



PRESS-RELEASE

16 JANUARY 2020

AUTOMOBILE MARKET OF RUSSIA IN DECEMBER AND JANUARY-DECEMBER 2019

In December 2019, sales of new MOTOR VEHICLES in Russia, based on registration data, grew by 0.3% year-on-year to 202 580 vehicles. In the whole year 2019 the total sales were 1 778 841 vehicles*, down 2.3% year-on-year, of which:

- Passenger cars – 176 410 units in December 2019, down 0.5% YOY; 1 567 743 units in January-December 2019, down 2.4 % YOY.
- Light commercial vehicles including light trucks (N1 category, without pickups) and minibuses (M2 category) – 12 356 units in December 2019, up 4.1% YOY; 104 224 units in January-December 2019, down 1.9% YOY.
- Pickups – 2 014 units in December 2019, up 16.4% YOY; 14 104 units in January-December 2019, down 2.4% YOY.
- Trucks (except N1 category), inclusive of special-purpose vehicles, – 10 028 units in December 2019, up 8.7% YOY; 78 807 units in January-December 2019, down 2.3% YOY.
- Buses (except M2 category) – 1 772 units in December 2019, down 2.9% YOY; 13 963 units in January-December 2019, up 5.2% YOY.

*without sales to military, law enforcement and diplomatic agencies in RF

COMMENT:

Alexander Kovrigin, Deputy Managing Director of ASM Holding, commented:

As expected, passenger car sales continued to decline in December 2019 and resulted in down 0.5% for the month. A drop of sales has reached 2.4% in annual results. We forecast that the car market may show growth within 5% to 7% in 2020.

The market of light commercial vehicles grew in December by 4.1%, but the annual result was down 1.9%. Next year, a growth of LCV sales is expected at about 7%.

Truck sales grew 8.7% in December. The annual fall of sales in that segment has amounted to 2.3%. We forecast that sales on the truck market will grow 5% in 2020.

The annual sales of buses, in line with our expectations, grew by 5.2% in 2019. As for 2020, ASM Holding forecasts growth of sales in this segment by within 5% and 10%.

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Developed by specialists of
AVTOSTAT-INFO



PASSENGER CARS

Sales of new passenger cars in Russia in December and 12 months 2019 by brand

Brand	December 2019	December 2018	12 months 2019	12 months 2018	Change December 2019 vs 2018, %	Change 12 months 2019 vs 2018, %
LADA	35 254	36 940	340 794	337 204	-4,6	1,1
KIA	22 683	22 290	215 293	222 134	1,8	-3,1
HYUNDAI	19 542	18 355	173 396	177 711	6,5	-2,4
RENAULT	16 427	16 093	141 071	135 406	2,1	4,2
VOLKSWAGEN	12 182	12 571	102 170	102 226	-3,1	-0,1
TOYOTA	11 639	11 592	96 934	99 117	0,4	-2,2
SKODA	10 598	9 127	81 747	76 662	16,1	6,6
NISSAN	8 149	8 736	66 349	78 211	-6,7	-15,2
BMW	4 560	4 443	39 928	36 009	2,6	10,9
MITSUBISHI	4 121	4 627	38 613	37 487	-10,9	3
MERCEDES	4 344	3 848	37 611	34 192	12,9	10
MAZDA	3 511	3 485	30 229	30 447	0,7	-0,7
CHEVROLET	2 574	3 376	22 630	29 552	-23,8	-23,4
DATSUN	2 333	2 373	21 892	24 204	-1,7	-9,6
LEXUS	2 611	2 271	21 502	22 907	15	-6,1
FORD	287	3 905	18 916	38 626	-92,7	-51
AUDI	2 111	1 988	15 807	15 437	6,2	2,4
UAZ	1 453	1 630	12 237	14 759	-10,9	-17,1
HAVAL	1 883	514	10 769	2 904	266,3	270,8
GEELY	1 329	594	9 072	3 157	123,7	187,4
VOLVO	1 207	1 137	8 851	7 788	6,2	13,6
LAND ROVER	960	1 097	8 559	9 103	-12,5	-6
SUZUKI	1 252	597	7 611	6 084	109,7	25,1
SUBARU	1 020	1 056	7 521	8 034	-3,4	-6,4
PORSCHE	637	616	5 743	5 211	3,4	10,2
CHERY	696	414	5 074	4 470	68,1	13,5
INFINITI	285	481	3 335	4 642	-40,7	-28,2
MINI	260	289	2 435	2 457	-10	-0,9
LIFAN	79	690	2 370	11 772	-88,6	-79,9
HONDA	228	437	2 230	4 906	-47,8	-54,5
GENESIS	324	0	1 969	0		
JEEP	212	214	1 845	1 673	-0,9	10,3
JAGUAR	136	284	1 772	2 504	-52,1	-29,2
PEUGEOT	186	202	1 599	2 407	-7,9	-33,6
CHANGAN	370	29	1 496	1 386	1175,9	7,9
CITROEN	164	135	1 210	1 600	21,5	-24,4
CADILLAC	125	113	988	1 188	10,6	-16,8
FAW	128	96	968	984	33,3	-1,6
DONGFENG	60	118	885	774	-49,2	14,3
SMART	46	15	862	533	206,7	61,7
JAC	96	25	664	99	284	570,7
ZOTYE	15	316	633	2 523	-95,3	-74,9
FIAT	74	11	439	155	572,7	183,2
BENTLEY	30	47	314	286	-36,2	9,8
BRILLIANCE	18	13	230	39	38,5	489,7
RAVON	82	36	184	4 558	127,8	-96
ROLLS ROYCE	25	17	184	92	47,1	100
LAMBORGHINI	17	11	137	70	54,5	95,7



PASSENGER CARS

MASERATI	13	16	136	236	-18,8	-42,4
TESLA	12	3	80	51	300	56,9
DFSK	19	0	73	0		
FOTON	10	1	67	213	900	-68,5
HAWTAI	9	19	63	86	-52,6	-26,7
DW HOWER	2	64	59	1 598	-96,9	-96,3
CHRYSLER	1	5	45	72	-80	-37,5
DODGE	6	0	31	18		72,2
FERRARI	1	3	31	30	-66,7	3,3
DAIHATSU	3	1	18	3	200	500
GAC	7	0	11	0		
ASTON MARTIN	1	0	10	13		-23,1
GAZ	1	0	10	6		66,7
DAEWOO	0	5	6	532	-100	-98,9
LINCOLN	0	1	6	7	-100	-14,3
MCLAREN	0	1	6	1	-100	500
SSANGYONG	0	3	5	110	-100	-95,5
ACURA	0	0	4	1		300
OPEL	0	0	3	1		200
SMA	0	0	2	1		100
ALFA ROMEO	0	0	1	2		-50
AURUS	0	0	1	0		
BAW	0	0	1	0		
BUICK	1	0	1	0		
BYD	0	0	1	0		
DACIA	1	0	1	0		
GMC	0	0	1	0		
TAGAZ	0	0	1	1		0
ZAZ	0	0	1	0		
DERWAYS	0	0	0	2		-100
GREAT WALL	0	0	0	1		-100
SAMSUNG	0	0	0	1		-100
TOTAL	176 410	177 376	1 567 743	1 606 676	-0,5	-2,4
TOTAL Russian brands	36 708	38 570	353 043	351 970	-4,8	0,3
TOTAL foreign brands	139 702	138 806	1 214 700	1 254 706	0,6	-3,2

Sales of new passenger cars in Russia in December and 12 months 2019 by class

Class	December 2019	December 2018	12 months 2019	12 months 2018	Market share December 2019, %	Market share 12 months 2019,%	Change December 2019 vs 2018, %	Change 12 months 2019 vs 2018, %
A	316	614	4 601	6 470	0,2	0,3	-48,5	-28,9
B	30 878	33 930	291 998	330 716	17,5	18,6	-9,0	-11,7
B+	17 642	15 882	163 491	126 948	10,0	10,4	11,1	28,8
C	19 606	24 048	187 998	221 281	11,1	12,0	-18,5	-15,0
D	4 630	5 207	52 017	50 458	2,6	3,3	-11,1	3,1
E	5 895	6 652	55 457	55 365	3,3	3,5	-11,4	0,2
F+S	867	876	8 970	8 800	0,5	0,6	-1,0	1,9
Minivan	5 192	4 710	47 750	47 275	2,9	3,1	10,2	1,0
SUV	91 384	85 456	755 450	759 356	51,8	48,2	6,9	-0,5
Not identified		1	11	7				57,1
TOTAL	176 410	177 376	1 567 743	1 606 676	100,0	100,0	-0,5	-2,4



PASSENGER CARS

Top 25 model ranking of new passenger car sales in Russia in December and 12 months 2019

Rank	Model	Brand	December 2019	December 2018	12 months 2019	12 months 2018	Change December 2019 vs 2018, %	Change 12 months 2019 vs 2018, %
1	GRANTA	LADA	11 856	12 139	111 982	96 895	-2,3	15,6
2	VESTA	LADA	11 035	12 338	107 072	103 367	-10,6	3,6
3	RIO	KIA	9 007	9 657	89 689	96 412	-6,7	-7
4	CRETA	HYUNDAI	8 505	6 763	71 473	66 245	25,8	7,9
5	SOLARIS	HYUNDAI	5 749	5 835	57 549	63 119	-1,5	-8,8
6	POLO	VOLKSWAGEN	6 088	7 074	54 009	58 025	-13,9	-6,9
7	LARGUS	LADA	4 957	4 589	45 756	45 793	8	-0,1
8	DUSTER	RENAULT	4 724	4 873	38 955	42 029	-3,1	-7,3
9	TIGUAN	VOLKSWAGEN	4 976	3 953	37 186	31 711	25,9	17,3
10	LOGAN	RENAULT	3 926	3 743	34 866	29 615	4,9	17,7
11	RAPID	SKODA	3 988	3 272	33 337	32 756	21,9	1,8
12	SPORTAGE	KIA	3 726	3 642	32 235	32 545	2,3	-1
13	CAMRY	TOYOTA	3 096	3 896	31 524	30 422	-20,5	3,6
14	SANDERO	RENAULT	3 195	3 668	29 983	31 913	-12,9	-6
15	RAV4	TOYOTA	4 638	3 245	29 961	30 158	42,9	-0,7
16	XRAY	LADA	2 551	3 096	28 286	34 019	-17,6	-16,9
17	KAPTUR	RENAULT	2 282	3 736	26 479	30 855	-38,9	-14,2
18	MAGENTIS OPTIMA	KIA	2 021	1 934	24 659	20 180	4,5	22,2
19	KODIAQ	SKODA	3 406	2 352	24 520	14 803	44,8	65,6
20	QASHQAI	NISSAN	2 779	2 709	24 345	22 626	2,6	7,6
21	2121 NIVA	LADA 4x4	2 297	2 529	24 158	24 669	-9,2	-2,1
22	OUTLANDER	MITSUBISHI	2 533	2 254	23 746	21 845	12,4	8,7
23	OCTAVIA	SKODA	3 066	3 288	22 739	23 178	-6,8	-1,9
24	CX-5	MAZDA	2 702	2 592	22 320	21 563	4,2	3,5
25	TUCSON	HYUNDAI	2 599	2 867	21 945	23 733	-9,3	-7,5





PASSENGER CARS

Sales of new electric cars in Russia in December and 12 months 2019 by brand

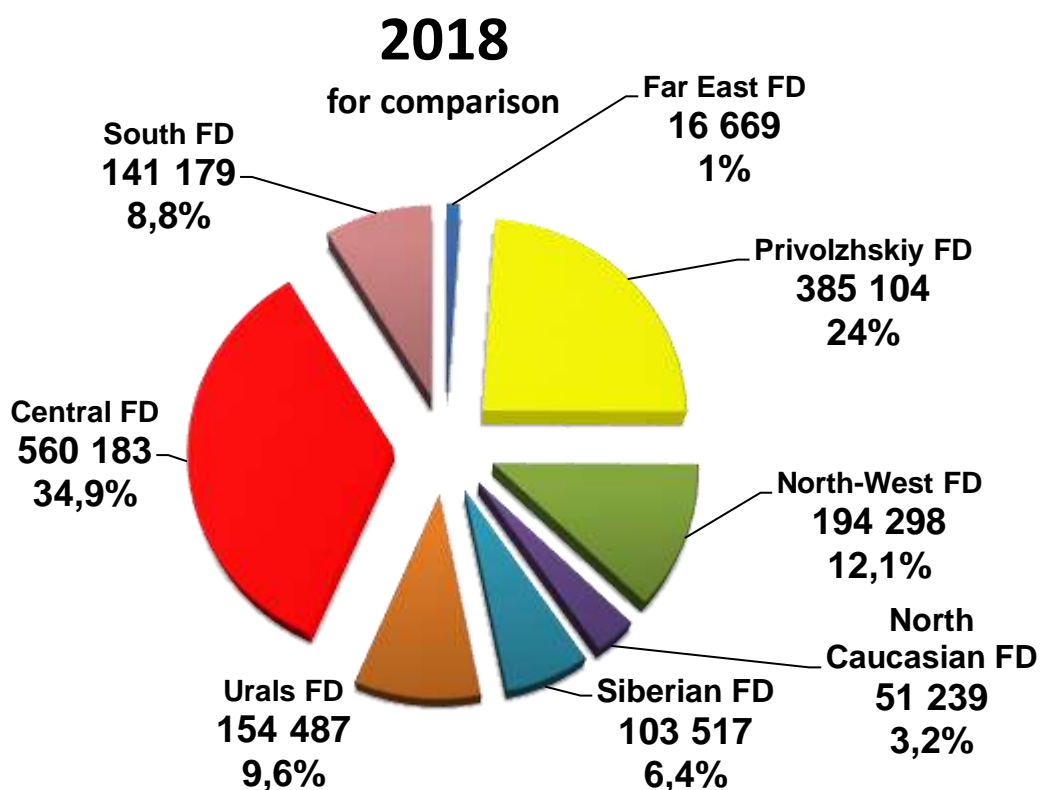
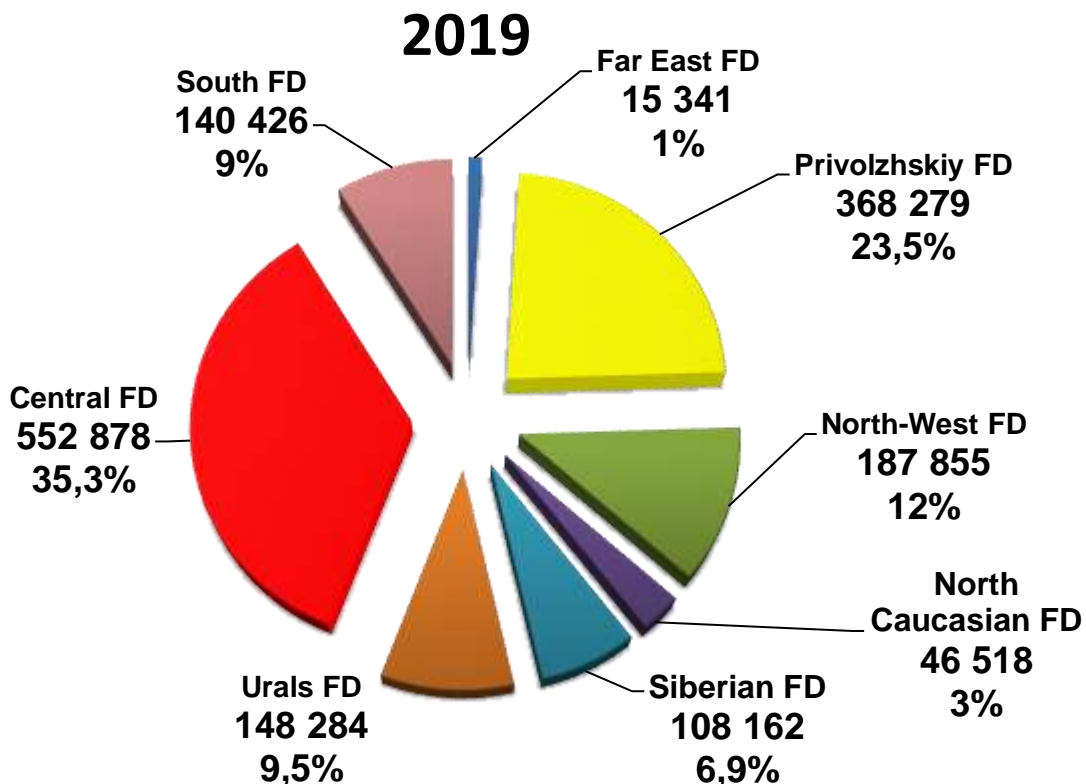
Brand / electric cars	December 2019	December 2018	12 months 2019	12 months 2018	Change December 2019 vs 2018, %	Change 12 months 2019 vs 2018, %
BMW	3	1	10	5	200	100
I3	3	1	10	5	200	100
JAGUAR	6	8	127	8	-25	1487,5
I-PACE	6	8	127	8	-25	1487,5
NISSAN	3	3	58	25	0	132
LEAF	3	3	58	25	0	132
RENAULT	0	0	5	7		-28,6
TWIZY	0	0	5	7		-28,6
TESLA	12	3	80	51	300	56,9
3	5	0	20	0		
S	2	0	15	12		25
X	5	3	45	39	66,7	15,4
TOTAL	24	15	280	96	60,0	191,7
TOTAL Russian brands						
TOTAL foreign brands	24	15	280	96	60,0	191,7





PASSENGER CARS

Structure of new car sales in Russia
in 12 months 2019 by Federal District





LIGHT COMMERCIAL VEHICLES

Sales of new light commercial vehicles in Russia
Including light trucks (N1 category) and minibuses (M2 category)
in December and 12 months 2019 by brand

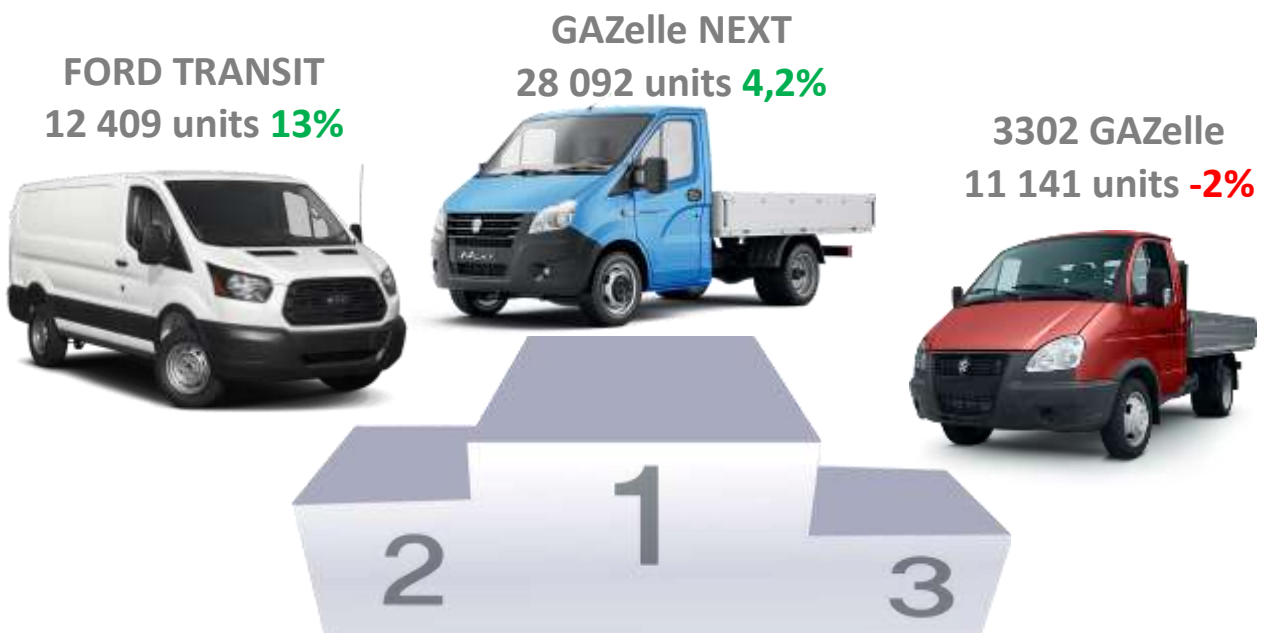
Brand	December 2019	December 2018	12 months 2019	12 months 2018	Change December 2019 vs 2018, %	Change 12 months 2019 vs 2018, %
GAZ	6 135	5 095	49 749	48 283	20,4	3
UAZ	1 730	2 128	15 231	16 193	-18,7	-5,9
FORD	1 441	1 750	12 630	11 381	-17,7	11
VOLKSWAGEN	729	778	6 570	6 597	-6,3	-0,4
LADA	417	476	4 953	5 074	-12,4	-2,4
MERCEDES	360	576	3 318	7 646	-37,5	-56,6
PEUGEOT	102	305	2 893	3 056	-66,6	-5,3
RENAULT	294	292	2 450	2 422	0,7	1,2
CITROEN	680	183	2 384	2 192	271,6	8,8
HYUNDAI	242	137	2 153	1 658	76,6	29,9
IVECO	76	80	830	692	-5	19,9
FIAT	94	58	820	813	62,1	0,9
KIA	21	9	95	122	133,3	-22,1
TOYOTA	25	0	82	19		331,6
JAC	1	0	13	0		
DAIHATSU	1	0	11	2		450
MITSUBISHI	1	1	9	9	0	0
ISUZU	5	0	5	0		
NISSAN	1	0	5	9		-44,4
SUZUKI	0	0	5	5		0
YUEJIN	0	0	5	11		-54,5
TAGAZ	0	0	3	4		-25
BAW	0	0	2	5		-60
DONGFENG	0	1	2	7	-100	-71,4
MAZDA	0	0	2	3		-33,3
GMC	0	1	1	2	-100	-50
GOUPIL	1	0	1	4		-75
HONDA	0	0	1	0		
OPEL	0	0	1	0		
FREIGHTLINER	0	0	0	1		-100
GONOW	0	0	0	14		-100
TOTAL	12 356	11 870	104 224	106 224	4,1	-1,9
TOTAL Russian brands	8 282	7 699	69 936	69 554	7,6	0,5
TOTAL foreign brands	4 074	4 171	34 288	36 670	-2,3	-6,5



LIGHT COMMERCIAL VEHICLES

Top 25 model ranking of new LCV sales including light trucks (N1 category) and minibuses (M2 category) in Russia, in December and 12 months 2019

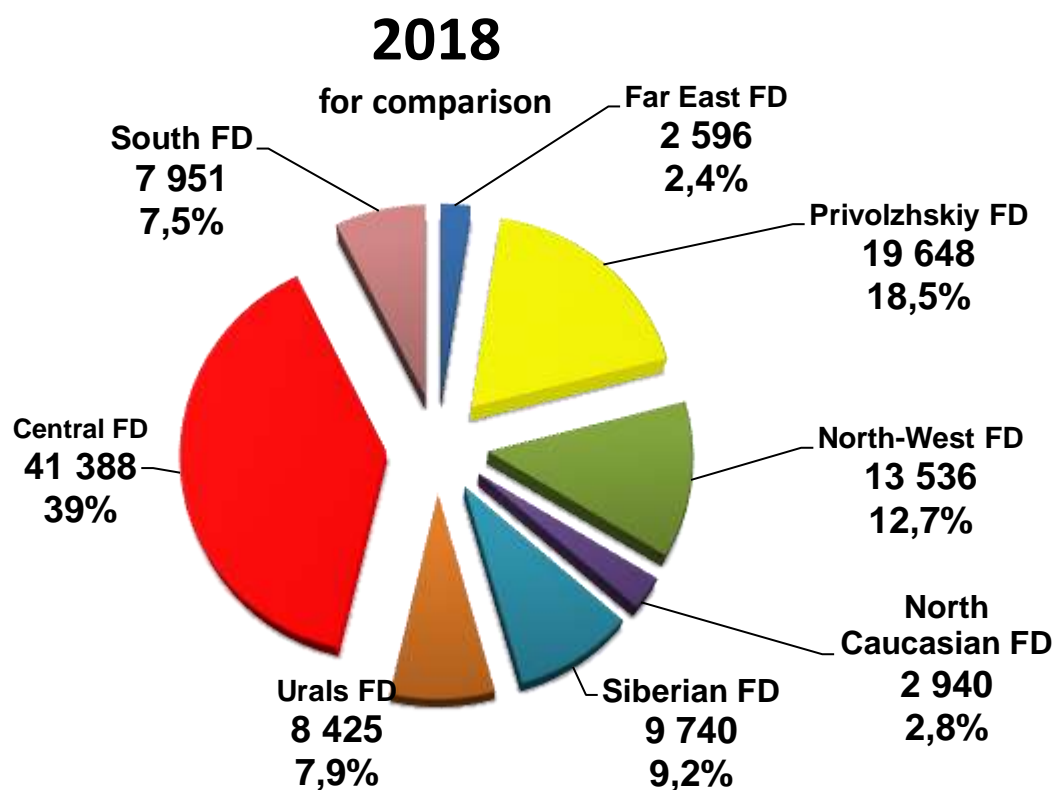
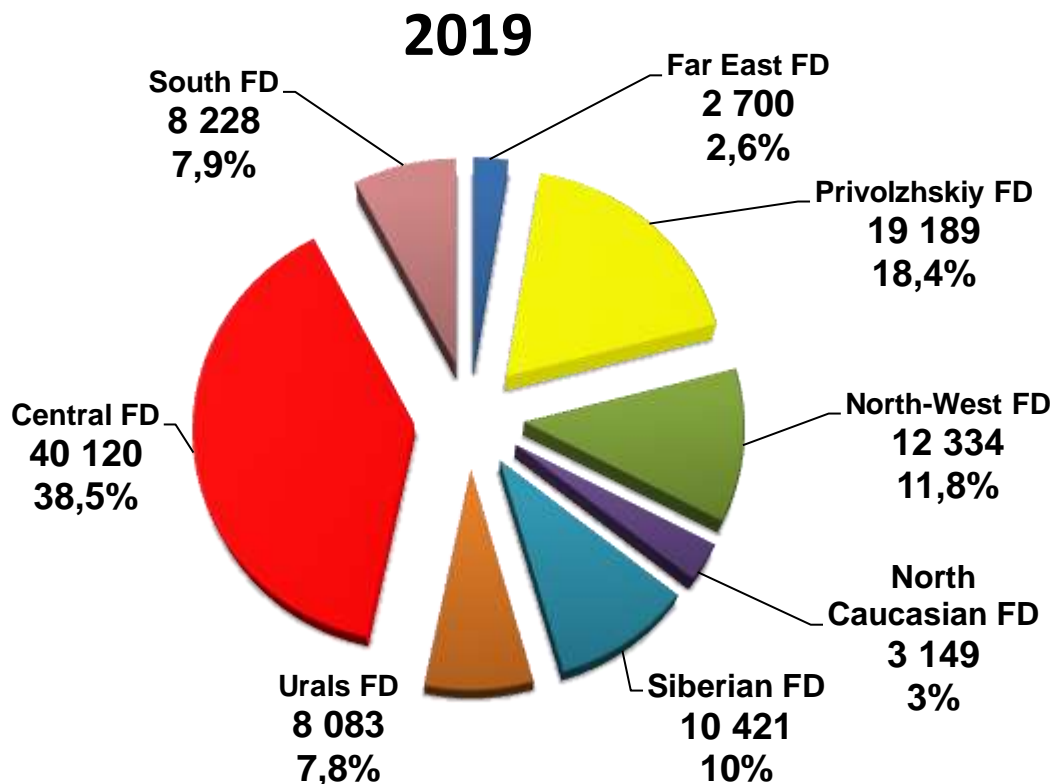
Rank	Model	Brand	December 2019	December 2018	12 months 2019	12 months 2018	Change December 2019 vs 2018, %	Change 12 months 2019 vs 2018, %
1	GAZelle NEXT	GAZ	3 621	2 631	28 092	26 960	37,6	4,2
2	TRANSIT	FORD	1 394	1 633	12 409	10 979	-14,6	13
3	3302 GAZelle	GAZ	1 141	1 202	11 141	11 366	-5,1	-2
4	3909	UAZ	1 011	1 091	7 852	4 722	-7,3	66,3
5	LARGUS FURGON	LADA	417	476	4 953	5 074	-12,4	-2,4
6	2752 SOBOL	GAZ	394	399	3 345	3 177	-1,3	5,3
7	3221 GAZelle	GAZ	341	308	3 158	2 508	10,7	25,9
8	CARAVELLE	VOLKSWAGEN	327	302	2 497	2 686	8,3	-7
9	DOKKER	RENAULT	246	290	2 081	2 300	-15,2	-9,5
10	2206	UAZ	172	207	2 018	2 046	-16,9	-1,4
11	2705 GAZelle	GAZ	233	248	1 776	2 090	-6	-15
12	H 1 H 100 STAREX	HYUNDAI	216	105	1 761	1 265	105,7	39,2
13	PROFI	UAZ	106	242	1 654	1 953	-56,2	-15,3
14	3741	UAZ	143	290	1 601	5 481	-50,7	-70,8
15	V-KLASSE	MERCEDES	213	161	1 517	1 723	32,3	-12
16	2217 SOBOL	GAZ	288	240	1 438	1 564	20	-8,1
17	CADDY	VOLKSWAGEN	129	185	1 364	1 460	-30,3	-6,6
18	TRAVELLER	VOLKSWAGEN	0	114	1 256	938	-100	33,9
19	SPRINTER	MERCEDES	106	342	1 234	5 170	-69	-76,1
20	JUMPER	CITROEN	194	88	1 136	1 137	120,5	-0,1
21	TRANSPORTER	VOLKSWAGEN	99	81	1 032	807	22,2	27,9
22	3962	UAZ	207	199	1 016	900	4	12,9
23	MULTIVAN	VOLKSWAGEN	104	161	1 011	1 160	-35,4	-12,8
24	SPACE TOURER	CITROEN	294	80	973	639	267,5	52,3
25	BOXER	PEUGEOT	100	104	910	1 061	-3,8	-14,2





LIGHT COMMERCIAL VEHICLES

Structure of new LCV sales including light trucks (N1 category) and minibuses (M2 category) in Russia in 12 months 2019 by Federal District





PICKUPS

Sales of new pickups in Russia in December and 12 months 2019 by brand

Brand	December 2019	December 2018	12 months 2019	12 months 2018	Change December 2019 vs 2018, %	Change 12 months 2019 vs 2018, %
UAZ	737	602	5 349	5 152	22,4	3,8
TOYOTA	448	360	3 109	2 923	24,4	6,4
MITSUBISHI	275	327	1 938	2 958	-15,9	-34,5
LADA	217	164	1 829	1 763	32,3	3,7
VOLKSWAGEN	83	125	661	755	-33,6	-12,5
MERCEDES	137	62	459	308	121	49
ISUZU	34	19	273	158	78,9	72,8
FIAT	41	55	206	232	-25,5	-11,2
RAM	18	4	144	68	350	111,8
FORD	7	5	57	59	40	-3,4
JAC	15	0	41	0		
GONOW	0	4	21	25	-100	-16
FOTON	1	3	14	36	-66,7	-61,1
CHEVROLET	1	0	1	1		0
GMC	0	0	1	1		0
SUBARU	0	0	1	1		0
NISSAN	0	0	0	4		-100
TOTAL	2 014	1 730	14 104	14 444	16,4	-2,4
TOTAL Russian brands	954	766	7 178	6 915	24,5	3,8
TOTAL foreign brands	1 060	964	6 926	7 529	10	-8



PICKUPS

Top 15 model ranking of new pickup sales in Russia in December and 12 months 2019

Rank	Model	Brand	December 2019	December 2018	12 months 2019	12 months 2018	Change December 2019 vs 2018, %	Change 12 months 2019 vs 2018, %
1	2363 PICKUP	UAZ	737	602	5 349	5 152	22,4	3,8
2	HILUX	TOYOTA	441	355	3 053	2 868	24,2	6,5
3	L 200	MITSUBISHI	275	327	1 938	2 958	-15,9	-34,5
4	2349 WIS	LADA	183	126	1 472	1 519	45,2	-3,1
5	AMAROK	VOLKSWAGEN	83	125	661	755	-33,6	-12,5
6	X-CLASS	MERCEDES	137	62	459	308	121	49
7	2346 WIS	LADA	30	33	331	209	-9,1	58,4
8	D-MAX	ISUZU	34	19	273	158	78,9	72,8
9	FULLBACK	FIAT	41	55	206	232	-25,5	-11,2
10	PICKUP	RAM	18	4	144	68	350	111,8
11	F-SERIES	FORD	7	5	57	58	40	-1,7
12	TUNDRA	TOYOTA	7	5	51	48	40	6,2
13	T6	JAC	15	0	38	0		
14	TROY	GONOW	0	4	21	25	-100	-16
15	2347 WIS	LADA	0	5	19	27	-100	-29,6

UAZ 2363 PICKUP

5 349 units **3,8%**

TOYOTA HILUX

3 053 units **6,5%**

MITSUBISHI L200

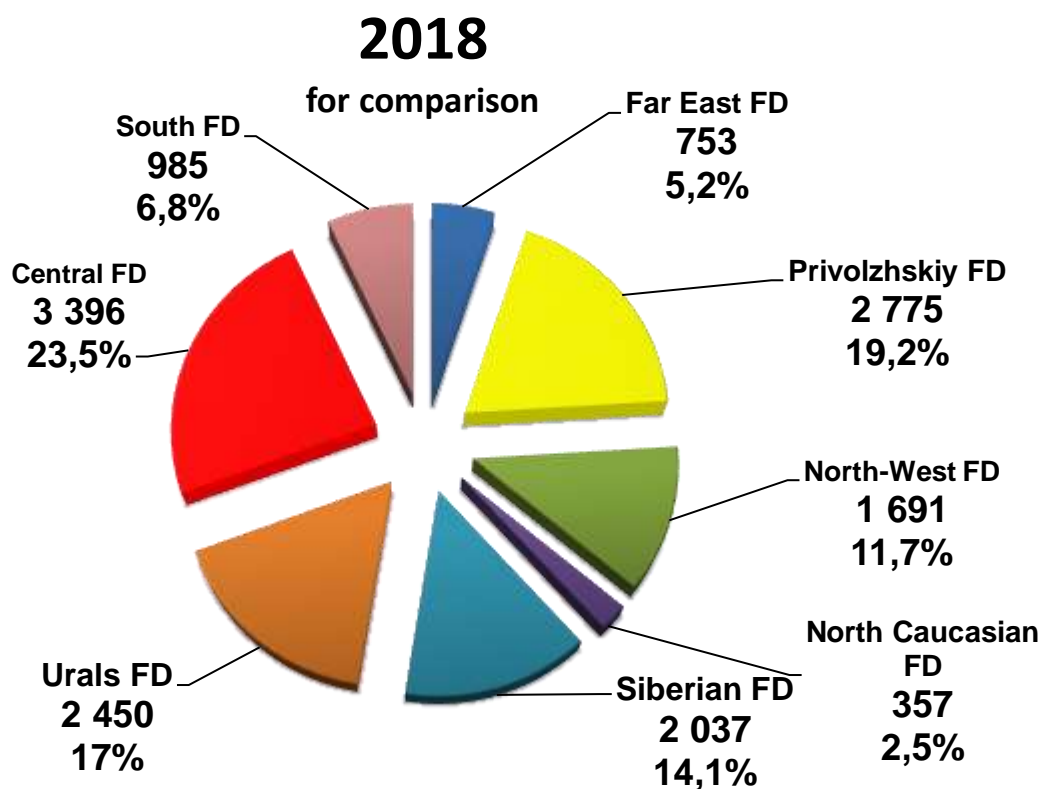
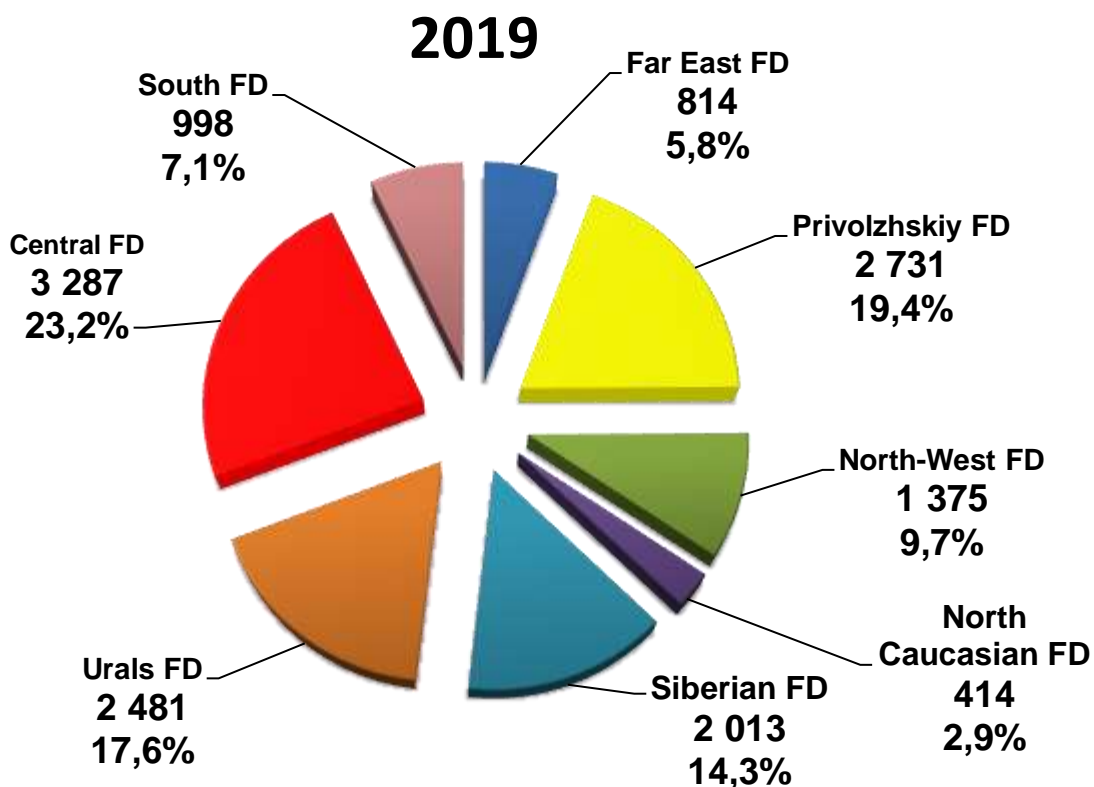
1 938 units **-34,5%**





PICKUPS

Structure of sales of new pickups in Russia in 12 months 2019 by Federal District





TRUCKS

Sales of new trucks in Russia in December and 12 months 2019 by brand, inclusive of special-purpose vehicles

Brand	December 2019	December 2018	12 months 2019	12 months 2018	Change December 2019 vs 2018, %	Change 12 months 2019 vs 2018, %
KAMAZ	3 277	3 394	27 887	26 203	-3,4	6,4
GAZ	1 191	1 021	9 727	9 081	16,7	7,1
VOLVO	644	484	5 565	6 212	33,1	-10,4
SCANIA	1 133	1 005	5 472	6 631	12,7	-17,5
MAN	556	412	4 497	4 956	35	-9,3
MERCEDES	499	619	4 030	4 739	-19,4	-15
ISUZU	375	353	3 137	3 994	6,2	-21,5
MAZ	308	393	2 888	3 107	-21,6	-7
URAL	476	316	2 766	2 648	50,6	4,5
DAF	405	240	2 554	2 725	68,8	-6,3
HYUNDAI	132	149	1 502	1 829	-11,4	-17,9
SHAANXI	191	66	1 378	724	189,4	90,3
RENAULT	183	107	1 182	942	71	25,5
HINO	119	136	1 165	1 706	-12,5	-31,7
MAZ MAN	74	129	879	1 076	-42,6	-18,3
IVECO	90	102	874	855	-11,8	2,2
FUSO	58	59	604	1 019	-1,7	-40,7
JAC	41	45	491	270	-8,9	81,9
HOWO	51	21	463	271	142,9	70,8
IVECO AMT	64	43	390	358	48,8	8,9
FAW	47	25	380	477	88	-20,3
FOTON	11	13	222	190	-15,4	16,8
FORD	26	26	207	120	0	72,5
NEFAZ	9	13	91	131	-30,8	-30,5
XU GONG	7	10	83	68	-30	22,1
ZIL	1	1	76	12	0	533,3
DAEWOO	6	7	65	50	-14,3	30
TATRA	10	6	48	67	66,7	-28,4
ZOOMLION	3	2	35	6	50	483,3
KOLUMAN	30	0	30	0		
SANY	3	4	21	19	-25	10,5
DONGFENG	5	5	20	96	0	-79,2
LIEBHERR	1	3	19	21	-66,7	-9,5
TONAR	0	9	19	19	-100	0
C C	0	0	8	14		-42,9
TEREX-DEMAG	2	0	8	1		700
DAYUN	0	0	5	2		150
GROVE	0	0	4	6		-33,3
KRAZ	0	0	3	20		-85
NISSAN	0	0	3	0		



TRUCKS

TADANO	0	6	3	14	-100	-78,6
MZKT	0	0	2	9		-77,8
TATA	0	0	2	4		-50
AMUR	0	0	1	2		-50
SILANT	0	0	1	0		
BAW	0	0	0	1		-100
MAZDA	0	1	0	1	-100	-100
SISU	0	3	0	6	-100	-100
TOTAL	10 028	9 228	78 807	80 702	8,7	-2,3
TOTAL Russian brands	4 954	4 745	40 548	38 077	4,4	6,5
TOTAL foreign brands	5 074	4 483	38 259	42 625	13,2	-10,2

Sales of new trucks in Russia in December and 12 months 2019 by type

Type	December 2019	December 2018	12 months 2019	12 months 2018	Market share December 2019, %	Market share December 2018, %	Market share 12 months 2019, %	Market share 12 months 2018, %
Truck-tractor	3 522	3 319	27 529	30 647	35,1	36,0	34,9	38,0
Dump truck	1 519	1 381	13 912	12 752	15,2	15,0	17,7	15,8
Other special equipment	1 604	1 260	9 452	8 738	16,0	13,7	12,0	10,8
Drop-side flat bed	730	729	6 667	6 629	7,3	7,9	8,5	8,2
Other truck types	1 070	954	7 662	6 381	10,7	10,3	9,7	7,9
Van	467	511	4 985	5 708	4,7	5,5	6,3	7,1
Refrigerator	335	378	2 617	4 210	3,3	4,1	3,3	5,2
Autocrane	297	271	2 034	1 882	3,0	2,9	2,6	2,3
Tanker	377	289	2 846	2 654	3,8	3,1	3,6	3,3
Refueler	46	43	538	537	0,5	0,5	0,7	0,7
Mobile repair shop	55	55	503	465	0,6	0,6	0,6	0,6
Autoloader	3	29	34	63	0,0	0,3	0,0	0,1
Ambulance	3	6	21	16	0,0	0,1	0,0	0,0
Miscellaneous	0	3	7	20	0,0	0,0	0,0	0,0
TOTAL	10 028	9 228	78 807	80 702	100,0	100,0	100,0	100,0



TRUCKS

Top 25 model ranking of new truck sales in Russia in December and 12 months 2019

Rank	Model	Brand	December 2019	December 2018	12 months 2019	12 months 2018	Change December 2019 vs 2018, %	Change 12 months 2019 vs 2018, %
1	43118 6X6	KAMAZ	926	816	6 804	6 524	13,5	4,3
2	GAZON NEXT	GAZ	690	658	6 565	6 168	4,9	6,4
3	65115 6X4	KAMAZ	709	665	5 904	5 545	6,6	6,5
4	5490 4X2	KAMAZ	369	641	5 170	4 841	-42,4	6,8
5	ACTROS	MERCEDES	481	599	3 888	4 369	-19,7	-11
6	6520 6X4	KAMAZ	336	437	2 948	3 390	-23,1	-13
7	SERIES FH 4X2	VOLVO	273	170	2 855	3 674	60,6	-22,3
8	XF 105 FT 4X2	DAF	376	208	2 304	2 512	80,8	-8,3
9	TGX 18.XXX 4X2	MAN	222	199	2 139	2 310	11,6	-7,4
10	SERIES R 4X2	SCANIA	433	220	1 807	2 379	96,8	-24
11	3307	GAZ	282	188	1 635	1 059	50	54,4
12	4320 6X6	URAL	278	186	1 556	1 518	49,5	2,5
13	43253 4X2	KAMAZ	151	119	1 248	911	26,9	37
14	53605 4X2	KAMAZ	182	114	1 143	640	59,6	78,6
15	NQR	ISUZU	130	91	1 100	1 097	42,9	0,3
16	MIGHTY	HYUNDAI	74	120	1 093	1 565	-38,3	-30,2
17	SERIES G 4X2	SCANIA	229	283	1 038	1 752	-19,1	-40,8
18	NPR	ISUZU	120	179	1 007	1 604	-33	-37,2
19	T-SERIES	RENAULT	171	75	894	743	128	20,3
20	6312 6X4	MAZ-MAN	73	112	821	1 035	-34,8	-20,7
21	3308 SADKO	GAZ	161	93	804	940	73,1	-14,5
22	SX 325 6X4	SHAANX	88	37	785	474	137,8	65,6
23	5557 6X6	URAL	110	91	723	781	20,9	-7,4
24	STRALIS	IVECO	49	42	622	551	16,7	12,9
25	CANTER	FUSO	58	59	604	1 019	-1,7	-40,7

KAMAZ 43118 6X6

6 804 units **4,3%**

GAZ GAZON NEXT

6 565 units **6,4%**

KAMAZ 65115 6X4

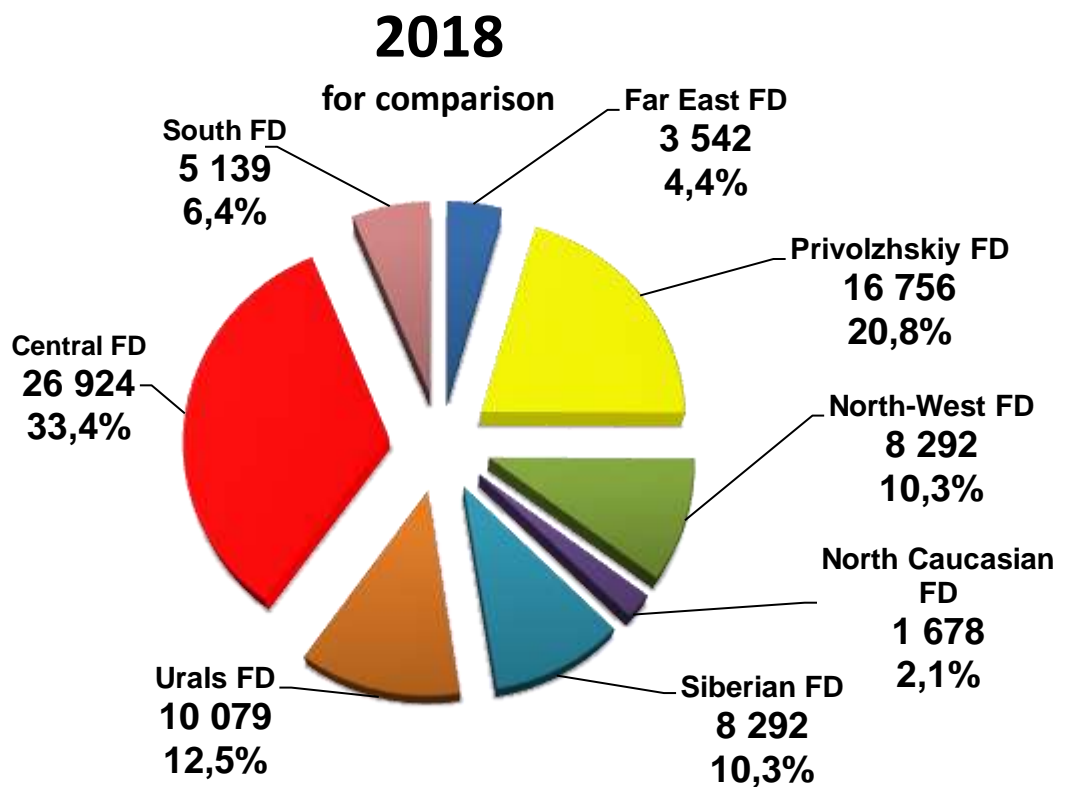
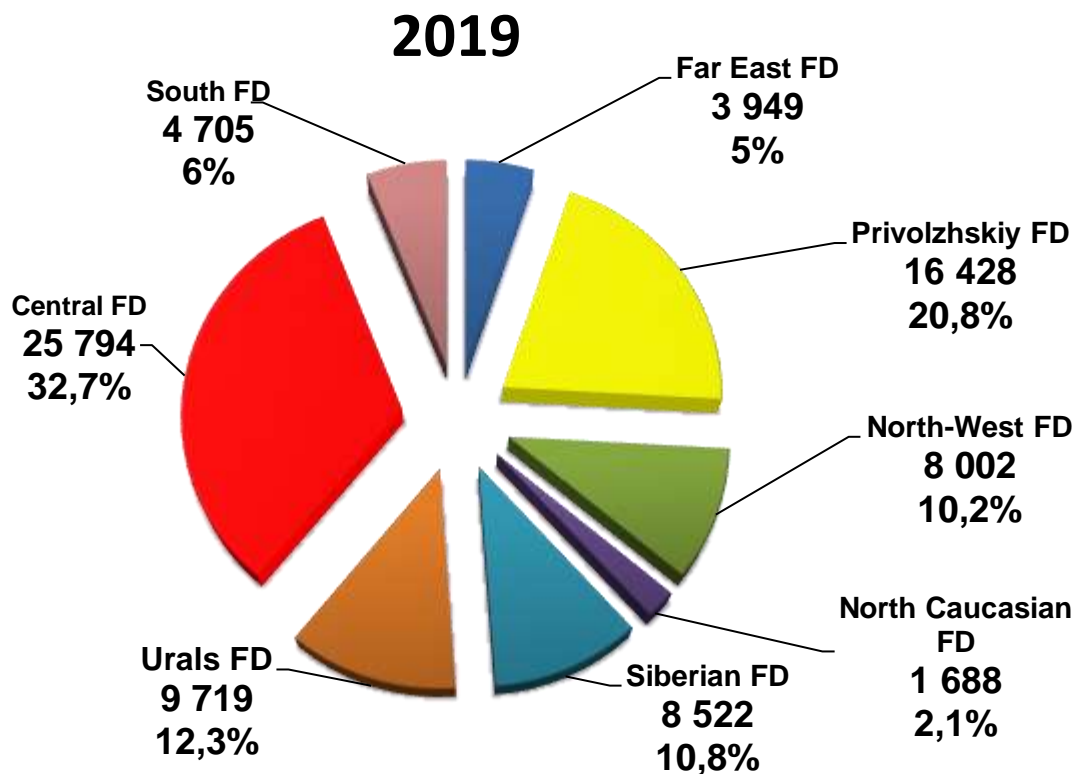
5 904 units **6,5%**





TRUCKS

Structure of sales of new truck in Russia in 12 months 2019 by Federal District





BUSES

Sales of new buses in Russia in December and 12 months 2019 by brand

Brand	December 2019	December 2018	12 months 2019	12 months 2018	Change December 2019 vs 2018, %	Change 12 months 2019 vs 2018, %
PAZ	991	1 033	7 864	7 357	-4,1	6,9
LIAZ	238	237	1 593	1 685	0,4	-5,5
NEFAZ	92	164	1 404	1 074	-43,9	30,7
YUTONG	55	30	578	510	83,3	13,3
KAVZ	79	82	419	381	-3,7	10
VOLZHANIN	14	30	395	579	-53,3	-31,8
MAZ	86	96	377	579	-10,4	-34,9
HIGER	37	26	255	215	42,3	18,6
URAL	32	25	225	303	28	-25,7
SIMAZ	16	1	146	15	1500	873,3
KING LONG (KLM)	15	18	140	119	-16,7	17,6
ZHONGTONG	7	4	140	91	75	53,8
NEMAN	16	12	89	38	33,3	134,2
LOTOS	4	4	82	57	0	43,9
MAN	56	13	82	33	330,8	148,5
GOLDEN DRAGON	5	12	61	113	-58,3	-46
IRISBUS	21	1	43	18	2000	138,9
HYUNDAI	2	32	27	50	-93,8	-46
MERCEDES	5	4	19	17	25	11,8
SCANIA	1	1	19	31	0	-38,7
HUAXIA	0	0	2	0		
ASIA	0	0	1	0		
KAMAZ	0	0	1	0		
SIRIUS	0	0	1	0		
DAEWOO	0	0	0	2		-100
HAMIBUS	0	0	0	1		-100
NEOPLAN	0	0	0	4		-100
SAZ	0	0	0	2		-100
TOTAL	1 772	1 825	13 963	13 274	-2,9	5,2
TOTAL Russian brands	1 466	1 576	12 129	11 451	-7,0	5,9
TOTAL foreign brands	306	249	1 834	1 823	22,9	0,6



BUSES

Top 25 model ranking of new bus sales in Russia in December and 12 months 2019

Rank	Model	Brand	December 2019	December 2018	12 months 2019	12 months 2018	Change December 2019 vs 2018, %	Change 12 months 2019 vs 2018, %
1	3205	PAZ	420	502	3 480	3 601	-16,3	-3,4
2	3204	PAZ	339	332	2 669	2 463	2,1	8,4
3	5299, 5297 4X2	NEFAZ, KAMAZ	69	100	1 218	802	-31	51,9
4	4234	PAZ	160	80	1 176	844	100	39,3
5	5292	LIAZ	134	178	715	719	-24,7	-0,6
6	6213	LIAZ	0	4	459	237	-100	93,7
7	6119	YUTONG	26	27	397	422	-3,7	-5,9
8	3206	PAZ	58	32	330	136	81,2	142,6
9	52701	VOLZHANIN	1	29	316	500	-96,6	-36,8
10	4238	KAVZ	73	59	313	295	23,7	6,1
11	4292	LIAZ	79	47	239	171	68,1	39,8
12	3255 4320 6X6	URAL	32	25	225	303	28	-25,7
13	3203	PAZ	13	87	207	296	-85,1	-30,1
14	206 - 226	MAZ	43	75	178	259	-42,7	-31,3
15	KLQ-SERIES	HIGER	20	10	171	75	100	128
16	2258	SIMAZ	16	1	146	15	1500	873,3
17	4208, 4310 6X6	NEFAZ, KAMAZ	22	52	145	178	-57,7	-18,5
18	LCK-SERIES	ZHONGTONG	7	4	140	91	75	53,8
19	103	MAZ	13	14	126	77	-7,1	63,6
20	6899	YUTONG	13	2	94	62	550	51,6
21	4202	NEMAN	16	12	89	38	33,3	134,2
22	5293	LIAZ	7	0	88	33		166,7
23	XMQ 6129	KING LONG (KLM)	5	6	84	66	-16,7	27,3
24	206	LOTOS	3	4	80	57	-25	40,4
25	BUS	YUTONG	13	1	72	2	1200	3500

PAZ 3205

3 480 units **-3,4%**

PAZ 3204

2 669 units **8,4%**



NEFAZ 5299 (KAMAZ 5297)

1 218 units **51,9%**





BUSES

Structure of new bus sales in Russia in 12 months 2019 by Federal District

