



PRESS-RELEASE

17 JUNE 2019

In May 2019 sales of new MOTOR VEHICLES in Russia, based on registration data, decreased by 18.3% year-on-year to 129 502 vehicles. In the first five months of 2019 the total sales were 660 310 vehicles, down 4.7% year-on-year, of which:

- Passenger cars – 115 720 units in May 2019, down 18.0% YOY; 582 992 units in January-May 2019, down 4.3% YOY.
- Light commercial vehicles including light trucks (N1 category, without pickups) and minibuses (M2 category) – 7 007 units in May 2019, down 21.5% YOY; 37 995 units in January-May 2019, down 8.6% YOY.
- Pickups – 826 units in May 2019, down 31.3% YOY; 5 083 units in January-May 2019, down 7.9% YOY.
- Trucks (except N1 category), inclusive of special-purpose vehicles, – 4 804 units in May 2019, down 20.6% YOY; 28 800 units in January-May 2019, down 5.8% YOY.
- Buses (except M2 category) – 1 145 units in May 2019, down 2.0% YOY; 5 440 units in January-May 2019, down 10.6% YOY.

COMMENT:

Alexander Kovrigin, Deputy Managing Director of ASM Holding, commented:

In accordance with our earlier forecast, decrease of passenger car sales on the Russian market continued in May. Main reasons of the decline were low buying capacity of consumers and an excessive loan burden.

Decline on the market of new LCVs, pickups and trucks was due to stagnation in the industrial sector, challenges faced by medium and small enterprises, as well as lessening export potentials of Russian companies and the effect of sanctions.

Decline on the bus market can be explained by a high comparative base of 2018 and by reduction of financial help to municipalities from the federal budget.

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Developed by specialists of
AVTOSTAT-INFO



PASSENGER CARS

Sales of new passenger cars in Russia in May and 5 months 2019 by brand

Brand	May 2019	May 2018	5 months 2019	5 months 2018	Change May 2019 vs 2018, %	Change 5 months 2019 vs 2018, %
LADA	26 509	31 834	134 485	130 336	-16,7	3,2
KIA	16 101	20 961	77 080	83 248	-23,2	-7,4
HYUNDAI	12 893	15 511	62 909	67 047	-16,9	-6,2
RENAULT	9 916	11 722	51 647	52 435	-15,4	-1,5
VOLKSWAGEN	7 417	8 887	36 341	36 660	-16,5	-0,9
TOYOTA	7 183	7 971	35 169	35 325	-9,9	-0,4
SKODA	6 010	5 728	29 313	25 158	4,9	16,5
NISSAN	4 479	6 639	25 371	30 378	-32,5	-16,5
MITSUBISHI	2 636	3 116	15 077	13 446	-15,4	12,1
BMW	2 912	2 422	14 564	12 393	20,2	17,5
MERCEDES	2 415	2 921	13 178	13 802	-17,3	-4,5
FORD	2 076	3 077	11 503	16 280	-32,5	-29,3
MAZDA	2 086	2 626	10 726	11 511	-20,6	-6,8
CHEVROLET	1 572	2 736	9 476	12 548	-42,5	-24,5
DATSUN	1 722	2 199	8 435	9 374	-21,7	-10
LEXUS	1 555	2 100	7 209	9 156	-26	-21,3
AUDI	1 150	1 310	5 372	6 016	-12,2	-10,7
UAZ	801	1 198	4 770	5 930	-33,1	-19,6
LAND ROVER	606	686	3 262	3 350	-11,7	-2,6
VOLVO	545	664	2 790	2 702	-17,9	3,3
GEELY	611	202	2 784	783	202,5	255,6
SUBARU	523	715	2 658	2 986	-26,9	-11
HAVAL	585	220	2 442	916	165,9	166,6
SUZUKI	480	507	2 018	2 062	-5,3	-2,1
PORSCHE	492	497	1 930	1 824	-1	5,8
CHERY	383	450	1 551	1 690	-14,9	-8,2
INFINITI	240	360	1 504	1 982	-33,3	-24,1
LIFAN	183	1 346	1 309	4 747	-86,4	-72,4
HONDA	155	339	959	1 736	-54,3	-44,8
JEEP	134	130	791	517	3,1	53
MINI	148	223	757	931	-33,6	-18,7
JAGUAR	117	182	753	952	-35,7	-20,9
PEUGEOT	125	240	633	1 168	-47,9	-45,8
GENESIS	148	0	536	0		
SMART	233	36	535	216	547,2	147,7
CITROEN	82	127	481	702	-35,4	-31,5
ZOTYE	43	168	460	769	-74,4	-40,2
DONGFENG	91	48	454	233	89,6	94,8
CADILLAC	66	125	362	481	-47,2	-24,7
FAW	75	115	331	348	-34,8	-4,9
CHANGAN	57	147	229	524	-61,2	-56,3
JAC	45	5	154	19	800	710,5
BENTLEY	30	22	139	101	36,4	37,6
FIAT	18	20	109	54	-10	101,9



PASSENGER CARS

BRILLIANCE	15	1	68	6	1400	1033,3
MASERATI	10	20	57	99	-50	-42,4
LAMBORGHINI	9	4	55	14	125	292,9
ROLLS ROYCE	13	9	55	32	44,4	71,9
GREAT WALL	3	201	52	900	-98,5	-94,2
HAWTAI	3	7	26	7	-57,1	271,4
FOTON	3	25	21	101	-88	-79,2
TESLA	6	8	20	19	-25	5,3
CHRYSLER	2	5	19	28	-60	-32,1
RAVON	0	229	19	4 337	-100	-99,6
FERRARI	3	6	11	13	-50	-15,4
DODGE	1	1	8	3	0	166,7
ASTON MARTIN	0	3	6	7	-100	-14,3
MCLAREN	1	0	5	0		
SSANGYONG	0	9	3	89	-100	-96,6
DAIHATSU	1	0	2	0		
SMA	1	0	2	0		
ACURA	0	0	1	0		
BAW	0	0	1	0		
BYD	0	0	1	0		
DAEWOO	0	37	1	477	-100	-99,8
LINCOLN	0	1	1	3	-100	-66,7
OPEL	0	0	1	0		
ZAZ	1	0	1	0		
ALFA ROMEO	0	1	0	2	-100	-100
DERWAYS	0	0	0	2		-100
GAZ	0	0	0	2		-100
TAGAZ	0	0	0	1		-100
TOTAL	115 720	141 099	582 992	608 978	-18	-4,3
TOTAL Russian brands	27 311	33 032	139 256	136 269	-17,3	2,2
TOTAL foreign brands	88 409	108 067	443 736	472 709	-18,2	-6,1

Sales of new passenger cars in Russia in May and 5 months 2019 by class

Class	May 2019	May 2018	5 months 2019	5 months 2018	Market share May 2019, %	Market share 5 months 2019, %	Change May 2019 vs 2018, %	Change 5 months 2019 vs 2018, %
A	598	550	2 258	2 845	0,5	0,4	8,7	-20,6
B	23 963	30 722	115 154	126 890	20,7	19,8	-22,0	-9,3
B+	11 544	11 777	56 831	47 346	10,0	9,8	-2,0	20,0
C	14 524	19 738	78 039	86 458	12,6	13,4	-26,4	-9,7
D	4 153	4 152	19 365	17 010	3,6	3,3	0,0	13,8
E	3 939	4 130	20 679	18 840	3,4	3,6	-4,6	9,8
F+S	798	792	3 576	3 648	0,7	0,6	0,8	-2,0
Minivan	3 655	4 807	17 957	18 597	3,2	3,1	-24,0	-3,4
SUV	52 546	64 431	269 128	287 338	45,4	46,2	-18,5	-6,3
Not identified			5	6	0	0		-16,7
TOTAL	115 720	141 099	582 992	608 978	100,0	100,0	-18,0	-4,3



PASSENGER CARS

Top 25 model ranking of new passenger car sales in Russia in May and 5 months 2019

Rank	Model	Brand	May 2019	May 2018	5 months 2019	5 months 2018	Change May 2019 vs 2018, %	Change 5 months 2019 vs 2018, %
1	VESTA	LADA	8 151	8 700	45 002	38 357	-6,3	17,3
2	GRANTA	LADA	9 123	9 143	43 697	34 926	-0,2%	25,1%
3	RIO	KIA	6 787	9 236	33 823	39 469	-26,5	-14,3
4	CRETA	HYUNDAI	5 335	5 616	25 682	27 064	-5	-5,1
5	SOLARIS	HYUNDAI	4 359	6 180	21 466	23 797	-29,5	-9,8
6	POLO	VOLKSWAGEN	4 255	5 312	19 405	20 007	-19,9	-3
7	LARGUS	LADA	3 550	4 649	17 341	17 974	-23,6	-3,5
8	DUSTER	RENAULT	2 770	3 606	15 025	15 929	-23,2	-5,7
9	LOGAN	RENAULT	2 421	2 634	13 133	11 984	-8,1	9,6
10	RAPID	SKODA	2 638	2 595	12 550	11 406	1,7	10
11	TIGUAN	VOLKSWAGEN	2 368	2 545	12 221	12 176	-7	0,4
12	CAMRY	TOYOTA	2 304	2 259	12 206	10 081	2	21,1
13	SANDERO	RENAULT	2 510	2 846	12 061	11 852	-11,8	1,8
14	KAPTUR	RENAULT	2 154	2 535	11 196	12 200	-15	-8,2
15	SPORTAGE	KIA	2 205	3 172	10 668	12 725	-30,5	-16,2
16	RAV4	TOYOTA	2 303	2 221	10 631	10 840	3,7	-1,9
17	XRAY	LADA	2 277	3 609	10 564	13 918	-36,9	-24,1
18	2121	LADA 4x4	1 712	2 215	9 648	9 252	-22,7	4,3
19	NIVA	CHEVROLET	1 479	2 651	9 136	11 836	-44,2	-22,8
20	OCTAVIA	SKODA	1 617	1 992	8 344	8 381	-18,8	-0,4
21	MAGENTIS OPTIMA	KIA	1 793	1 754	8 245	6 315	2,2	30,6
22	TUCSON	HYUNDAI	1 515	1 977	8 222	7 686	-23,4	7
23	OUTLANDER	MITSUBISHI	1 586	2 035	8 195	8 420	-22,1	-2,7
24	QASHQAI	NISSAN	1 591	1 821	8 146	8 263	-12,6	-1,4
25	KODIAQ	SKODA	1 665	297	7 901	1 565	460,6	404,9

LADA VESTA

45 002 units **17,3%**

LADA GRANTA

43 697 units **25,1%**

KIA RIO

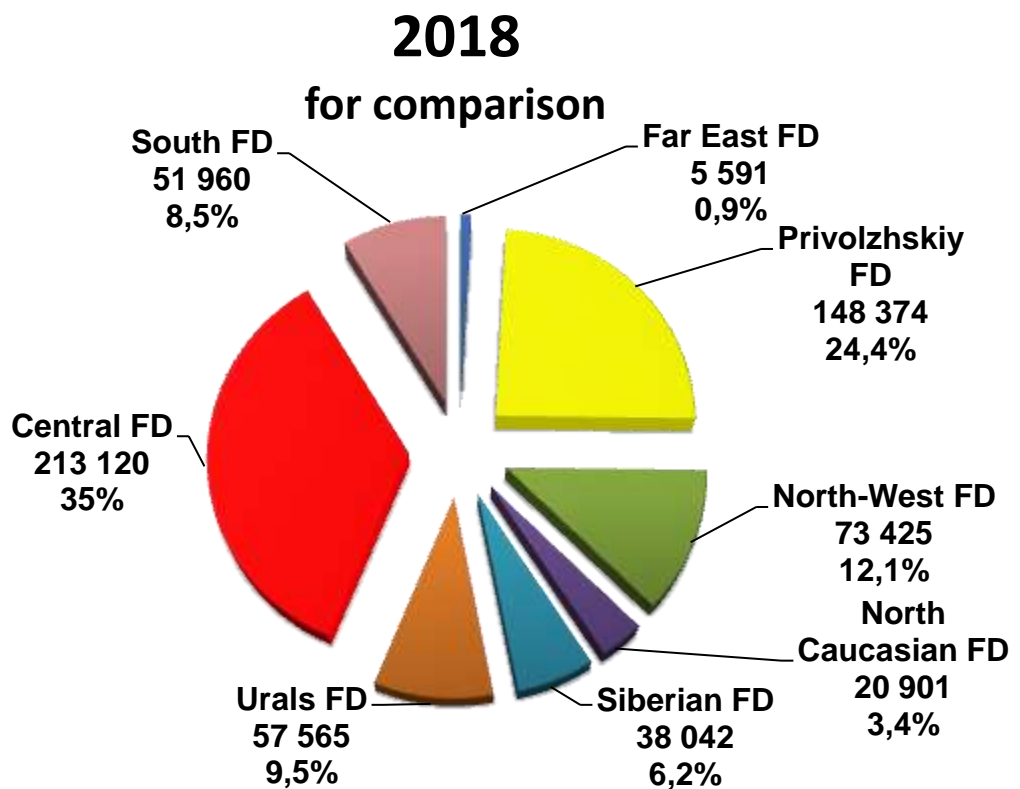
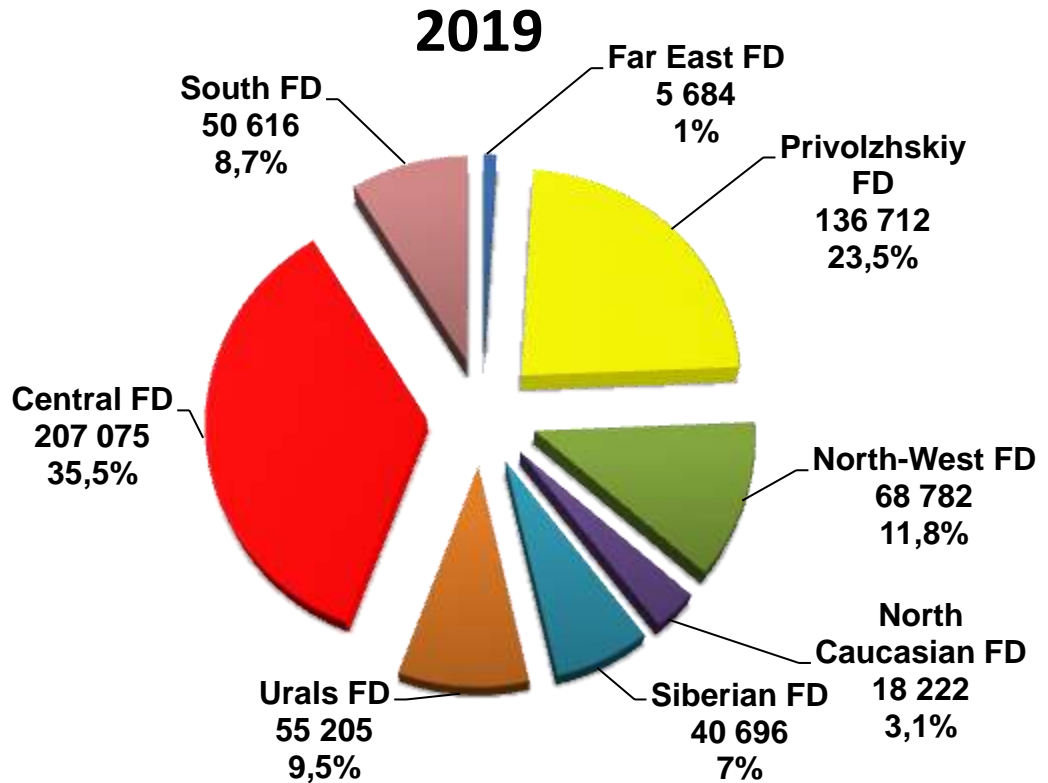
33 823 units **-14,3%**





PASSENGER CARS

Structure of new car sales in Russia in 5 months 2019 by Federal District





LIGHT COMMERCIAL VEHICLES

Sales of new light commercial vehicles in Russia
Including light trucks (N1 category) and minibuses (M2 category)
in May and 5 months 2019 by brand

Brand	May 2019	May 2018	5 months 2019	5 months 2018	Change May 2019 vs 2018, %	Change 5 months 2019 vs 2018, %
GAZ	3 316	4 038	17 898	18 876	-17,9	-5,2
UAZ	1 156	1 180	6 169	6 387	-2	-3,4
FORD	714	816	4 284	3 930	-12,5	9
VOLKSWAGEN	428	595	2 419	2 488	-28,1	-2,8
LADA	340	374	1 979	1 968	-9,1	0,6
MERCEDES	279	921	1 516	3 570	-69,7	-57,5
PEUGEOT	209	266	1 068	1 048	-21,4	1,9
RENAULT	160	191	695	896	-16,2	-22,4
CITROEN	141	201	688	905	-29,9	-24
HYUNDAI	137	168	655	643	-18,5	1,9
IVECO	65	48	332	214	35,4	55,1
FIAT	50	98	231	549	-49	-57,9
KIA	7	32	33	68	-78,1	-51,5
TOYOTA	2	1	7	6	100	16,7
DAIHATSU	1	0	5	0		
MITSUBISHI	1	0	5	3		66,7
DONGFENG	0	0	2	3		-33,3
NISSAN	0	0	2	2		0
TAGAZ	0	0	2	1		100
BAW	0	0	1	1		0
HONDA	0	0	1	0		
JAC	1	0	1	0		
SUZUKI	0	0	1	2		-50
YUEJIN	0	0	1	2		-50
GMC	0	0	0	1		-100
GONOW	0	1	0	3	-100	-100
TOTAL	7 007	8 930	37 995	41 566	-21,5	-8,6
TOTAL Russian brands	4 812	5 592	26 048	27 232	-13,9	-4,3
TOTAL foreign brands	2 195	3 338	11 947	14 334	-34,2	-16,7



LIGHT COMMERCIAL VEHICLES

Top 25 model ranking of new LCV sales including light trucks (N1 category) and minibuses (M2 category) in Russia, in May and 5 months 2019

Rank	Model	Brand	May 2019	May 2018	5 months 2019	5 months 2018	Change May 2019 vs 2018, %	Change 5 months 2019 vs 2018, %
1	GAZelle NEXT	GAZ	1 800	2 318	9 412	10 480	-22,3	-10,2
2	3302 GAZelle	GAZ	877	945	4 227	4 287	-7,2	-1,4
3	TRANSIT	FORD	703	797	4 220	3 823	-11,8	10,4
4	3909	UAZ	657	248	2 887	1 459	164,9	97,9
5	LARGUS FURGON	LADA	340	374	1 979	1 968	-9,1	0,6
6	3221 GAZelle	GAZ	190	202	1 504	1 005	-5,9	49,7
7	2752 SOBOL	GAZ	245	281	1 301	1 371	-12,8	-5,1
8	CARAVELLE	VOLKSWAGEN	177	289	897	1 159	-38,8	-22,6
9	PROFI	UAZ	106	145	875	808	-26,9	8,3
10	2206	UAZ	150	158	842	758	-5,1	11,1
11	3741	UAZ	114	483	718	2 542	-76,4	-71,8
12	DOKKER	RENAULT	133	181	617	795	-26,5	-22,4
13	SPRINTER	MERCEDES	132	536	612	2 307	-75,4	-73,5
14	V-CLASS	MERCEDES	106	302	609	877	-64,9	-30,6
15	2217 SOBOL	GAZ	72	83	603	673	-13,3	-10,4
16	2705 GAZelle	GAZ	75	159	582	850	-52,8	-31,5
17	CADDY	VOLKSWAGEN	89	138	544	512	-35,5	6,2
18	H 1 H 100 STAREX	HYUNDAI	99	120	528	488	-17,5	8,2
19	TRAVELLER	PEUGEOT	108	66	511	160	63,6	219,4
20	3962	UAZ	27	28	409	359	-3,6	13,9
21	MULTIVAN	VOLKSWAGEN	66	64	376	314	3,1	19,7
22	JUMPER	CITROEN	58	96	360	505	-39,6	-28,7
23	TRANSPORTER	VOLKSWAGEN	48	42	357	264	14,3	35,2
24	3303	UAZ	63	107	324	383	-41,1	-15,4
25	DAILY	IVECO	65	48	317	214	35,4	48,1

GAZelle NEXT

9 412 units **-10.2%**

3302 GAZelle

4 227 units **-1.4%**

FORD TRANSIT

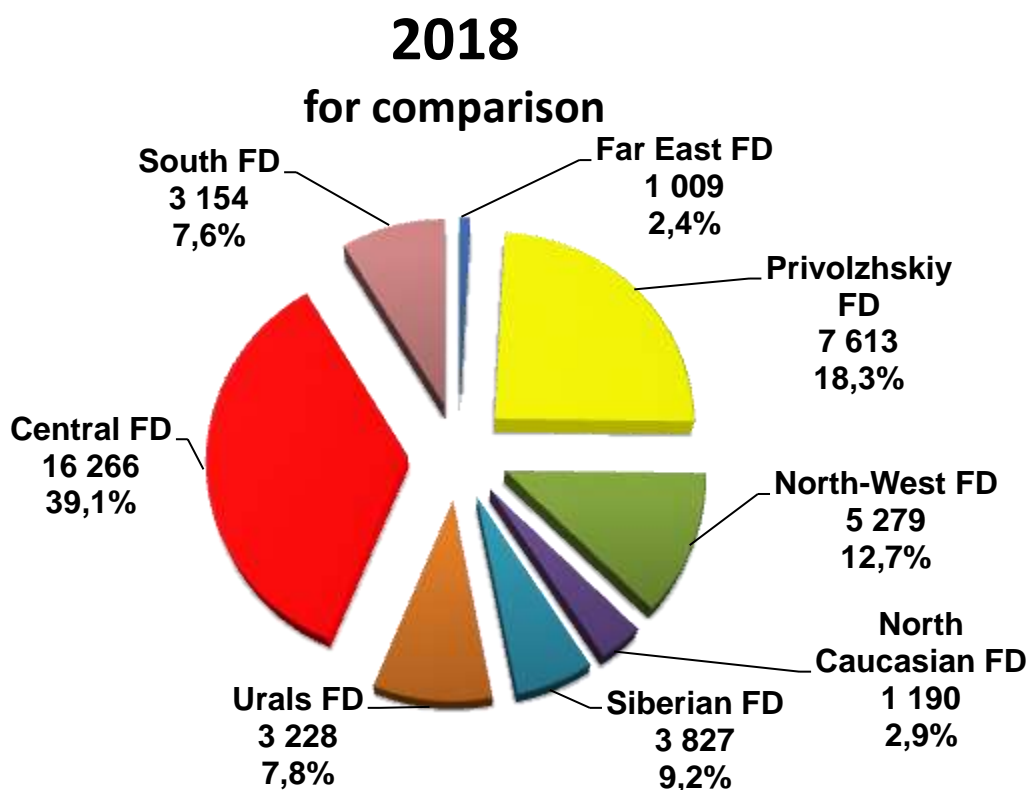
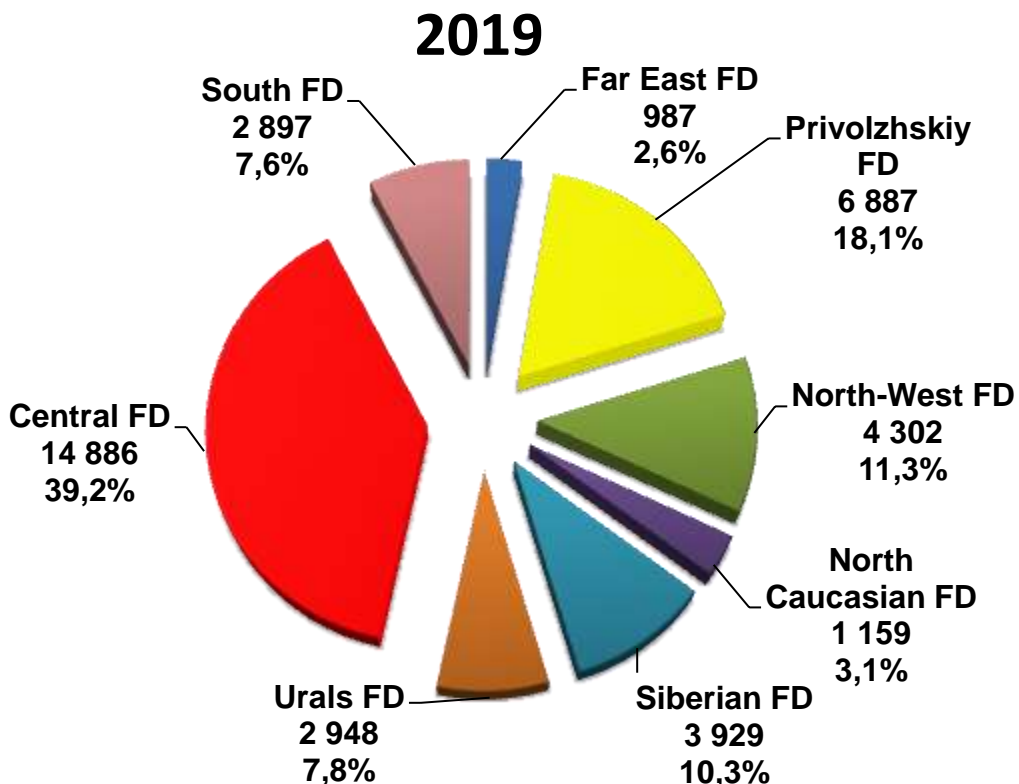
4 220 units **10.4%**





LIGHT COMMERCIAL VEHICLES

Structure of new LCV sales including light trucks (N1 category) and minibuses (M2 category) in Russia in 5 months 2019 by Federal District





PICKUPS

Sales of new pickups in Russia in May and 5 months 2019 by brand

Brand	May 2019	May 2018	5 months 2019	5 months 2018	Change May 2019 vs 2018, %	Change 5 months 2019 vs 2018, %
UAZ	283	438	2 003	2 105	-35,4	-4,8
TOYOTA	219	232	1 080	1 048	-5,6	3,1
MITSUBISHI	103	242	716	1 206	-57,4	-40,6
LADA	117	169	653	712	-30,8	-8,3
VOLKSWAGEN	44	60	235	242	-26,7	-2,9
MERCEDES	21	20	126	20	5	530
ISUZU	14	16	91	42	-12,5	116,7
FIAT	13	20	89	93	-35	-4,3
RAM	7	1	47	22	600	113,6
FORD	4	3	22	17	33,3	29,4
GONOW	1	0	11	2		450
FOTON	0	1	10	9	-100	11,1
NISSAN	0	1	0	1	-100	-100
SUBARU	0	0	0	1		-100
TOTAL	826	1 203	5 083	5 520	-31,3	-7,9
TOTAL Russian brands	400	607	2 656	2 817	-34,1	-5,7
TOTAL foreign brands	426	596	2 427	2 703	-28,5	-10,2



PICKUPS

Top 15 model ranking of new pickup sales in Russia in May and 5 months 2019

Rank	Model	Brand	May 2019	May 2018	5 months 2019	5 months 2018	Change May 2019 vs 2018, %	Change 5 months 2019 vs 2018, %
1	2363 PICKUP	UAZ	283	438	2 003	2 105	-35,4	-4,8
2	HILUX	TOYOTA	215	224	1 060	1 027	-4	3,2
3	L 200	MITSUBISHI	103	242	716	1 206	-57,4	-40,6
4	2349 WIS	LADA	88	147	530	622	-40,1	-14,8
5	AMAROK	VOLKSWAGEN	44	60	235	242	-26,7	-2,9
6	X-CLASS	MERCEDES	21	20	126	20	5	530
7	2346 WIS	LADA	28	21	105	84	33,3	25
8	D-MAX	ISUZU	14	16	91	42	-12,5	116,7
9	FULLBACK	FIAT	13	20	89	93	-35	-4,3
10	PICKUP	RAM	7	1	47	22	600	113,6
11	F-SERIES	FORD	4	3	22	17	33,3	29,4
12	2347 WIS	LADA	1	1	18	1	0	1700
13	TUNDRA	TOYOTA	4	6	17	18	-33,3	-5,6
14	TROY	GONOW	1	0	11	2		450
15	TUNLAND	FOTON	0	1	10	9	-100	11,1

UAZ 2363 PICKUP

2 003 units **-4,8%**

TOYOTA HILUX

1 060 units **3,2%**



MITSUBISHI L200

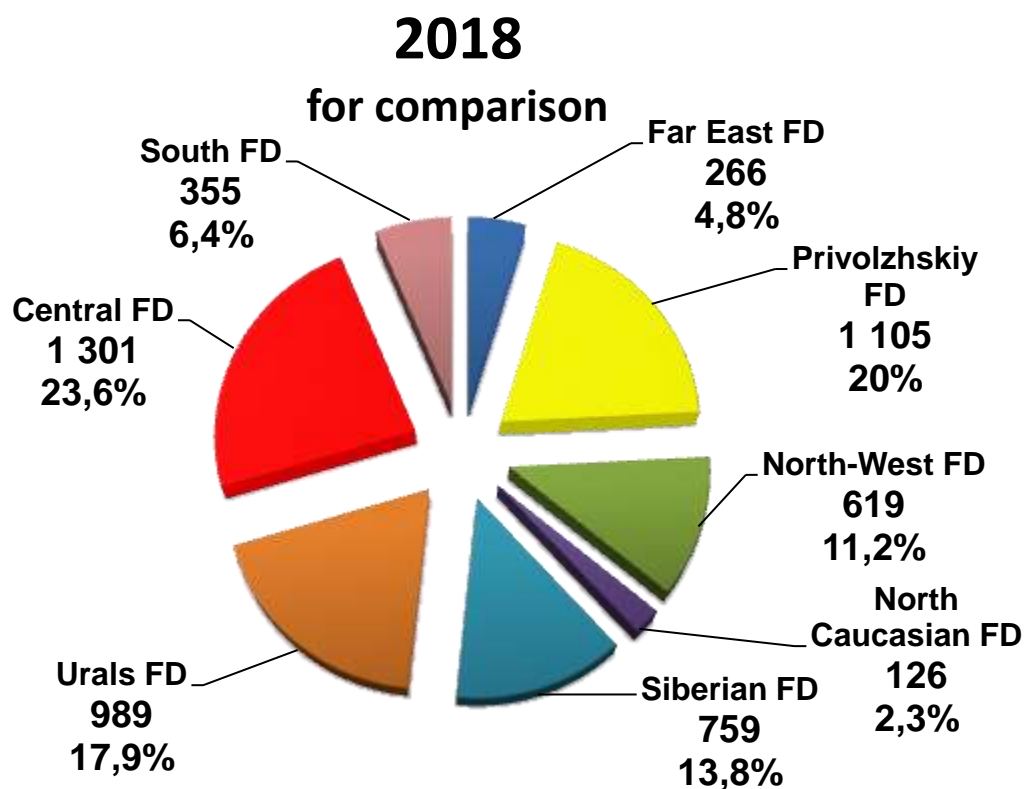
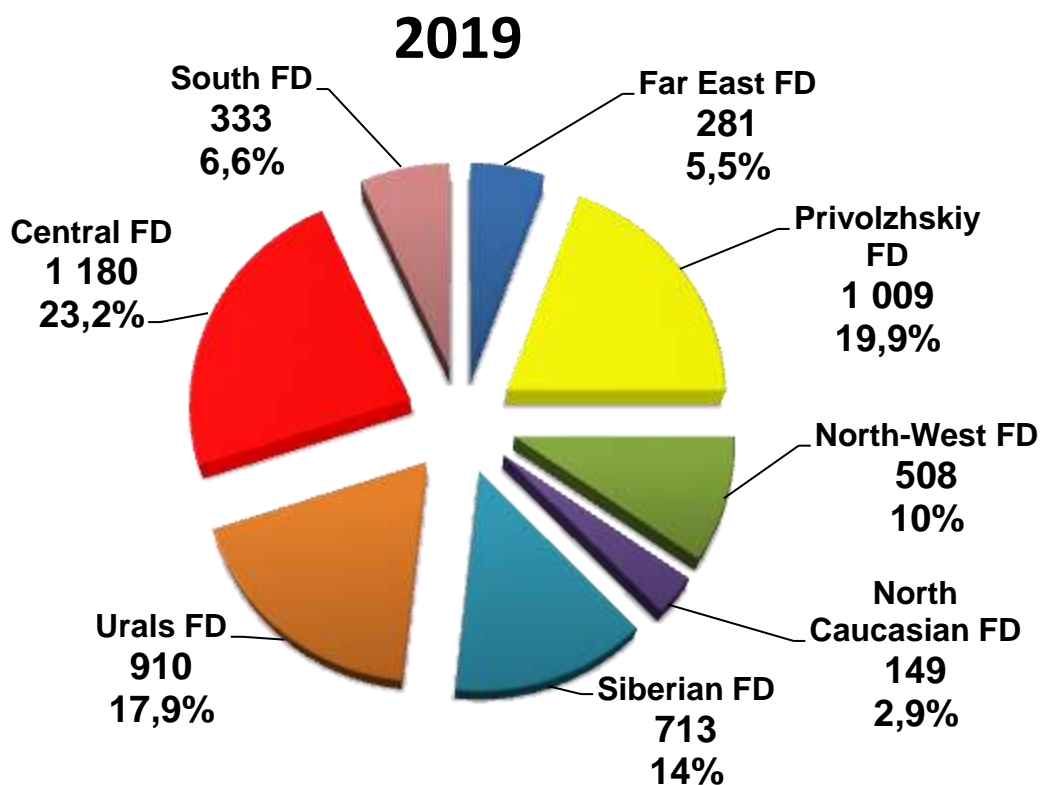
716 units **-40,6%**





PICKUPS

Structure of sales of new pickups in Russia in 5 months 2019 by Federal District





TRUCKS

Sales of new trucks in Russia in May and 5 months 2019 by brand

Brand	May 2019	May 2018	5 months 2019	5 months 2018	Change May 2019 vs 2018, %	Change 5 months 2019 vs 2018, %
KAMAZ	1 501	1 995	10 831	10 254	-24,8	5,6
GAZ	619	683	3 467	3 588	-9,4	-3,4
VOLVO	427	536	2 113	2 432	-20,3	-13,1
SCANIA	276	509	1 943	2 195	-45,8	-11,5
MAN	254	379	1 500	1 825	-33	-17,8
MERCEDES	275	225	1 433	1 501	22,2	-4,5
ISUZU	238	297	1 151	1 444	-19,9	-20,3
MAZ	220	201	1 113	1 096	9,5	1,6
URAL	174	153	1 080	978	13,7	10,4
DAF	137	216	751	1 160	-36,6	-35,3
HYUNDAI	106	161	593	699	-34,2	-15,2
HINO	89	189	446	813	-52,9	-45,1
SHAANXI	44	46	371	235	-4,3	57,9
MAZ MAN	72	77	352	330	-6,5	6,7
RENAULT	40	85	301	412	-52,9	-26,9
IVECO	105	46	279	341	128,3	-18,2
FUSO	76	93	243	379	-18,3	-35,9
JAC	35	21	168	79	66,7	112,7
FAW	20	45	128	231	-55,6	-44,6
HOWO	22	19	113	108	15,8	4,6
IVECO AMT	4	23	101	119	-82,6	-15,1
FOTON	19	24	94	69	-20,8	36,2
XU GONG	12	1	35	10	1100	250
FORD	10	3	33	16	233,3	106,2
NEFAZ	7	8	27	78	-12,5	-65,4
ZIL	5	1	27	3	400	800
DAEWOO	4	2	23	16	100	43,8
TONAR	0	0	19	4		375
DONGFENG	1	6	11	78	-83,3	-85,9
SANY	3	2	10	9	50	11,1
ZOOMLION	2	0	9	0		
C&C	4	0	8	5		60
TATRA	0	0	8	23		-65,2
LIEBHERR	0	1	6	8	-100	-25
DAYUN	1	0	4	0		
TEREX-DEMAG	0	0	3	0		
GROVE	0	0	2	2		0
NISSAN	1	0	2	0		
MZKT	1	0	1	4		-75
TATA	0	1	1	3	-100	-66,7



TRUCKS

AMUR	0	0	0	1		-100
KRAZ	0	2	0	12	-100	-100
TOTAL	4 804	6 050	28 800	30 560	-20,6	-5,8
TOTAL Russian brands	2 531	3 066	16 666	16 137	-17,4	3,3
TOTAL foreign brands	2 273	2 984	12 134	14 423	-23,8	-15,9

Sales of new trucks in Russia in May and 5 months 2019 by type

Type	May 2019	May 2018	5 months 2019	5 months 2018	Market share May 2019, %	Market share May 2018, %	Market share 5 months 2019, %	Market share 5 months 2018, %
Truck-tractor	1 510	2 405	9 826	11 496	31,4	39,8	34,1	37,6
Dump truck	931	939	5 374	4 887	19,4	15,5	18,7	16,0
Other special equipment	566	637	3 535	3 147	11,8	10,5	12,3	10,3
Drop-side flat bed	424	507	2 401	2 604	8,8	8,4	8,3	8,5
Other truck types	396	385	2 828	2 238	8,2	6,4	9,8	7,3
Van	359	485	1 716	2 567	7,5	8,0	6,0	8,4
Refrigerator	225	286	935	1 499	4,7	4,7	3,3	4,9
Autocrane	131	141	751	684	2,7	2,3	2,6	2,2
Tanker	186	193	973	995	3,9	3,2	3,4	3,3
Refueler	49	47	249	236	1,0	0,8	0,9	0,8
Mobile repair shop	24	23	195	191	0,5	0,4	0,7	0,6
Autoloader	2	1	7	3	0,0	0,0	0,0	0,0
Ambulance	1	0	5	0	0,0	0,0	0,0	0,0
Miscellaneous	0	1	5	13	0	0	0	0
TOTAL	4 804	6 050	28 800	30 560	100,0	100,0	100,0	100,0



TRUCKS

Top 25 model ranking of new truck sales in Russia in May and 5 months 2019

Rank	Model	Brand	May 2019	May 2018	5 months 2019	5 months 2018	Change May 2019 vs 2018, %	Change 5 months 2019 vs 2018, %
1	43118 6X6	KAMAZ	351	496	2 615	2 655	-29,2	-1,5
2	GAZON NEXT	GAZ	398	458	2 332	2 396	-13,1	-2,7
3	65115 6X4	KAMAZ	452	448	2 322	2 085	0,9	11,4
4	5490 4X2	KAMAZ	166	516	2 022	1 951	-67,8	3,6
5	ACTROS	MERCEDES	275	198	1 409	1 414	38,9	-0,4
6	6520 6X4	KAMAZ	167	165	1 273	1 389	1,2	-8,4
7	SERIES FH 4X2	VOLVO	217	316	1 052	1 512	-31,3	-30,4
8	TGX 18.XXX 4X2	MAN	129	196	714	823	-34,2	-13,2
9	XF 105 FT 4X2	DAF	125	200	668	1 078	-37,5	-38
10	4320 6X6	URAL	111	63	633	506	76,2	25,1
11	3307	GAZ	114	75	586	231	52	153,7
12	MIGHTY	HYUNDAI	81	136	492	621	-40,4	-20,8
13	43253 4X2	KAMAZ	78	76	476	292	2,6	63
14	SERIES R 4X2	SCANIA	76	197	460	666	-61,4	-30,9
15	SERIES G 4X2	SCANIA	50	91	429	547	-45,1	-21,6
16	NQR	ISUZU	68	118	415	495	-42,4	-16,2
17	NPR	ISUZU	93	134	388	603	-30,6	-35,7
18	53605 4X2	KAMAZ	51	28	364	218	82,1	67
19	6312 6X4	MAZ-MAN	59	76	312	321	-22,4	-2,8
20	5557 6X6	URAL	49	72	266	302	-31,9	-11,9
21	CANTER	FUSO	76	93	243	379	-18,3	-35,9
22	5350 6X6 MUSTANG	KAMAZ	14	22	239	209	-36,4	14,4
23	SX 325 6X4	SHAANXI	30	32	236	174	-6,2	35,6
24	3308 SADKO	GAZ	38	75	235	539	-49,3	-56,4
25	SERIES FM 8X4	VOLVO	70	31	225	132	125,8	70,5

KAMAZ 43118 6X6

2 615 units -1,5%

GAZ GAZON NEXT

2 332 units -2,7%

KAMAZ 65115 6X4

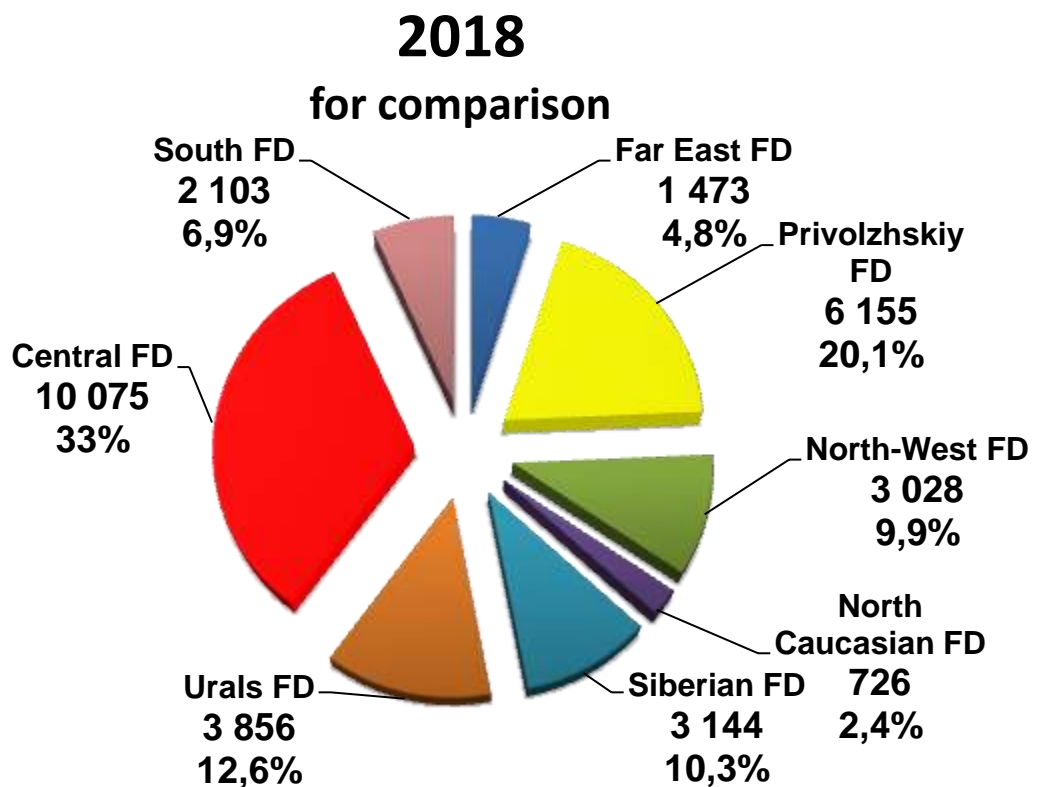
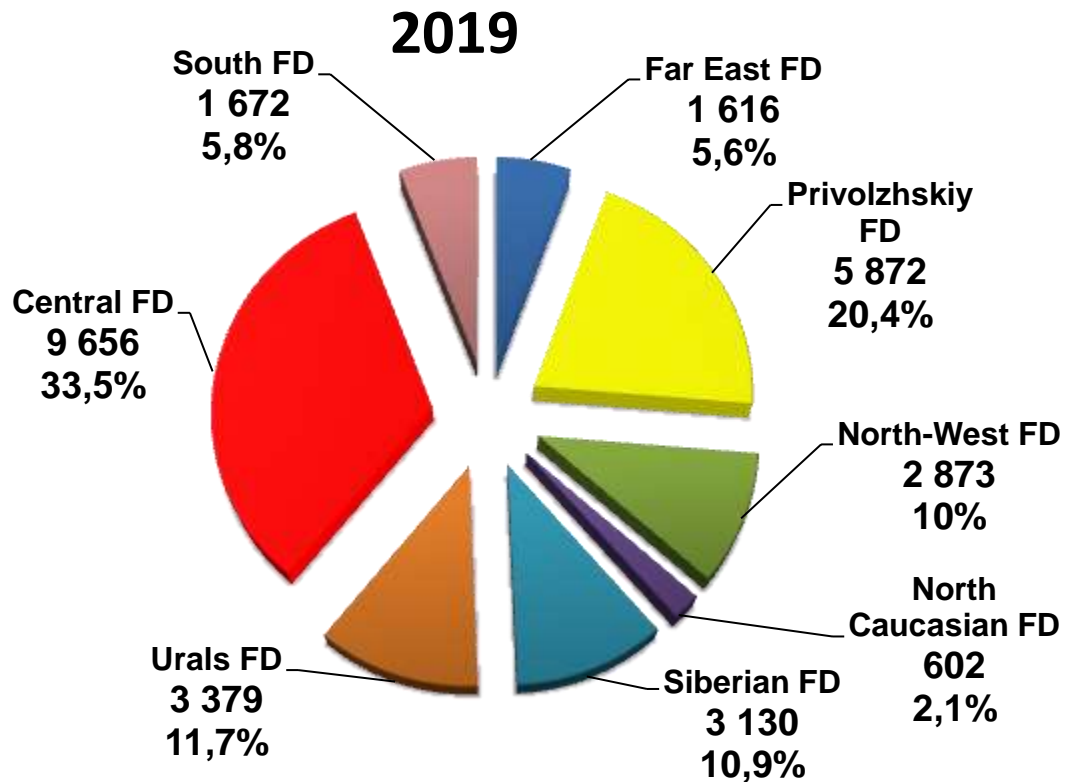
2 322 units 11,4%





TRUCKS

Structure of sales of new truck in Russia in 5 months 2019 by Federal District





BUSES

Sales of new buses in Russia in May and 5 months 2019 by brand

Brand	May 2019	May 2018	5 months 2019	5 months 2018	Change May 2019 vs 2018, %	Change 5 months 2019 vs 2018, %
PAZ	607	510	3 018	2 567	19	17,6
LIAZ	114	147	603	1 098	-22,4	-45,1
NEFAZ	128	129	516	473	-0,8	9,1
GAZ	47	17	248	632	176,5	-60,8
VOLZHANIN	75	57	181	162	31,6	11,7
YUTONG	49	70	173	243	-30	-28,8
MAZ	18	144	161	329	-87,5	-51,1
KAVZ	23	14	117	112	64,3	4,5
URAL	14	7	79	139	100	-43,2
SIMAZ	19	0	74	0		
ZHONGTONG	16	1	68	61	1500	11,5
HIGER	10	24	56	86	-58,3	-34,9
KING LONG (KLM)	15	38	52	74	-60,5	-29,7
GOLDEN DRAGON	2	6	31	71	-66,7	-56,3
NEMAN	8	1	27	2	700	1250
LOTOS	0	0	17	0		
SCANIA	0	0	7	11		-36,4
HYUNDAI	0	0	5	1		400
HUAXIA	0	0	2	0		
MAN	0	2	2	5	-100	-60
MERCEDES	0	0	2	7		-71,4
ASIA	0	0	1	0		
DAEWOO	0	0	0	2		-100
IRISBUS	0	0	0	7		-100
NEOPLAN	0	1	0	3	-100	-100
TOTAL	1 145	1 168	5 440	6 085	-2	-10,6
TOTAL Russian brands	1 026	1 025	4 923	5 512	0,1	-10,7
TOTAL foreign brands	119	143	517	573	-16,8	-9,8



BUSES

Top 25 model ranking of new bus sales in Russia in May and 5 months 2019

Rank	Model	Brand	May 2019	May 2018	5 months 2019	5 months 2018	Change May 2019 vs 2018, %	Change 5 months 2019 vs 2018, %
1	3205	PAZ	275	275	1 555	1 465	0	6,1
2	3204	PAZ	214	134	776	665	59,7	16,7
3	5299, 5297 4X2	NEFAZ , KAMAZ	119	111	441	352	7,2	25,3
4	4234	PAZ	78	70	428	286	11,4	49,7
5	5292	LIAZ	44	29	270	332	51,7	-18,7
6	GAZEL NEXT D	GAZ	47	17	248	632	176,5	-60,8
7	6213	LIAZ	64	7	229	221	814,3	3,6
8	52701	VOLZHANIN	75	30	180	103	150	74,8
9	3206	PAZ	27	12	168	28	125	500
10	6119	KAVZ	45	63	139	213	-28,6	-34,7
11	3203	PAZ	13	19	91	118	-31,6	-22,9
12	206 - 226	KAVZ	4	40	90	113	-90	-20,4
13	4238	KAVZ	20	8	87	94	150	-7,4
14	3255 4320 6X6	URAL	14	7	79	139	100	-43,2
15	4292	LIAZ	1	36	76	78	-97,2	-2,6
16	2258	SIMAZ	19	0	74	0		
17	LCK-SERIES	ZHONGTONG	16	1	68	61	1500	11,5
18	103	MAZ	12	3	64	23	300	178,3
19	4208, 4310 6X6	NEFAZ , KAMAZ	7	5	58	80	40	-27,5
20	KLQ-SERIES	HIGER	7	7	37	31	0	19,4
21	XMQ 6129	KING LONG (KLM)	12	34	36	47	-64,7	-23,4
22	6899	YUTONG	3	6	29	28	-50	3,6
23	4202	NEMAN	8	1	27	2	700	1250
24	XML	GOLDEN DRAGON	1	0	18	25		-28
25	KLQ 6129	HIGER	3	17	16	53	-82,4	-69,8

PAZ 3205

1555 units **6,1%**

PAZ 3204

776 units **16,7%**



NEFAZ 5299 (KAMAZ 5297)

441 units **25,3%**





BUSES

Structure of new bus sales in Russia in 5 months 2019 by Federal District

