



## PRESS-RELEASE

23 MAY 2019

**In April 2019 sales of new MOTOR VEHICLES in Russia, based on registration data, increased by 1.1% year-on-year to 168 344 vehicles. In the first four months of 2019 the total sales were 530 808 vehicles, down 0.6% year-on-year, of which:**

- Passenger cars – 149 814 units in April 2019, up 2.2% YOY; 467 272 units in January-April 2019, down 0.1% YOY.
- Light commercial vehicles including light trucks (N1 category, without pickups) and minibuses (M2 category) – 8 950 units in April 2019, down 11.3% YOY; 30 988 units in January-April 2019, down 5.0% YOY.
- Pickups – 1 254 units in April 2019, down 7.0% YOY; 4 257 units in January-April 2019, down 1.4% YOY.
- Trucks (except N1 category), inclusive of special-purpose vehicles, – 6 853 units in April 2019, down 2.5% YOY; 23 996 units in January-April 2019, down 2.1% YOY.
- Buses (except M2 category) – 1 473 units in April 2019, up 10.6% YOY; 4 295 units in January-April 2019, down 12.6% YOY.

### COMMENT:

Alexander Kovrigin, Deputy Managing Director of ASM Holding, commented:

Sales of passenger cars grew 2.2% in April 2019, while the year-to-date sales decreased by 0.1%. We forecast that decrease of sales will further continue this May due to a low buying capacity of consumers.

On the market of new LCVs the decline of sales enhanced to 11.3% in April, while the year-to-date sales fell by 5%. Sales of pickups fell by 7% in April and by 1.4% in January-April. Sales of trucks fell by 2.5% in April and by 2.1% year to date. The decline of the LCV, pickup and truck markets is related to stagnation in the industrial sector, challenges faced by small enterprises, as well as the effect of sanctions.

Bus sales grew 10.6% in April, while the sales in the first four months of 2019 declined by 12.6%. Such dynamics could be explained by a high comparative base of 2018.

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AVTOSTAT-INFO



# PASSENGER CARS

## Sales of new passenger cars in Russia in April and 4 months 2019 by brand

Brand	April 2019	April 2018	4 months 2019	4 months 2018	Change April 2019 vs 2018, %	Change 4 months 2019 vs 2018, %
LADA	35 875	32 183	107 976	98 502	11,5	9,6
KIA	19 622	19 970	60 979	62 287	-1,7	-2,1
HYUNDAI	15 981	16 365	50 016	51 536	-2,3	-2,9
RENAULT	13 150	13 305	41 731	40 713	-1,2	2,5
VOLKSWAGEN	9 461	8 866	28 924	27 773	6,7	4,1
TOYOTA	8 586	8 303	27 986	27 354	3,4	2,3
SKODA	7 873	5 812	23 303	19 430	35,5	19,9
NISSAN	5 830	6 854	20 892	23 739	-14,9	-12
MITSUBISHI	3 777	3 363	12 441	10 330	12,3	20,4
BMW	3 514	2 999	11 652	9 971	17,2	16,9
MERCEDES	3 177	3 412	10 763	10 881	-6,9	-1,1
FORD	4 046	3 490	9 427	13 203	15,9	-28,6
MAZDA	2 454	2 630	8 640	8 885	-6,7	-2,8
CHEVROLET	2 246	2 837	7 904	9 812	-20,8	-19,4
DATSUN	2 131	2 041	6 713	7 175	4,4	-6,4
LEXUS	2 073	2 516	5 654	7 056	-17,6	-19,9
AUDI	1 267	1 557	4 222	4 706	-18,6	-10,3
UAZ	1 229	1 451	3 969	4 732	-15,3	-16,1
LAND ROVER	810	860	2 656	2 664	-5,8	-0,3
VOLVO	679	736	2 245	2 038	-7,7	10,2
GEELY	734	210	2 173	581	249,5	274
SUBARU	617	638	2 135	2 271	-3,3	-6
HAVAL	527	227	1 857	696	132,2	166,8
SUZUKI	568	542	1 538	1 555	4,8	-1,1
PORSCHE	540	478	1 438	1 327	13	8,4
INFINITI	406	447	1 264	1 622	-9,2	-22,1
CHERY	417	400	1 168	1 240	4,2	-5,8
LIFAN	276	992	1 126	3 401	-72,2	-66,9
HONDA	213	442	804	1 397	-51,8	-42,4
JEEP	195	129	657	387	51,2	69,8
JAGUAR	175	242	636	770	-27,7	-17,4
MINI	202	189	609	708	6,9	-14
PEUGEOT	126	267	508	928	-52,8	-45,3
ZOTYE	108	171	417	601	-36,8	-30,6
CITROEN	143	180	399	575	-20,6	-30,6
GENESIS	118	0	388	0		
DONGFENG	115	46	363	185	150	96,2
SMART	89	33	302	180	169,7	67,8
CADILLAC	95	89	296	356	6,7	-16,9
FAW	81	88	256	233	-8	9,9
CHANGAN	60	126	172	377	-52,4	-54,4
BENTLEY	50	23	109	79	117,4	38
JAC	37	4	109	14	825	678,6
FIAT	23	29	91	34	-20,7	167,6



# PASSENGER CARS

BRILLIANCE	13	1	53	5	1200	960
GREAT WALL	9	210	49	699	-95,7	-93
MASERATI	18	25	47	79	-28	-40,5
LAMBORGHINI	19	7	46	10	171,4	360
ROLLS ROYCE	20	10	42	23	100	82,6
HAWTAI	1	0	23	0		
RAVON	6	718	19	4 108	-99,2	-99,5
FOTON	3	29	18	76	-89,7	-76,3
CHRYSLER	5	3	17	23	66,7	-26,1
TESLA	6	4	14	11	50	27,3
FERRARI	5	5	8	7	0	14,3
DODGE	2	1	7	2	100	250
ASTON MARTIN	4	3	6	4	33,3	50
MCLAREN	2	0	4	0		
SSANGYONG	0	9	3	80	-100	-96,2
ACURA	1	0	1	0		
BAW	0	0	1	0		
BYD	0	0	1	0		
DAEWOO	1	64	1	440	-98,4	-99,8
DAIHATSU	1	0	1	0		
LINCOLN	0	1	1	2	-100	-50
OPEL	1	0	1	0		
SMA	1	0	1	0		
ALFA ROMEO	0	0	0	1		-100
DERWAYS	0	0	0	2		-100
GAZ	0	0	0	2		-100
TAGAZ	0	0	0	1		-100
<b>TOTAL</b>	<b>149 814</b>	<b>146 632</b>	<b>467 272</b>	<b>467 879</b>	<b>2,2</b>	<b>-0,1</b>
<b>TOTAL Russian brands</b>	<b>37 104</b>	<b>33 634</b>	<b>111 945</b>	<b>103 237</b>	<b>10,3</b>	<b>8,4</b>
<b>TOTAL foreign brands</b>	<b>112 710</b>	<b>112 998</b>	<b>355 327</b>	<b>364 642</b>	<b>-0,3</b>	<b>-2,6</b>

## Sales of new passenger cars in Russia in April and 4 months 2019 by class

Class	April 2019	April 2018	4 months 2019	4 months 2018	Market share April 2019, %	Market share 4 months 2019, %	Change April 2019 vs 2018, %	Change 4 months 2019 vs 2018, %
A	524	502	1 660	2 295	0,4	0,4	4,4	-27,7
B	30 882	30 452	91 191	96 168	20,6	19,5	1,4	-5,2
B+	15 799	11 277	45 287	35 569	10,6	9,7	40,1	27,3
C	20 784	20 090	63 515	66 720	13,9	13,6	3,5	-4,8
D	4 781	4 060	15 212	12 858	3,2	3,3	17,8	18,3
E	5 218	4 104	16 740	14 710	3,5	3,6	27,1	13,8
F+S	944	981	2 778	2 856	0,6	0,6	-3,8	-2,7
Minivan	4 605	4 890	14 302	13 790	3,1	3,1	-5,8	3,7
SUV	66 276	70 274	216 582	222 907	44,2	46,4	-5,7	-2,8
Not identified	1	2	5	6	0	0	-50,0	-16,7
<b>TOTAL</b>	<b>149 814</b>	<b>146 632</b>	<b>467 272</b>	<b>467 879</b>	<b>100,0</b>	<b>100,0</b>	<b>2,2</b>	<b>-0,1</b>



# PASSENGER CARS

## Top 25 model ranking of new passenger car sales in Russia in April and 4 months 2019

Rank	Model	Brand	April 2019	April 2018	4 months 2019	4 months 2018	Change April 2019 vs 2018, %	Change 4 months 2019 vs 2018, %
1	VESTA	LADA	11 877	9 048	36 851	29 657	31,3	24,3
2	GRANTA	LADA	12 329	8 247	34 574	25 783	49,5	34,1
3	RIO	KIA	8 868	8 975	27 036	30 233	-1,2	-10,6
4	CRETA	HYUNDAI	6 506	6 221	20 347	21 448	4,6	-5,1
5	SOLARIS	HYUNDAI	5 561	6 274	17 107	17 617	-11,4	-2,9
6	POLO	VOLKSWAGEN	5 291	4 755	15 150	14 695	11,3	3,1
7	LARGUS	LADA	4 436	4 734	13 791	13 325	-6,3	3,5
8	DUSTER	RENAULT	3 710	3 686	12 255	12 323	0,7	-0,6
9	LOGAN	RENAULT	3 470	3 030	10 712	9 350	14,5	14,6
10	RAPID	SKODA	3 458	2 629	9 912	8 811	31,5	12,5
11	CAMRY	TOYOTA	2 967	1 983	9 902	7 822	49,6	26,6
12	TIGUAN	VOLKSWAGEN	2 983	2 965	9 853	9 631	0,6	2,3
13	SANDERO	RENAULT	3 432	3 038	9 551	9 006	13	6,1
14	KAPTUR	RENAULT	2 495	3 455	9 042	9 665	-27,8	-6,4
15	SPORTAGE	KIA	2 593	3 090	8 463	9 553	-16,1	-11,4
16	RAV4	TOYOTA	2 299	2 357	8 328	8 619	-2,5	-3,4
17	XRAY	LADA	2 519	3 987	8 287	10 309	-36,8	-19,6
18	2121	LADA 4x4	2 390	2 224	7 936	7 037	7,5	12,8
19	NIVA	CHEVROLET	2 161	2 778	7 657	9 185	-22,2	-16,6
20	OCTAVIA	SKODA	2 224	2 060	6 727	6 389	8	5,3
21	TUCSON	HYUNDAI	2 038	2 047	6 707	5 709	-0,4	17,5
22	OUTLANDER	MITSUBISHI	2 011	2 077	6 609	6 385	-3,2	3,5
23	QASHQAI	NISSAN	1 944	1 851	6 555	6 442	5	1,8
24	X-TRAIL	NISSAN	1 843	1 960	6 508	6 920	-6	-6
25	MAGENTIS OPTIMA	KIA	2 180	1 630	6 452	4 561	33,7	41,5

### LADA VESTA

36 851 units **24,3%**

### LADA GRANTA

34 574 units **34,1%**

### KIA RIO

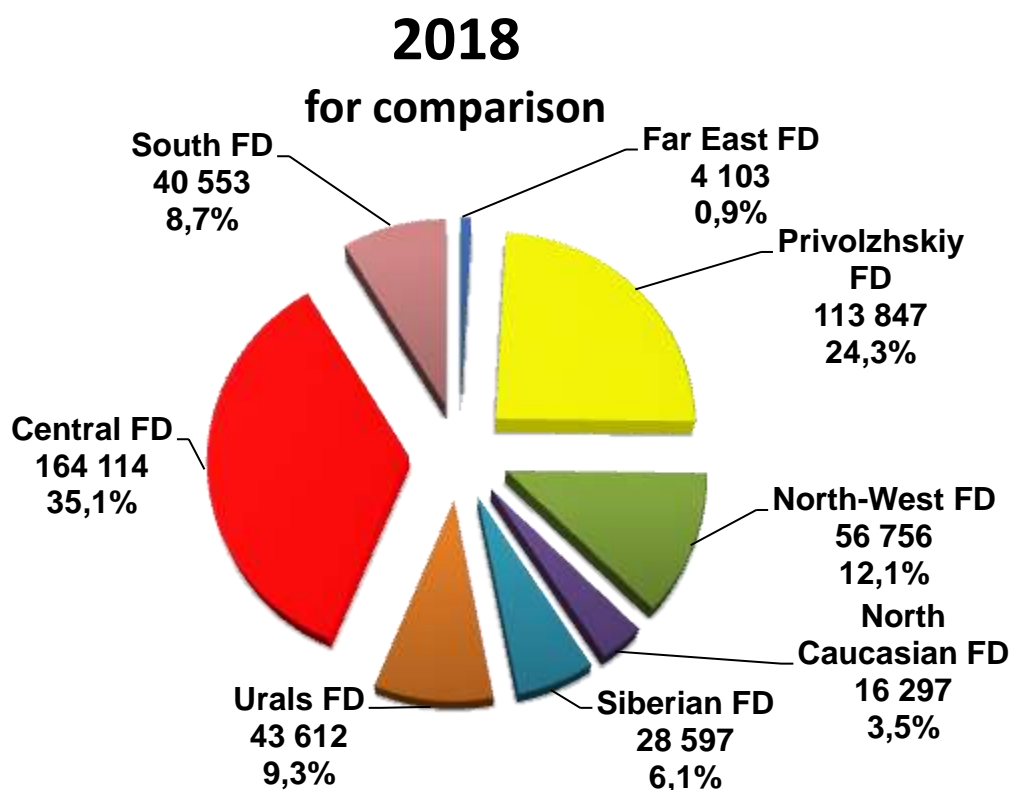
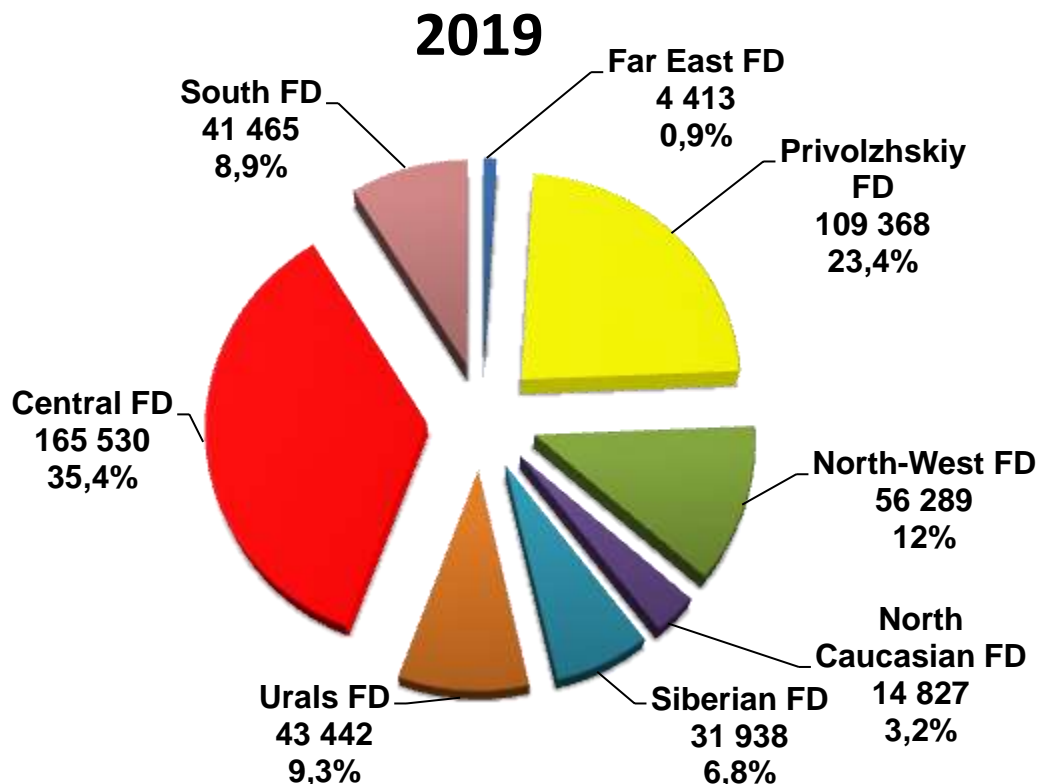
27 036 units **-10,6%**





# PASSENGER CARS

## Structure of new car sales in Russia in 4 months 2019 by Federal District





# LIGHT COMMERCIAL VEHICLES

Sales of new light commercial vehicles in Russia  
Including light trucks (N1 category) and minibuses (M2 category)  
in April and 4 months 2019 by brand

Brand	April 2019	April 2018	4 months 2019	4 months 2018	Change April 2019 vs 2018, %	Change 4 months 2019 vs 2018, %
GAZ	4 272	4 539	14 582	14 838	-5,9	-1,7
UAZ	1 311	1 352	5 013	5 207	-3	-3,7
FORD	1 005	944	3 570	3 114	6,5	14,6
VOLKSWAGEN	635	701	1 991	1 893	-9,4	5,2
LADA	439	508	1 639	1 594	-13,6	2,8
MERCEDES	334	861	1 237	2 649	-61,2	-53,3
PEUGEOT	289	214	859	782	35	9,8
CITROEN	167	207	547	704	-19,3	-22,3
RENAULT	191	285	535	705	-33	-24,1
HYUNDAI	180	259	518	475	-30,5	9,1
IVECO	59	50	267	166	18	60,8
FIAT	52	152	181	451	-65,8	-59,9
KIA	8	10	26	36	-20	-27,8
TOYOTA	3	1	5	5	200	0
DAIHATSU	2	0	4	0		
MITSUBISHI	3	2	4	3	50	33,3
DONGFENG	0	0	2	3		-33,3
NISSAN	0	0	2	2		0
TAGAZ	0	1	2	1	-100	100
BAW	0	1	1	1	-100	0
HONDA	0	0	1	0		
SUZUKI	0	1	1	2	-100	-50
YUEJIN	0	1	1	2	-100	-50
GMC	0	0	0	1		-100
GONOW	0	1	0	2	-100	-100
<b>TOTAL</b>	<b>8 950</b>	<b>10 090</b>	<b>30 988</b>	<b>32 636</b>	<b>-11,3</b>	<b>-5</b>
<b>TOTAL Russian brands</b>	<b>6 022</b>	<b>6 400</b>	<b>21 236</b>	<b>21 640</b>	<b>-5,9</b>	<b>-1,9</b>
<b>TOTAL foreign brands</b>	<b>2 928</b>	<b>3 690</b>	<b>9 752</b>	<b>10 996</b>	<b>-20,7</b>	<b>-11,3</b>



# LIGHT COMMERCIAL VEHICLES

Top 25 model ranking of new LCV sales including light trucks (N1 category) and minibuses (M2 category) in Russia, in April and 4 months 2019

Rank	Model	Brand	April 2019	April 2018	4 months 2019	4 months 2018	Change April 2019 vs 2018, %	Change 4 months 2019 vs 2018, %
1	GAZelle NEXT	GAZ	2 214	2 613	7 612	8 162	-15,3	-6,7
2	TRANSIT	FORD	992	916	3 517	3 026	8,3	16,2
3	3302 GAZelle	GAZ	1 105	1 025	3 350	3 342	7,8	0,2
4	3909	UAZ	562	340	2 230	1 211	65,3	84,1
5	LARGUS FURGON	LADA	439	508	1 639	1 594	-13,6	2,8
6	3221 GAZelle	GAZ	313	231	1 314	803	35,5	63,6
7	2752 SOBOL	GAZ	328	351	1 056	1 090	-6,6	-3,1
8	PROFI	UAZ	230	178	769	663	29,2	16
9	CARAVELLE	VOLKSWAGEN	229	336	720	870	-31,8	-17,2
10	2206	UAZ	209	206	692	600	1,5	15,3
11	3741	UAZ	161	509	604	2 059	-68,4	-70,7
12	2217 SOBOL	GAZ	127	100	531	590	27	-10
13	2705 GAZelle	GAZ	115	165	507	691	-30,3	-26,6
14	V-CLASS	MERCEDES	167	230	503	575	-27,4	-12,5
15	DOKKER	RENAULT	164	268	484	614	-38,8	-21,2
16	SPRINTER	MERCEDES	107	506	480	1 771	-78,9	-72,9
17	CADDY	VOLKSWAGEN	127	137	455	374	-7,3	21,7
18	H 1 H 100 STAREX	HYUNDAI	142	218	429	368	-34,9	16,6
19	TRAVELLER	PEUGEOT	134	27	403	94	396,3	328,7
20	3962	UAZ	50	26	382	331	92,3	15,4
21	MULTIVAN	VOLKSWAGEN	103	76	310	250	35,5	24
22	TRANSPORTER	VOLKSWAGEN	121	95	309	222	27,4	39,2
23	JUMPER	CITROEN	94	104	302	409	-9,6	-26,2
24	3303	UAZ	81	77	261	276	5,2	-5,4
25	DAILY	IVECO	59	50	252	166	18	51,8

## GAZelle NEXT

7 612 units **-6.7%**

## FORD TRANSIT

3 517 units **16.2%**

## 3302 GAZelle

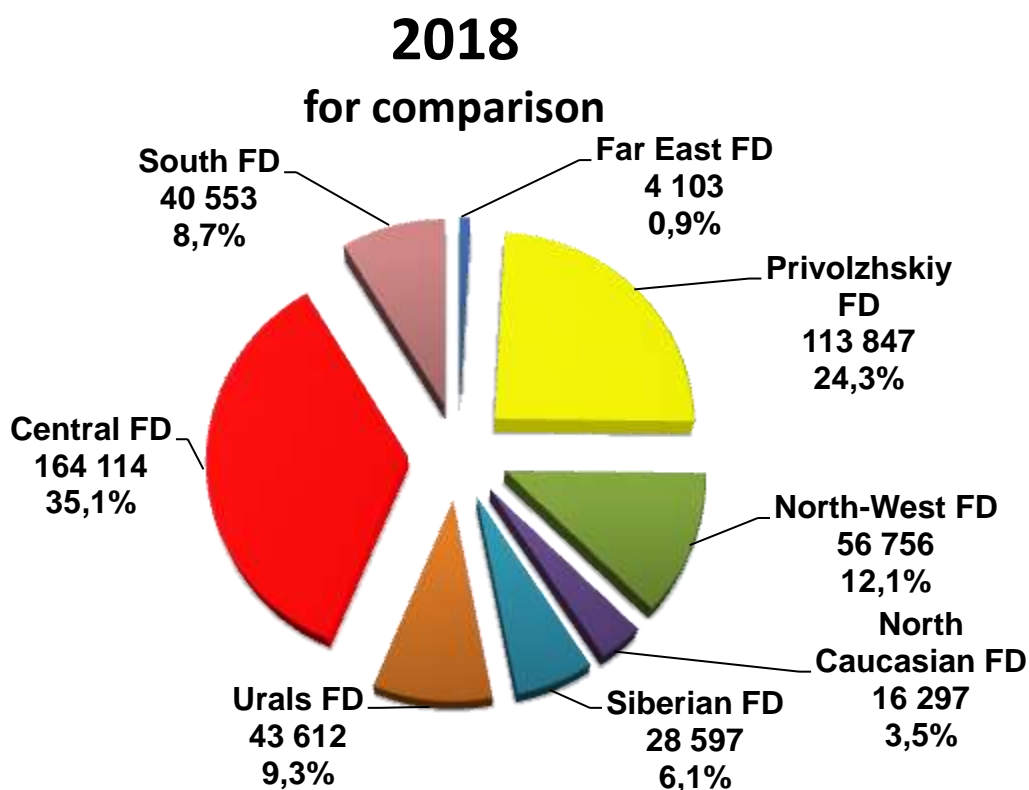
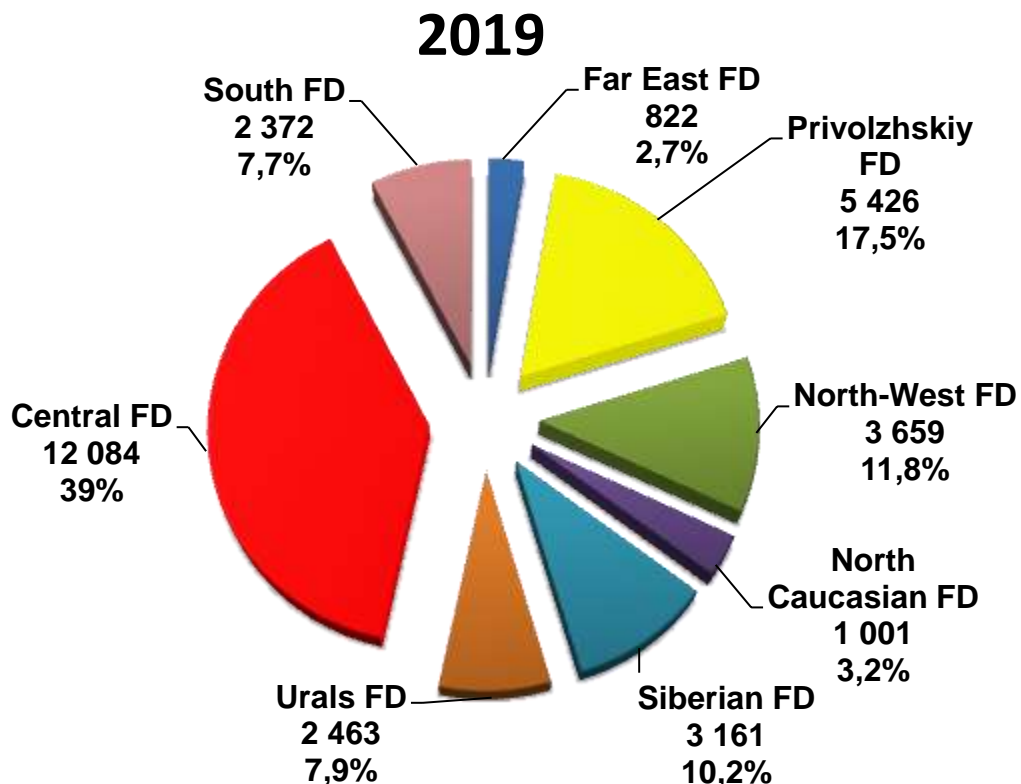
3 350 units **0.2%**





# LIGHT COMMERCIAL VEHICLES

Structure of new LCV sales including light trucks (N1 category) and minibuses (M2 category) in Russia in 4 months 2019 by Federal District







# PICKUPS

## Sales of new pickups in Russia in April and 4 months 2019 by brand

Brand	April 2019	April 2018	4 months 2019	4 months 2018	Change April 2019 vs 2018, %	Change 4 months 2019 vs 2018, %
UAZ	502	506	1 720	1 667	-0,8	3,2
TOYOTA	258	237	861	816	8,9	5,5
MITSUBISHI	127	307	613	964	-58,6	-36,4
LADA	160	188	536	543	-14,9	-1,3
VOLKSWAGEN	59	67	191	182	-11,9	4,9
MERCEDES	54	0	105	0		
ISUZU	33	13	77	26	153,8	196,2
FIAT	27	18	76	73	50	4,1
RAM	17	5	40	21	240	90,5
FORD	11	4	18	14	175	28,6
FOTON	3	3	10	8	0	25
GONOW	3	1	10	2	200	400
SUBARU	0	0	0	1		-100
<b>TOTAL</b>	<b>1 254</b>	<b>1 349</b>	<b>4 257</b>	<b>4 317</b>	<b>-7</b>	<b>-1,4</b>
<b>TOTAL Russian brands</b>	<b>662</b>	<b>694</b>	<b>2 256</b>	<b>2 210</b>	<b>-4,6</b>	<b>2,1</b>
<b>TOTAL foreign brands</b>	<b>592</b>	<b>655</b>	<b>2 001</b>	<b>2 107</b>	<b>-9,6</b>	<b>-5</b>



# PICKUPS

## Top 15 model ranking of new pickup sales in Russia in April and 4 months 2019

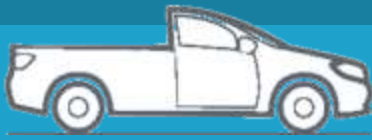
Rank	Model	Brand	April 2019	April 2018	4 months 2019	4 months 2018	Change April 2019 vs 2018, %	Change 4 months 2019 vs 2018, %
1	2363 PICKUP	UAZ	502	506	1 720	1 667	-0,8	3,2
2	HILUX	TOYOTA	250	232	845	803	7,8	5,2
3	L 200	MITSUBISHI	127	307	613	964	-58,6	-36,4
4	2349 WIS	LADA	129	163	442	475	-20,9	-6,9
5	AMAROK	VOLKSWAGEN	59	67	191	182	-11,9	4,9
6	X-CLASS	MERCEDES	54	0	105	0		
7	D-MAX	ISUZU	33	13	77	26	153,8	196,2
8	2346 WIS	LADA	26	23	77	63	13	22,2
9	FULLBACK	FIAT	27	18	76	73	50	4,1
10	PICKUP	RAM	17	5	40	21	240	90,5
11	F-SERIES	FORD	11	4	18	14	175	28,6
12	2347 WIS	LADA	5	0	17	0		
13	TUNDRA	TOYOTA	7	4	13	12	75	8,3
14	TUNLAND	FOTON	3	3	10	8	0	25
15	TROY	GONOW	3	1	10	2	200	400

UAZ 2363 PICKUP  
1 720 units **3,2%**

TOYOTA HILUX  
845 units **5,2%**

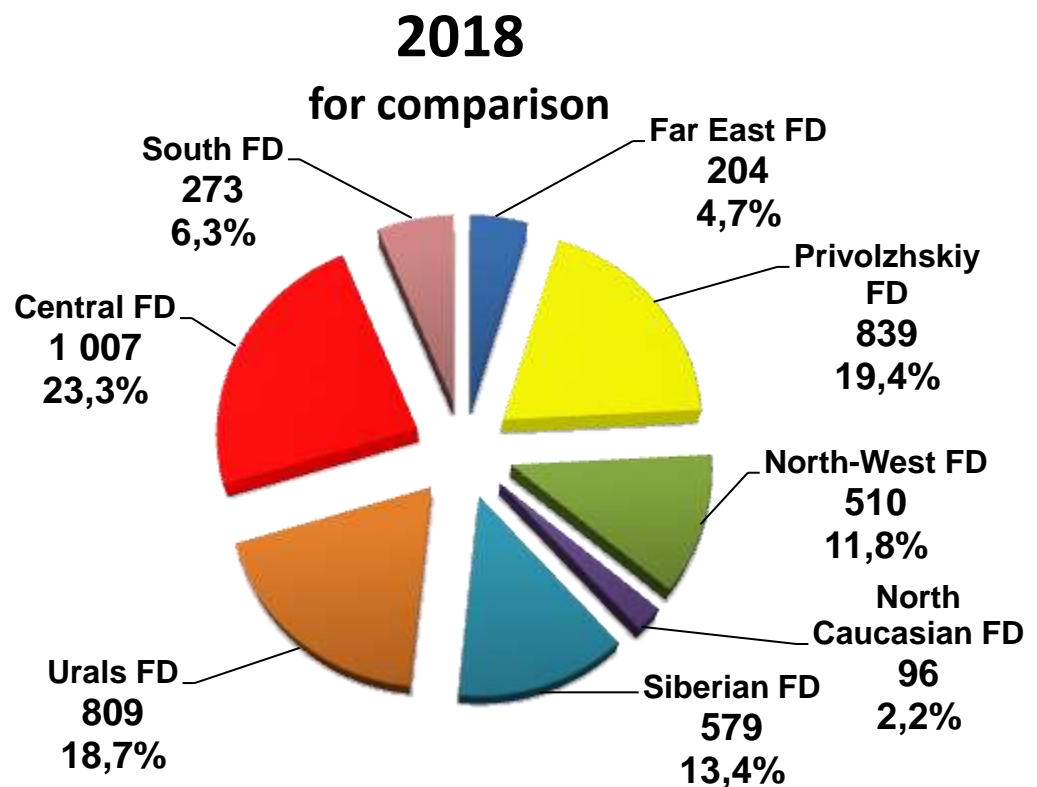
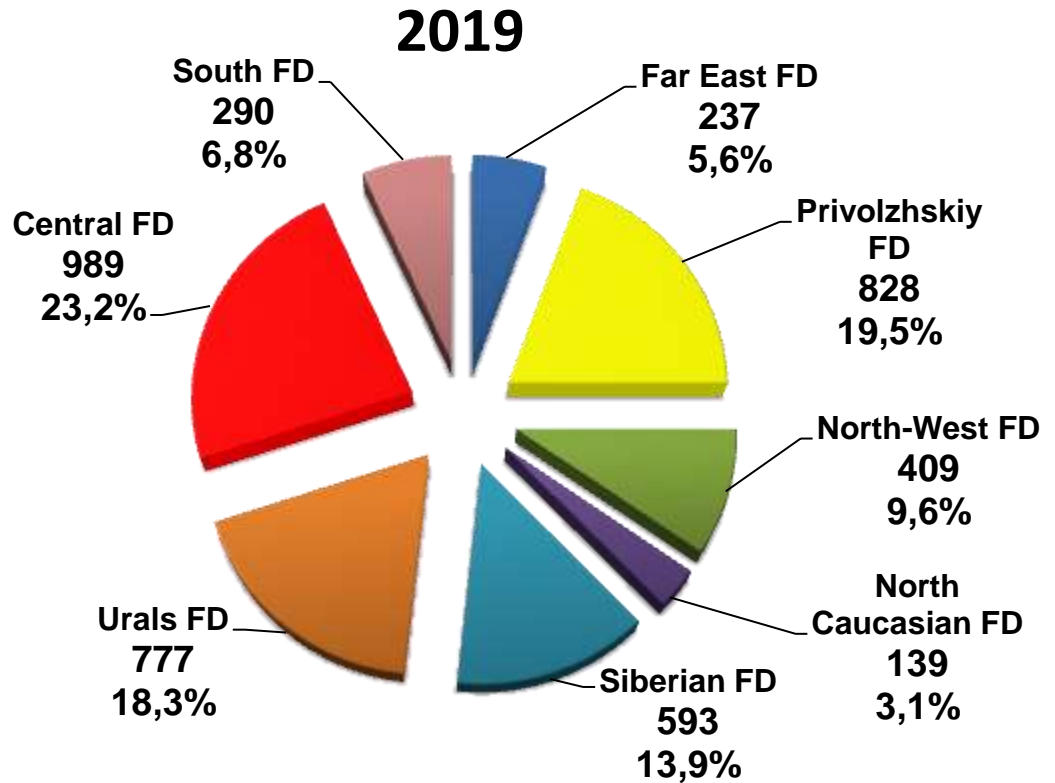
MITSUBISHI L200  
613 units **-36,4%**





# PICKUPS

## Structure of sales of new pickups in Russia in 4 months 2019 by Federal District





# TRUCKS

## Sales of new trucks in Russia in April and 4 months 2019 by brand

Brand	April 2019	April 2018	4 months 2019	4 months 2018	Change April 2019 vs 2018, %	Change 4 months 2019 vs 2018, %
KAMAZ	2 547	2 397	9 330	8 259	6,3	13
GAZ	808	880	2 848	2 905	-8,2	-2
VOLVO	466	539	1 686	1 896	-13,5	-11,1
SCANIA	454	413	1 667	1 686	9,9	-1,1
MAN	362	344	1 246	1 446	5,2	-13,8
MERCEDES	380	383	1 158	1 276	-0,8	-9,2
ISUZU	282	314	913	1 147	-10,2	-20,4
URAL	228	208	906	825	9,6	9,8
MAZ	264	217	893	895	21,7	-0,2
DAF	196	326	614	944	-39,9	-35
HYUNDAI	187	214	487	538	-12,6	-9,5
HINO	137	161	357	624	-14,9	-42,8
SHAANXI	121	62	327	189	95,2	73
MAZ MAN	67	61	280	253	9,8	10,7
RENAULT	57	168	261	327	-66,1	-20,2
IVECO	81	51	174	295	58,8	-41
FUSO	42	77	167	286	-45,5	-41,6
JAC	45	20	133	58	125	129,3
FAW	25	70	108	186	-64,3	-41,9
IVECO AMT	19	31	97	96	-38,7	1
HOWO	21	37	91	89	-43,2	2,2
FOTON	17	15	75	45	13,3	66,7
FORD	3	9	23	13	-66,7	76,9
XU GONG	9	0	23	9		155,6
ZIL	10	0	22	2		1000
NEFAZ	10	18	20	70	-44,4	-71,4
DAEWOO	2	4	19	14	-50	35,7
TONAR	0	0	19	4		375
DONGFENG	1	2	10	72	-50	-86,1
TATRA	1	2	8	23	-50	-65,2
SANY	1	1	7	7	0	0
ZOOMLION	5	0	7	0		
LIEBHERR	2	2	6	7	0	-14,3
C&C	0	0	4	5		-20
DAYUN	2	0	3	0		
TEREX-DEMAG	1	0	3	0		
GROVE	0	0	2	2		0
NISSAN	0	0	1	0		
TATA	0	1	1	2	-100	-50
AMUR	0	0	0	1		-100



# TRUCKS

KRAZ	0	1	0	10	-100	-100
MZKT	0	2	0	4	-100	-100
<b>TOTAL</b>	<b>6 853</b>	<b>7 030</b>	<b>23 996</b>	<b>24 510</b>	<b>-2,5</b>	<b>-2,1</b>
<b>TOTAL Russian brands</b>	<b>3 886</b>	<b>3 754</b>	<b>14 135</b>	<b>13 071</b>	<b>3,5</b>	<b>8,1</b>
<b>TOTAL foreign brands</b>	<b>2 967</b>	<b>3 276</b>	<b>9 861</b>	<b>11 439</b>	<b>-9,4</b>	<b>-13,8</b>

## Sales of new trucks in Russia in April and 4 months 2019 by type

Type	April 2019	April 2018	4 months 2019	4 months 2018	Market share April 2019, %	Market share April 2018, %	Market share 4 months 2019, %	Market share 4 months 2018, %
Truck-tractor	2 399	2 709	8 316	9 091	35,0	38,5	34,7	37,1
Dump truck	1 315	1 292	4 443	3 948	19,2	18,4	18,5	16,1
Other special equipment	724	632	2 969	2 510	10,6	9,0	12,4	10,2
Drop-side flat bed	573	626	1 977	2 097	8,4	8,9	8,2	8,6
Other truck types	677	449	2 432	1 853	9,9	6,4	10,1	7,6
Van	404	572	1 357	2 082	5,9	8,1	5,7	8,5
Refrigerator	227	301	710	1 213	3,3	4,3	3,0	5,0
Autocrane	160	142	620	543	2,3	2,0	2,6	2,2
Tanker	266	190	787	802	4	3	3	3
Refueler	78	75	200	189	1,1	1,1	0,8	0,8
Mobile repair shop	28	41	171	168	0,4	0,6	0,7	0,7
Autoloader	1	1	5	2	0,0	0,0	0,0	0,0
Ambulance	0	0	4	0	0,0	0,0	0,0	0,0
Miscellaneous	1	0	5	12	0	0	0	0
<b>TOTAL</b>	<b>6 853</b>	<b>7 030</b>	<b>23 996</b>	<b>24 510</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>



# TRUCKS

## Top 25 model ranking of new truck sales in Russia in April and 4 months 2019

Rank	Model	Brand	April 2019	April 2018	4 months 2019	4 months 2018	Change April 2019 vs 2018, %	Change 4 months 2019 vs 2018, %
1	43118 6X6	KAMAZ	558	616	2 264	2 159	-9,4	4,9
2	GAZON NEXT	GAZ	590	579	1 934	1 938	1,9	-0,2
3	65115 6X4	KAMAZ	609	494	1 870	1 637	23,3	14,2
4	5490 4X2	KAMAZ	534	580	1 856	1 435	-7,9	29,3
5	ACTROS	MERCEDES	377	376	1 134	1 216	0,3	-6,7
6	6520 6X4	KAMAZ	192	321	1 106	1 224	-40,2	-9,6
7	SERIES FH 4X2	VOLVO	287	369	835	1 196	-22,2	-30,2
8	TGX 18.XXX 4X2	MAN	161	165	585	627	-2,4	-6,7
9	XF 105 FT 4X2	DAF	173	303	543	878	-42,9	-38,2
10	4320 6X6	URAL	140	120	522	443	16,7	17,8
11	3307	GAZ	114	65	472	156	75,4	202,6
12	MIGHTY	HYUNDAI	159	182	411	485	-12,6	-15,3
13	43253 4X2	KAMAZ	151	60	398	216	151,7	84,3
14	SERIES R 4X2	SCANIA	149	108	384	469	38	-18,1
15	SERIES G 4X2	SCANIA	114	103	379	456	10,7	-16,9
16	NQR	ISUZU	113	124	347	377	-8,9	-8
17	53605 4X2	KAMAZ	100	45	313	190	122,2	64,7
18	NPR	ISUZU	71	123	295	469	-42,3	-37,1
19	6312 6X4	MAZ-MAN	66	61	253	245	8,2	3,3
20	5350 6X6 MUSTANG	KAMAZ	36	33	225	187	9,1	20,3
21	5557 6X6	URAL	53	64	217	230	-17,2	-5,7
22	SX 325 6X4	SHAANXI	76	38	206	142	100	45,1
23	3308 SADKO	GAZ	31	132	197	464	-76,5	-57,5
24	6731 6X4 KUPAVA	MAZ	75	0	176	1		17500
25	TGS 26 33.XXX 6X4	MAN	59	40	175	122	47,5	43,4

**KAMAZ 43118 6X6**

2 264 units **4,9%**

**GAZ GAZON NEXT**

1 934 units **-0,2%**

**KAMAZ 65115 6X4**

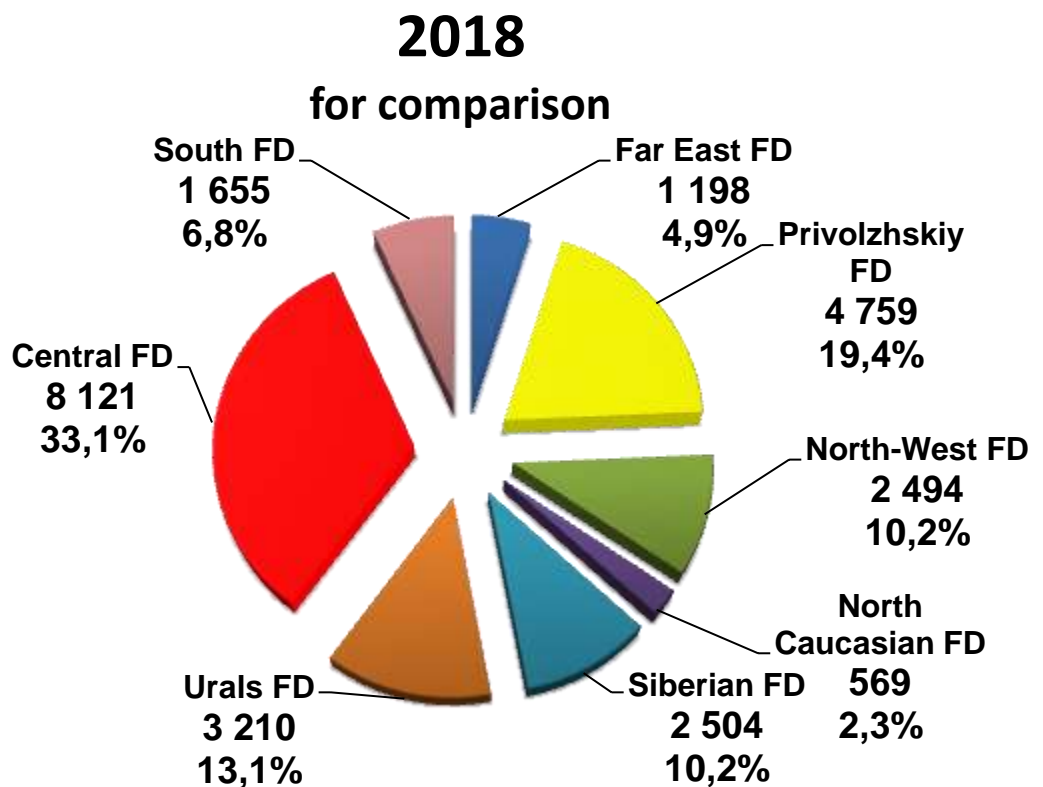
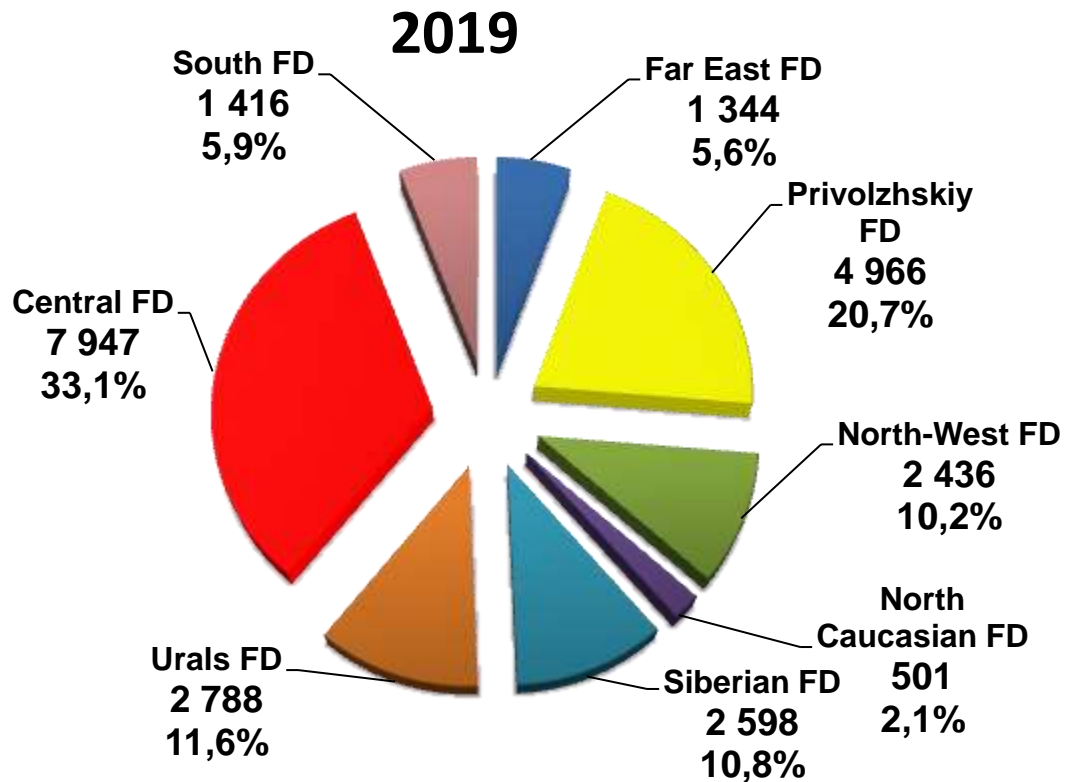
1 870 units **14,2%**





# TRUCKS

## Structure of new truck sales in Russia in 4 months 2019 by Federal District





# BUSES

## Sales of new buses in Russia in April and 4 months 2019 by brand

Brand	April 2019	April 2018	4 months 2019	4 months 2018	Change April 2019 vs 2018, %	Change 4 months 2019 vs 2018, %
PAZ	685	506	2 411	2 057	35,4	17,2
LIAZ	317	340	489	951	-6,8	-48,6
NEFAZ	155	68	388	344	127,9	12,8
GAZ	34	110	201	615	-69,1	-67,3
MAZ	19	88	143	185	-78,4	-22,7
YUTONG	78	68	124	173	14,7	-28,3
VOLZHANIN	31	23	106	105	34,8	1
KAVZ	18	8	94	98	125	-4,1
URAL	19	11	65	132	72,7	-50,8
SIMAZ	22	0	55	0		
ZHONGTONG	25	11	52	60	127,3	-13,3
HIGER	23	35	46	62	-34,3	-25,8
KING LONG (KLM)	25	15	37	36	66,7	2,8
GOLDEN DRAGON	6	39	29	65	-84,6	-55,4
NEMAN	5	1	19	1	400	1800
LOTOS	0	0	17	0		
SCANIA	3	4	7	11	-25	-36,4
HYUNDAI	3	0	5	1		400
HUAXIA	0	0	2	0		
MAN	2	2	2	3	0	-33,3
MERCEDES	2	1	2	7	100	-71,4
ASIA	1	0	1	0		
DAEWOO	0	0	0	2		-100
IRISBUS	0	0	0	7		-100
NEOPLAN	0	2	0	2	-100	-100
<b>TOTAL</b>	<b>1 473</b>	<b>1 332</b>	<b>4 295</b>	<b>4 917</b>	<b>10,6</b>	<b>-12,6</b>
<b>TOTAL Russian brands</b>	<b>1 278</b>	<b>1 154</b>	<b>3 897</b>	<b>4 487</b>	<b>10,7</b>	<b>-13,1</b>
<b>TOTAL foreign brands</b>	<b>195</b>	<b>178</b>	<b>398</b>	<b>430</b>	<b>9,6</b>	<b>-7,4</b>





# BUSES

## Top 25 model ranking of new bus sales in Russia in April and 4 months 2019

Rank	Model	Brand	April 2019	April 2018	4 months 2019	4 months 2018	Change April 2019 vs 2018, %	Change 4 months 2019 vs 2018, %
1	3205	PAZ	332	228	1 280	1 190	45,6	7,6
2	3204	PAZ	224	193	562	531	16,1	5,8
3	4234	PAZ	71	50	350	216	42	62
4	5299, 5297 4X2	NEFAZ , KAMAZ	143	55	322	241	160	33,6
5	5292	LIAZ	136	202	226	303	-32,7	-25,4
6	GAZelle NEXT D	GAZ	34	110	201	615	-69,1	-67,3
7	6213	LIAZ	156	21	165	214	642,9	-22,9
8	3206	PAZ	38	2	141	16	1800	781,2
9	52701	VOLZHANIN	30	23	105	73	30,4	43,8
10	6119	YUTONG	64	63	94	150	1,6	-37,3
11	206 - 226	MAZ	9	59	86	73	-84,7	17,8
12	3203	PAZ	20	33	78	99	-39,4	-21,2
13	4292	LIAZ	25	17	75	42	47,1	78,6
14	4238	KAVZ	11	7	67	86	57,1	-22,1
15	3255 4320 6X6	URAL	19	11	65	132	72,7	-50,8
16	2258	SIMAZ	22	0	55	0		
17	103	MAZ	9	12	52	20	-25	160
18	LCK-SERIES	ZHONGTONG	25	11	52	60	127,3	-13,3
19	4208, 4310 6X6	NEFAZ , KAMAZ	7	8	51	75	-12,5	-32
20	KLQ-SERIES	HIGER	13	14	30	24	-7,1	25
21	6899	YUTONG	11	5	26	22	120	18,2
22	XMQ 6129	KING LONG (KLM)	18	9	24	13	100	84,6
23	4202	NEMAN	5	1	19	1	400	1800
24	XML	GOLDEN DRAGON	6	18	17	25	-66,7	-32
25	5291	LIAZ	0	5	16	12	-100	33,3

### PAZ 3205

1280 units **7,6%**

### PAZ 3204

562 units **5,8%**

### PAZ 4234

350 units **62%**





# BUSES

## Structure of new bus sales in Russia in 4 months 2019 by Federal District

