



PRESS-RELEASE

30 JULY 2019

In June 2019 sales of new MOTOR VEHICLES in Russia, based on registration data, decreased by 1.6% year-on-year to 144 432 vehicles. In the first six months of 2019 the total sales were 804 742 vehicles, down 4.1% year-on-year, of which:

- Passenger cars – 128 639 units in June 2019, down 0.6% YOY; 711 631 units in January-June 2019, down 3.6% YOY.
- Light commercial vehicles including light trucks (N1 category, without pickups) and minibuses (M2 category) – 7 667 units in June 2019, down 11.3% YOY; 45 662 units in January-June 2019, down 9.1% YOY.
- Pickups – 1 033 units in June 2019, down 8.6% YOY; 6 116 units in January-May 2019, down 8.0% YOY.
- Trucks (except N1 category), inclusive of special-purpose vehicles, – 6 044 units in June 2019, down 9.1% YOY; 38 844 units in January-June 2019, down 6.4% YOY.
- Buses (except M2 category) – 1 049 units in June 2019, up 5.7% YOY; 6 489 units in January-June 2019, down 8.3% YOY.

COMMENT:

Alexander Kovrigin, Deputy Managing Director of ASM Holding, commented:

Decrease of passenger car sales on the Russian market continued last June. However, the rate of decline was significantly slower than that noted in May, influenced by additional registrations of “grey imports”. Main reasons of the decline remain low buying capacity and an excessive loan burden of the consumers. Automobile manufacturers should consider reducing prices, otherwise car sales will continue to decrease.

Decline on the market of new LCVs, pickups and trucks was due to recession in the industrial sector, reduction and closures of medium and small enterprises, as well as lessening export potentials of Russian companies and the effect of sanctions.

The bus market in Russia revealed a 5.7% growth of sales in June. Nevertheless, the year-to-date result shows an 8.3% decrease of bus sales in the first half-year, which can be explained by a high comparative base of 2018 and by reduction of financial help to municipalities from the federal budget.

OUR CONTACTS:

ASM Holding, OAO

21/5, Kuznetsky Most St., 107996, Moscow, Russia

Tel: +7 (495) 625-51-79, +7 (495) 626-04-71

e-mail: inf@asm-holding.ru

Association of Russian Automakers (OAR)

23, Avtozavodskaya St., bldg 15, office 701, 115280, Moscow, Russia

Tel: +7 (495) 620 45 79

e-mail: info_oar@mail.ru



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PASSENGER CARS

Sales of new passenger cars in Russia in June and 6 months 2019 by brand

Brand	June 2019	June 2018	6 months 2019	6 months 2018	Change June 2019 vs 2018, %	Change 6 months 2019 vs 2018, %
LADA	28 206	26 865	162 691	157 201	5	3,5
KIA	17 297	18 987	94 377	102 235	-8,9	-7,7
HYUNDAI	14 299	14 219	77 208	81 266	0,6	-5
RENAULT	11 017	10 387	62 664	62 822	6,1	-0,3
VOLKSWAGEN	9 231	8 877	45 572	45 537	4	0,1
TOYOTA	8 402	8 431	43 571	43 756	-0,3	-0,4
SKODA	6 541	6 218	35 854	31 376	5,2	14,3
NISSAN	5 231	5 462	30 602	35 840	-4,2	-14,6
MITSUBISHI	3 081	2 960	18 158	16 406	4,1	10,7
BMW	3 153	2 764	17 717	15 157	14,1	16,9
MERCEDES	2 825	2 656	16 003	16 458	6,4	-2,8
FORD	2 100	2 916	13 603	19 196	-28	-29,1
MAZDA	2 418	2 490	13 144	14 001	-2,9	-6,1
CHEVROLET	1 675	2 044	11 151	14 592	-18,1	-23,6
DATSUN	1 947	2 047	10 382	11 421	-4,9	-9,1
LEXUS	1 702	1 861	8 911	11 017	-8,5	-19,1
AUDI	1 267	1 234	6 639	7 250	2,7	-8,4
UAZ	955	1 070	5 725	7 000	-10,7	-18,2
LANDROVER	721	673	3 983	4 023	7,1	-1
GEELY	893	237	3 677	1 020	276,8	260,5
VOLVO	731	643	3 521	3 345	13,7	5,3
HAVAL	774	182	3 216	1 098	325,3	192,9
SUBARU	529	617	3 187	3 603	-14,3	-11,5
SUZUKI	460	506	2 478	2 568	-9,1	-3,5
PORSCHE	525	504	2 455	2 328	4,2	5,5
CHERY	412	404	1 963	2 094	2	-6,3
INFINITI	299	359	1 803	2 341	-16,7	-23
LIFAN	249	1 406	1 558	6 153	-82,3	-74,7
HONDA	171	468	1 130	2 204	-63,5	-48,7
JEEP	176	119	967	636	47,9	52
MINI	198	164	955	1 095	20,7	-12,8
JAGUAR	164	188	917	1 140	-12,8	-19,6
PEUGEOT	122	233	755	1 401	-47,6	-46,1
GENESIS	147	0	683	0		
SMART	70	53	605	269	32,1	124,9
CITROEN	81	140	562	842	-42,1	-33,3
DONGFENG	81	50	535	283	62	89
ZOTYE	48	207	508	976	-76,8	-48
CADILLAC	81	104	443	585	-22,1	-24,3
FAW	48	101	379	449	-52,5	-15,6
CHANGAN	83	141	312	665	-41,1	-53,1
JAC	55	4	209	23	1275	808,7
BENTLEY	38	30	177	131	26,7	35,1
FIAT	35	14	144	68	150	111,8



PASSENGER CARS

BRILLIANCE	17	0	85	6		1316,7
ROLLS ROYCE	18	8	73	40	125	82,5
LAMBORGHINI	12	4	67	18	200	272,2
MASERATI	10	13	67	112	-23,1	-40,2
GREAT WALL	0	145	52	1 045	-100	-95
FOTON	9	29	30	130	-69	-76,9
HAWTAI	3	5	29	12	-40	141,7
TESLA	8	6	28	25	33,3	12
CHRYSLER	7	6	26	34	16,7	-23,5
RAVON	6	86	25	4 423	-93	-99,4
FERRARI	2	3	13	16	-33,3	-18,8
DODGE	2	2	10	5	0	100
ASTON MARTIN	1	3	7	10	-66,7	-30
MCLAREN	1	0	6	0		
DAIHATSU	1	1	3	1	0	200
SSANGYONG	0	4	3	93	-100	-96,8
DAEWOO	1	17	2	494	-94,1	-99,6
LINCOLN	1	0	2	3		-33,3
OPEL	1	0	2	0		
SMA	0	0	2	0		
ACURA	0	0	1	0		
ALFAROMEO	1	0	1	2		-50
BAW	0	0	1	0		
BYD	0	0	1	0		
ZAZ	0	0	1	0		
DERWAYS	0	0	0	2		-100
GAZ	0	1	0	3	-100	-100
TAGAZ	0	0	0	1		-100
TOTAL	128 639	129 368	711 631	738 346	-0,6	-3,6
TOTAL Russian brands	29 161	27 936	168 417	164 205	4,4	2,6
TOTAL foreign brands	99 478	101 432	543 214	574 141	-1,9	-5,4

Sales of new passenger cars in Russia in June and 6 months 2019 by class

Class	June 2019	June 2018	6 months 2019	6 months 2018	Market share June 2019, %	Market share 6 months 2019,%	Change June 2019 vs 2018, %	Change 6 months 2019 vs 2018, %
A	424	605	2 682	3 450	0,3	0,4	-29,9	-22,3
B	26 656	27 885	141 810	154 775	20,7	19,9	-4,4	-8,4
B+	12 250	10 461	69 081	57 807	9,5	9,7	17,1	19,5
C	15 548	18 132	93 587	104 590	12,1	13,2	-14,3	-10,5
D	4 376	4 118	23 741	21 128	3,4	3,3	6,3	12,4
E	4 967	4 826	25 646	23 666	3,9	3,6	2,9	8,4
F+S	866	790	4 442	4 438	0,7	0,6	9,6	0,1
Minivan	4 129	3 903	22 086	22 500	3,2	3,1	5,8	-1,8
SUV	59 418	58 648	328 546	345 986	46,2	46,2	1,3	-5,0
Not identified	5		10	6	0,0	0,0		66,7
TOTAL	128 639	129 368	711 631	738 346	100,0	100,0	-0,6	-3,6



PASSENGER CARS

Top 25 model ranking of new passenger car sales in Russia in June and 6 months 2019

Rank	Model	Brand	June 2019	June 2018	6 months 2019	6 months 2018	Change June 2019 vs 2018, %	Change 6 months 2019 vs 2018, %
1	VESTA	LADA	8 607	8 253	53 609	46 610	4,3	15
2	GRANTA	LADA	9 481	7 945	53 178	42 871	19,3	24,0
3	RIO	KIA	6 837	7 776	40 660	47 245	-12,1	-13,9
4	CRETA	HYUNDAI	5 756	5 110	31 438	32 174	12,6	-2,3
5	SOLARIS	HYUNDAI	4 859	5 424	26 325	29 221	-10,4	-9,9
6	POLO	VOLKSWAGEN	5 699	5 387	25 104	25 394	5,8	-1,1
7	LARGUS	LADA	3 913	3 764	21 254	21 738	4	-2,2
8	DUSTER	RENAULT	3 248	3 099	18 273	19 028	4,8	-4
9	LOGAN	RENAULT	2 769	2 516	15 902	14 500	10,1	9,7
10	RAPID	SKODA	2 736	2 849	15 286	14 255	-4	7,2
11	CAMRY	TOYOTA	3 052	2 808	15 258	12 889	8,7	18,4
12	TIGUAN	VOLKSWAGEN	2 728	2 499	14 949	14 675	9,2	1,9
13	SANDERO	RENAULT	2 495	2 547	14 556	14 399	-2	1,1
14	KAPTUR	RENAULT	2 389	2 135	13 585	14 335	11,9	-5,2
15	RAV4	TOYOTA	2 582	2 316	13 213	13 156	11,5	0,4
16	SPORTAGE	KIA	2 463	2 874	13 131	15 599	-14,3	-15,8
17	XRAY	LADA	2 420	2 351	12 984	16 269	2,9	-20,2
18	2121 NIVA	LADA 4x4	1 724	1 853	11 372	11 105	-7	2,4
19	NIVA	CHEVROLET	1 581	1 979	10 717	13 815	-20,1	-22,4
20	QASHQAI	NISSAN	2 115	1 374	10 261	9 637	53,9	6,5
21	OUTLANDER	MITSUBISHI	2 019	1 840	10 214	10 260	9,7	-0,4
22	MAGENTIS OPTIMA	KIA	1 923	1 560	10 168	7 875	23,3	29,1
23	OCTAVIA	SKODA	1 766	1 750	10 110	10 131	0,9	-0,2
24	TUCSON	HYUNDAI	1 708	2 037	9 930	9 723	-16,2	2,1
25	KODIAQ	SKODA	1 929	715	9 830	2 280	169,8	331,1

LADA VESTA

53 609 units **15%**

LADA GRANTA

53 178 units **24%**

KIA RIO

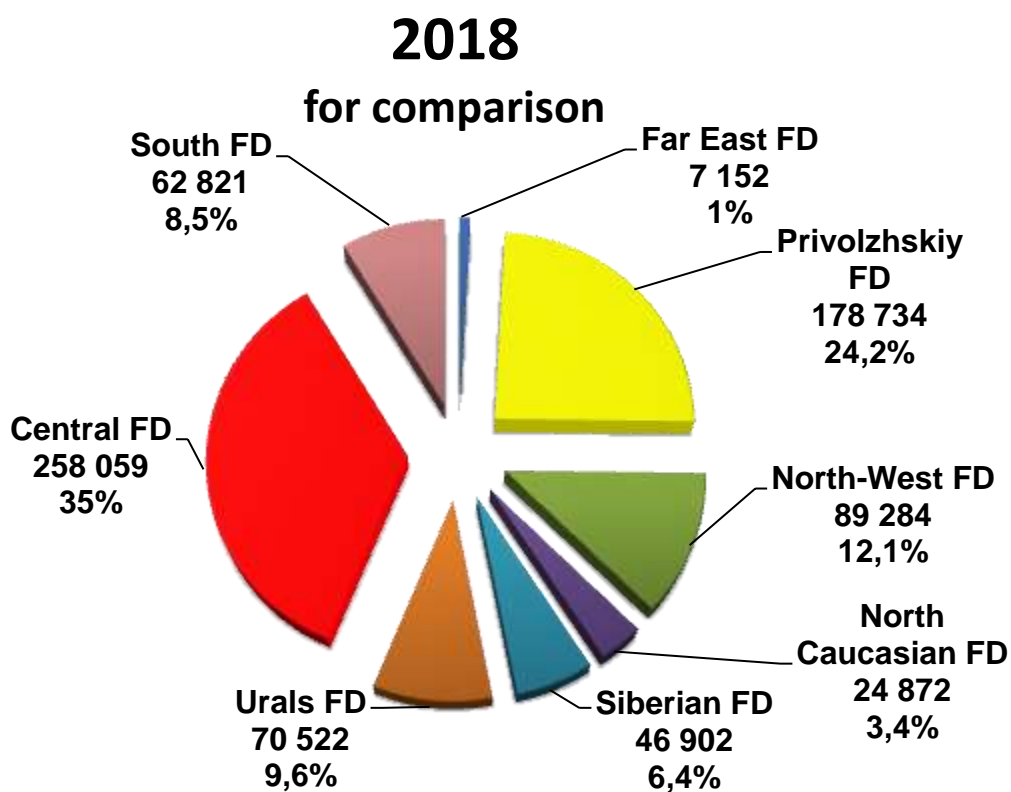
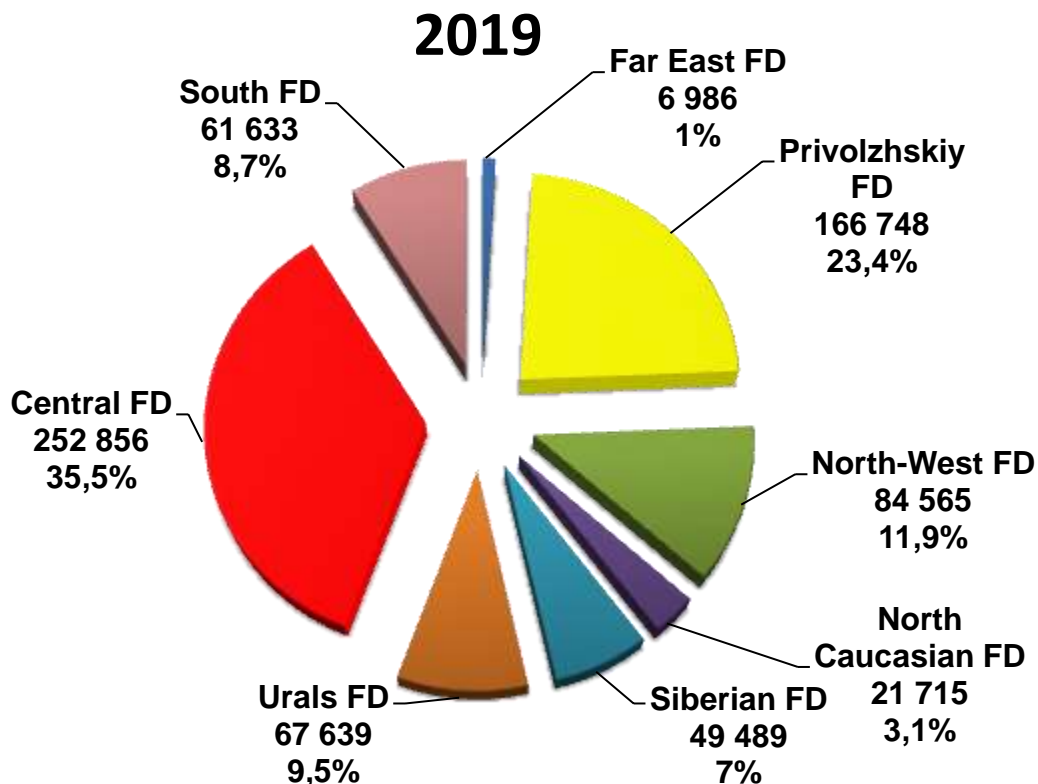
40 660 units **-13,9%**





PASSENGER CARS

Structure of new car sales in Russia in 6 months 2019 by Federal District





LIGHT COMMERCIAL VEHICLES

Sales of new light commercial vehicles in Russia
Including light trucks (N1 category) and minibuses (M2 category)
in June and 6 months 2019 by brand

Brand	June 2019	June 2018	6 months 2019	6 months 2018	Change June 2019 vs 2018, %	Change 6 months 2019 vs 2018, %
GAZ	3 731	3 992	21 629	22 868	-6,5	-5,4
UAZ	1 038	1 295	7 207	7 682	-19,8	-6,2
FORD	823	809	5 107	4 739	1,7	7,8
VOLKSWAGEN	486	519	2 905	3 007	-6,4	-3,4
LADA	419	431	2 398	2 399	-2,8	0
MERCEDES	205	710	1 721	4 280	-71,1	-59,8
PEUGEOT	266	238	1 334	1 286	11,8	3,7
RENAULT	201	222	896	1 118	-9,5	-19,9
CITROEN	177	175	865	1 080	1,1	-19,9
HYUNDAI	200	100	855	743	100	15,1
IVECO	47	64	379	278	-26,6	36,3
FIAT	61	68	292	617	-10,3	-52,7
KIA	6	10	39	78	-40	-50
TOYOTA	2	2	9	8	0	12,5
DAIHATSU	1	1	6	1	0	500
MITSUBISHI	1	1	6	4	0	50
SUZUKI	2	0	3	2		50
DONGFENG	0	1	2	4	-100	-50
NISSAN	0	1	2	3	-100	-33,3
TAGAZ	0	0	2	1		100
YUEJIN	1	0	2	2		0
BAW	0	0	1	1		0
HONDA	0	0	1	0		
JAC	0	0	1	0		
GMC	0	0	0	1		-100
GONOW	0	3	0	6	-100	-100
TOTAL	7 667	8 642	45 662	50 208	-11,3	-9,1
TOTAL Russian brands	5 188	5 718	31 236	32 950	-9,3	-5,2
TOTAL foreign brands	2 479	2 924	14 426	17 258	-15,2	-16,4



LIGHT COMMERCIAL VEHICLES

Top 25 model ranking of new LCV sales including light trucks (N1 category) and minibuses (M2 category) in Russia, in June and 6 months 2019

Rank	Model	Brand	June 2019	June 2018	6 months 2019	6 months 2018	Change June 2019 vs 2018, %	Change 6 months 2019 vs 2018, %
1	GAZelle NEXT	GAZ	2 087	2 361	11 499	12 841	-11,6	-10,5
2	3302 GAZelle	GAZ	873	960	5 100	5 247	-9,1	-2,8
3	TRANSIT	FORD	811	783	5 031	4 606	3,6	9,2
4	3909	UAZ	522	307	3 409	1 766	70	93
5	LARGUS FURGON	LADA	419	431	2 398	2 399	-2,8	0
6	3221 GAZelle	GAZ	237	180	1 741	1 185	31,7	46,9
7	2752 SOBOL	GAZ	265	219	1 566	1 590	21	-1,5
8	CARAVELLE	VOLKSWAGEN	207	187	1 104	1 346	10,7	-18
9	2206	UAZ	170	169	1 012	927	0,6	9,2
10	PROFI	UAZ	100	155	975	963	-35,5	1,2
11	741	UAZ	119	481	837	3 023	-75,3	-72,3
12	DOKKER	RENAULT	167	219	784	1 014	-23,7	-22,7
13	2217 SOBOL	GAZ	100	81	703	754	23,5	-6,8
14	2705 GAZelle	GAZ	118	134	700	984	-11,9	-28,9
15	SPRINTER	MERCEDES	86	495	698	2 802	-82,6	-75,1
16	V-CLASS	MERCEDES	83	166	692	1 043	-50	-33,7
17	H 1 H 100 STAREX	HYUNDAI	155	86	683	574	80,2	19
18	TRAVELLER	PEUGEOT	148	80	659	240	85	174,6
19	CADDY	VOLKSWAGEN	101	107	645	619	-5,6	4,2
20	MULTIVAN	VOLKSWAGEN	91	98	467	412	-7,1	13,3
21	3962	UAZ	38	82	447	441	-53,7	1,4
22	JUMPER	CITROEN	70	82	430	587	-14,6	-26,7
23	TRANSPORTER	VOLKSWAGEN	51	75	408	339	-32	20,4
24	BOXER	PEUGEOT	73	59	374	527	23,7	-29
25	3303	UAZ	49	87	373	470	-43,7	-20,6

GAZelle NEXT

11 499 units **-10,5%**

3302 GAZelle

5 100 units **-2,8%**

FORD TRANSIT

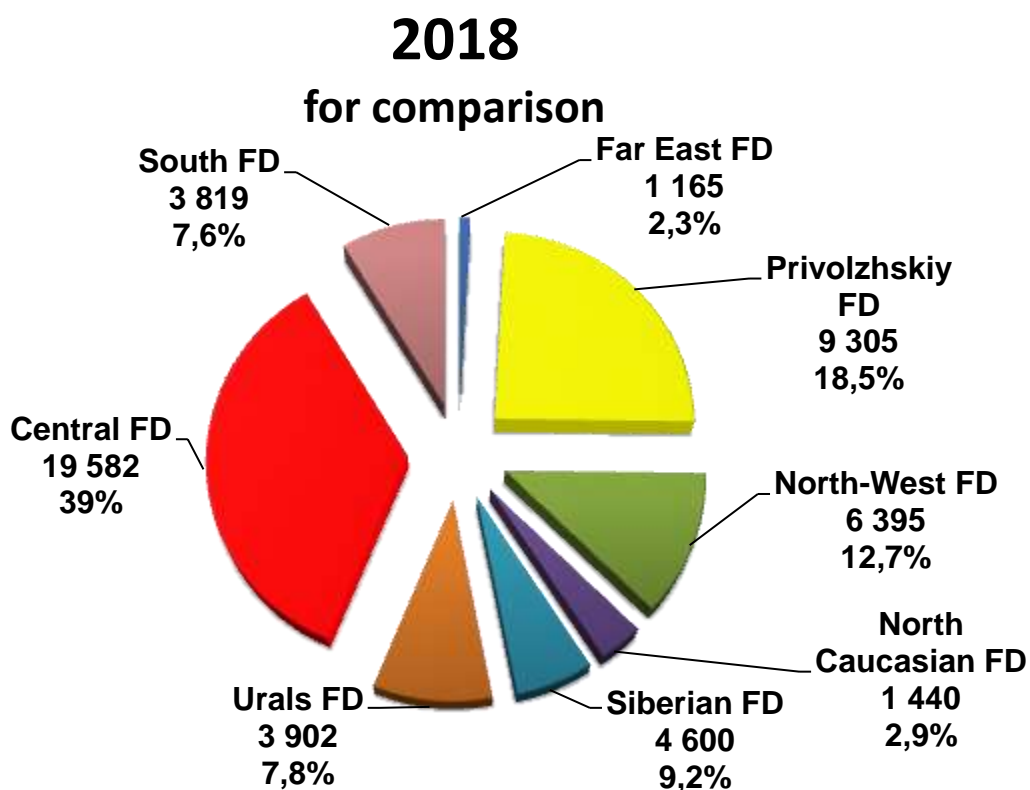
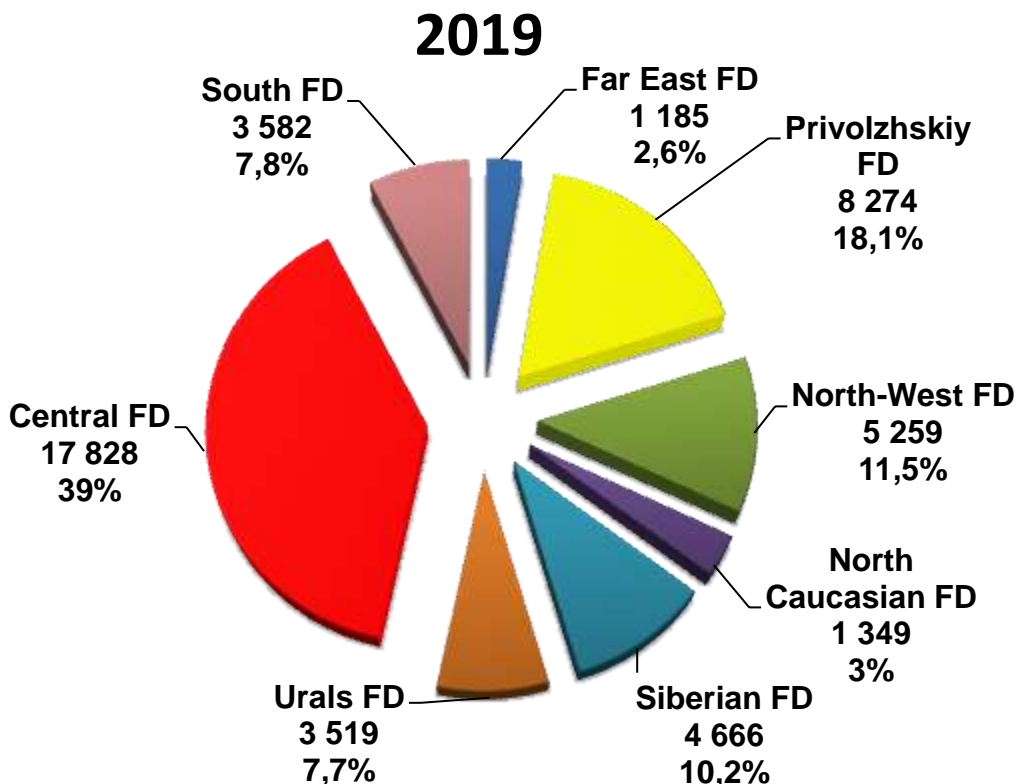
5 031 units **9,2%**





LIGHT COMMERCIAL VEHICLES

Structure of new LCV sales including light trucks (N1 category) and minibuses (M2 category) in Russia in 6 months 2019 by Federal District





PICKUPS

Sales of new pickups in Russia in June and 6 months 2019 by brand

Brand	June 2019	June 2018	6 months 2019	6 months 2018	Change June 2019 vs 2018, %	Change 6 months 2019 vs 2018, %
UAZ	409	384	2 412	2 489	6,5	-3,1
TOYOTA	231	237	1 311	1 285	-2,5	2
MITSUBISHI	153	202	869	1 408	-24,3	-38,3
LADA	101	130	754	842	-22,3	-10,5
VOLKSWAGEN	49	74	284	316	-33,8	-10,1
MERCEDES	22	57	148	77	-61,4	92,2
ISUZU	25	7	116	49	257,1	136,7
FIAT	14	17	103	110	-17,6	-6,4
RAM	16	13	63	35	23,1	80
FORD	8	5	30	22	60	36,4
GONOW	3	2	14	4	50	250
FOTON	2	2	12	11	0	9,1
NISSAN	0	0	0	1		-100
SUBARU	0	0	0	1		-100
TOTAL	1 033	1 130	6 116	6 650	-8,6	-8
TOTAL Russian brands	510	514	3 166	3 331	-0,8	-5
TOTAL foreign brands	523	616	2 950	3 319	-15,1	-11,1



PICKUPS

Top 15 model ranking of new pickup sales in Russia in June and 6 months 2019

Rank	Model	Brand	June 2019	June 2018	6 months 2019	6 months 2018	Change June 2019 vs 2018, %	Change 6 months 2019 vs 2018, %
1	2363 PICKUP	UAZ	409	384	2 412	2 489	6,5	-3,1
2	HILUX	TOYOTA	229	229	1 289	1 256	0	2,6
3	L 200	MITSUBISHI	153	202	869	1 408	-24,3	-38,3
4	2349 WIS	LADA	70	118	600	740	-40,7	-18,9
5	AMAROK	VOLKSWAGEN	49	74	284	316	-33,8	-10,1
6	X-CLASS	MERCEDES	22	57	148	77	-61,4	92,2
7	2346 WIS	LADA	31	12	136	96	158,3	41,7
8	D-MAX	ISUZU	25	7	116	49	257,1	136,7
9	FULLBACK	FIAT	14	17	103	110	-17,6	-6,4
10	PICKUP	RAM	16	13	63	35	23,1	80
11	F-SERIES	FORD	8	5	30	22	60	36,4
12	TUNDRA	TOYOTA	2	6	19	24	-66,7	-20,8
13	2347 WIS	LADA	0	0	18	1		1700
14	TROY	GONOW	3	2	14	4	50	250
15	TUNLAND	FOTON	2	2	12	11	0	9,1

UAZ 2363 PICKUP

2 412 units **-3,1%**

TOYOTA HILUX

1 289 units **2,6%**



MITSUBISHI L200

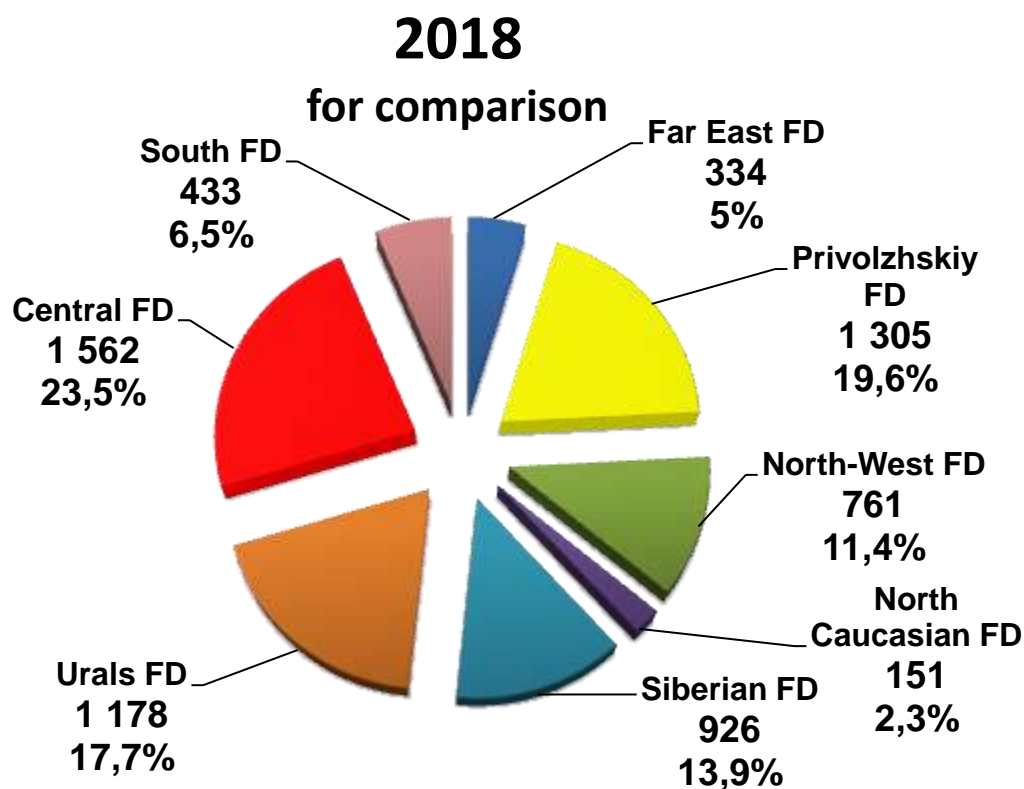
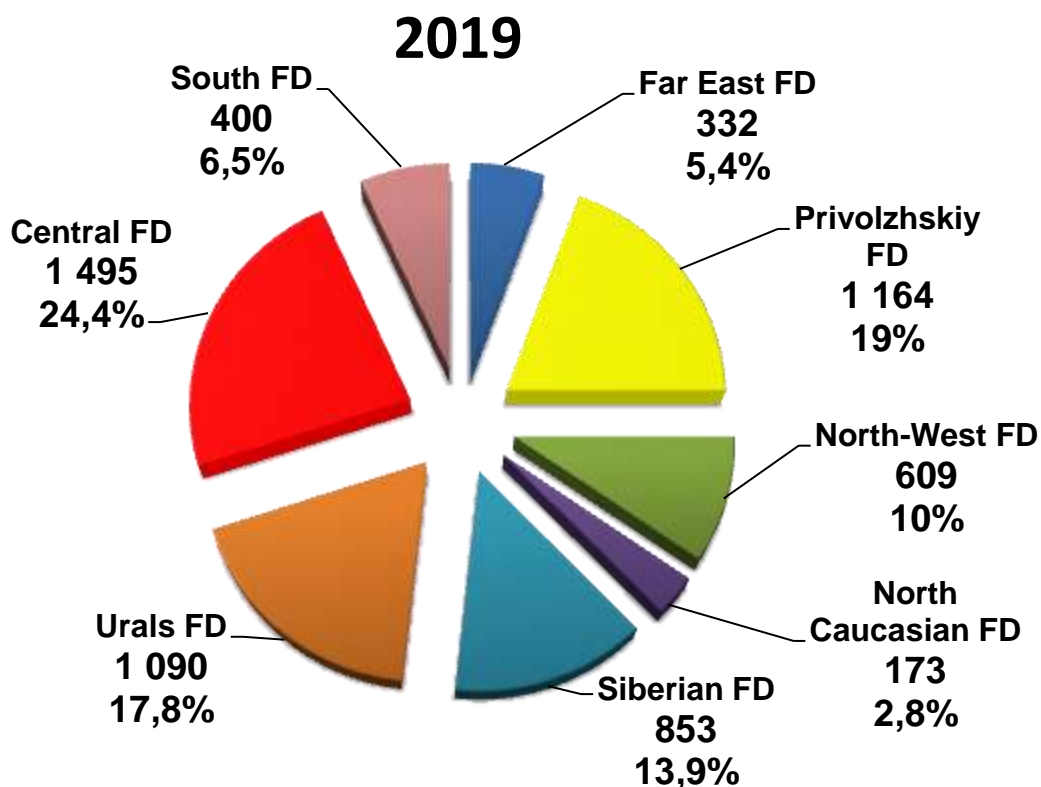
869 units **-38,3%**





PICKUPS

Structure of sales of new pickups in Russia in 6 months 2019 by Federal District





TRUCKS

Sales of new trucks in Russia in June and 6 months 2019 by brand

Brand	June 2019	June 2018	6 months 2019	6 months 2018	Change June 2019 vs 2018, %	Change 6 months 2019 vs 2018, %
KAMAZ	2 077	2 097	12 908	12 351	-1	4,5
GAZ	685	726	4 152	4 314	-5,6	-3,8
VOLVO	578	733	2 691	3 165	-21,1	-15
SCANIA	365	459	2 308	2 654	-20,5	-13
MAN	332	379	1 832	2 204	-12,4	-16,9
MERCEDES	249	421	1 682	1 922	-40,9	-12,5
ISUZU	272	265	1 423	1 709	2,6	-16,7
MAZ	227	232	1 340	1 328	-2,2	0,9
URAL	129	186	1 209	1 164	-30,6	3,9
DAF	238	211	989	1 371	12,8	-27,9
HYUNDAI	124	178	717	877	-30,3	-18,2
HINO	110	173	556	986	-36,4	-43,6
SHAANXI	92	87	463	322	5,7	43,8
MAZ MAN	94	104	446	434	-9,6	2,8
IVECO	132	71	411	412	85,9	-0,2
RENAULT	80	89	381	501	-10,1	-24
FUSO	46	97	289	476	-52,6	-39,3
JAC	47	21	215	100	123,8	115
HOWO	48	33	161	141	45,5	14,2
FAW	18	43	146	274	-58,1	-46,7
FOTON	28	8	122	77	250	58,4
IVECO AMT	8	6	109	125	33,3	-12,8
FORD	36	7	69	23	414,3	200
XU GONG	5	2	40	12	150	233,3
NEFAZ	8	0	35	78		-55,1
ZIL	7	0	34	3		1033,3
DAEWOO	4	7	27	23	-42,9	17,4
TONAR	0	0	19	4		375
DONGFENG	0	1	11	79	-100	-86,1
SANY	0	0	10	9		11,1
TATRA	1	8	9	31	-87,5	-71
ZOOMLION	0	0	9	0		
C&C	0	0	8	5		60
LIEBHERR	1	0	7	8		-12,5
DAYUN	0	0	4	0		
GROVE	1	1	3	3	0	0
TEREX-DEMAG	0	1	3	1	-100	200
MZKT	1	4	2	8	-75	-75
NISSAN	0	0	2	0		
TADANO	1	0	1	0		



TRUCKS

TATA	0	0	1	3		-66,7
AMUR	0	0	0	1		-100
BAW	0	1	0	1	-100	-100
KRAZ	0	1	0	13	-100	-100
TOTAL	6 044	6 652	34 844	37 212	-9,1	-6,4
TOTAL Russian brands	2 906	3 009	18 338	17 910	-3,4%	2,4%
TOTAL foreign brands	3 138	3 643	16 506	19 302	-13,9%	-14,5%

Sales of new trucks in Russia in June and 6 months 2019 by type

Type	June 2019	June 2018	6 months 2019	6 months 2018	Market share June 2019, %	Market share June 2018, %	Market share 6 months 2019, %	Market share 6 months 2018, %
Truck-tractor	2 275	2 658	12 101	14 154	37,6	40,0	34,7	38,0
Dump truck	1 040	1 193	6 414	6 080	17,2	17,9	18,4	16,3
Other special equipment	569	644	4 104	3 791	9,4	9,7	11,8	10,2
Drop-side flat bed	486	571	2 887	3 175	8,0	8,6	8,3	8,5
Other truck types	543	421	3371	2659	8,9	6,3	9,7	7,2
Van	496	474	2 212	3 041	8,2	7,1	6,4	8,2
Refrigerator	207	294	1 142	1 793	3,4	4,4	3,3	4,8
Autocrane	145	119	896	803	2,4	1,8	2,6	2,2
Tanker	200	194	1 173	1 189	3,3	2,9	3,4	3,2
Refueler	46	52	295	288	0,8	0,8	0,9	0,8
Mobile repair shop	28	31	223	222	0,5	0,5	0,6	0,6
Autoloader	6	1	13	4	0,1	0,0	0,0	0,0
Ambulance	3	0	8	0	0,1	0,0	0,0	0,0
Miscellaneous	0	0	5	13	0,0	0,0	0,0	0,0
TOTAL	6 044	6 652	34 844	37 212	100,0	100,0	100,0	100,0



TRUCKS

Top 25 model ranking of new truck sales in Russia in June and 6 months 2019

Rank	Model	Brand	June 2019	June 2018	6 months 2019	6 months 2018	Change June 2019 vs 2018, %	Change 6 months 2019 vs 2018, %
1	43118 6X6	KAMAZ	414	516	3 029	3 171	-19,8	-4,5
2	65115 6X4	KAMAZ	493	527	2 815	2 612	-6,5	7,8
3	GAZON NEXT	GAZ	469	512	2 801	2 908	-8,4	-3,7
4	5490 4X2	KAMAZ	511	416	2 533	2 367	22,8	7
5	ACTROS	MERCEDES	241	359	1 650	1 773	-32,9	-6,9
6	6520 6X4	KAMAZ	209	236	1 482	1 625	-11,4	-8,8
7	SERIES FH 4X2	VOLVO	349	480	1 401	1 992	-27,3	-29,7
8	TGX 18.XXX 4X2	MAN	184	221	898	1 044	-16,7	-14
9	XF 105 FT 4X2	DAF	212	194	880	1 272	9,3	-30,8
10	4320 6X6	URAL	72	63	705	569	14,3	23,9
11	3307	GAZ	88	80	674	311	10	116,7
12	MIGHTY	HYUNDAI	91	136	583	757	-33,1	-23
13	43253 4X2	KAMAZ	104	110	580	402	-5,5	44,3
14	SERIES G 4X2	SCANIA	113	80	542	627	41,2	-13,6
15	SERIES R 4X2	SCANIA	78	178	538	844	-56,2	-36,3
16	NQR	ISUZU	113	99	528	594	14,1	-11,1
17	NPR	ISUZU	83	124	471	727	-33,1	-35,2
18	53605 4X2	KAMAZ	72	63	436	281	14,3	55,2
19	6312 6X4	MAZ-MAN	92	104	404	425	-11,5	-4,9
20	STRALIS	IVECO	122	40	313	281	205	11,4
21	5557 6X6	URAL	36	112	302	414	-67,9	-27,1
22	CANTER	FUSO	46	97	289	476	-52,6	-39,3
23	SERIES FM 8X4	VOLVO	62	85	287	217	-27,1	32,3
24	3308 SADKO	GAZ	45	57	280	596	-21,1	-53
1	43118 6X6	KAMAZ	414	516	3 029	3 171	-19,8	-4,5

KAMAZ 43118 6X6

3 029 units **-4,5%**

KAMAZ 65115 6X4

2 815 units **7,8%**



GAZ GAZON NEXT

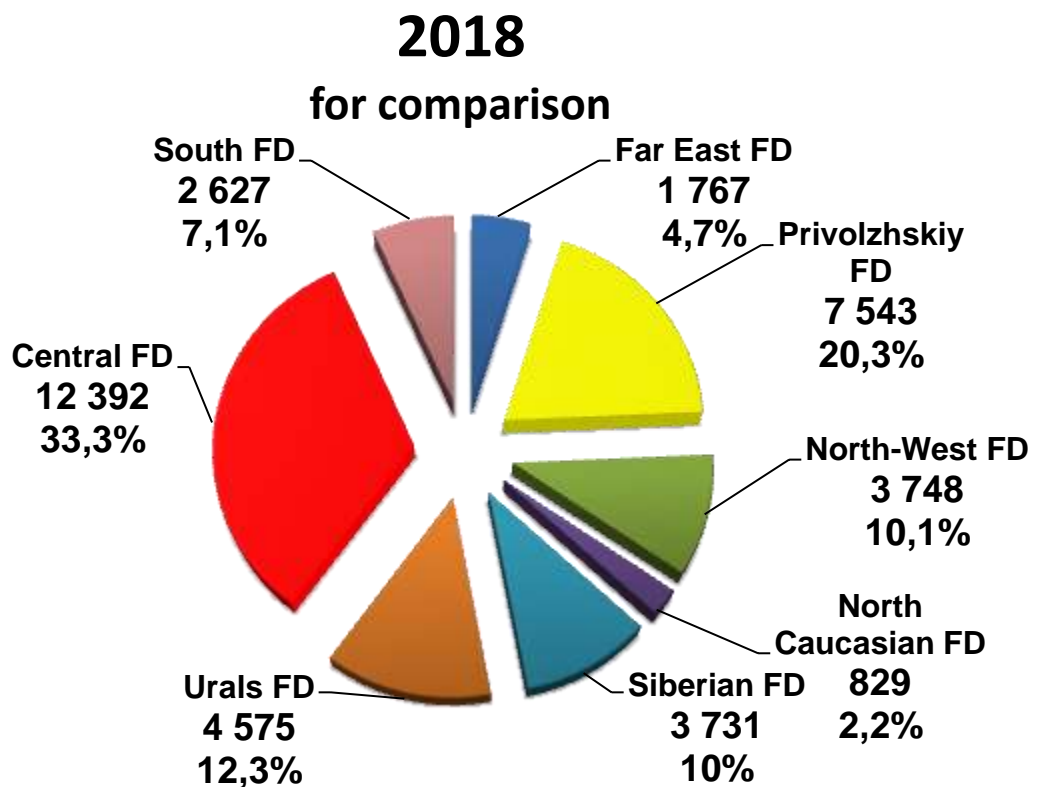
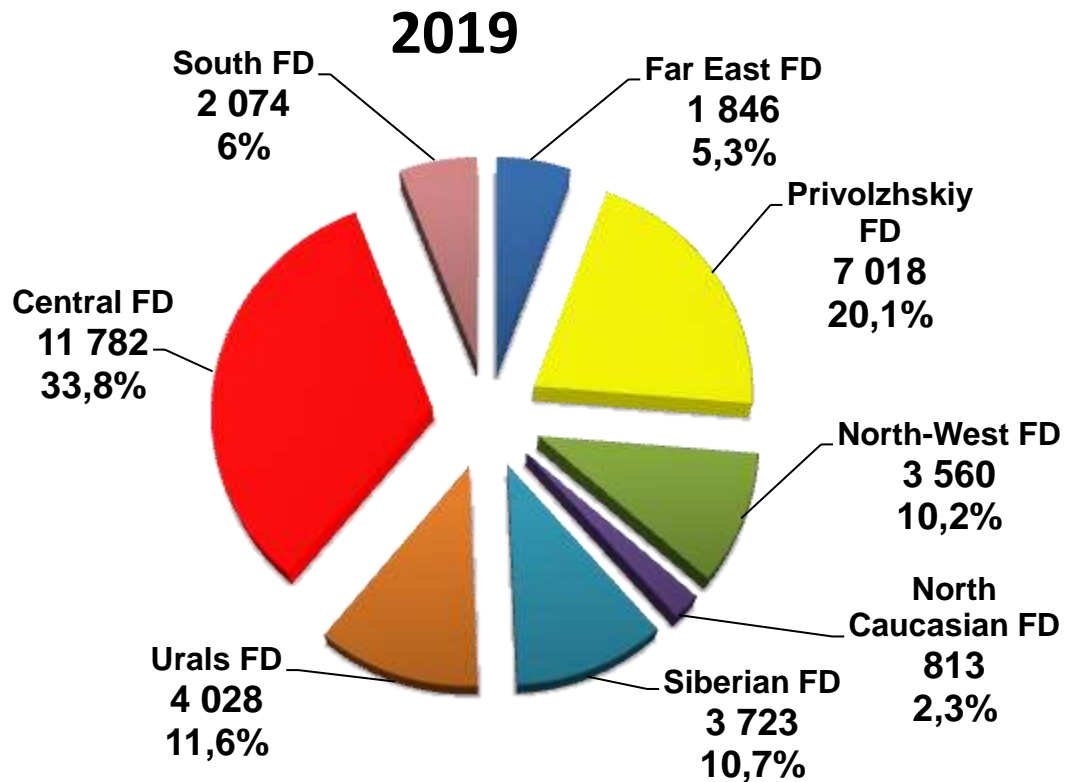
2 801 units **-3,7%**





TRUCKS

Structure of sales of new truck in Russia in 6 months 2019 by Federal District





BUSES

Sales of new buses in Russia in June and 6 months 2019 by brand

Brand	June 2019	June 2018	6 months 2019	6 months 2018	Change June 2019 vs 2018, %	Change 6 months 2019 vs 2018, %
PAZ	549	563	3 567	3 130	-2,5	14
LIAZ	74	34	677	1 132	117,6	-40,2
NEFAZ	126	51	642	524	147,1	22,5
GAZ	54	9	302	641	500	-52,9
YUTONG	56	68	229	311	-17,6	-26,4
VOLZHANIN	14	117	195	279	-88	-30,1
MAZ	6	45	167	374	-86,7	-55,3
KAVZ	36	28	153	140	28,6	9,3
URAL	22	19	101	158	15,8	-36,1
SIMAZ	13	4	87	4	225	2075
HIGER	23	18	79	104	27,8	-24
ZHONGTONG	11	3	79	64	266,7	23,4
KING LONG (KLM)	11	3	63	77	266,7	-18,2
GOLDEN DRAGON	3	9	34	80	-66,7	-57,5
NEMAN	4	0	31	2		1450
LOTOS	12	0	29	0		
IRISBUS	20	2	20	9	900	122,2
MAN	9	2	11	7	350	57,1
SCANIA	3	2	10	13	50	-23,1
HYUNDAI	2	13	7	14	-84,6	-50
MERCEDES	1	2	3	9	-50	-66,7
HUAXIA	0	0	2	0		
ASIA	0	0	1	0		
DAEWOO	0	0	0	2		-100
NEOPLAN	0	0	0	3		-100
TOTAL	1 049	992	6 489	7 077	5,7	-8,3
TOTAL Russian brands	881	866	5 804	6 378	1,7	-9
TOTAL foreign brands	168	126	685	699	33,3	-2



BUSES

Top 25 model ranking of new bus sales in Russia in June and 6 months 2019

Rank	Model	Brand	June 2019	June 2018	6 months 2019	6 months 2018	Change June 2019 vs 2018, %	Change 6 months 2019 vs 2018, %
1	3205	PAZ	218	237	1 773	1 702	-8	4,2
2	3204	PAZ	223	191	999	856	16,8	16,7
3	5299, 5297 4X2	NEFAZ, KAMAZ	115	38	556	390	202,6	42,6
4	4234	PAZ	74	104	502	390	-28,8	28,7
5	5292	LIAZ	45	1	315	333	4400	-5,4
6	GAZelle NEXT D	GAZ	54	9	302	641	500	-52,9
7	6213	LIAZ	24	1	253	222	2300	14
8	52701	VOLZHANIN	14	117	194	220	-88	-11,8
9	3206	PAZ	24	9	192	37	166,7	418,9
10	6119	YUTONG	44	62	183	275	-29	-33,5
11	4238	KAVZ	32	21	119	115	52,4	3,5
12	3203	PAZ	10	17	101	135	-41,2	-25,2
13	3255 4320 6X6	URAL	22	19	101	158	15,8	-36,1
14	206 - 226	MAZ	0	2	90	115	-100	-21,7
15	2258	SIMAZ	13	4	87	4	225	2075
16	LCK-SERIES	ZHONGTONG	11	3	79	64	266,7	23,4
17	4292	LIAZ	1	28	77	106	-96,4	-27,4
18	MAZ 103	MAZ	5	11	69	34	-54,5	102,9
19	4208, 4310 6X6	NEFAZ, KAMAZ	3	10	61	90	-70	-32,2
20	KLQ-SERIES	HIGER	14	6	51	37	133,3	37,8
21	XMQ 6129	KING LONG (KLM)	7	3	43	50	133,3	-14
22	6899	YUTONG	6	6	35	34	0	2,9
23	4202	NEMAN	4	0	31	2		1450
24	206	LOTOS	12	0	28	0		
25	KLQ 6129	HIGER	7	8	23	61	-12,5	-62,3

PAZ 3205

1 773 units **4,2%**



PAZ 3204

999 units **16,7%**



NEFAZ 5299 (KAMAZ 5297)

556 units **42,6%**





BUSES

Structure of new bus sales in Russia in 6 months 2019 by Federal District

