



PRESS-RELEASE

14 NOVEMBER 2019

AUTOMOBILE MARKET OF RUSSIA IN OCTOBER AND JANUARY-OCTOBER 2019

In October 2019, sales of new MOTOR VEHICLES in Russia, based on registration data, fell by 0.3% year-on-year to 164 529 vehicles. In the first ten months of 2019 the total sales were 1 423 031 vehicles, down 2.3% year-on-year, of which:

- Passenger cars – 143 986 units in October 2019, down 1.5% YOY; 1 256 521 units in January-October 2019, down 2.2% YOY.
- Light commercial vehicles including light trucks (N1 category, without pickups) and minibuses (M2 category) – 10 153 units in October 2019, up 12.4% YOY; 83 003 units in January-October 2019, down 2.9% YOY.
- Pickups – 1 264 units in October 2019, up 2.0% YOY; 10 816 units in January-October 2019, down 5.1% YOY.
- Trucks (except N1 category), inclusive of special-purpose vehicles, – 7 960 units in October 2019, up 5.9% YOY; 61 682 units in January-October 2019, down 2.9% YOY.
- Buses (except M2 category) – 1 166 units in October 2019, up 3.6% YOY; 11 009 units in January-October 2019, up 7.5% YOY.

COMMENT:

Alexander Kovrigin, Deputy Managing Director of ASM Holding, commented:

Passenger car sales continue to decline in October 2019 and year-to-date. By our assessment, November and December will also reveal a drop of sales which can reach 4% in annual results. However, the car market may show growth within 5% to 10% in 2020.

The segment of light commercial vehicles will continue decrease of sales through the year end.

Annual truck sales in 2019 may decline by 4% to 5%.

Thanks to subsidies the regions received from the federal budget, the annual sales of buses will grow about 8%.

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Developed by specialists of
AVTOSTAT-INFO



PASSENGER CARS

Sales of new passenger cars in Russia in October and 10 months 2019 by brand

Brand	October 2019	October 2018	10 months 2019	10 months 2018	Change October 2019 vs 2018, %	Change 10 months 2019 vs 2018, %
LADA	29 672	30 168	278 179	270 143	-1,6	3
KIA	20 821	21 012	173 992	180 609	-0,9	-3,7
HYUNDAI	16 576	16 954	138 913	142 937	-2,2	-2,8
RENAULT	13 758	12 421	112 309	106 645	10,8	5,3
VOLKSWAGEN	9 391	9 218	80 857	80 206	1,9	0,8
TOYOTA	8 062	8 087	77 574	79 284	-0,3	-2,2
SKODA	7 608	8 114	62 980	59 669	-6,2	5,5
NISSAN	5 960	7 494	52 265	62 162	-20,5	-15,9
BMW	3 820	3 541	31 602	28 398	7,9	11,3
MITSUBISHI	3 417	3 540	31 177	29 256	-3,5	6,6
MERCEDES	3 654	2 725	29 585	27 615	34,1	7,1
MAZDA	2 586	2 207	24 193	24 260	17,2	-0,3
CHEVROLET	2 040	2 797	18 306	23 600	-27,1	-22,4
FORD	580	3 381	18 253	31 567	-82,8	-42,2
DATSUN	1 943	2 068	17 693	19 813	-6	-10,7
LEXUS	2 172	1 810	17 117	18 857	20	-9,2
AUDI	1 659	1 304	12 029	12 165	27,2	-1,1
UAZ	1 230	1 404	9 740	11 668	-12,4	-16,5
HAVAL	1 325	298	7 614	1 975	344,6	285,5
GEELY	832	328	6 840	2 174	153,7	214,6
LAND ROVER	793	873	6 839	7 178	-9,2	-4,7
VOLVO	1 008	713	6 707	5 916	41,4	13,4
SUBARU	707	683	5 763	6 212	3,5	-7,2
SUZUKI	887	652	5 478	4 845	36	13,1
PORSCHE	572	422	4 472	4 088	35,5	9,4
CHERY	609	441	3 853	3 701	38,1	4,1
INFINITI	264	421	2 839	3 741	-37,3	-24,1
LIFAN	131	869	2 189	10 380	-84,9	-78,9
MINI	241	182	1 940	1 933	32,4	0,4
HONDA	167	519	1 816	4 029	-67,8	-54,9
JAGUAR	132	201	1 516	2 000	-34,3	-24,2
JEEP	149	192	1 499	1 298	-22,4	15,5
GENESIS	166	0	1 465	0		
PEUGEOT	138	145	1 287	2 081	-4,8	-38,2
CITROEN	106	122	962	1 330	-13,1	-27,7
CHANGAN	239	76	895	1 313	214,5	-31,8
DONGFENG	45	84	784	555	-46,4	41,3
CADILLAC	85	107	778	949	-20,6	-18
SMART	40	24	778	410	66,7	89,8
FAW	91	81	735	810	12,3	-9,3
ZOTYE	13	265	609	1 887	-95,1	-67,7
JAC	82	10	500	56	720	792,9
FIAT	33	20	312	126	65	147,6
BENTLEY	18	27	258	208	-33,3	24



PASSENGER CARS

BRILLIANCE	36	3	187	13	1100	1338,5
ROLLS ROYCE	20	6	138	66	233,3	109,1
LAMBORGHINI	7	5	112	47	40	138,3
MASERATI	6	18	111	194	-66,7	-42,8
RAVON	29	19	67	4 501	52,6	-98,5
TESLA	11	8	58	47	37,5	23,4
DW HOWER	1	79	56	1 432	-98,7	-96,1
FOTON	6	13	53	202	-53,8	-73,8
HAWTAI	4	8	51	56	-50	-8,9
CHRYSLER	5	10	41	61	-50	-32,8
DFSK	20	0	41	0		
FERRARI	4	1	29	25	300	16
DODGE	6	3	23	15	100	53,3
DAIHATSU	3	0	10	2		400
ASTON MARTIN	0	0	9	13		-30,8
GAZ	1	0	9	6		50
MCLAREN	0	0	6	0		
LINCOLN	0	1	5	6	-100	-16,7
ACURA	2	1	4	1	100	300
DAEWOO	1	13	4	523	-92,3	-99,2
SSANGYONG	0	3	4	106	-100	-96,2
GAC	2	0	2	0		
OPEL	0	0	2	1		100
SMA	0	0	2	0		
ALFA ROMEO	0	0	1	2		-50
BAW	0	0	1	0		
BYD	0	0	1	0		
TAGAZ	0	0	1	1		0
ZAZ	0	0	1	0		
DERWAYS	0	0	0	2		-100
TOTAL	143 986	146 191	1 256 521	1 285 371	-1,5	-2,2
TOTAL Russian brands	30 903	31 572	287 930	281 818	-2,1	2,2
TOTAL foreign brands	113 083	114 619	968 591	1 003 553	-1,3	-3,5

Sales of new passenger cars in Russia in October and 10 months 2019 by class

Class	October 2019	October 2018	10 months 2019	10 months 2018	Market share October 2019, %	Market share 10 months 2019, %	Change October 2019 vs 2018, %	Change 10 months 2019 vs 2018, %
A	300	523	4 005	5 494	0,2	0,3	-42,6	-27,1
B	29 026	29 990	250 334	267 729	20,2	19,9	-3,2	-6,5
B+	13 202	11 059	118 772	98 764	9,2	9,5	19,4	20,3
C	15 168	20 669	154 065	178 517	10,5	12,3	-26,6	-13,7
D	5 107	5 051	43 246	40 932	3,6	3,4	1,1	5,7
E	4 995	5 135	45 063	43 819	3,5	3,6	-2,7	2,8
F+S	773	777	7 429	7 254	0,5	0,6	-0,5	2,4
Minivan	4 211	4 045	38 814	38 595	2,9	3,1	4,1	0,6
SUV	71 201	68 942	594 782	604 261	49,5	47,3	3,3	-1,6
Not identified	3		11	6				83,3
TOTAL	143 986	146 191	1 256	1 285	100,0	100,0	-1,5	-2,2



PASSENGER CARS

Top 25 model ranking of new passenger car sales in Russia in October and 10 months 2019

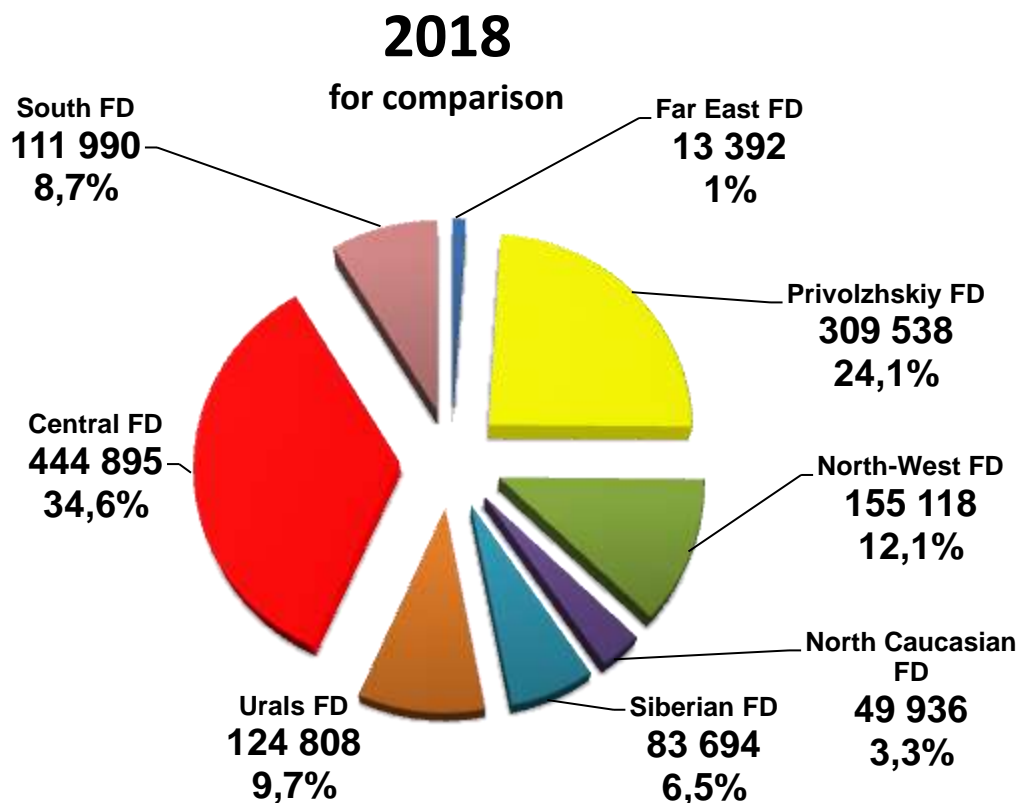
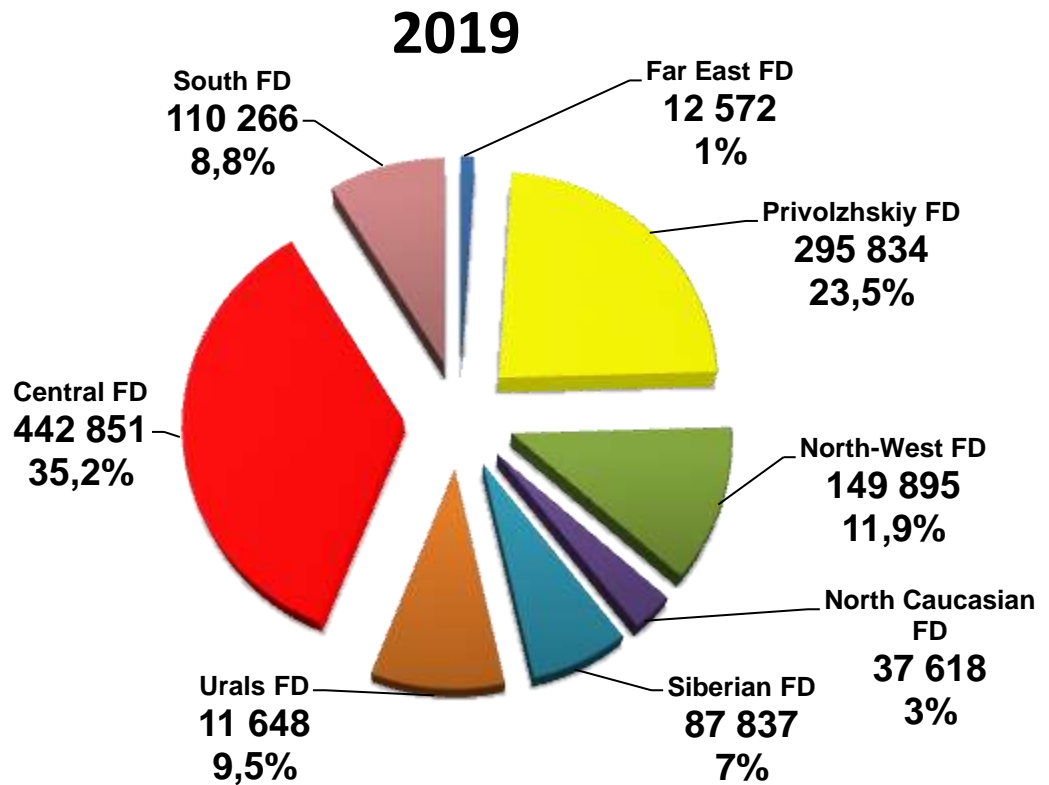
Rank	Model	Brand	October 2019	October 2018	10 months 2019	10 months 2018	Change October 2019 vs 2018, %	Change 10 months 2019 vs 2018, %
1	GRANTA	LADA	10 301	9 404	91 477	78 676	9,5	16,3
2	VESTA	LADA	8 469	10 002	87 870	81 488	-15,3	7,8
3	RIO	KIA	8 941	8 897	73 225	78 390	0,5	-6,6
4	CRETA	HYUNDAI	6 922	5 869	56 570	53 466	17,9	5,8
5	SOLARIS	HYUNDAI	5 360	5 963	47 486	51 946	-10,1	-8,6
6	POLO	VOLKSWAGEN	4 512	5 198	43 683	45 887	-13,2	-4,8
7	LARGUS	LADA	4 007	3 928	37 290	37 381	2	-0,2
8	DUSTER	RENAULT	3 550	4 139	30 849	33 072	-14,2	-6,7
9	TIGUAN	VOLKSWAGEN	3 946	2 838	28 115	24 627	39	14,2
10	LOGAN	RENAULT	3 285	2 151	27 833	23 277	52,7	19,6
11	CAMRY	TOYOTA	2 583	2 866	26 174	23 720	-9,9	10,3
12	RAPID	SKODA	3 223	3 309	26 146	26 102	-2,6	0,2
13	SPORTAGE	KIA	2 166	1 982	25 900	25 891	9,3	0
14	SANDERO	RENAULT	2 931	2 910	24 294	25 265	0,7	-3,8
15	XRAY	LADA	2 611	2 884	23 427	28 263	-9,5	-17,1
16	RAV4	TOYOTA	1 527	2 148	22 872	24 740	-28,9	-7,6
17	KAPTUR	RENAULT	2 208	3 157	22 589	24 173	-30,1	-6,6
18	MAGENTIS OPTIMA	KIA	2 926	2 083	20 707	16 566	40,5	25
19	2121 NIVA	LADA 4x4	2 394	2 475	19 768	19 785	-3,3	-0,1
20	OUTLANDER	MITSUBISHI	2 076	2 023	19 252	17 607	2,6	9,3
21	QASHQAI	NISSAN	2 351	2 441	18 707	17 506	-3,7	6,9
22	KODIAQ	SKODA	2 393	2 311	18 540	10 303	3,5	79,9
23	CX-5	MAZDA	1 941	1 462	17 737	16 850	32,8	5,3
24	NIVA	CHEVROLET	1 949	2 730	17 494	22 507	-28,6	-22,3
25	OCTAVIA	SKODA	1 914	2 264	17 354	17 730	-15,5	-2,1





PASSENGER CARS

Structure of new car sales in Russia in 10 months 2019 by Federal District





LIGHT COMMERCIAL VEHICLES

Sales of new light commercial vehicles in Russia
Including light trucks (N1 category) and minibuses (M2 category)
in October and 10 months 2019 by brand

Brand	October 2019	October 2018	10 months 2019	10 months 2018	Change October 2019 vs 2018, %	Change 10 months 2019 vs 2018, %
GAZ	4 680	4 054	39 312	39 365	15,4	-0,1
UAZ	1 344	1 360	12 220	12 604	-1,2	-3
FORD	1 528	1 035	10 138	8 590	47,6	18
VOLKSWAGEN	649	617	5 239	5 214	5,2	0,5
LADA	513	474	4 160	4 131	8,2	0,7
MERCEDES	299	621	2 699	6 542	-51,9	-58,7
PEUGEOT	308	294	2 539	2 471	4,8	2,8
RENAULT	264	158	1 935	1 914	67,1	1,1
HYUNDAI	218	102	1 722	1 414	113,7	21,8
CITROEN	150	185	1 562	1 803	-18,9	-13,4
IVECO	70	69	671	537	1,4	25
FIAT	101	41	662	736	146,3	-10,1
KIA	6	9	65	105	-33,3	-38,1
TOYOTA	15	4	30	18	275	66,7
DAIHATSU	1	0	10	2		400
JAC	4	0	10	0		
MITSUBISHI	1	0	8	7		14,3
SUZUKI	0	1	4	5	-100	-20
NISSAN	0	1	3	7	-100	-57,1
TAGAZ	0	2	3	3	-100	0
YUEJIN	1	3	3	11	-66,7	-72,7
DONGFENG	0	1	2	6	-100	-66,7
MAZDA	1	2	2	3	-50	-33,3
BAW	0	1	1	5	-100	-80
GMC	0	0	1	1		0
HONDA	0	0	1	0		
OPEL	0	0	1	0		
FREIGHTLINER	0	0	0	1		-100
GONOW	0	0	0	13		-100
GOUPIL	0	0	0	4		-100
TOTAL	10 153	9 034	83 003	85 512	12,4	-2,9
TOTAL Russian brands	6 537	5 890	55 695	56 103	11	-0,7
TOTAL foreign brands	3 616	3 144	27 308	29 409	15	-7,1



LIGHT COMMERCIAL VEHICLES

Top 25 model ranking of new LCV sales including light trucks (N1 category) and minibuses (M2 category) in Russia, in October and 10 months 2019

Rank	Model	Brand	October 2019	October 2018	10 months 2019	10 months 2018	Change October 2019 vs 2018, %	Change 10 months 2019 vs 2018, %
1	GAZelle NEXT	GAZ	2 664	2 432	21 886	22 187	9,5	-1,4
2	TRANSIT	FORD	1 491	1 003	9 980	8 324	48,7	19,9
3	3302 GAZelle	GAZ	1 065	890	9 140	9 181	19,7	-0,4
4	3909	UAZ	745	407	6 078	2 972	83	104,5
5	LARGUS FURGON	LADA	513	474	4 160	4 131	8,2	0,7
6	3221 GAZelle	GAZ	232	127	2 671	1 998	82,7	33,7
7	2752 SOBOL	GAZ	330	274	2 615	2 554	20,4	2,4
8	CARAVELLE	VOLKSWAGEN	205	237	1 949	2 157	-13,5	-9,6
9	2206	UAZ	168	242	1 684	1 661	-30,6	1,4
10	DOKKER	RENAULT	220	158	1 654	1 796	39,2	-7,9
11	PROFI	UAZ	128	134	1 449	1 552	-4,5	-6,6
12	H 1 H 100 STAREX	HYUNDAI	183	75	1 377	1 083	144	27,1
13	3741	UAZ	125	441	1 354	4 855	-71,7	-72,1
14	2705 GAZelle	GAZ	210	191	1 334	1 706	9,9	-21,8
15	V-CLASS	MERCEDES	147	162	1 181	1 446	-9,3	-18,3
16	TRAVELLER	VOLKSWAGEN	129	109	1 159	719	18,3	61,2
17	CADDY	VOLKSWAGEN	155	117	1 118	1 121	32,5	-0,3
18	2217 SOBOL	GAZ	84	104	1 076	1 242	-19,2	-13,4
19	SPRINTER	MERCEDES	115	400	1 019	4 469	-71,2	-77,2
20	JUMPER	CITROEN	102	92	862	902	10,9	-4,4
21	MULTIVAN	VOLKSWAGEN	104	154	833	878	-32,5	-5,1
22	TRANSPORTER	VOLKSWAGEN	119	80	821	655	48,8	25,3
23	BOXER	PEUGEOT	107	99	736	870	8,1	-15,4
24	3962	UAZ	68	45	726	650	51,1	11,7
25	DUCATO	FIAT	101	41	662	735	146,3	-9,9

GAZelle NEXT

21 886 units **-1,4%**

FORD TRANSIT

9 980 units **19,9%**

3302 GAZelle

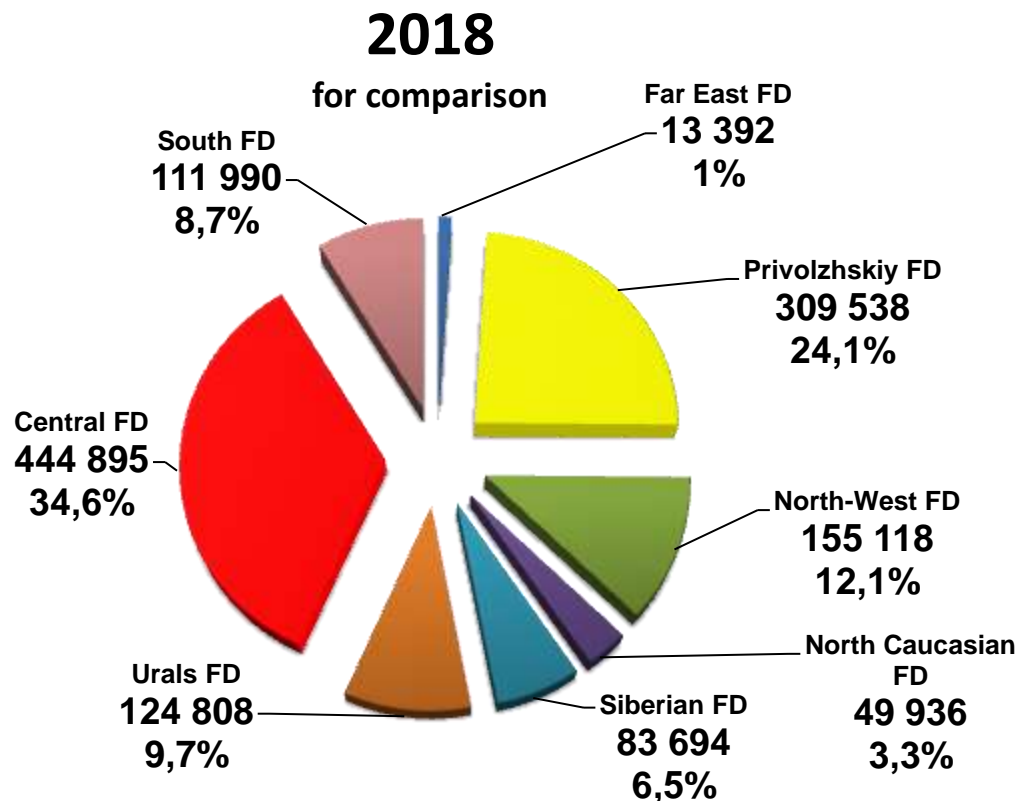
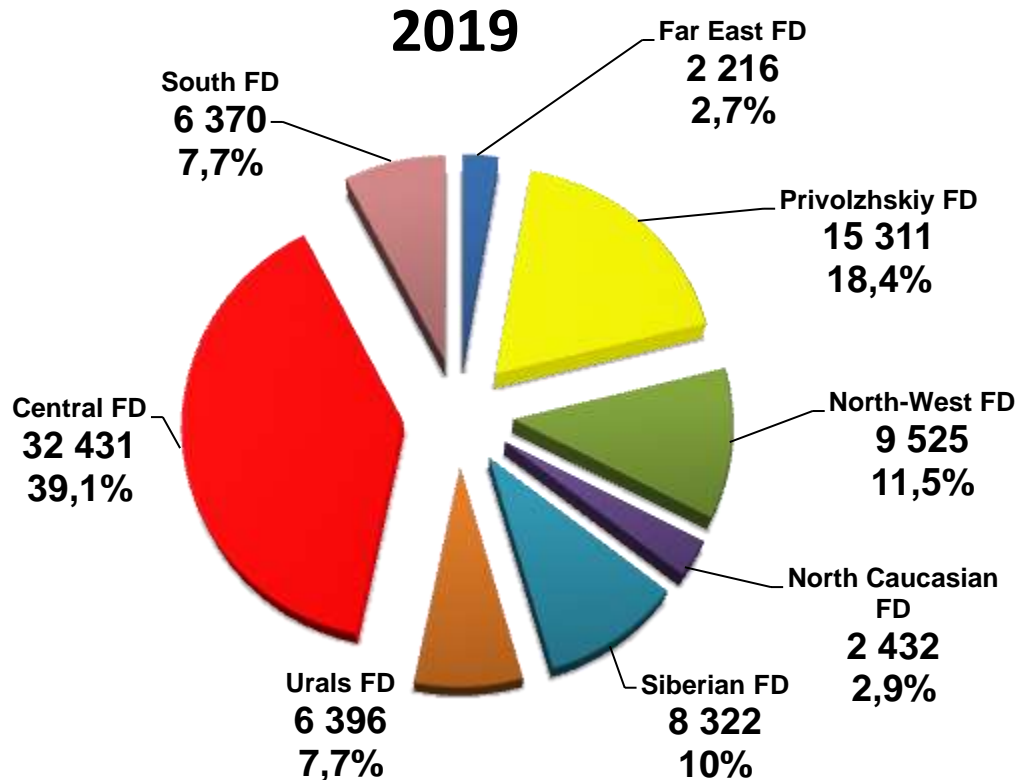
9 140 units **-0,4%**





LIGHT COMMERCIAL VEHICLES

Structure of new LCV sales including light trucks (N1 category) and minibuses (M2 category) in Russia in 10 months 2019 by Federal District





PICKUPS

Sales of new pickups in Russia in October and 10 months 2019 by brand

Brand	October 2019	October 2018	10 months 2019	10 months 2018	Change October 2019 vs 2018, %	Change 10 months 2019 vs 2018, %
UAZ	436	428	4 131	4 120	1,9	0,3
TOYOTA	300	251	2 392	2 244	19,5	6,6
LADA	174	141	1 483	1 493	23,4	-0,7
MITSUBISHI	182	251	1 473	2 338	-27,5	-37
VOLKSWAGEN	64	80	518	566	-20	-8,5
MERCEDES	36	22	247	195	63,6	26,7
ISUZU	31	35	214	116	-11,4	84,5
FIAT	4	4	143	166	0	-13,9
RAM	20	9	120	58	122,2	106,9
FORD	3	8	47	49	-62,5	-4,1
GONOW	0	3	20	18	-100	11,1
FOTON	0	6	13	30	-100	-56,7
JAC	13	0	13	0		
GMC	1	0	1	1		0
SUBARU	0	0	1	1		0
CHEVROLET	0	0	0	1		-100
NISSAN	0	1	0	4	-100	-100
TOTAL	1 264	1 239	10 816	11 400	2	-5,1
TOTAL Russian brands	610	569	5 614	5 613	7,2	0
TOTAL foreign brands	654	670	5 202	5 787	-2,4	-10,1



PICKUPS

Top 15 model ranking of new pickup sales in Russia in October and 10 months 2019

Rank	Model	Brand	October 2019	October 2018	10 months 2019	10 months 2018	Change October 2019 vs 2018, %	Change 10 months 2019 vs 2018, %
1	2363 PICKUP	UAZ	436	428	4 131	4 120	1,9	0,3
2	HILUX	TOYOTA	296	246	2 350	2 199	20,3	6,9
3	L 200	MITSUBISHI	182	251	1 473	2 338	-27,5	-37
4	2349 WIS	LADA	143	118	1 185	1 300	21,2	-8,8
5	AMAROK	VOLKSWAGEN	64	80	518	566	-20	-8,5
6	2346 WIS	LADA	31	17	277	166	82,4	66,9
7	X-CLASS	MERCEDES	36	22	247	195	63,6	26,7
8	D-MAX	ISUZU	31	35	214	116	-11,4	84,5
9	FULLBACK	FIAT	4	4	143	166	0	-13,9
10	PICKUP	RAM	20	9	120	58	122,2	106,9
11	F-SERIES	FORD	3	8	47	48	-62,5	-2,1
12	TUNDRA	TOYOTA	3	5	37	39	-40	-5,1
13	TROY	GONOW	0	3	20	18	-100	11,1
14	2347 WIS	LADA	0	6	18	19	-100	-5,3
15	TUNLAND	FOTON	0	6	13	30	-100	-56,7

UAZ 2363 PICKUP

4 131 units **0,3%**

TOYOTA HILUX

2 350 units **6,9%**

MITSUBISHI L200

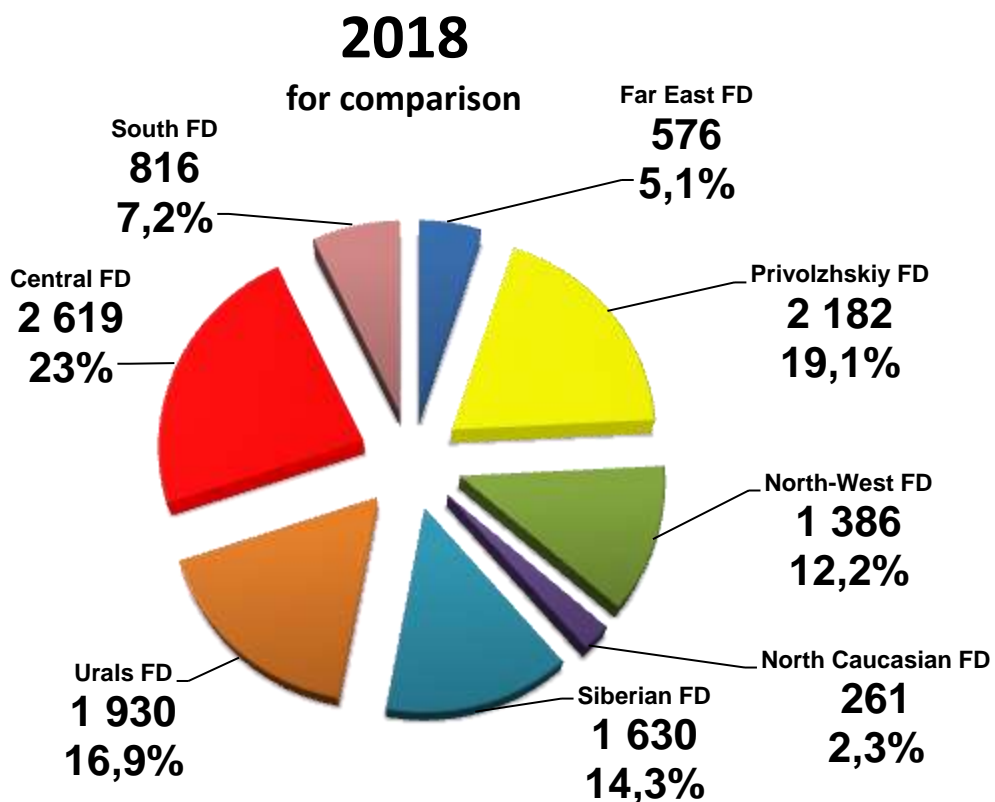
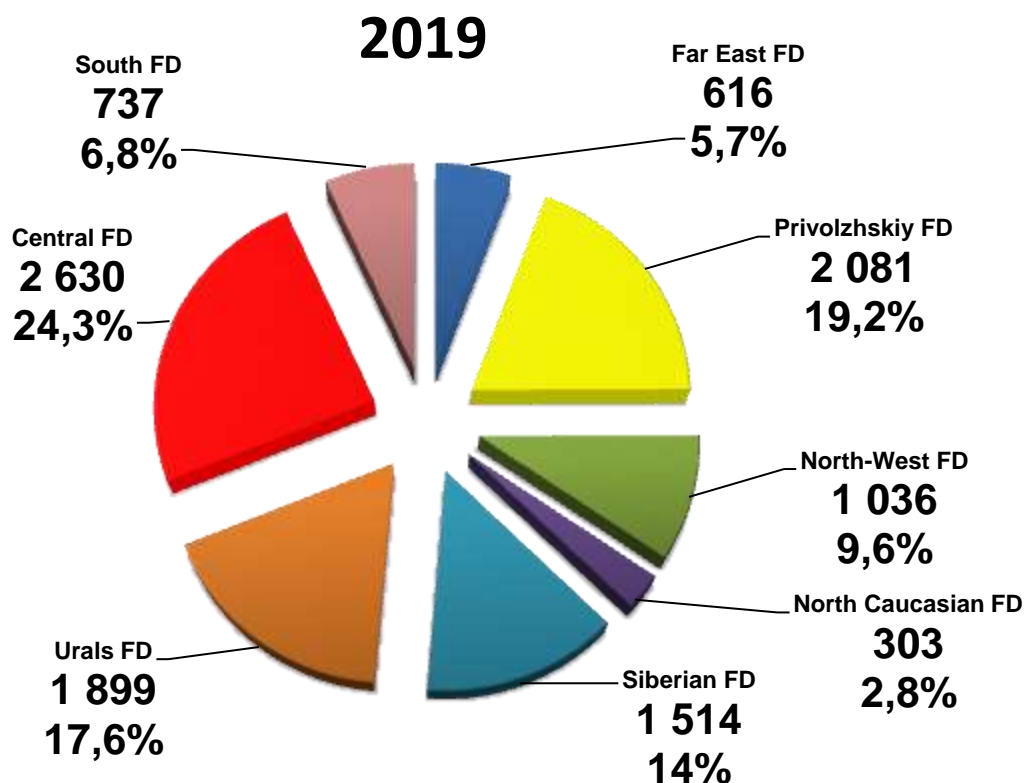
1 473 units **-37%**





PICKUPS

Structure of sales of new pickups in Russia in 10 months 2019 by Federal District





TRUCKS

Sales of new trucks in Russia in October and 10 months 2019 by brand, inclusive of special-purpose vehicles

Brand	October 2019	October 2018	10 months 2019	10 months 2018	Change October 2019 vs 2018, %	Change 10 months 2019 vs 2018, %
KAMAZ	2 802	2 375	22 198	20 498	18	8,3
GAZ	909	822	7 692	7 264	10,6	5,9
VOLVO	495	639	4 434	5 103	-22,5	-13,1
SCANIA	469	629	3 785	4 808	-25,4	-21,3
MAN	500	470	3 566	3 939	6,4	-9,5
MERCEDES	517	436	3 139	3 648	18,6	-14
ISUZU	328	482	2 469	3 077	-32	-19,8
MAZ	263	312	2 330	2 399	-15,7	-2,9
URAL	236	248	2 017	2 073	-4,8	-2,7
DAF	282	205	1 879	2 245	37,6	-16,3
HYUNDAI	144	169	1 221	1 526	-14,8	-20
SHAANXI	194	72	1 033	588	169,4	75,7
HINO	118	113	945	1 472	4,4	-35,8
RENAULT	157	57	890	763	175,4	16,6
MAZ MAN	90	111	737	830	-18,9	-11,2
IVECO	52	56	720	660	-7,1	9,1
FUSO	49	111	491	864	-55,9	-43,2
JAC	56	32	414	195	75	112,3
HOWO	63	16	392	233	293,8	68,2
FAW	45	61	295	413	-26,2	-28,6
IVECO AMT	79	34	262	269	132,4	-2,6
FOTON	21	27	194	151	-22,2	28,5
FORD	40	5	162	55	700	194,5
NEFAZ	6	5	74	116	20	-36,2
XU GONG	3	6	70	47	-50	48,9
ZIL	13	0	64	11		481,8
DAEWOO	9	5	50	39	80	28,2
TATRA	11	9	33	58	22,2	-43,1
ZOOMLION	4	1	24	2	300	1100
TONAR	0	0	19	4		375
SANY	0	1	18	15	-100	20
LIEBHERR	1	1	16	15	0	6,7
DONGFENG	0	2	14	89	-100	-84,3
C C	0	0	8	9		-11,1
DAYUN	0	1	5	2	-100	150
TEREX-DEMAG	2	0	5	1		400
GROVE	0	0	4	6		-33,3
NISSAN	0	0	3	0		
TADANO	0	0	3	0		
KRAZ	2	1	2	20	100	-90



TRUCKS

MZKT	0	0	2	9		-77,8
TATA	0	0	2	4		-50
AMUR	0	0	1	2		-50
BAW	0	0	0	1		-100
TOTAL	7 960	7 514	61 682	63 523	5,9	-2,9
TOTAL Russian brands	3 966	3 450	32 046	29 964	15,0	6,9
TOTAL foreign brands	3 994	4 064	29 636	33 559	-1,7	-11,7

Sales of new trucks in Russia in October and 10 months 2019 by type

Type	October 2019	October 2018	10 months 2019	10 months 2018	Market share October 2019, %	Market share October 2018, %	Market share 10 months 2019, %	Market share 10 months 2018, %
Truck-tractor	3 060	2 883	21 551	24 313	38,4	38,4	34,9	38,3
Dump truck	1 251	1 079	11 236	10 123	15,7	14,4	18,2	15,9
Other special equipment	915	797	6 976	6 572	11,5	10,6	11,3	10,4
Drop-side flat bed	669	600	5 320	5 333	8,4	8,0	8,6	8,4
Other truck types	719	611	5 798	4 787	9,0	8,1	9,4	7,5
Van	524	503	4 072	4 717	6,6	6,7	6,6	7,4
Refrigerator	239	511	2 064	3 308	3,0	6,8	3,4	5,2
Autocrane	192	161	1 550	1 434	2,4	2,1	2,5	2,3
Tanker	280	262	2 208	2 079	3,5	3,5	3,6	3,3
Refueler	41	54	458	460	0,5	0,7	0,7	0,7
Mobile repair shop	62	44	399	356	0,8	0,6	0,7	0,6
Autoloader	7	9	31	18	0,1	0,1	0,1	0,0
Ambulance	1	0	13	8	0,0	0,0	0,0	0,0
Miscellaneous	0	0	6	15	0,0	0,0	0,0	0,0
TOTAL	7 960	7 514	61 682	63 523	100,0	100,0	100,0	100,0



TRUCKS

Top 25 model ranking of new truck sales in Russia in October and 10 months 2019

Rank	Model	Brand	October 2019	October 2018	10 months 2019	10 months 2018	Change October 2019 vs 2018, %	Change 10 months 2019 vs 2018, %
1	GAZON NEXT	GAZ	632	588	5 267	4 975	7,5	5,9
2	43118 6X6	KAMAZ	695	609	5 259	5 164	14,1	1,8
3	65115 6X4	KAMAZ	528	445	4 754	4 442	18,7	7
4	5490 4X2	KAMAZ	620	530	4 448	3 828	17	16,2
5	ACTROS	MERCEDES	506	407	3 044	3 321	24,3	-8,3
6	SERIES FH 4X2	VOLVO	249	389	2 371	3 194	-36	-25,8
7	6520 6X4	KAMAZ	211	301	2 342	2 616	-29,9	-10,5
8	TGX 18.XXX 4X2	MAN	286	233	1 792	1 859	22,7	-3,6
9	XF 105 FT 4X2	DAF	251	184	1 674	2 075	36,4	-19,3
10	3307	GAZ	150	132	1 234	723	13,6	70,7
11	4320 6X6	URAL	118	137	1 144	1 140	-13,9	0,4
12	SERIES R 4X2	SCANIA	266	270	1 048	1 792	-1,5	-41,5
13	43253 4X2	KAMAZ	96	79	1 000	692	21,5	44,5
14	MIGHTY	HYUNDAI	94	142	917	1 302	-33,8	-29,6
15	NQR	ISUZU	117	102	906	906	14,7	0
16	53605 4X2	KAMAZ	151	60	800	459	151,7	74,3
17	NPR	ISUZU	126	158	787	1 246	-20,3	-36,8
18	SERIES G 4X2	SCANIA	27	218	771	1 277	-87,6	-39,6
19	6312 6X4	MAZ-MAN	76	105	680	815	-27,6	-16,6
20	T-SERIES	RENAULT	129	36	624	620	258,3	0,6
21	SX 325 6X4	SHAANXI	105	36	598	403	191,7	48,4
22	3308 SADKO	GAZ	85	48	579	798	77,1	-27,4
23	STRALIS	IVECO	45	22	552	456	104,5	21,1
24	5557 6X6	URAL	66	63	510	639	4,8	-20,2
25	CANTER	FUSO	49	111	491	864	-55,9	-43,2

GAZ GAZON NEXT
5 267 units **5,9%**

KAMAZ 43118 6X6
5 259 units **1,8%**

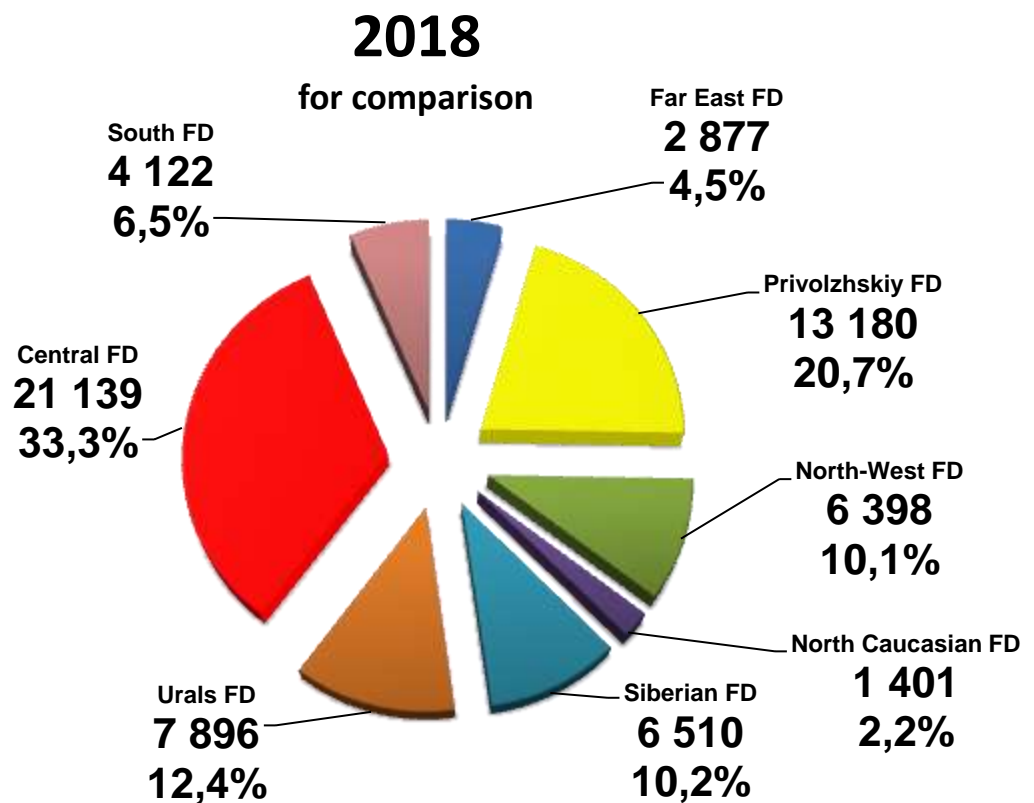
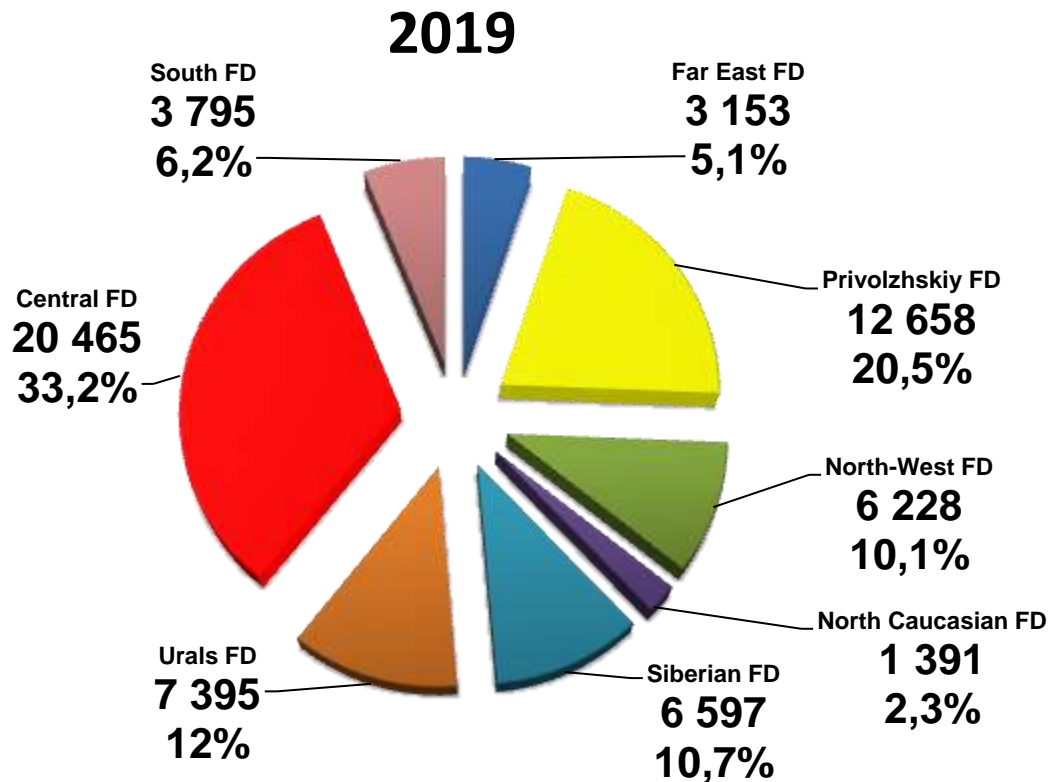
KAMAZ 65115 6X4
4 754 units **7%**





TRUCKS

Structure of sales of new truck in Russia in 10 months 2019 by Federal District





BUSES

Sales of new buses in Russia in October and 10 months 2019 by brand

Brand	October 2019	October 2018	10 months 2019	10 months 2018	Change October 2019 vs 2018, %	Change 10 months 2019 vs 2018, %
PAZ	632	704	6 322	5 672	-10,2	11,5
LIAZ	139	27	1 233	1 260	414,8	-2,1
NEFAZ	112	91	1 102	782	23,1	40,9
YUTONG	79	46	481	459	71,7	4,8
VOLZHANIN	44	84	360	496	-47,6	-27,4
KAVZ	40	36	319	258	11,1	23,6
MAZ	18	8	221	444	125	-50,2
HIGER	20	17	182	164	17,6	11
URAL	14	34	178	267	-58,8	-33,3
SIMAZ	3	3	125	9	0	1288,9
ZHONGTONG	8	0	120	86		39,5
KING LONG (KLM)	6	8	117	91	-25	28,6
LOTOS	26	44	55	44	-40,9	25
NEMAN	4	4	52	17	0	205,9
GOLDEN DRAGON	1	6	48	98	-83,3	-51
HYUNDAI	11	0	25	18		38,9
IRISBUS	0	5	20	14	-100	42,9
MAN	5	2	20	20	150	0
SCANIA	1	7	18	23	-85,7	-21,7
MERCEDES	2	0	7	12		-41,7
HUAXIA	0	0	2	0		
ASIA	0	0	1	0		
KAMAZ	1	0	1	0		
DAEWOO	0	0	0	2		-100
NEOPLAN	0	0	0	3		-100
SAZ	0	0	0	1		-100
TOTAL	1 166	1 126	11 009	10 240	3,6	7,5
TOTAL Russian brands	1 011	1 023	9 695	8 788	-1,2	10,3
TOTAL foreign brands	155	103	1 314	1 452	50,5	-9,5



BUSES

Top 25 model ranking of new bus sales in Russia in October and 10 months 2019

Rank	Model	Brand	October 2019	October 2018	10 months 2019	10 months 2018	Change October 2019 vs 2018, %	Change 10 months 2019 vs 2018, %
1	3205	PAZ	248	285	2 868	2 853	-13	0,5
2	3204	PAZ	272	297	2 096	1 835	-8,4	14,2
3	5299, 5297 4X2	NEFAZ, KAMAZ	79	76	954	603	3,9	58,2
4	4234	PAZ	82	82	918	676	0	35,8
5	5292	LIAZ	26	10	563	397	160	41,8
6	6213	LIAZ	83	0	458	227		101,8
7	6119	YUTONG	53	36	352	380	47,2	-7,4
8	52701	VOLZHANIN	20	71	307	420	-71,8	-26,9
9	3206	PAZ	17	28	261	88	-39,3	196,6
10	4238	KAVZ	30	32	221	206	-6,2	7,3
11	3203	PAZ	13	12	178	204	8,3	-12,7
12	3255 4320 6X6	URAL	14	34	178	267	-58,8	-33,3
13	2258	SIMAZ	3	3	125	9	0	1288,9
14	KLQ-SERIES	HIGER	15	3	121	57	400	112,3
15	LIAZ 4292	LIAZ	15	0	121	123		-1,6
16	LCK-SERIES	ZHONGTONG	8	0	120	86		39,5
17	4208, 4310 6X6	NEFAZ, KAMAZ	32	8	113	114	300	-0,9
18	206 - 226	MAZ	2	3	100	162	-33,3	-38,3
19	103	MAZ	12	1	99	48	1100	106,2
20	XMQ 6129	KING LONG (KLM)	3	4	74	59	-25	25,4
21	6899	YUTONG	6	10	67	55	-40	21,8
22	KAVZ 4239	KAVZ	7	0	58	15		286,7
23	206	LOTOS	26	44	54	44	-40,9	22,7
24	4202	NEMAN	4	4	52	17	0	205,9
25	BUS	YUTONG	17	0	52	0		

PAZ 3205

2 868 units **0,5%**



PAZ 3204

2 096 units **14,2%**



NEFAZ 5299 (KAMAZ 5297)

954 units **58,2%**





BUSES

Structure of new bus sales in Russia in 10 months 2019 by Federal District

