIS	LADA	168	153	768	893	9,8	-14
5	AMAROK	VOLKSWAGEN	64	48	348	364	33,3	-4,4
6	X-CLASS	MERCEDES	23	47	171	124	-51,1	37,9
7	2346 WIS	LADA	32	16	168	112	100	50
8	D-MAX	ISUZU	27	7	143	56	285,7	155,4
9	FULLBACK	FIAT	9	24	112	134	-62,5	-16,4
10	PICKUP	RAM	8	2	71	37	300	91,9
11	F-SERIES	FORD	3	5	33	27	-40	22,2
12	TUNDRA	TOYOTA	4	4	23	28	0	-17,9
13	2347 WIS	LADA	0	5	18	6	-100	200
14	TROY	GONOW	2	6	16	10	-66,7	60
15	TUNLAND	FOTON	0	5	12	16	-100	-25

UAZ 2363 PICKUP

2 858 units **-0,4%**

TOYOTA HILUX

1 510 units **7%**

MITSUBISHI L200

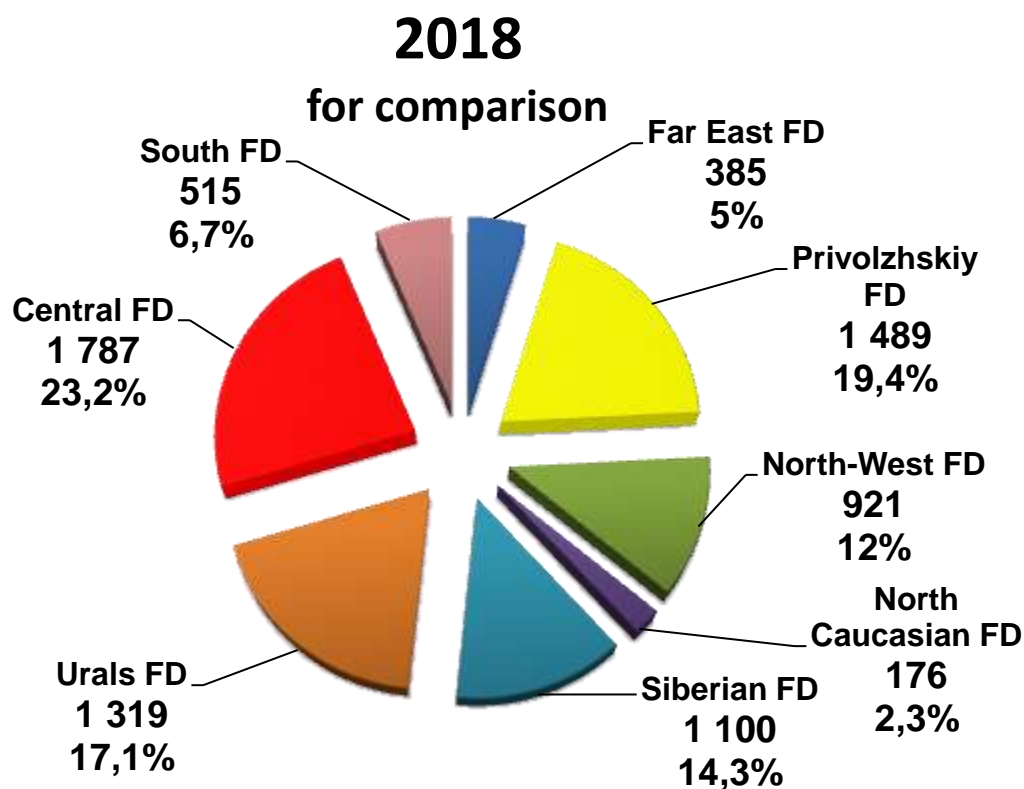
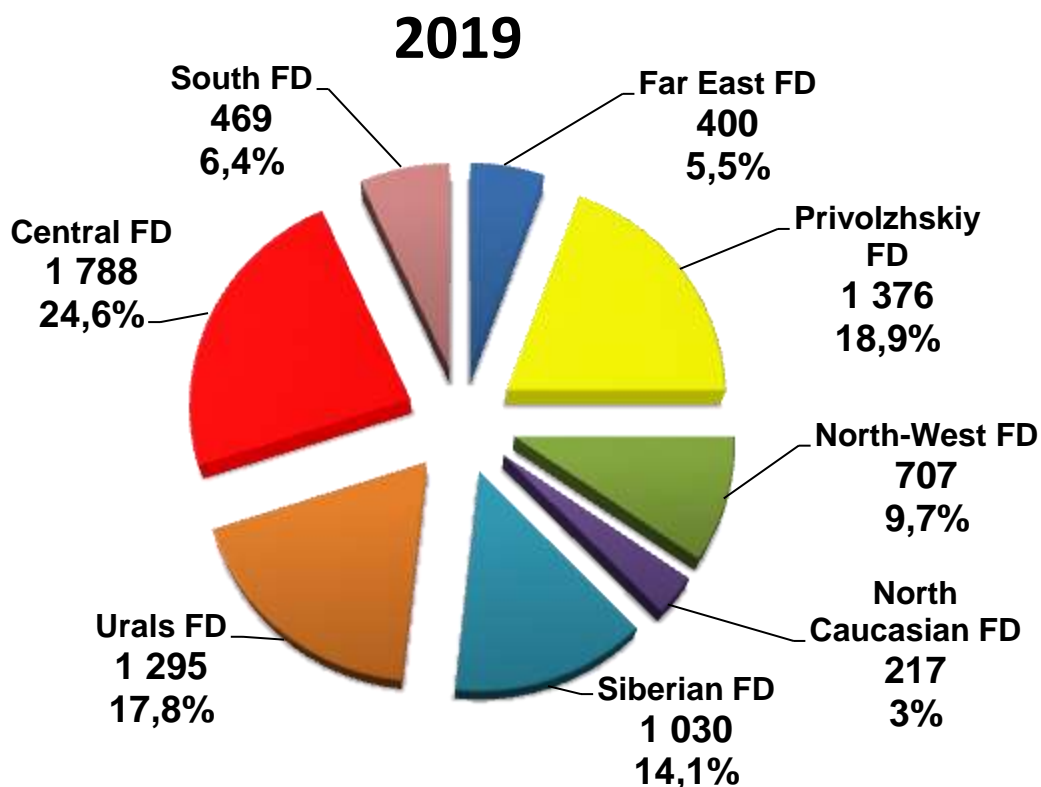
1 026 units **-35,5%**





PICKUPS

Structure of sales of new pickups in Russia in 7 months 2019 by Federal District





TRUCKS

Sales of new trucks in Russia in July and 7 months 2019 by brand

Brand	July 2019	July 2018	7 months 2019	7 months 2018	Change July 2019 vs 2018, %	Change 7 months 2019 vs 2018, %
KAMAZ	2 224	1 904	15 132	14 255	16,8	6,2
GAZ	848	731	5 000	5 045	16	-0,9
VOLVO	471	584	3 162	3 749	-19,3	-15,7
SCANIA	395	458	2 703	3 112	-13,8	-13,1
MAN	412	376	2 244	2 580	9,6	-13
MERCEDES	323	425	2 005	2 347	-24	-14,6
ISUZU	202	233	1 625	1 942	-13,3	-16,3
MAZ	253	258	1 593	1 586	-1,9	0,4
URAL	197	222	1 406	1 386	-11,3	1,4
DAF	228	269	1 217	1 640	-15,2	-25,8
HYUNDAI	122	152	839	1 029	-19,7	-18,5
HINO	85	125	641	1 111	-32	-42,3
SHAANXI	128	64	591	386	100	53,1
MAZ MAN	63	102	509	536	-38,2	-5
RENAULT	91	66	472	567	37,9	-16,8
IVECO	56	27	467	439	107,4	6,4
FUSO	45	93	334	569	-51,6	-41,3
JAC	56	22	271	122	154,5	122,1
FAW	60	27	206	301	122,2	-31,6
HOWO	34	20	195	161	70	21,1
FOTON	26	17	148	94	52,9	57,4
IVECO AMT	22	55	131	180	-60	-27,2
FORD	4	6	73	29	-33,3	151,7
XU GONG	8	6	48	18	33,3	166,7
NEFAZ	12	19	47	97	-36,8	-51,5
ZIL	4	1	38	4	300	850
DAEWOO	6	2	33	25	200	32
TONAR	0	0	19	4		375
SANY	5	4	15	13	25	15,4
ZOOMLION	5	0	14	0		
DONGFENG	2	2	13	81	0	-84
TATRA	1	5	10	36	-80	-72,2
C C	0	4	8	9	-100	-11,1
LIEBHERR	1	1	8	9	0	-11,1
DAYUN	0	0	4	0		
GROVE	0	1	3	4	-100	-25
NISSAN	1	0	3	0		
TEREX-DEMAG	0	0	3	1		200
MZKT	0	1	2	9	-100	-77,8
TATA	1	1	2	4	0	-50



TRUCKS

TADANO	0	0	1	0		
AMUR	0	0	0	1		-100
BAW	0	0	0	1		-100
KRAZ	0	3	0	16	-100	-100
TOTAL	6 391	6 286	41 235	43 498	1,7	-5,2
TOTAL Russian brands	3 285	2 877	21 623	20 787	14,2	4,0
TOTAL foreign brands	3 106	3 409	19 612	22 711	-8,9	-13,6

Sales of new trucks in Russia in July and 7 months 2019 by type

Type	July 2019	July 2018	7 months 2019	7 months 2018	Market share July 2019, %	Market share July 2018, %	Market share 7 months 2019, %	Market share 7 months 2018, %
Truck-tractor	2 246	2 473	14 347	16 627	35,1	39,3	34,8	38,2
Dump truck	1 127	1 037	7 541	7 117	17,6	16,5	18,3	16,4
Other special equipment	684	648	4 788	4 439	10,7	10,3	11,6	10,2
Drop-side flat bed	632	536	3 519	3 711	9,9	8,5	8,5	8,5
Other truck types	586	470	3 957	3 129	9,2	7,5	9,6	7,2
Van	416	373	2 628	3 414	6,5	5,9	6,4	7,9
Refrigerator	187	293	1 329	2 086	2,9	4,7	3,2	4,8
Autocrane	182	151	1 078	954	2,9	2,4	2,6	2,2
Tanker	261	234	1 434	1 423	4,1	3,7	3,5	3,3
Refueler	38	45	333	333	0,6	0,7	0,8	0,8
Mobile repair shop	27	25	250	247	0,4	0,4	0,6	0,6
Autoloader	4	1	17	5	0,1	0,0	0,0	0,0
Ambulance	1	0	9	0	0,0	0,0	0,0	0,0
Miscellaneous	0	0	5	13	0,0	0,0	0,0	0,0
TOTAL	6 391	6 286	41 235	43 498	100,0	100,0	100,0	100,0



TRUCKS

Top 25 model ranking of new truck sales in Russia in July and 7 months 2019

Rank	Model	Brand	July 2019	July 2018	7 months 2019	7 months 2018	Change July 2019 vs 2018, %	Change 7 months 2019 vs 2018, %
1	43118 6X6	KAMAZ	535	465	3 564	3 636	15,1	-2
2	GAZON NEXT	GAZ	586	524	3 387	3 432	11,8	-1,3
3	65115 6X4	KAMAZ	484	472	3 299	3 084	2,5	7
4	5490 4X2	KAMAZ	408	311	2 941	2 678	31,2	9,8
5	ACTROS	MERCEDES	306	361	1 956	2 134	-15,2	-8,3
6	SERIES FH 4X2	VOLVO	310	377	1 711	2 369	-17,8	-27,8
7	6520 6X4	KAMAZ	201	207	1 683	1 832	-2,9	-8,1
8	TGX 18.XXX 4X2	MAN	199	150	1 097	1 194	32,7	-8,1
9	XF 105 FT 4X2	DAF	192	248	1 072	1 520	-22,6	-29,5
10	4320 6X6	URAL	122	151	827	720	-19,2	14,9
11	3307	GAZ	109	87	783	398	25,3	96,7
12	43253 4X2	KAMAZ	105	69	685	471	52,2	45,4
13	MIGHTY	HYUNDAI	82	134	665	891	-38,8	-25,4
14	SERIES R 4X2	SCANIA	96	199	634	1 043	-51,8	-39,2
15	SERIES G 4X2	SCANIA	87	104	629	731	-16,3	-14
16	NQR	ISUZU	79	59	607	653	33,9	-7
17	NPR	ISUZU	56	111	527	838	-49,5	-37,1
18	53605 4X2	KAMAZ	81	38	517	319	113,2	62,1
19	6312 6X4	MAZ-MAN	63	102	467	527	-38,2	-11,4
20	3308 SADKO	GAZ	78	42	358	638	85,7	-43,9
21	STRALIS	IVECO	39	17	352	298	129,4	18,1
22	5557 6X6	URAL	49	55	351	469	-10,9	-25,2
23	SX 325 6X4	SHAANXI	74	51	348	291	45,1	19,6
24	CANTER	FUSO	45	93	334	569	-51,6	-41,3
25	SERIES FM 8X4	VOLVO	36	31	323	248	16,1	30,2

KAMAZ 43118 6X6

3 564 units -2%

GAZ GAZON NEXT

3 387 units -1,3%

KAMAZ 65115 6X4

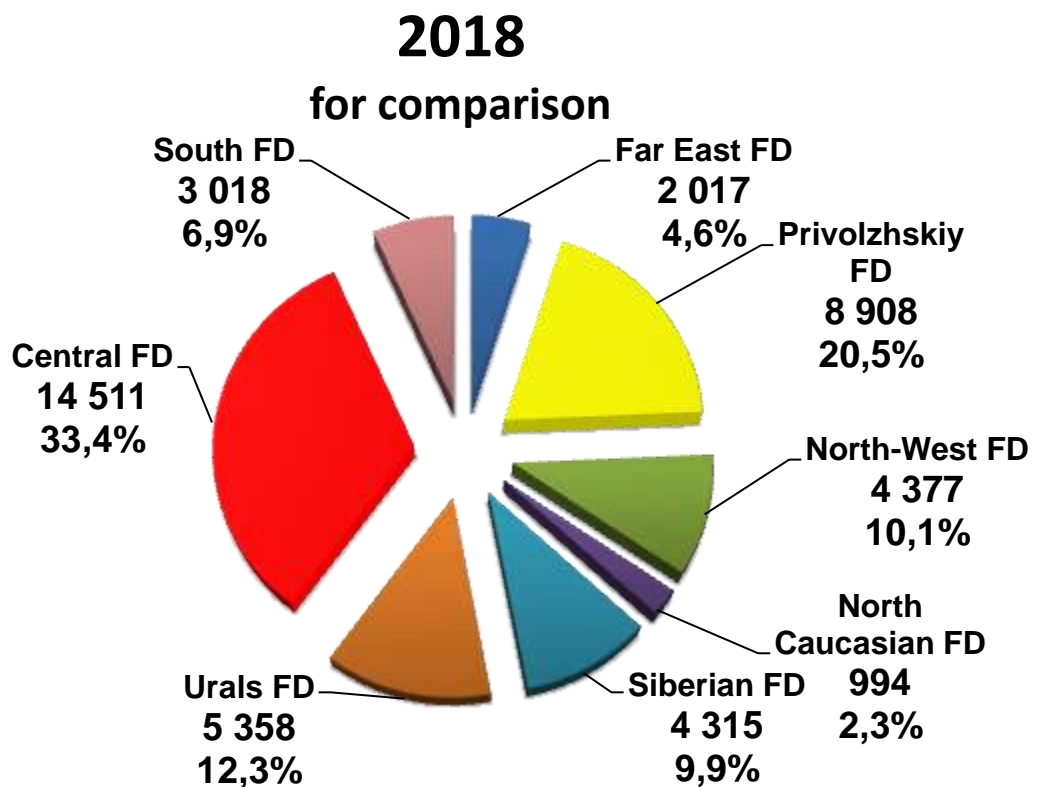
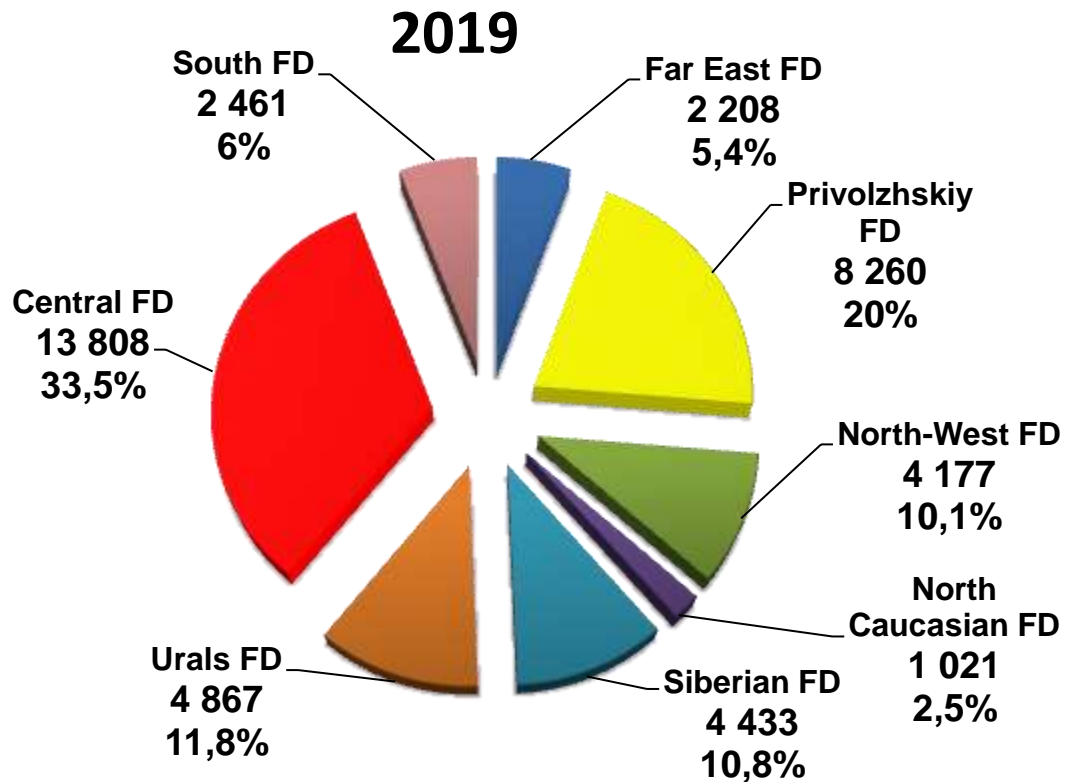
3 299 units 7%





TRUCKS

Structure of sales of new truck in Russia in 7 months 2019 by Federal District





BUSES

Sales of new buses in Russia in July and 7 months 2019 by brand

Brand	July 2019	July 2018	7 months 2019	7 months 2018	Change July 2019 vs 2018, %	Change 7 months 2019 vs 2018, %
PAZ	726	544	4 293	3 674	33,5	16,8
LIAZ	103	20	780	1 152	415	-32,3
NEFAZ	105	58	747	582	81	28,4
GAZ	43	10	345	651	330	-47
YUTONG	75	54	304	365	38,9	-16,7
VOLZHANIN	33	77	228	356	-57,1	-36
KAVZ	34	31	187	171	9,7	9,4
MAZ	17	5	184	379	240	-51,5
URAL	25	18	126	176	38,9	-28,4
HIGER	34	11	113	115	209,1	-1,7
ZHONGTONG	20	2	99	66	900	50
SIMAZ	2	0	89	4		2125
KING LONG (KLM)	16	2	79	79	700	0
GOLDEN DRAGON	3	9	37	89	-66,7	-58,4
NEMAN	6	2	37	4	200	825
LOTOS	0	0	29	0		
IRISBUS	0	0	20	9		122,2
MAN	1	5	12	12	-80	0
HYUNDAI	4	1	11	15	300	-26,7
SCANIA	0	1	10	14	-100	-28,6
MERCEDES	1	3	4	12	-66,7	-66,7
HUAXIA	0	0	2	0		
ASIA	0	0	1	0		
DAEWOO	0	0	0	2		-100
NEOPLAN	0	0	0	3		-100
SAZ	0	1	0	1	-100	-100
TOTAL	1 248	854	7 737	7 931	46,1	-2,4
TOTAL Russian brands	1 071	758	6 824	6 766	41,3	0,9
TOTAL foreign brands	177	96	913	1 165	84,4	-21,6



BUSES

Top 25 model ranking of new bus sales in Russia in July and 7 months 2019

Rank	Model	Brand	July 2019	July 2018	7 months 2019	7 months 2018	Change July 2019 vs 2018, %	Change 7 months 2019 vs 2018, %
1	3205	PAZ	349	239	2 122	1 941	46	9,3
2	3204	PAZ	201	225	1 200	1 081	-10,7	11
3	5299, 5297 4X2	NEFAZ, KAMAZ	87	41	643	431	112,2	49,2
4	4234	PAZ	130	52	632	442	150	43
5	5292	LIAZ	66	5	381	338	1220	12,7
6	GAZelle NEXT D	GAZ	43	10	345	651	330	-47
7	6213	LIAZ	20	0	273	222		23
8	6119	YUTONG	51	33	234	308	54,5	-24
9	52701	VOLZHANIN	27	76	221	296	-64,5	-25,3
10	3206	PAZ	28	3	220	40	833,3	450
11	4238	KAVZ	18	27	137	142	-33,3	-3,5
12	3255 4320 6X6	URAL	25	18	126	176	38,9	-28,4
13	3203	PAZ	17	24	118	159	-29,2	-25,8
14	LCK-SERIES	ZHONGTONG	20	2	99	66	900	50
15	206 - 226	MAZ	2	5	92	120	-60	-23,3
16	2258	SIMAZ	2	0	89	4		2125
17	4292	LIAZ	5	10	82	116	-50	-29,3
18	103	MAZ	12	0	81	34		138,2
19	KLQ-SERIES	HIGER	22	7	73	44	214,3	65,9
20	4208, 4310 6X6	NEFAZ, KAMAZ	11	7	72	97	57,1	-25,8
21	XMQ 6129	KING LONG (KLM)	12	1	55	51	1100	7,8
22	6899	YUTONG	7	6	42	40	16,7	5
23	4202	NEMAN	6	2	37	4	200	825
24	KLQ 6129	HIGER	12	3	35	64	300	-45,3
25	4211, 4326 4X4	NEFAZ, KAMAZ	7	7	30	43	0	-30,2

PAZ 3205

2 122 units **9,3%**

PAZ 3204

1 200 units **11%**



NEFAZ 5299 (KAMAZ 5297)

643 units **49,2%**





BUSES

Structure of new bus sales in Russia in 7 months 2019 by Federal District

